

SOLICITATION SP0300-02-R-4030 CAUTION NOTICE

THE SUBSISTENCE PRIME VENDOR SOLICITATION IS FOR FULL SERVICE FOOD DISTRIBUTION SUPPORT. THE PROCUREMENT IS UNRESTRICTED. OFFERS WILL BE EVALUATED AND AWARD WILL BE MADE IN ACCORDANCE WITH THE TRADEOFF PROCESS (PREVIOUSLY REFERRED TO AS "BEST VALUE SOURCE SELECTION"). AWARD WILL BE BASED ON FACTORS OTHER THAN PRICE ALONE.

OFFERORS ARE REQUIRED TO SUBMIT THREE (3) TYPES OF PROPOSALS FOR EVALUATION PURPOSES; TECHNICAL, BUSINESS AND SOCIOECONOMIC. ALL PROPOSALS ARE TO BE IN ACCORDANCE WITH THE SOLICITATION REQUIREMENTS. THE TECHNICAL PROPOSAL MUST BE DEVOID OF ALL REFERENCES TO COST OR PRICE. FAILURE TO PROVIDE ANY OF THE THREE PROPOSALS MAY LEAD TO THE REJECTION OF THE OFFER.

THE COMPLETE TECHNICAL PROPOSAL WILL BE COMPRISED OF THE FOLLOWING:

1. WRITTEN PROPOSAL
2. STRUCTURED PLANT SITE VISIT
3. FORMAL ORAL PRESENTATION (TO BE PERFORMED AT THE SITE VISIT)

THE SECTION ENTITLED "INSTRUCTIONS, CONDITIONS AND NOTICES TO OFFERORS" PROVIDES INSTRUCTION FOR PREPARING EACH PROPOSAL (SEE PAGES 71-80). THE SECTION ENTITLED "SUBMISSION OF REQUIREMENTS" EXPLAINS THE INFORMATION THE PROPOSALS SHOULD COVER (SEE PAGES 81-116). THE SECTION ENTITLED "EVALUATION FACTORS FOR AWARD" DESCRIBES HOW EACH PROPOSALS WILL BE EVALUATED (SEE PAGES 117-125).

OFFERORS ARE CAUTIONED TO TAKE EXTREME CARE WHEN PREPARING PROPOSALS FOR THIS SOLICITATION. PLEASE ENSURE THAT ALL REQUIRED INFORMATION IS INCLUDED WITH YOUR PROPOSALS, IN THE ORDER AND FORMAT REQUESTED. OFFERS MUST ALSO FILL OUT ALL PERTINENT PROVISIONS AND CLAUSES. MISSING OR IMCOMPLETE INFORMATION MAY RESULT IN THE ELIMINATION OF THE PROPOSAL FROM FURTHER CONSIDERATION. ALL TERMS AND CONDITIONS OF THE SOLICITATION SHOULD BE REVIEWED THOROUGHLY. ANY QUESTIONS REGARDING THE INTERPRETATION OF THE TERMS, CONDITIONS OR REQUIREMENTS OF THE SOLICITATION SHOULD BE DIRECTED TO THE CONTRACTING OFFICER, GINA VASQUEZ.

THE SOLICITATION CONTAINS FOUR (4) ONE YEARS OPTIONS. FAILURE TO INDICATE ACCEPTANCE OF THE OPTIONS BY NOT ANNOTATING THE OFFEROR'S YEARLY OPTION PERCENTAGE CHANGE MAY BE DEEMED AS NON-ACCEPTANCE OF THE OPTION AND COULD RESULT IN REJECTION OF THE OFFEROR'S ENTIRE PROPOSAL.

IT IS A MANDATORY REQUIREMENT OF THIS SOLICITATION THAT THE PRIME VENDOR BE REQUIRED TO INTERFACE WITH THE GOVERNMENT'S ESTABLISHED SOFTWARE TRANSLATION PACKAGE, "SUBSISTENCE TOTAL ORDER AND RECEIPT ELECTRONIC SYSTEMS" (STORES) AND SUPPORT THE ELECTRONIC DATA INTERCHANGE TRANSACTIONS SETS LISTED IN THE SOLICITATION (SEE ATTACHMENT 2). PRIME VENDORS UNABLE TO INTERFACE WITH THE GOVERNMENT TRANSLATION PACKAGE WILL ELIMINATED FROM FURTHER CONSIDERATION.

BLOCK 8 (continued):

Offer due date/local time:

September 24, 2002, 4:00 p.m., Eastern Standard Time

Block 9 (continued):

? All offers/modifications/withdrawals must be plainly marked on the outer most envelope with the solicitation number, closing date, and time set for the receipt of offers.

? Send **Mailed Offers** to:

Defense Logistics Agency
Defense Supply Center Philadelphia
Post Office Box 56667
Philadelphia, Pa 19111-6667

? Deliver **Hand carried offers**, including delivery by commercial carrier to:

Defense Supply Center Philadelphia
Business Opportunities Office
Bldg. 36, Second Floor
700 Robbins Avenue
Philadelphia, Pa 19111-5092

All offers, modifications and withdrawals must be plainly marked on the outermost envelope with the solicitation number, closing date and time set for receipt of offers.

All hand-carried offers are to be delivered to the business opportunities office between 8:00 AM and 5:00 PM, Monday through Friday, except for legal federal holidays as set forth in 5 USC 6103.

Offerors that respond to this solicitation using a commercial carrier service must ensure that the commercial carrier service "hand-carries" the offer/modification/withdrawal to the business opportunities office prior to the scheduled opening/closing time.

? **Note: Facsimile offers are not acceptable.**

? Transmit facsimile revisions of offers to: 215-737-9300, 9301, 9302, or 9303.

CONTINUATION OF THE BLOCKS ON PAGE 1 (SF 1449)

BLOCK 17A. (CONTINUED):

OFFERORS: SPECIFY CAGE CODE: _____

DUNS NUMBER: _____

FAX NUMBER (S): _____

E-MAIL ADDRESS: _____

BLOCK 17B. (CONTINUED)

****REMITTANCE WILL BE MADE TO THE ADDRESS THAT THE VENDOR HAS LISTED
IN THE CENTRAL CONTRACT REGISTER (CCR).**

BLOCKS 19-24 (CONTINUED):

SEE SCHEDULE OF ITEMS STARTING ON PAGE 115.

**COPIES OF CURRENT LISTING OF NATIONAL ALLOWANCE PROGRAM
AGREEMENT HOLDERS ARE AVAILABLE UPON REQUEST.**

TABLE OF CONTENTS

SUPPLIES / SERVICES AND PRICES

1.	General Information	Page 7
2.	Estimated Value/Guaranteed Minimum/Maximum	Page 7-8
3.	Current Customers	Page 8
4.	Items	Page 8-11
5.	Rebates / Discounts	Page 11-14
6.	Additional Customers	Page 14-15

DESCRIPTIONS/SPECIFICATIONS

1.	Defense Appropriation Act	Page 15-16
2.	Ordering	Page 16-18
3.	Quality Assurance	Page 18-22

PACKAGING AND MARKING

1.	Packaging, Packing and Labeling	Page 23
2.	Markings	Page 23

INSPECTION AND ACCEPTANCE

1.	Inspection and Acceptance	Page 24
2.	Acceptance Requirements for Frozen Items	Page 24
3.	Rejection Procedures	Page 24-25
4.	Warranties	Page 25

DELIVERIES AND PERFORMANCE

1.	Point of Delivery	Page 26-30
2.	Authorized Returns	Page 30
3.	Short Shipments / Shipping Errors	Page 30
4.	Holidays	Page 30-31

CONTRACT ADMINISTRATION DATA

1.	Contracting Authority	Page 31
2.	Invoicing	Page 31-33
3.	Payments	Page 33-34
4.	Administration	Page 34

SPECIAL CONTRACT REQUIREMENTS

1.	Options	Page 34
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2. Back-Up Prime Vendor	Page 34
3. Non-Competition	Page 34
4. Customer Support	Page 35
5. Breaking Cases	Page 35
6. Surge/Mobilization – Readiness Plan	Page 35
7. Notice to Offerors	Page 36
8. Management Reports	Page 36-38
9. Catalog Order Guide	Page 38
10. Seasonal Surge Requirement	Page 38

CONTRACT CLAUSES, REPRESENTATIONS, CERTIFICATIONS, AND
OTHER STATEMENTS OF OFFERORS

Clauses Are Listed in Numerical Order	Page 39-71
---------------------------------------	------------

INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS

1. General Instructions	Page 71-72
2. Formal Oral Presentation/Site Visit	Page 72-77
3. Volume I: Solicitation	Page 77
4. Volume II: Formal Oral Presentation Charts	Page 77-78
5. Volume III: Technical Proposal	Page 78
6. Volume IV: Business Proposal	Page 79
7. Volume V: Socioeconomic Proposal	Page 79
8. Notes	Page 79-80

SUBMISSION REQUIREMENTS

1. Technical Proposal	Page 81-94
2. Business Proposal	Page 95-110
3. Socioeconomic Proposal	Page 111-116

EVALUATION FACTORS FOR AWARD

1. General	Page 117-119
2. Technical Proposal Evaluation Criteria	Page 120-122
3. Business Proposal Evaluation Criteria	Page 123
4. Socioeconomic Proposal Evaluation Criteria	Page 124
5. Competitive Range Determination	Page 125

LIST OF DOCUMENTS, EXHIBITS AND OTHER ATTACHMENTS

Attachment 1: Sub-Contracting Plan

- Attachment 2: STORES Implementation Guidelines: Part A & 810 Transaction Set Part B
- Attachment 3: Current Catalog Zone 1 & 2 (SP0300-02-D-2956)
- Attachment 4: Fort Lewis Summer Surge Estimate
- Attachment 5: Business Proposal Spreadsheet Format
- Attachment 6: Standard Operating Procedure for QSMVs
- Attachment 7: National Allowance Program Agreements
- Attachment 8: Corporate Experience & Past Performance Form
- Attachment 9: Frozen Potato Description

SUPPLIES / SERVICES AND PRICES

I. GENERAL INFORMATION

- A.** The purpose of this solicitation is for the Defense Supply Center Philadelphia (DSCP) to establish an Indefinite Quantity Contract to provide subsistence products to the military and other Federally funded customers in both the Seattle, Washington and Hermiston, Oregon food service distribution regions. An Indefinite Quantity Contract (IQC) provides for an indefinite quantity, within stated limits, of specific supplies or services to be furnished during a fixed period, with deliveries to be scheduled by placing orders with the contractor. (FAR 16.504 (a)).
- B.** The major customers to be serviced in the Seattle, Washington Region are Fort Lewis, McChord AFB and various Naval and Coast Guard stations in the general vicinity of the Seattle, WA food service distribution region. The major customer in Oregon is Umatilla Chemical Depot, located in Hermiston Oregon. Market research conducted in accordance with FAR Part 10 indicates that the vast geographic separation between each region eclipses industry's normal distribution channels. In order to ensure adequate competition and reasonable pricing, the government will be individually evaluate and award separate contracts for each region. For the purpose of this solicitation, Zone 1 will comprise the Seattle Washington customers, while Zone 2 will comprise the customer in Oregon.
- C.** The government intends to make one Prime Vendor award per zone, which will include all the sites listed under each zone.
- D.** The duration of the contract is for a one (1) year period with four (4) one year option periods beginning at the first significant STORES order. The base year for Zone 1 and Zone 2 will run from 21 April 2003 through 20 April 2004. The Contractor(s) start up period will take place prior to the first order. The first delivery date is dependent upon the date of the resultant contract. The contractor(s) shall submit a proposed implementation schedule to the Contracting Officer within thirty (30) days after date of award in order to implement a fully functional distribution account, including all EDI transactions, for all customers covered by this solicitation. An additional 30 days will be granted for actual implementation. No more than sixty days will be permitted for the prime vendor to have fully functional distribution accounts in place for all customers.

II. ESTIMATED VALUE / GUARANTEED MINIMUM/MAXIMUM

- A.** The estimated dollar value, inclusive of the base year plus the four (4) one year option periods, is:
- Zone 1 (Seattle, Washington Region) = \$62,500,000
Zone 2 (Hermiston, Oregon Region) = \$2,500,000
- B.** The guaranteed minimum will be twenty-five (25%) percent of the estimated award dollar value **per contract period**. The maximum ceiling will be one hundred and twenty-five percent (125%) of the estimated dollar value per contract period. In the

event of emergencies and/or mobilization, the Government reserves the right to unilaterally execute a higher alternate ceiling, this alternate ceiling shall be one hundred and fifty percent (150%) of the estimated dollar value per contract period of this acquisition. The maximum ceilings are not negotiable.

III. CURRENT CUSTOMERS

Each customer installation listed below may include multiple delivery points, as listed in the Deliveries and Performance section of this solicitation. In order to provide an estimate of the size of each customer, an approximate dollar value has been annotated.

<u>Installation</u>	<u>Approximate Annual Purchases</u>
<u>Zone 1</u>	
Fort Lewis	\$7,200,000
McChord AFB	\$1,300,000
Naval Station Everett	\$200,000
NAS Whidbey Island	\$1,400,000
Naval Submarine Base Bangor	\$600,000
Puget Sound Naval Shipyard	\$300,000
Coast Guard Customers	\$1,300,000
Simcoe Job Corps Center	\$200,000
<u>Zone 2</u>	
Umatilla Chemical Depot	\$500,000

IV. ITEMS

- A. This solicitation is for the procurement of **FULL LINE FOOD AND BEVERAGE SUPPORT** (except for Excluded Items found in part E below) to DoD and non-DoD customers.
- B. **Juice And Drink Dispensers, Hot Cocoa, Soft Serve/ Yogurt Machines**
1. When requested, the contractor is required to furnish beverage dispensing machines, beverage products, hot cocoa, and soft serve/yogurt machines as specified herein. The upkeep of the machines consisting of, but not limited to, labor, transportation, and supplies required to repair and maintain the equipment shall be the sole responsibility of the contractor.
 2. The contractor shall furnish mechanically refrigerated dispensing machines and heads suitable for use with the contractor's bag-in-the-box juices and drinks. A sufficient number of machines and dispensing heads shall be installed in the customer's facility to accommodate the specific needs of each ordering activity.
 3. The contractor will provide a technically qualified service representative to perform monthly maintenance and quality control inspections on each

- dispensing system. If more frequent maintenance is deemed necessary, the Prime Vendor must provide this additional service at no additional cost.
4. Any equipment or material furnished by the Prime Vendor shall remain the property of the vendor and must be returned to the vendor at the conclusion of the contract in the same condition in which it was received.

C. Cereal Dispensers

1. When requested, the contractor shall furnish cereal dispensers suitable for the types of items needed as requested by the customer. Maintenance or replacement shall be in accordance with normal commercial practice.

D. Mandatory Source Items – Food

1. The items listed below, in stated package or any commercial packaging equivalent must be purchased from either the National Industries for the Blind (NIB) or the National Industry for the Severely Handicapped (NISH). The mandatory sources now have the ability to package these items in a wide variety of sizes. The Prime Vendor must contact the mandatory sources of supply to ascertain if the specific size needed by the customer is available from the mandatory source, prior to obtaining these items from another source.

NSN

8920-00-782-6353
8920-00-823-7221
8920-00-823-7223
8950-01-079-6942
8950-01-254-2691
Various

ITEM

Pancake Mix, No. 10 can
Cake Mix, Devil's Food
Cake Mix, Gingerbread
Paprika, Ground
Garlic Powder
Dining Packets

List of Suppliers

i. Pancake Mix, Devil's Food Cake Mix and Gingerbread Cake Mix:

Advocacy & Resources Corporation
435 Gould Drive
Cookeville, TN 38506
POC: Ms. Terri McRae
Voice: 615-432-5981 Fax: 615-432-5987

ii. Garlic Powder and Paprika:

Unistel Continental Development Service, Inc.
650 Blossom Road
Rochester, NY
POC: Mr. Jack Pipes
Voice: 1-800-864-7835 X252

iii. Dining Packets:

National Industries for the Blind
1901 N. Beauregard Street - Suite 200
Alexandria, VA 22311-1727
POC: Mary Johnson
Voice: 603-578-6512

2. If a Prime Vendor is advised that any of the above items are not available from the supplier, the Contracting Officer must be immediately notified.

E. Excluded from this solicitation are the following items:

1. FRESH FRUIT and VEGETABLES: Customers supported under this contract are expected to order their Fresh Fruits and Vegetables from the DSO Seattle, WA under a separate award.
2. MARKET READY ITEMS Fresh bread items (primarily sliced bread and rolls) and fresh dairy items (fluid milk, cultured products) are centrally procured by DSCP and are not expected to be ordered from the Prime Vendor.
3. NON-FOOD ITEMS AND DISPOSABLES This solicitation does not include disposable products (related non-food items including, but not limited to, plastic, foam, paper goods and cleaning supplies) associated with the preparation or serving of food. However, it is anticipated that this class of items will be added during the life of these contracts.

(The government reserves the right to add the above excluded classes of food products after award. If these classes of food products are added, appropriate distribution fees will be negotiated.)

F. CENTRAL CONTRACTS

1. DSCP's Central Contracting Office administers contracts for Coca-Cola, Pepsi, and Dr. Pepper Bag-in-Box and canned soda, Food Service Equipment, and the MUSIC items. Additional information and points of contact can be located on the DSCP web page using the following web site:
<http://www.dscp.dla.mil/subs/beverage.htm>
2. Frozen Potato Contracts
 - a. DSCP has issued Indefinite Delivery Type Contracts – Firm Fixed Price (IDTC-FFP) for frozen potato items currently distributed by Subsistence Prime Vendors (PV). These IDTC-FFP contracts are exclusively for DSCP Prime Vendor customers. Contracts were awarded on December 6, 2001, and each is for one twelve-month base period and four twelve-month option periods. Similar IDTC-FFPs for other groups of items may be issued by DSCP while the resulting Prime Vendor contract is in effect. The Prime Vendor will be notified by the contracting officer of the new IDTC-FFPs after which the Prime Vendor will have 30 days within which to implement the terms and conditions of the award.

- b. The Prime Vendor will be required to obtain the specific products identified in the IDTC-FFPs from any one of the IDTC-FFPs based upon current business relationships and customer preference. The price charged by the Prime Vendor to each ordering activity will not exceed that cited in the IDTC, plus the PV's negotiated distribution fee. Below is a summary of the Frozen Potato Contracts; more detailed information can be found in attachment #9.

JR Simplot Company

SP0300-02-D-1133

Base Year Line Item Prices

Straight Cut: \$.3150/LB

Shoestring Cut: \$.3250/LB

Crinkle Cut: \$.3150/LB

Hash Brown, Shred: \$.3300/LB

Hash Brown, Diced: \$.3400/LB

Option yr. price ceiling:

2% Inc./YR

Lamb-Weston

SP0300-02-D-1134

Base Year Line Item Prices:

Straight Cut: \$.3157/LB

Shoestring Cut: \$.3275/LB

Crinkle Cut: \$.3157/LB

Hash Brown, Shred: \$.3334/LB

Hash Brown, Diced: \$.3402/LB

Option yr. price ceiling:

2% inc./YR

Glacier Sales

SP0300-02-D-1135

Base Year Line Item Prices:

Straight Cut: \$.3400/LB

Shoestring Cut: \$.3550/LB

Crinkle Cut: \$.3400/LB

Hash Brown, Shred: \$.3600

Hash Brown, Diced: \$.3700

Option yr. price ceiling:

3% inc./YR

G. New Items

1. If a customer desires to order an item that is not part of the contractor's inventory, the Prime Vendor will be allowed a maximum of thirty (30) days to source the item, obtain a stock number from DSCP and add the item to Vendor Item Catalog via an 832 catalog transaction. In order for such items to become a permanent part of the Prime Vendor's inventory the government must purchase, at a minimum, 20 cases per month for all food categories, except baby products and multi-serving boxes of cereal, which will have a 5 case per month minimum.
2. The successful awardee shall assume the responsibility of introducing new food items to the customers, as well as to show cost effective alternatives to their current choices. The Prime Vendor will be required to perform its normal supplier selection process to include analysis/comments/recommendations of the new products prior to the product sampling/taste testing.

V. REBATES / DISCOUNTS

A. General

1. The following instructions for rebates and discounts refer to those, which are in addition to NAPA's and Food Show Discounts. As discussed in the following sections, NAPA's and Food Show Rebates **MUST** be given in the form of a deviated price.

2. Rebates and discounts are to be returned to DSCP when they are directly attributable to sales resulting from orders exclusively submitted by DSCP or its customers. Additionally, any rebates and discounts offered to any commercial customer or other Government organization shall be given to DSCP or its customers in the form of an up-front price reduction. The discount/allowance shall be reflected via a reduced STORES price, resulting in a lower invoice price to the customer.
3. The Prime Vendor shall be as aggressive as possible in pursuing all rebates, including mail-in coupons and discounts for the customers supported under this contract. Notwithstanding the requirements included herein, the offeror warrants, at a minimum, that DSCP and its customers will receive rebates and discounts equal to or better than the rebates and discounts the offeror provides to its most favored commercial or other Government customer. The offeror will provide a description of those rebates and discounts meeting the requirements herein as part of its offer in accordance with the provisions outlined in the "Instructions, Conditions and Notices to Offeror's" section of this solicitation.
4. A rebate report shall be provided to the Contracting Officer on a monthly basis. This Rebate report shall be a break out of all rebates by manufacturer, then sorted by customer/dining facility. The final procedures relative to managing and returning lump sum rebates will be based on the final proposal and confirmed after award. The Government, however, reserves the right to audit applicable records to ensure proper administration of the rebate program and ensure that moneys due to the Government have been properly returned in accordance with the offer.

B. National Allowance Program Agreement (NAPA)

1. Definitions:

- a. *Agreement Holder* - the supplier or manufacturer that has agreed to offer discounts to DSCP on product ordered under DSCP Prime Vendor contracts.
- b. *National Allowance Program* - the program implemented by the Defense Supply Center Philadelphia (DSCP) to maximize the leverage of DSCP's buying power and reduce the overall delivered price under Prime Vendor Contracts to the customers of DSCP.
- c. *National Allowance Program Agreements (NAPA's)* – agreements between DSCP and suppliers/manufacturers, which identify product category allowances. These allowances or discounts apply only to the delivered/invoice price of the product. The NAPA does not affect the Prime Vendor's distribution price or fee in any way.

2. DSCP has implemented a NAPA Program as part of the Subsistence Prime Vendor program. Under the NAPA Program, DSCP will enter into agreements with suppliers/manufacturers offering domestic product.
3. Under the NAPA Program, Agreement Holders will:
 - a. Authorize and consent to allow the contractor to distribute its products to ordering activities under the Prime Vendor Program.
 - b. Offer discounts on the delivered price of the product ordered under Prime Vendor contracts, in the form of deviated allowances, whereby the price to the customer includes the discount. The deviated price is the price that will be submitted via the 832-catalog transaction.
4. NAPA's neither obligate the Prime Vendor to carry, nor the ordering activity to purchase, any of the agreement holders products; however NAPA terms will apply to any order placed by a customer for products covered by a NAPA, in which case the invoice price must reflect the NAPA.
5. If a contractor has a pricing agreement/arrangement with more favorable terms and/or pricing structure, then the contractor is required to pass on these savings to the customer.
6. Under a contract resulting from this solicitation:
 - a. Within five (5) working days from notification of award, the awardee will contact Marty Lieb, Program Manager, NAPA Team, 215-737-4210. The NAPA Team will provide general instructions and a password to access the allowances on the NAPA website.
 - b. The Prime Vendor agrees to bill the invoice price to the Government as specified by the NAPA allowance and initiates a bill-back to the agreement holder, if any activity orders any product covered by a NAPA. The agreement holder will reimburse allowances to the Prime Vendor within a time period mutually agreeable to the Prime Vendor and the agreement holder.
 - c. Any disputes involving the NAPA between the Prime Vendor and the agreement holder will be resolved between them according to their own commercial practice. However DSCP will attempt to facilitate any such disputes.
7. The NAPA Program is for the exclusive use of DSCP customers purchasing product under the resultant contract.

C. FOOD SHOWS

1. DSCP actively participates in vendor Food Shows for the purpose of obtaining food show "allowances". These allowances are negotiated by DSCP with each exhibitor at the Food Show, whether it is a broker representing several firms, the distributor representing a firm, or the manufacturer directly. In addition,

other procedures in accordance with a vendor's normal commercial practice may be used to negotiate the allowances or savings.

2. The Prime Vendor is required to advise the Contracting Officer and/or Account Manager of all Food Shows that are conducted throughout the course of the contract. This includes Annual Shows, as well as Regional and/or Mini Food Shows. The Government reserves the right to participate.
3. Approximately one (1) week prior to the food show, the Prime Vendor shall furnish the Contracting Officer and/or Account Manager the following information:
 - a. List of brokers/manufacturers attending the Food Show;
 - b. Map showing the locations of booths;
 - c. Effective period of the allowances;
 - d. Statement as to whether the allowances are applicable to all orders placed within the effective period, or for only the amount of product booked; and
 - e. Usage report for all customers covered by the contract. This data shall represent the same number of weeks as the effective period of the allowances. The data shall be a consolidation of all customers, and be sorted in booth order sequence. At a minimum the following elements are required:
 - i. Vendor Part Number
 - ii. Description of item
 - iii. Usage quantity
 - iv. Manufacturer/Brand
 - v. Booth Number of the exhibitor and the products they represent.
4. At the end of the Food Show allowance period, the vendor shall submit to the Account Manager a Food Show savings report by customer. This shall be completed within 3 weeks of the ending of the allowance period.
5. Food Show Allowances **must be passed on to the customers directly as a deviated price**. Accordingly, when the applicable items are ordered, the price must reflect the discount if ordered during the specified time frame. The deviated price is the price that is to be submitted via the 832-catalog transaction.

VI. ADDITIONAL CUSTOMERS

- A. The Government reserves the right to add DoD and non-DoD customers in the solicited area to the Prime Vendor contract based on mutually agreed upon implementation plan. If a customer is on the border of one of the surrounding states, in

an area where the Prime Vendor in that area does not normally deliver, the successful offeror of this contract may be required to service those customers.

1. Additional customers are limited to those that receive Federal funding.

DESCRIPTIONS / SPECIFICATIONS

I. DEFENSE APPROPRIATIONS ACT

- A. All items supplied under the contract awarded, as a result of this solicitation must comply with the Berry Amendment (**10 U.S.C. 2533a**) and the provisions of Clause 252.225-7012 (**April 2002**). These references require that all items supplied under the contract be **manufactured or processed** in the United States or its possessions.
- B. Vendors are reminded that the annual Defense Appropriations Act requires that all food products supplied to the military, which are paid for by appropriated funds, must be **manufactured or processed** in the United States or its possessions. This would not apply to commissary resale items or for the acquisition of those specific items listed as follows:

Bananas	Beef, corned, canned
Beef Extract	Brazil Nuts, unroasted
Capers	Cashew Nuts
Castor Beans and Oil	Chestnuts
Chicle	Cocoa Beans
Coffee, raw or green bean	Oranges, mandarin, canned
Spices and herbs, in bulk	Tapioca, flour and cassava
Tea, in bulk	Thyme oil
Olive Oil	Sugars, raw
Vanilla beans	
Olives (green), pitted or unpitted or stuffed in bulk	
Coconut and coconut meat, unsweetened, in shredded, desiccated, or similarly prepared forms.	

- C. For additional information, please consult the DoD FAR Supplement at 225.70 "Appropriations Act Restrictions" and/or contact the Contracting Officer.
- D. Vendor must identify any offered food items that are not domestic when submitting offer. Lack of identification of non-domestic item is Offeror's certification of compliance.

II. ORDERING

A. Ordering System

1. Most customers listed within this solicitation are currently using the Subsistence Total Order and Receipt Electronic Systems (STORES). DSCP's goal is to have all customers order through the STORES system. However, there are some current or future customers in which the vendor may be required to provide their commercial electronic ordering system. Those customers currently using commercial electronic ordering systems are as follows:

- a. **Simcoe Job Corps Center**

2. Subsistence Total Order and Receipt Electronic System (STORES)

- a. STORES is the Government's translator/ordering system, which is capable of accepting orders from any of the Services', i.e. Army, Air Force, Navy, Marines, individual ordering systems. In addition, this information is passed to DSCP for the purposes of contractor payment and customer billing. Attachment 2 provides additional EDI information.
 - b. The customers are able to order all of their food and beverage requirements through STORES. The system will transmit orders to the Prime Vendor, the DSO (for fresh fruits and vegetables), the bakery contractors (for fresh bread), the dairy contractors (for fresh milk and dairy items) and to DSCP. It may be possible during the life of this contract that all customers will also have the opportunity to order the non-food items from STORES.
 - c. The awardee shall be required to interface with STORES and the offeror must be able to support the following EDI transaction sets:

810	Electronic Invoice
832	Catalog (Outbound - Vendor to DSCP)
850	Purchase Order
861	Receipt
997	Functional Acknowledgment
 - d. A complete description of these transaction sets is included in the EDI Implementation Guidelines" attached to this solicitation.
 - e. The vendor shall have access to the Internet and be able to send and receive electronic mail (email).

- f. The Prime Vendor will be responsible to provide alternate ways a customer can order (e.g. FAX, Phone, Pick-up orders, etc.) in the event the STORES system or the Prime Vendor's commercial ordering system is not operational.
- g. Unit prices and extended prices must be formatted not more than two (2) places to the right of the decimal point. STORES is not able to accommodate 3 or more positions beyond the decimal point,
- h. The Prime Vendor is required to utilize the Government's item descriptions in the Electronic Catalog (832 transaction) as well as on its invoices. For example: "Crinkle Cut Carrots", would be listed as "Vegetable, Carrots, Crinkle Cut".

B. Order Placement

1. Customers will place their orders to accommodate a "skip day" delivery. An order placed on 1 March would have a required delivery date of 3 March. Orders may be placed with a longer lead-time; however, the minimum lead-time is "skip day".
2. The Prime Vendor shall advise the customer by 12 noon on the skip day of the non-availability of an item. If, at that time of advising the customer, the vendor does not expect a stock replenishment in sufficient time to fulfill the requirement, the Prime Vendor shall either offer the customer a substitute, or advise them of the not-in-stock position of the item. The vendor is not authorized to ship an alternate product for acceptance upon delivery, without the customer's prior consent. The **customer will make the final decision** on the acceptability for any substitutions. A substitute item must be of equal or higher technical quality and equal or lower in price.
3. The majority of customers listed will be utilizing the Government's ordering system, STORES, (the Subsistence Total Order and Receipt Electronic System). STORES requires that pricing be fixed at the time the order is placed, provided that delivery is requested within the time frame of six days starting the day after the order is placed. If delivery is not requested until after this time frame, pricing will be as of the delivery date.
 - a. For example, orders placed on 1 March will be priced at time of order, if the delivery is required between 2 March and 7 March, inclusive. If delivery is not required until 8 March, or after, the order will be priced with those prices in effect at the time of delivery.

C. Vendor Catalogs

1. Vendors may change prices in their STORES Vendor Item Catalog weekly. The submissions are to be made by Thursday, to be in effect the following Sunday. All price changes must be submitted to DSCP via the 832 EDI Transaction Set. This transmission must be received by Thursday, 1:30 PM Eastern Standard Time. See Attachment 2 “EDI Implementation Guidelines” for more information on the various EDI transaction sets required under this contract. DSCP will review the 832 EDI transaction set to check for price and other changes; however, the accuracy of the vendor item catalog is the responsibility of the prime vendor.
2. Vendors may submit alternate price change submissions (832 Updates). However, prices cannot be updated more than once a week. For example, it may benefit both the offeror and the government to submit prices bi-weekly on Thursday. Price changes will only take effect the Sunday following their submission as new catalogs are issued to the customers for Monday morning download.

D. Emergency Orders

1. The contractor shall provide a minimum of two emergency orders (excluding mobilization actions) per month, per ordering activity, at no additional charge. All emergency order(s) for supplies must be same day service. Expeditious fulfillment of the emergency requirement is imperative. The Prime Vendor is responsible for providing the ordering facilities with the name of the contractor representative responsible for notification of receipt and handling of such emergency service and his/her toll free phone number, fax number, email and/or pager number. The offeror is required to submit a plan for handling emergency orders; as well as what they actually consider an emergency, and additional costs, if any.

E. Product Substitutions

1. Substitutions **MUST** be approved by authorized customer personnel **PRIOR** to shipment

III. QUALITY ASSURANCE

A. PRODUCT QUALITY

1. Acceptance of supplies awarded under this solicitation will be limited to product processed and packed from the latest pack available or the latest seasonal pack during the contract period. All products delivered shall be as fresh as possible and within the manufacturer’s established shelf life (i.e. Best if Used by Date, Expiration Date, or other markings). For annual pack items, products will be from the latest seasonal pack available, unless specifically authorized by the customer.
2. Commercial standards should be used to maintain temperatures appropriate for individual items.

3. Level of Product Quality

- a.** When designating an item as a match for the DoD item in the schedule of items listed in the solicitation, the item must be:
 - i.** Identical in respect to packaging and packing when the DoD unit of issue is not described by weights (e.g. pound or ounce). For example, NSN 8915-00-286-5483, "Fruit Cocktail, Canned" is described as "Light or Heavy Syrup Pack, US Grade A or B, no. 2 1/2 size can, 24 per case". Substituting a No. 10 can and modifying the unit of issue ratio in the STORES ordering system cannot fill the requirement for this item. The same holds true for items described as package (PG), or bag (BG).
 - ii.** Identical for portion control items, except that pack size may vary. For example, NSN 8905-00-133-5889 "Beef Braising Steak, Swiss" is described as "frozen, formed, portion-cut, not mechanically tenderized, US Choice Grade or higher, 6 oz each, NAMP 1102 or equivalent, from knuckle, inside round, Eye of Round, or Outside Round, 53 lbs. per box". The requirement for the formed six (6) ounce portion must be identical. However, if the commercial pack size were a 15-lb. box, it would be acceptable by modifying the unit of issue ratio in the STORES ordering system. In respect to the previous examples, the DoD ordering activities require continuity with the DoD unit of issue for proper inventory and accounting within DoD.
 - iii.** Equivalent in respect to grade or fabrication.
- b.** When the STORES cataloging function of matching your part number to a Government National Stock Number (NSN) or Local Stock Number (LSN) is performed, the item must meet or exceed the Government item description. If the item does not meet the Government description, or if there are any new items that the customer requests, then a LSN may be requested.

B. QUALITY PROGRAM

- 1.** Supplier Selection: A supplier selection or certification program shall be used to ensure standardized product quality for each item supplied and/or listed in the stock catalogs, regardless of supplier. The product quality shall be equal to that described in the pertinent item specification. Product characteristics shall be standardized to the extent that variations in flavor, odor, and texture will be minimized.
- 2.** The contractor shall develop and maintain a quality program for product acquisition, warehousing and distribution to assure the following:

- a. Standardized product quality;
- b. The usage of First-In, First-Out (FIFO) principles;
- c. Product shelf life is monitored;
- d. Items are free of damage;
- e. Correct items and quantities are selected and delivered;
- f. Ensure requirements of the Berry Amendment are met;
- g. Customer satisfaction is monitored;
- h. Product discrepancies and complaints are resolved and corrective action is initiated;
- i. Supplier, FDA, or DoD initiated food recalls are promptly reported to customers and DSCP;
- j. Compliance with EPA and OSHA requirements;
- k. Salvaged items or products shall not be used;
- l. Applicable food products delivered originate from a source listed as a
- m. Sanitarily Approved Food Establishment for Armed Forces
- n. Procurement or inspected by the USDA or USDC.
- o. HAACP, if applicable.

C. WAREHOUSING AND SANITATION PROGRAM/STORED PRODUCT PEST MANAGEMENT

1. The contractor shall develop and maintain a sanitation program and a stored product pest management program for food and other co-located non-food items that comply with industry standard programs such as the Code of Federal Regulations, Title 21, part 110, Food Manufacturing Practices, the Federal Insecticide, Fungicide and Rodenticide Act, the Food, Drug, and Cosmetic Act of 1938 as well as all pertinent state and local laws and regulations. Records of inspections performed by the firm, subcontractor, or recognized industry association shall be maintained and made available to the Government at the Contracting Officer's request. Any findings by the firm or its agent documenting a critical sanitation deficiency shall be reported immediately to the Contracting Officer with an attached report of corrective action.

D. PRODUCT SANITARILY APPROVED SOURCE REQUIREMENTS

1. Applicable food products, e.g. poultry, dairy and seafood items delivered to customers listed in this solicitation, as well as any customer added to the Prime Vendor Program, shall originate either from an establishment listed in the "Directory of Sanitarily Approved Food Establishments For Armed Forces Procurements", or one which has been inspected under the guidance of the United States Department of Commerce (USDC) or the United States Department of Agriculture (USDA). For detailed information see Clause 52.246-9P31 "Sanitary Conditions" in this solicitation.
2. All juices shall originate from an establishment listed in the "Directory of Sanitarily Approved Food Establishments for Armed Forces Procurements" and

shall have undergone heat pasteurization. Establishments requiring sanitary inspection by the U.S. Army Veterinary Command should send a request to:

Defense Supply Center Philadelphia
ATTN: DSCP-HQS
700 Robbins Avenue
Philadelphia, PA 19111-5098

Or

Fax: (215) 737-7526, ATTN: Mr. David Brown

3. The following is the Internet Link to VETCOM'S Directory of Sanitarily Approved Food Establishments:

<http://domino1.hcssa.amedd.army.mil/vetcom.nsf>

E. PRIME VENDOR QUALITY SYSTEMS MANAGEMENT VISITS

1. The Subsistence Prime Vendor Branch will conduct Prime Vendor Quality System Management Visits (QSMV's) to review the contractor's methods used to comply with the terms of the contract and to verify that those terms are being met. QSMV's may include on-site visits to subcontractors and/or product suppliers. The contractor shall make all arrangements for visits by DSCP Prime Vendor Personnel to contractors, subcontractors and suppliers. A copy of DSCP's Standard Operating Procedure for QSMVs is attached, as Attachment 6.

F. NATIONAL FOOD AUDITS

1. The DSCP National Food Audit Program, covering all Food Classes within a Prime Vendors' catalog (Meat, Poultry, Seafood and Processed Products) functions as a Service and Quality Assurance check for our DOD customers to ensure the war fighters are receiving products of an optimum quality level. The audit objectives focus on the following to ensure:
 - a. Prime Vendor's adherence to contract requirements.
 - b. The quality level of the materials supplied is satisfactory and uniform throughout the DSCP-H Prime Vendor Regions.
 - c. **There is no product misrepresentation or substitution.**
2. The Audit objectives are accomplished utilizing the expertise of the USDA AMS Meat, Poultry and Processed Products Graders, USDC National Marine Fisheries Service and DSCP-HFS Quality Assurance personnel. Representatives from the above agencies form the DSCP National Food Audit Team.
3. The DSCP National Food Audit is a technical product review and is intended to be a partnership between the customer, Prime Vendor and DSCP-H, providing a platform for continuous quality improvement through a detailed review of selected core items. An informative discussion of the observed items' physical characteristics and deviations from, or compliance with, established quality requirements are provided during the product review. This technical discussion

makes possible an understanding of the customers' need for certain quality requirements so that systems supporting the manufacturing and distribution of the item can be tailored to meet these requirements. This approach makes it a win-win for the customer, Prime Vendor and DSCP-H.

4. For each Prime Vendor it is expected that an audit would be conducted once per contract year. This includes the base year of the contract, plus any and all option-years in which the government's option is exercised. The Audits are conducted in a seminar setting with participation from you and your suppliers. The average product cost of a Meat Audit is approximately \$6,000.00, and the average product cost of a seafood audit is expected to be approximately \$3,000.00. As a Prime Vendor you will be expected to provide samples of the government's choice up to a dollar value ceiling of \$6,000.00 for Meat and Poultry products and \$3,000.00 for Seafood and Processed products. Any expense (exclusive of profit) for the sampled product above these ceilings may be billed to the Government under your contract.
5. The Prime Vendor is responsible for providing the location for the audit. The Prime Vendor, the ordering activities and the Defense Supply Center Philadelphia must agree upon the site chosen. All location and equipment costs associated with the audit will be the responsibility of the Prime Vendor. No costs, besides from the direct product costs exceeding the stated limitations, may be billed to government as a result of the Food Audit.
6. Audit Results: Prime Vendors will be given a detailed report on each product reviewed. It will be the Prime Vendor's responsibility to take immediate action to correct any deficiency uncovered during the audit. The government will assign the contractor an overall score based on the number and severity of non-conforming items for each food audit conducted. The following adjectival scoring system will be employed: excellent, good, fair, poor, unacceptable. The score will be one of the evaluation measures utilized in assessing the Prime Vendor's contract performance.
7. Follow-up Audits:
 - a. Follow up audits may be scheduled within a one-year period of the initial audit, or based on the recommendation of the evaluators of the Basic Audit. If a follow up is required due to the outcome of the initial audit, all samples are to be at the expense of the Prime Vendor.
 - b. Non-routine follow-up audits may be scheduled if several items do not meet the government's requirements as presented in the catalog descriptions.
8. The Government reserves the right to expand this program into any and all categories of subsistence items. Samples will be required as above within negotiated limits.

PACKAGING AND MARKING

I. *PACKAGING, PACKING, and LABELING*

- A. All packaging and packing shall be in accordance with good commercial practice. Labeling shall be in accordance with commercial labeling complying with the Federal Food, Drug and Cosmetic Act and regulations promulgated there under. Shipping containers shall be in compliance with the National Motor Freight Classification and Uniform Freight Classification Code.
- B. Semi-perishable items shall be snugly packed in shipping containers that fully comply with the National Motor Freight Classification and Uniform Freight Classification Code, as applicable.
- C. All meats, poultry, and seafood will be vacuum packed when practicable. In all instances the packaging must protect the product from freezer burn and contamination.
- D. All fresh poultry items will be packed in ice packed cartons or gas-flush cartons.
- E. All fresh seafood items will be packed in ice packed cartons.
- F. Frozen product must be processed and packed to allow removal of the individual units from the container without damage to that or other units. The intent is to be able to remove only that amount of product required for current needs, without the necessity of defrosting all units.

II. MARKINGS

- A. To ensure that the carrier and the receiving activity properly handle and store items, standard commercial precautionary markings such as “KEEP FROZEN”, “KEEP REFRIGERATED”, etc. shall be used on all cases when appropriate.
- B. To the maximum extent possible, nutritional and ingredient labels shall be placed on the individual package.
- C. All food and beverage products shall be identified with readable dates (open code dates), or coded dates, as determined by the type of product delivered. For semi-perishable, shelf stable items, open dating is preferred, but code dating is acceptable. Contractors that do not use open dating shall provide a product code number key to the Account Manager and each customer facility within three months after award of the contract. Items other than semi-perishable, shelf stable products must have readable, open code dates clearly showing the use by date, date of production, date of processing/pasteurization, sell by date, Best if Used by Date, or similar markings.

INSPECTION AND ACCEPTANCE

I. INSPECTION AND ACCEPTANCE

- A.** Inspection and Acceptance of products will be performed at destination. The inspection is normally limited to identity, count and condition; however, this may be expanded if deemed necessary by either the military veterinary inspector or the dining facility manager.
- B.** All deliveries are subject to military veterinary inspection. In addition, the delivery vehicles will be inspected for cleanliness and condition.
- C.** The authorized receiving official at each delivery point is responsible for inspecting and accepting products as they are delivered. The invoice/delivery ticket shall not be signed prior to the inspection of each product, unless agreed upon by the receiving activity (customer). All overages/ shortages/ returns are to be noted on the delivery ticket by receiving official and truck driver. A signature on the delivery ticket/invoice denotes acceptance of the product. No invoice may be submitted for payment until acceptance is verified.

II. ACCEPTANCE REQUIREMENTS FOR FROZEN ITEMS

- A.** In order for frozen items to be accepted by the receiving activity, the following criteria must be observed:
 - 1.** Packages must be solid, not soft, upon arrival.
 - 2.** Container and wrapping must be intact and in a solid condition.
 - 3.** Packages must be free of drip and show no evidence of thawing and re-freezing (i.e. watermarks on boxes; off odor) or dehydration.
 - 4.** Cello wrapped packages will not be discolored or show other signs of freezer burn.

III. REJECTION PROCEDURES

- A.** If product is determined to be defective, damaged, or compromised in any other manner, the receiving official may reject it.
- B.** When product is found to be non-conforming or damaged, or otherwise suspect, the veterinary inspector shall notify the responsible food service officer. The Food Service Officer shall inspect and determine the course of action to be taken with the product in question. If present, the contractor representative may be consulted. The final decision is to be made by the Food Service Officer and/or his/her representative.
- C.** In the event an item is rejected, the delivery ticket/invoice shall be annotated as to the item (s) rejected. These items shall then be deducted from the delivery ticket/invoice. The invoice total must be adjusted to reflect the correct dollar value of the shipment.

Replacements will be authorized based on the customer's needs. To the greatest extent possible, on an as-needed, emergency basis, same day re-delivery of items that were previously rejected shall be made, so that the customer's food service requirements do not go unfulfilled for that day. The re-delivered items will be delivered under a separate invoice utilizing the same call number, clin number, and purchase order number for the discrepant line. These re-deliveries will not constitute an emergency requirement and therefore will have no additional charges.

D. In the event that a product is rejected after initial delivery is made, the prime vendor will pick up the rejected product. Credit due to the ordering activity as a result of the rejected product being returned, will be handled through a receipts adjustment process in STORES. If the vendor has already been paid for the product, a claim will be issued through DSCP's financial system. In all cases, one (1) copy of the credit memo is to be given to the customer and (1) copy of the credit memo, along with the original invoice is to be sent to the DSCP Account Manager.

1. If a customer requires a one-to-one replacement, no additional paper work is necessary. The vendor delivery ticket/invoice will show that product is a replacement for rejected item. The invoice shall reference the call number, CLIN number, and Purchase Order Number of the originally ordered product. In addition, a copy of the credit memo from returned product is to be attached to the invoice.

E. It is a requirement of this solicitation that product shall be inspected upon receipt as promptly as practicable. However, failure to promptly inspect or accept supplies shall not relieve the contractor from responsibility, nor impose liability on any of the customers, for nonconforming supplies.

F. Supplies transported in vehicles, which are not sanitary, or which are not equipped to maintain prescribed temperatures, may be rejected without further inspection.

IV. WARRANTIES

The supplies furnished under the resultant contract shall be covered by the most favorable commercial warranties that the contractor gives to any customer. The supplies and the rights and remedies provided therein are in addition to, and do not limit, any rights afforded to the Government by Clause 52.212-4 "Contract Terms and Conditions-Commercial Items" contained in the solicitation.

DELIVERIES AND PERFORMANCE

I. POINT OF DELIVERY

A. Deliveries shall be F.O.B. destination to all delivery points. All items will be delivered to customer locations, free of damage, with all packaging and packing

intact. The contractor shall remove all excess pallets used for delivery from the delivery point either at the time of delivery or at a subsequent delivery. Deliveries shall be scheduled according to the customers' timetable as listed on the following pages.

- B.** Installation delivery routes and stop-off sequence will be coordinated and verified with the installations on a post-award basis by the awardee(s).
- C.** All deliveries are subject to military inspection at destination. Delivery vehicles may be required to stop at a central location for medical inspection before proceeding to the assigned delivery point(s). Additionally, upon completing the delivery (or deliveries) and before the carrier leaves the installation, copies of the invoices may be required to be delivered to a central "Accounting/Troop Issue" activity on the installation.
- D.** Products for each customer/dining facility must be segregated. Some of the military bases have more than one delivery point. Awardee must provide expeditious off-loading and delivery to the customer and ensure that the personnel loading and delivering the product provide prompt and efficient service to the customer.

DELIVERY POINTS

REMARKS

ZONE 1 - SEATTLE WASHINGTON

Fort Lewis Customers

Delivery Days: Monday, Wednesday, Friday

Delivery Time : Between 0500-1200 hours

HHC 593rd Support Group
P12340 19 & D Streets
Fort Lewis, WA 98433

DODAAC: DFA001
POC: MSG Michael Neu
(253) 967-1650

1st Special Forces Group
9179 Cramer Avenue
Fort Lewis, WA 98433

DODAAC: DFA002
POC: MSG Michael Neu
(253) 967-1650

525th Replacement Company
2026C Pendleton Avenue
Fort Lewis, WA 98433

DODAAC: DFA003
POC: MSG Michael Neu
(253) 967-1650

504th MP BN (NCOA)
3165 4th Division Drive & Faith Avenue
Fort Lewis, WA 98433

DODAAC: DFA004
POC: MSG Michael Neu
(253) 967-1650

SOLICITATION NO: SP0300-02-R-4030
Spokane, Washington and Idaho Regions

PAGE 27 OF 125

HHC 2/75 Ranger Regiment
3470 Nakamura Avenue
Fort Lewis, WA 98433

DODAAC: DFA006
POC: MSG Michael Neu
(253) 967-1650

HHC 1/5 INF FN (Lancer South)
3420 3rd Division Drive & Mastin Avenue
Fort Lewis, WA 98433

DODAAC: DFA007
POC: MSG Michael Neu
(253) 967-1650

201st at MI BDE
3119 3rd Division Drive
Fort Lewis, WA 98433

DODAAC: DFA011
POC: MSG Michael Neu
(253) 967-1650

HHS 2/8 FA (Lancer North)
3279 4th & Kyle Streets
Fort Lewis, WA 98433

DODAAC: DFA014
POC: MSG Michael Neu
(253) 967-1650

704th MP BN
1450 Alder & Railway Avenue
Fort Lewis, WA 98433

DODAAC: DFA014
POC: MSG Michael Neu
(253) 967-1650

296th FSB
3757 Stryker Avenue & 17th Street
Fort Lewis, WA 98433

DODAAC: DFA020
POC: MSG Michael Neu
(253) 967-1650

Madigan Army Medical Center
9040 Jackson Avenue
Fort Lewis, WA 98433

DODAAC: MAMCFL
POC: MSG Michael Neu
(253) 967-1650

Hago CO, INC (ROTC)
11D34 F Street
Fort Lewis, WA 98433

DODAAC: HAFOGO
POC: MSG Michael Neu
(253) 967-1650

TISA Warehouse, Semi Perishable
9660 Perry Avenue
Fort Lewis, WA 98433

DODAAC: S68NE5
POC: MSG Michael Neu
(253) 967-1650

TISA Warehouse, Perishable
9660 Perry Avenue
Fort Lewis, WA 98433

DODAAC: P68NE5
POC: MSG Michael Neu
(253) 967-1650

Fort Lewis/Yakima Training Center Customers

Delivery Days: Tuesday & Thursday
Delivery Time: Between 700 & 1400 hours

Yakima Training Center
Garrison Dining Facility Bldg T-270
Cold Creek Road

DODAAC: PRWH01
POC: MSG Michael Neu
(253) 967-1650

Yakima, WA 98901

Yakima Training Center
Troop Support Bldg T-822
Cold Creek Road
Yakima, WA 98901

DODAAC: SRWH01
POC: MSG Michael Neu
(253) 967-1650

McChord AFB Customers

Delivery Days: Monday, Wednesday, Friday
Delivery Time: Completed between 0600-0900 hours

Olympic Dinning Facility
548 Outer Drive
McChord AFB, WA 98438-1109

DODAAC: FT9084
POC: SGT Richard Oates
(253) 986-2145

Flight Kitchen
1419 A Street
MC CHORD AFB, WA 98438-1109

DODAAC: FT9085
POC: SGT Williams
(253) 986-2628

Child Development Center
BLDG 580 Lincoln BLVD
McChord AFB, WA 98438-1109

DODAAC: FT9492
POC: Lou Chandeck
(253) 986-4166

Youth Program
100 Main Street, Suite 1003
McChord AFB, WA 98438-1109

DODACC: FT9493
POC: Charlie Hayslett
(253) 986-2203

Naval Customers

NAS Whidbey Island
Admiral Nimitz Hall
3480 N Langley BLVD BLDG 369
Oak Harbor, WA 98278-5200

DODAAC: N00620
POC: Victoria Muller
(360) 257-2715
Delivery: Tues. & Thur. 0800-1000 hours

Naval Submarine Base Bangor
Trident Inn
BLDG 2101
Silverdale, WA 98315-5000

DODAAC: N00620
POC: LT Denu Kane
(360) 396-6838
Delivery: Tues., Wed., Thur. 0800-1200 hours

Naval Station Everett
All American Restaurant
2000 West Marine View Drive
Everett, WA 98207-5001

DODAAC: NNW001
POC: LT Janet Lamb
(425) 304-3153
Delivery: Tues. & Thur. 0800-0900 hours

Puget Sound Naval Shipyard
Evergreen Inn Dining Hall
1400 Farragut Avenue

DODAAC: N00251
POC: MS1 Gray
(360) 476-9081

Bremerton, WA 98314-5000

Delivery: Tues. & Thur 0800-1100 hours

Coast Guard Customers
USCG Stations

USCG ISC SEATTLE
1519 Alaskan Way So
Seattle, WA 98134-1192

DODAAC: Z47200
POC: Jeff Niblett (206) 217-6417
Delivery: Thur. Prior to 0900 hours

Coast Guard Station - Troop Support
31 Coast Guard Drive
Neah Bay, WA 98357

DODACC: Z30484
POC:
Delivery: Wed or Thur 1200-1600 hours

USCG Station Grays Harbor
Westport, WA 98595

DODAAC: Z30481
POC: Aor Ehenhahn (360) 268-0121

USCG Station Quillayute River
La Push, WA 98350

DODAAC: Z30493
POC: Anthony Williams (360) 374-6469

USCG Cutters

Delivery: As needed when in port

USS MIDGETT

DODAAC: Z11412
POC: FS1 John Kalbach (206) 217-6280

USS POLAR SEA

DODAAC: Z14502
POC: Dave Kohn (206) 217-6270

USS POLAR STAR

DODAAC: Z14501
POC: Phil Garret (206) 217-6260

USS MELLON

DODAAC: Z11403
POC: SR Chief Ron Hillis (206) 217-6290

USS MARIPOSA

DODAAC: Z15223

USCG HEALY

DODAAC: Z14102
POC: SR Chief Kaniss (206) 217-6300

Non-DoD Customers

Fort Simcoe Job Corps Center
Dining Hall
40 Abella Lane
White Swan, WA 98952-9706

DODAAC: 140589
POC: Gerald Lefthand (509) 874-2244
Delivery: Monday, prior to 0800 hours

ZONE 2 - HERMISTON, OREGON

Umatilla Chemical Depot
Bldg 11 South Street
Hermiston, OR 97838-9544

DODAAC: W91CRF
POC: Larry Meeks (541) 564-5276
Delivery: Tues 1100-1300 hours & Fri 1300-1600 hours

II. *AUTHORIZED RETURNS*

- A.** The contractor shall accept returns under the following conditions:
- 1.** Products shipped in error
 - 2.** Products damaged in shipment
 - 3.** Products with concealed or latent damage
 - 4.** Products that are recalled
 - 5.** Products that do not meet shelf life requirements
 - 6.** Products that do not meet the minimum quality requirements as defined for the items listed in the Schedule
 - 7.** Products delivered in unsanitary delivery vehicles
 - 8.** Products delivered that fail to meet the minimum / maximum specified temperature; and
 - 9.** Quantity excess as a result of order input error and/or Purchase Ratio Factor error
- B.** Any other condition not specified above that is deemed to be a valid reason for return.

III. *SHORT SHIPMENTS / SHIPPING ERRORS*

- A.** The receiving official will annotate short shipment(s) on the delivery ticket/invoices that accompany the delivery.
- B.** Any product delivered in error by the distributor must be picked up on the next delivery day after notification by the ordering facility.

IV. *HOLIDAYS*

- A.** All orders are to be delivered on the specified delivery date, except for Federal holidays as outlined below. When a scheduled delivery day falls on one of these days, or one designated by your firm, delivery should occur on the next business day, unless otherwise agreed to by the customer.

New Year's Day
Martin Luther King's Birthday
President's Day
Memorial Day
Independence Day

Labor Day
Columbus Day
Veteran's Day
Thanksgiving Day
Christmas Day

Note: Saturday holidays are celebrated on the preceding Friday; Sunday holidays are celebrated on the following Monday.

- B.** Holidays celebrated by your firm, other than those specified above, must be listed below. Also specify your policy for celebrating holidays that fall on the weekend.

CONTRACT ADMINISTRATION DATA

I. CONTRACTING AUTHORITY

- A.** The DSCP Contracting Officer is the only person authorized to approve changes, or modify any requirement of the contract. Notwithstanding any provisions contained elsewhere in the contract, said authority remains solely with the DSCP Contracting Officer.
- B.** In the event the vendor effects any change at the direction of any person other than the DSCP Contracting Officer, the change will be considered to have been made without authority and no adjustment will be made. The Contracting Officer must authorize any modification or costs associated with a change.
- C.** Requests for information on matters related to this contract, such as an explanation of terms or contract interpretation, shall be submitted to the DSCP Contracting Officer.
- D.** Delivery orders issued against this indefinite delivery contract shall be administered by the person who placed the order on behalf of the government, i.e., the commissary-ordering officer or the ordering officer responsible for the troop support activity. Ordering officers are authorized to modify delivery orders and perform all administrative functions pertaining to such orders including termination of the order for late deliveries and other product nonconformance. In these cases, the applicable agency, commissary, or activity may reprocure the supplies locally. Ordering officers, however, are not authorized to sign purchase orders or contracts and cannot take any action to charge the account of the contractor unless they are also contracting officers. Only an authorized contracting officer acting on behalf of the agency, commissary or activity can take these particular reprocurement actions. Administration of the terms and conditions set forth in the IDC is the responsibility of the DSCP contracting officer. The ordering officer shall also notify the DSCP contracting officer of all terminations and repurchase actions, which were processed under the ID.

II. INVOICING

A. General

1. Each delivery will be accompanied by the contractor's delivery ticket/invoice. Two copies (an original plus one) shall accompany the shipment. The customer shall sign all copies of the invoice/delivery ticket, keep one (1) copy and return the ORIGINAL copy to the vendor. **Any changes must be made on the face of the invoice; attachments are not acceptable.**
2. For all customers using the STORES or STORES on the Web ordering system, the vendor will be required to invoice for payment electronically (see electronic invoicing below). For any customers that order "commercially", that is not through the STORES or STORES on the Web systems, the vendor will be required to invoice manually (see commercial invoicing below).
3. Each invoice should contain sufficient data for research and payment purposes. This includes:
 - a. Contract Number
 - b. Call Number
 - c. Purchase Order Number
 - d. Contract Line Items listed in numerical sequence (also referred to as CLIN order)
 - e. Item Nomenclature
 - f. Quantity purchased per item in DSCP's Unit of Issue
 - g. Clearly identified changes and annotations on all copies
 - h. Total dollar value of invoice recalculated, if applicable
4. It is strongly preferred that there be only one (1) invoice per customer facility per delivery. Vendors are discouraged from submitting separate invoices for dry, chill and freeze products. However, if this is not possible, then all invoices must be clearly annotated that they are part of a group, e.g. 1 of 3, 2 of 3, etc. In addition, all invoice groups must be sent to DFAS Columbus together.
5. For catch weight items, standard rounding methods must be observed i.e. <5, rounded down; ≥5, rounded up. All weights must be rounded to whole pounds using standard rounding methods.
6. Add-on Items – When a prime vendor customer adds an item to an existing order (e.g. 9999 CLIN), the Prime Vendor contractor should add these items to the end of the original invoice. An "add-on" is an item or items ordered after the original electronic order has already been released and must be placed through other means, e.g. by telephone, fax, etc., but will be delivered along with the original order. When add-ons are invoiced separately in lieu of the invoice with the original order, it greatly complicates the payment process. A clean invoice, i.e. an invoice that totally matches what was delivered, expedites the payment process considerably. Therefore, we strongly encourage our Prime Vendors to invoice as above. Compliance with the above will help us help you receive your payments in a timely manner.

B. Electronic Invoicing

1. All invoicing of STORES orders for payment is to be filed electronically, using EDI Transaction set 810. (Attached)
2. All invoices submitted must be clean, i.e. all debit/credits must be correct prior to submission.
3. Invoice transactions may be submitted to DSCP daily; however it cannot be stressed enough that all internal debit/credit transaction must be completed prior to invoice submission.
4. The same invoices cannot be submitted with different dollar amounts.
5. You will be required to submit test Transactions sets 30 days prior to first order.
6. Invoices may not be submitted as "LIVE DATA" until a test transaction set has been cleared.
7. Unit prices and extended prices must be formatted not more than two (2) places to the right of the decimal point. STORES will not accommodate positions of 3 and above beyond the decimal point.

C. Commercial Invoicing

1. Call numbers should be designated at the customers location at the time of order and will follow in a numerical sequence and start with an alpha (which will be designated by the Account Manager for each commercial location and which will remain constant). Call numbers should begin with 001. (e.g. K001, K002, etc.) Care should be taken not to duplicate any call numbers.
2. In lieu of the purchase order number required in II.C.3. above, the Destination (customer name) and Department of Defense Activity Address Code (DoDAAC) is required.
3. Any NAPA Rebate should be listed.
4. As stated in II.C.6. above, for each line on the order, the **total number of units of issue** delivered must be included (i.e., if product is shipped by case, but the unit of issue is cans, the total number of cans shipped must also be annotated.)
5. Signed copies will be forwarded (preferably by fax) by the customer to the DSCP account representative (to be designated at a future date) at 215-737-2161. At that time the representative will obligate the funds and post the receipt.
6. The vendor must submit two (2) signed copies (one being the original signed copy) of the invoice to the Defense Finance and Accounting Service (DFAS) Columbus Center (see below for address).

III. PAYMENTS

- A.** DFAS Columbus Center is the payment office for this acquisition. The mailing address is:

Defense Finance and Accounting Service, Columbus Center
Attn: DFAS-BVDPIP
P.O. Box 182317
Columbus, Ohio 43218-6260

- B. Payment of delivery orders will be made in accordance with the terms and conditions of Paragraph (i) of Clause 52.212-4 “Contract Terms and Conditions - Commercial Items”, appearing in the section of this solicitation entitled “Contract Clauses”.
- C. Payment is currently being made in approximately seven (7) days after the receipt of a proper invoice, however, is still subject to the terms and conditions of the Prompt Payment Act (31 U.S.C. 3903).
- D. All offerors must have the ability to accept an 820-transaction set from your financial institution. DFAS Columbus will no longer forward a detailed summary of payment(s); this information will only be available from your bank.
- E. The Government intends to make payments under the resultant contract by electronic funds transfer (EFT). Reference Clause 52.232-33, “Mandatory Information for Electronic Funds Transfer Payment” appearing in the section of this solicitation entitled “Contract Clauses”.

IV. **ADMINISTRATION**

- A. The DSCP Prime Vendor Office will perform administration of the contract.
- B. A designated representative at the ordering activity will perform administration of the individual delivery order. This includes approving product substitutions and delivery changes.
- C. The DSCP Contracting Officer must approve any changes to the contract.

SPECIAL CONTRACT REQUIREMENTS

I. **OPTIONS**

- A. There is a base year plus four (4) one year option periods. Acceptance of these options by the successful prime vendor is **mandatory**.
- B. Offerors are reminded, that at any point during the base year, or one of the option periods that the contract reaches its maximum monetary ceiling of 125% (150% in case of surge/mobilization), the Government reserves the right to exercise the option earlier than one (1) year after the award date.

- II. **BACKUP PRIME VENDOR** The offeror which is awarded the prime vendor contract for each zone may become a potential backup supplier for other zones should a prime vendor in an adjacent or nearby zone be unable to support one, some or all of the customers in the assigned zone. Offeror’s agreement to act as a backup to any or all customers in another zone would be negotiated through a bilateral agreement/modification to the contract along with the appropriate distribution fees.

- III. NON-COMPETITION** The offeror warrants that he will not actively promote, encourage, or market any of the customers on this acquisition away from a resultant DSCP contract and onto a contract of any other Government agency or commercial entity.

IV. CUSTOMER SUPPORT

- A.** The Prime Vendor shall treat each and every customer covered under this contract as one of its best customers. Therefore, any treatment and/or customer service policy given to other essential accounts shall also be given to the customers covered under this contract.
- B.** The Prime Vendor shall provide at least one (1) full time Customer Service representative to maintain continuous contact with the ordering activities. The name of the representative and the phone number, beeper number, email address, or any other method of communicating with the representative, shall be furnished to the customers after award.
- C.** Since many of our customers only have access to the government phone network, offerors are required to have a toll free telephone and toll free FAX to accommodate all customers outside of the local calling region.

- V. BREAKING CASES** The Prime Vendor, at a minimum, will be required to break cases for all Spice items under this proposed contract.

VI. SURGE/MOBILIZATION – Readiness Plans

- C. Surge** - The capability to handle a large increase in case volume for short periods of time with very little lead-time may be required at various times throughout the term of the contract. Services may experience unscheduled arrival of troops, with only a few hours notice, as part of normal operations, where the order requirements could more than double from their normal usage on a given days notice. The timing of these types of surges will be impossible to anticipate. Pricing constraints for items furnished in this fashion shall be the same as those for routine, non-surge orders. The ceiling for any surge will not exceed 150% of the estimated dollar value.
- D. Mobilization** - The capability to handle full-scale military mobilization or national emergency where-in consumption could easily double or triple the case requirements at any site for a protracted period must also be provided for. The offeror must develop a readiness plan outlining how they would meet this increased workload by, for example using additional suppliers, subcontractors, etc. As with surge support, pricing constraints for items furnished in this fashion shall be the same as those for routine, non-mobilization orders.
- E.** The Government reserves the right to test the Prime Vendor's Readiness Plan.

F. When units deploy for training exercises outside their zone, their current Prime Vendor will be given the opportunity to supply the unit's requirements. If the current vendor cannot perform this function at no additional cost, or the Vendor does not wish to accept the mission, the requirements will be turned over to the Prime Vendor within the deployment zone.

VII. NOTICE TO OFFERORS Prospective offerors are hereby advised that although there is a guaranteed minimum of 25% on this contract, DSCP cannot guarantee that any or all of the customers will order all of their subsistence requirements from the successful Prime Vendor. Once the guaranteed contract minimum has been met, the customer may or may not choose to continue ordering from the contract. To a large extent, their decision to continue ordering will be based on the performance of the Prime Vendor.

VIII. MANAGEMENT REPORTS The contractor shall provide the Small Business Subcontracting Report, to include names and dollar value of contractors, including JWOD (Report (F) below), the Fill Rate Report (H), Rebate Reports (J) and Financial Status Report (K) to the DSCP Contracting Officer on a monthly basis (Electronically transmitted reports are acceptable). The Descending Dollar Value and Descending Case Volume, *for Army customers*, should also be included monthly. All of these reports shall be cumulative for a one (1) month period and submitted no later than the seventh day of the following month. (E.G., reporting period of January 1 through January 31, the reports must be received by February 7.) All other reports (including Descending Dollar Value and Case Volume for all other customers) are to be submitted upon request.

- A. Descending Dollar Value Report - Sorted by line item; each line to contain at a minimum: DSCP stock number, Item Description, pack or size, brand description, quantity, and total dollar value of units shipped. Dollar amounts will be totaled.
- B. Descending Case Volume Purchases - Sorted by line item; each line to contain at a minimum: DSCP stock number, Item Description, pack or size, brand description, quantity, and total dollar value of units shipped. Dollar amounts will be subtotaled by product category as well as overall total.
- C. Product Line Item, Stock Number Order – Sorted by DSCP Stock Number. List all information including DSCP Stock Number, quantity purchased, dollar value, Vendor Part Number, Item Description and DSCP Unit of Issue.
- D. Product Line Item Rejection Report – Sorted by line item, number of units received, number of units rejected, total dollar amount of units received, and the total dollar amount of units rejected. Dollar amounts should be subtotaled by product category and totaled overall.
- E. Product Line Item Not-In-Stock Report – Sorted by date order was placed, line item, number of units ordered, number of units received, total dollar amount of units ordered and total dollar amount of units not received. Dollar amounts will be subtotaled by product category and total overall.
- F. Small Business Subcontracting Report –
 - 1. List products manufactured and/or supplied by small business, small disadvantaged businesses, minority owned small business, National Institute for the Blind/National Institute for the Severely Handicapped (NIB/NISH), women-owned small businesses, women owned small disadvantaged businesses and Hub zones. This should be sorted by manufacturer/supplier and include quantity and dollar value. Note: This report is for direct subcontracts for products supplied to customers. This report is not to include indirect costs. NOTE: the SBA must certify SDB and HUB Zone businesses.
 - 2. A summary page of the report shall also be submitted which highlights the total dollars and percentages for each category. This information is very important since DSCP is required to report its success in meeting these goals to the Defense Logistics Agency (DLA). Also requested, but not required since DLA does not mandate that these goals be reported, is a listing of products supplied and/or manufactured by UNICOR, Labor Surplus Areas, Historically Black Colleges or Universities and Minority Institutions.
- G. Product Line Manufacturer/Supplier Listing - this report shall list all items purchased along with quantity and dollar value. It shall be sorted by Manufacturer/Supplier and annotate whether the manufacturer/supplier is a large business, or small business. All Small Businesses are to be broken in the sub-categories as listed above.
- H. Fill Rate Report - the fill-rate is calculated by dividing the number of cases accepted by the customer by the number of cases ordered. Order fill rates shall be calculated on an on-time, per order basis and tracked for monthly submission to the Contracting Officer/Account Manager. The fill rate shall be calculated as follows and shall not include mispicks, damaged cases, etc (see authorized returns):

$$\frac{\text{Cases accepted}}{100} = \text{fill rate \%}$$

Cases ordered

$$\text{Example } \frac{190}{200} \times 100 = 95\%$$

The fill rate shall be calculated with and without substitutions

- I. Customer Service Report - the contractor shall develop and provide a report summarizing all discrepancies, complaints and all positive feedback from ordering activities and the respective resolutions by providing a summary from customer visits.
- J. Rebate Reports
 1. General Rebates - All rebates that have been passed along to the customer via off-price reductions, or that are due to the customers, shall be summarized by listing each customer and the rebate amount. Also include the manufacturer offering the rebate and the product usage. The total should be per customer and per contract.
 2. NAPA Report - This report should summarize the savings passed along to the customers in the form of deviated allowances realized as a result of utilizing the NAPA's. List each customer, the NAPA amount, the manufacturer/broker name, and quantity ordered. NAPA figures should be listed per customer, per contract and per manufacturer.
 3. Food Show Rebates - This report should show a detailed break out of all savings received at your Food Show. This report is not a monthly requirement, but is based on the timing of your Food Show. List each customer, the Food Show amount, the manufacturer/broker name, and quantity ordered. Food Show Rebates should be listed per customer, per contract, and per manufacturer. The total should be per customer and per contract.
- K. Financial Status Report - In order to ensure timely payments, a summarized accounts receivable and/or a "days of outstanding sales" shall be submitted on a monthly basis. The report should be categorized by time periods, and sorted further by customer. If problems should occur, a detailed listing by invoice number/call number will be requested. However, it is suggested that this report contain as much information as possible to alleviate problems immediately.
- IX. **CATALOG ORDER GUIDE** The contractor shall provide a catalog order guide, with descriptions and pack sizes, to each of the customers serviced under this contract. At a minimum, the order guide should list the DSCP Stock Number, DSCP Unit of Issue, the contractor's part number, and the brand of each item.
- X. **SEASONAL SURGE REQUIREMENT** Fort Lewis anticipates an increase in their ordering requirements from June-August due to additional training exercises. The prime vendor will be required to support this annual increase. As an estimate, a copy of fiscal year 01 requirements is listed as Attachment 04 of this solicitation (this estimate is for informational purposes only and is not a guarantee of future sales).

CONTRACT CLAUSES

***ADDENDUM TO 52.212-1 INSTRUCTIONS TO OFFERORS - COMMERCIAL ITEMS
(OCT 2000)***

The following paragraphs of 52.212-1 are amended as indicated below:

1. Paragraph (B) Submission of offers.

See Standard Form 1449 (Continuation Sheet), on page 3, for any specific instructions on how to submit your offer if mailed, hand-carried or faxed (when authorized).

X Faxed offers are NOT authorized for this solicitation.

2. Paragraph (B), Submission of offers, is expanded as follows:

(12) Proposal Preparations – SEE “Instructions, Conditions and Notices to Offeror”

3. Paragraph (C), Period for acceptance of offers.

Period of Acceptance is 270 days.

4. Paragraph (H), Multiple awards.

/X/ The Government intends to make one award per zone

/_/_ Offers may be submitted for quantities less than those specified.

52.212-3 -- OFFEROR REPRESENTATIONS AND CERTIFICATIONS -- COMMERCIAL ITEMS.

As prescribed in 12.301(b)(2), insert the following provision:

Offeror Representations and Certifications -- Commercial Items (July 2002)

(a) *Definitions.* As used in this provision:

"Emerging small business" means a small business concern whose size is no greater than 50 percent of the numerical size standard for the NAICS code designated.

"Forced or indentured child labor" means all work or service-

(1) Exacted from any person under the age of 18 under the menace of any penalty for its nonperformance and for which the worker does not offer himself voluntarily; or

(2) Performed by any person under the age of 18 pursuant to a contract the enforcement of which can be accomplished by process or penalties.

"Service-disabled veteran-owned small business concern"-

(1) Means a small business concern-

(i) Not less than 51 percent of which is owned by one or more service-disabled veterans or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more service-disabled veterans; and

(ii) The management and daily business operations of which are controlled by one or more service-disabled veterans or, in the case of a veteran with permanent and severe disability, the spouse or permanent caregiver of such veteran.

(2) Service-disabled veteran means a veteran, as defined in 38 U.S.C. 101(2), with a disability that is service-connected, as defined in 38 U.S.C. 101(16).

"Small business concern" means a concern, including its affiliates, that is independently owned and operated, not dominant in the field of operation in which it is bidding on Government contracts, and qualified as a small business under the criteria in 13 CFR Part 121 and size standards in this solicitation.

"Veteran-owned small business concern" means a small business concern-

(1) Not less than 51 percent of which is owned by one or more veterans (as defined at 38 U.S.C. 101(2)) or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more veterans; and

(2) The management and daily business operations of which are controlled by one or more veterans.

"Women-owned business concern" means a concern which is at least 51 percent owned by one or more women; or in the case of any publicly owned business, at least 51 percent of the its stock is owned by one or more women; and whose management and daily business operations are controlled by one or more women.

"Women-owned small business concern" means a small business concern --

(1) That is at least 51 percent owned by one or more women or, in the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more women; and

(2) Whose management and daily business operations are controlled by one or more women

(b) *Taxpayer identification number (TIN)* (26 U.S.C. 6109, 31 U.S.C. 7701). (Not applicable if the offeror is required to provide this information to a central contractor registration database to be eligible for award.)

(1) All offerors must submit the information required in paragraphs (b)(3) through (b)(5) of this provision to comply with debt collection requirements of 31 U.S.C. 7701(c) and

3325(d), reporting requirements of 26 U.S.C. 6041, 6041A, and 6050M, and implementing regulations issued by the Internal Revenue Service (IRS).

(2) The TIN may be used by the government to collect and report on any delinquent amounts arising out of the offeror's relationship with the Government (31 U.S.C. 7701(c)(3)). If the resulting contract is subject to the payment reporting requirements described in FAR 4.904, the TIN provided hereunder may be matched with IRS records to verify the accuracy of the offeror's TIN.]

(3) *Taxpayer Identification Number (TIN).*

* TIN:_____.

* TIN has been applied for.

* TIN is not required because:

* Offeror is a nonresident alien, foreign corporation, or foreign partnership that does not have income effectively connected with the conduct of a trade or business in the United States and does not have an office or place of business or a fiscal paying agent in the United States;

* Offeror is an agency or instrumentality of a foreign government;

* Offeror is an agency or instrumentality of the Federal Government;

(4) *Type of organization.*

* Sole proprietorship;

* Partnership;

* Corporate entity (not tax-exempt);

* Corporate entity (tax-exempt);

* Government entity (Federal, State, or local);

* Foreign government;

* International organization per 26 CFR 1.6049-4;

* Other _____.

(5) *Common parent.*

* Offeror is not owned or controlled by a common parent:

* Name and TIN of common parent:

Name _____

TIN _____

(c) Offerors must complete the following representations when the resulting contract is to be performed inside the United States, its territories or possessions, Puerto Rico, the Trust Territory of the Pacific Islands, or the District of Columbia. Check all that apply.

(1) *Small business concern.* The offeror represents as part of its offer that it * is, * is not a small business concern.

(2) *Veteran-owned small business concern.* [Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.] The offeror represents as part of its offer that it * is, * is not a veteran-owned small business concern.

(3) *Service-disabled veteran-owned small business concern.* [Complete only if the offeror represented itself as a veteran-owned small business concern in paragraph (c)(2) of this provision.] The offeror represents as part of its offer that it * is, * is not a service-disabled veteran-owned small business concern.

(4) *Small disadvantaged business concern.* [Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.] The offeror represents, for general statistical purposes, that it * is, * is not, a small disadvantaged business concern as defined in 13 CFR 124.1002.

(5) *Women-owned small business concern.* [Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.] The offeror represents that it * is, * is not a women-owned small business concern.

Note: Complete paragraphs (c)(6) and (c)(7) only if this solicitation is expected to exceed the simplified acquisition threshold.

(6) *Women-owned business concern (other than small business concern).* [Complete only if the offeror is a women-owned business concern and did not represent itself as a small business concern in paragraph (c)(1) of this provision.]. The offeror represents that it * is, a women-owned business concern.

(7) *Tie bid priority for labor surplus area concerns.* If this is an invitation for bid, small business offerors may identify the labor surplus areas in which costs to be incurred on account of manufacturing or production (by offeror or first-tier subcontractors) amount to more than 50 percent of the contract price:

(8) *Small Business Size for the Small Business Competitiveness Demonstration Program and for the Targeted Industry Categories under the Small Business Competitiveness Demonstration Program.* [Complete only if the offeror has represented itself to be a small business concern under the size standards for this solicitation.]

(i) [Complete only for solicitations indicated in an addendum as being set-aside for emerging small businesses in one of the four designated industry groups

(DIGs).] The offeror represents as part of its offer that it * is, * is not an emerging small business.

(ii) [Complete only for solicitations indicated in an addendum as being for one of the targeted industry categories (TICs) or four designated industry groups (DIGs).] Offeror represents as follows:

(A) Offeror's number of employees for the past 12 months (check the Employees column if size standard stated in the solicitation is expressed in terms of number of employees); or

(B) Offeror's average annual gross revenue for the last 3 fiscal years (check the Average Annual Gross Number of Revenues column if size standard stated in the solicitation is expressed in terms of annual receipts).

(Check one of the following):

<u>Number of Employees</u>	<u>Average Annual Gross Revenues</u>
50 or fewer	\$1 million or less
51-100	\$1,000,001-\$2 million
101-250	\$2,000,001-\$3.5 million
251-500	\$3,500,001-\$5 million
501-750	\$5,000,001-\$10 million
751-1,000	\$10,000,001-\$17 million
Over 1,000	Over \$17 million

(9) [Complete only if the solicitation contains the clause at FAR 52.219-23, Notice of Price Evaluation Adjustment for Small Disadvantaged Business Concerns, or FAR 52.219-25, Small Disadvantaged Business Participation Program-Disadvantaged Status and Reporting, and the offeror desires a benefit based on its disadvantaged status.]

(i) General. The offeror represents that either-

(A) It * is, * is not certified by the Small Business Administration as a small disadvantaged business concern and identified, on the date of this representation, as a certified small disadvantaged business concern in the database maintained by the Small Business Administration (PRO-Net), and that no material change in disadvantaged ownership and control has occurred since its certification, and, where the concern is owned by one or more individuals claiming disadvantaged status, the net worth of each

individual upon whom the certification is based does not exceed \$750,000 after taking into account the applicable exclusions set forth at 13 CFR 124.104(c)(2); or

(B) It *has, * has not submitted a completed application to the Small Business Administration or a Private Certifier to be certified as a small disadvantaged business concern in accordance with 13 CFR 124, Subpart B, and a decision on that application is pending, and that no material change in disadvantaged ownership and control has occurred since its application was submitted.

(ii) *Joint Ventures under the Price Evaluation Adjustment for Small Disadvantaged Business Concerns.* The offeror represents, as part of its offer, that it is a joint venture that complies with the requirements in 13 CFR 124.1002(f) and that the representation in paragraph (c)(9)(i) of this provision is accurate for the small disadvantaged business concern that is participating in the joint venture. [The offeror shall enter the name of the small disadvantaged business concern that is participating in the joint venture: _____.]

(10) *HUBZone small business concern.* [Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.] The offeror represents, as part of its offer, that--

(i) It * is, * is not a HUBZone small business concern listed, on the date of this representation, on the List of Qualified HUBZone Small Business Concerns maintained by the Small Business Administration, and no material change in ownership and control, principal office, or HUBZone employee percentage has occurred since it was certified by the Small Business Administration in accordance with 13 CFR part 126; and

(ii) It * is, * not a joint venture that complies with the requirements of 13 CFR part 126, and the representation in paragraph (c)(10)(i) of this provision is accurate for the HUBZone small business concern or concerns that are participating in the joint venture. [The offeror shall enter the name or names of the HUBZone small business concern or concerns that are participating in the joint venture: _____.] Each HUBZone small business concern participating in the joint venture shall submit a separate signed copy of the HUBZone representation.

(d) *Representations required to implement provisions of Executive Order 11246 --*

(1) Previous contracts and compliance. The offeror represents that --

(i) It * has, * has not, participated in a previous contract or subcontract subject to the Equal Opportunity clause of this solicitation; and

(ii) It * has, * has not, filed all required compliance reports.

(2) *Affirmative Action Compliance.* The offeror represents that --

(i) It * has developed and has on file, * has not developed and does not have on file, at each establishment, affirmative action programs required by rules and regulations of the Secretary of Labor (41 CFR parts 60-1 and 60-2), or

(ii) It * has not previously had contracts subject to the written affirmative action programs requirement of the rules and regulations of the Secretary of Labor.

(e) *Certification Regarding Payments to Influence Federal Transactions (31 U.S.C. 1352).*

(Applies only if the contract is expected to exceed \$100,000.) By submission of its offer, the offeror certifies to the best of its knowledge and belief that no Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress or an employee of a Member of Congress on his or her behalf in connection with the award of any resultant contract.

(f) *Buy American Act Certificate.* (Applies only if the clause at Federal Acquisition Regulation (FAR) 52.225-1, Buy American Act - Supplies, is included in this solicitation.)

(1) The offeror certifies that each end product, except those listed in paragraph (f)(2) of this provision, is a domestic end product (as defined in the clause of this solicitation entitled "Buy American Act -Supplies") and that the offeror has considered components of unknown origin to have been mined, produced, or manufactured outside the United States. The offeror shall list as foreign end products those end products manufactured in the United States that do not qualify as domestic end products.

(2) Foreign End Products:

LINE ITEM NO.	COUNTRY OF ORIGIN

[List as necessary]

(3) The Government will evaluate offers in accordance with the policies and procedures of FAR Part 25.

(g)

(1) *Buy American Act -- North American Free Trade Agreement -- Israeli Trade Act Certificate.* (Applies only if the clause at FAR 52.225-3, Buy American Act -- North American Free Trade Agreement -- Israeli Trade Act, is included in this solicitation.)

(i) The offeror certifies that each end product, except those listed in paragraph (g)(1)(ii) or (g)(1)(iii) of this provision, is a domestic end product as defined in the clause of this solicitation entitled "Buy American Act -- North American Free Trade Agreement-- Israeli Trade Act" and that the offeror has considered

components of unknown origin to have been mined, produced, or manufactured outside the United States.

(ii) The offeror certifies that the following supplies are NAFTA country end products or Israeli end products as defined in the clause of this solicitation entitled "Buy American Act-North American Free Trade Agreement-Israeli Trade Act":

NAFTA Country or Israeli End Products:

LINE ITEM NO.	COUNTRY OF ORIGIN

[List as necessary]

(iii) The offeror shall list those supplies that are foreign end products (other than those listed in paragraph (g)(1)(ii) or this provision) as defined in the clause of this solicitation entitled "Buy American Act-North American Free Trade Agreement-Israeli Trade Act." The offeror shall list as other foreign end products those end products manufactured in the United States that do not qualify as domestic end products.

Other Foreign End Products:

LINE ITEM NO.	COUNTRY OF ORIGIN

[List as necessary]

(iv) The Government will evaluate offers in accordance with the policies and procedures of FAR Part 25.

(2) *Buy American Act-North American Free Trade Agreements-Israeli Trade Act Certificate, Alternate I (May 2002)*. If Alternate I to the clause at FAR 52.225-3 is included in this solicitation, substitute the following paragraph (g)(1)(ii) for paragraph (g)(1)(ii) of the basic provision:

(g)(1)(ii) The offeror certifies that the following supplies are Canadian end products as defined in the clause of this solicitation entitled "Buy American Act-North American Free Trade Agreement-Israeli Trade Act":

Canadian End Products:

Line Item No.:

[List as necessary]

(3) *Buy American Act-North American Free Trade Agreements-Israeli Trade Act Certificate, Alternate II (May 2002)*. If Alternate II to the clause at FAR 52.225-3 is included in this solicitation, substitute the following paragraph (g)(1)(ii) for paragraph (g)(1)(ii) of the basic provision:

(g)(1)(ii) The offeror certifies that the following supplies are Canadian end products or Israeli end products as defined in the clause of this solicitation entitled ``Buy American Act--North American Free Trade Agreement--Israeli Trade Act":

Canadian or Israeli End Products:

Line Item No.:	Country of Origin:

[List as necessary]

(4) *Trade Agreements Certificate*. (Applies only if the clause at FAR 52.225-5, Trade Agreements, is included in this solicitation.)

(i) The offeror certifies that each end product, except those listed in paragraph (g)(4)(ii) of this provision, is a U.S.-made, designated country, Caribbean Basin country, or NAFTA country end product, as defined in the clause of this solicitation entitled "Trade Agreements."

(ii) The offeror shall list as other end products those end products that are not U.S.-made, designated country, Caribbean Basin country, or NAFTA country end products.

Other End Products

Line Item No.:	Country of Origin:

[List as necessary]

(iii) The Government will evaluate offers in accordance with the policies and procedures of FAR Part 25. For line items subject to the Trade Agreements Act, the Government will evaluate offers of U.S.-made, designated country, Caribbean Basin country, or NAFTA country end products without regard to the restrictions

of the Buy American Act. The Government will consider for award only offers of U.S.-made, designated country, Caribbean Basin country, or NAFTA country end products unless the Contracting Officer determines that there are no offers for such products or that the offers for such products are insufficient to fulfill the requirements of the solicitation.

(h) *Certification Regarding Debarment, Suspension or Ineligibility for Award (Executive Order 12549).* (Applies only if the contract value is expected to exceed the simplified acquisition threshold.) The offeror certifies, to the best of its knowledge and belief, that the offeror and/or any of its principals--

(1) * Are, * are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency; and

(2) * Have, * have not, within a three-year period preceding this offer, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a Federal, state or local government contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, or receiving stolen property; and

(3) * Are, * are not presently indicted for, or otherwise criminally or civilly charged by a Government entity with, commission of any of these offenses.

(i) *Certification Regarding Knowledge of Child Labor for Listed End Products (Executive Order 13126).* [The Contracting Officer must list in paragraph (i)(1) any end products being acquired under this solicitation that are included in the List of Products Requiring Contractor Certification as to Forced or Indentured Child Labor, unless excluded at 22.1503(b).]

(1) Listed End Product

Listed End Product	Listed Countries of Origin:

(2) *Certification.* [If the Contracting Officer has identified end products and countries of origin in paragraph (i)(1) of this provision, then the offeror must certify to either (i)(2)(i) or (i)(2)(ii) by checking the appropriate block.]

☐ (i) The offeror will not supply any end product listed in paragraph (i)(1) of this provision that was mined, produced, or manufactured in the corresponding country as listed for that product.

☐ (ii) The offeror may supply an end product listed in paragraph (i)(1) of this provision that was mined, produced, or manufactured in the corresponding

country as listed for that product. The offeror certifies that it has made a good faith effort to determine whether forced or indentured child labor was used to mine, produce, or manufacture any such end product furnished under this contract. On the basis of those efforts, the offeror certifies that it is not aware of any such use of child labor.

(End of Provision)

Alternate I (Apr 2002). As prescribed in 12.301(b)(2), add the following paragraph (c)(11) to the basic provision:

(11) (Complete if the offeror has represented itself as disadvantaged in paragraph (c)(4) or (c)(9) of this provision.) [*The offeror shall check the category in which its ownership falls*]:

_____ Black American.

_____ Hispanic American.

_____ Native American (American Indians, Eskimos, Aleuts, or Native Hawaiians).

_____ Asian-Pacific American (persons with origins from Burma, Thailand, Malaysia, Indonesia, Singapore, Brunei, Japan, China, Taiwan, Laos, Cambodia (Kampuchea), Vietnam, Korea, The Philippines, U.S. Trust Territory or the Pacific Islands (Republic of Palau), Republic of the Marshall Islands, Federated States of Micronesia, the Commonwealth of the Northern Mariana Islands, Guam, Samoa, Macao, Hong Kong, Fiji, Tonga, Kiribati, Tuvalu, or Nauru).

_____ Subcontinent Asian (Asian-Indian) American (persons with origins from India, Pakistan, Bangladesh, Sri Lanka, Bhutan, the Maldives Islands, or Nepal).

_____ Individual/concern, other than one of the preceding.

ADDENDUM TO 52.212-4 CONTRACT TERMS AND CONDITIONS

The following paragraph(s) of 52.212-4 are amended as indicated below:

1. Paragraph (a), Inspection/Acceptance, is revised to add the following:
“Inspection and acceptance of products will be performed at destination. The authorized receiving official for each customer is responsible for signing for and accepting products when they are delivered. The final disposition decision rests with the food service officer.”
2. Paragraph (c), Changes, is deleted in its entirety and replaced with the following:
(c) Changes.

(1) The Contracting Officer, at his/her discretion, may unilaterally invoke any of the contingency options set forth in this contract.

(2) The Contracting Officer may at anytime, by unilateral written order, make changes within the general scope of this contract in any one or more of the following:

- (i) method of shipment or packing;
- (ii) place, manner, or time of delivery.

(3) If such change causes an increase or decrease in the cost of, or time required for, performance for any part of the work under this contract, the Contracting Officer shall make equitable adjustment in the contract price, the delivery schedule, or both, and shall modify the contract.

(4) The Contractor must assert its right to an adjustment under this clause within thirty (30) days from the date of receipt of the written order. However, if the Contracting Officer decides that the facts justify it, the Contracting Officer may receive and act upon a proposal submitted before final payment of the contract.

(5) Failure to agree to any adjustment shall be a dispute under the Disputes Clause. However, nothing in this clause shall excuse the Contractor from proceeding with the contract.”

3. Paragraph (i) Payment:

[] Delete the 1st sentence and substitute the following: Fast Payment procedures apply. The Government will pay invoices based on the Contractor’s delivery of supplies to a post office or common carrier (or, in shipments by other means), to the point of first receipt by the Government.

4. Paragraph (o), Warranty, is revised to add the following:

“In the event that a product recall is initiated by the Prime Vendor, supplier or manufacturer, the Prime Vendor should follow the procedures as outlined below:

- (1) Immediately notify the following personnel:
 - (i) Customers that have received the recalled product
 - (ii) DSCP Contracting Officer
 - (iii) DSCP Account Manager
 - (iv) DSCP Consumer Safety Officer at 215-737-3845
- (2) Provide the following information to the DSCP Consumer Safety Officer:
 - (i) Reason for recall
 - (ii) Level of recall, i.e. Type I, II or III
 - (iii) Description of product
 - (iv) Amount of product
 - (v) List of customers that have received product
 - (vi) Name and phone number of responsible person (Recall Coordinator).

(3) The Prime Vendor should provide a Final Status Report of Recall, when completed, to the DPSC Consumer Safety Officer.”

5. Paragraph (t), Price Changes, is added as follows:

(t) Price Changes.

(1) Definitions

- (i) Unit Price - The total price charged to DSCP per unit for a product delivered to the Government consists of two (2) components: delivered price and distribution price. This price shall not extend more than two (2) places past the decimal point.
 - (ii) Delivered Price - The "delivered price" is defined as the last invoice price of a product the prime vendor has paid a manufacturer or supplier for that product delivered to its distribution point. This is sometimes referred to as "landed cost".
 - (iii) Distribution Price - The firm fixed price, offered as a dollar amount, which represents all the elements of the contract price other than the delivered price. The distribution price typically consists of the prime vendor's projected general and administrative costs, overhead, packaging costs, transportation costs from the prime vendor's distribution point, any other projected expenses associated with the prime vendor function, and anticipated profit. See also Page 11 under Distribution Price for further information.
- (3) Effective Period of Prices. Pricing will be at the time of order. These prices will be fixed until delivery, provided that the delivery is requested within the time frame of six days starting the day after the order is placed. If delivery is not requested until after this time frame, pricing will be as of the delivery date. The offeror warrants that the current delivered prices do not include any allowance for possible future increases. The vendor may not submit its invoices to DFAS Columbus for payment until notified by the customer that all product has been received in good condition and in the quantities stated on the invoice. This notification must be in writing.
- (4) The offeror also warrants that its unit prices are equal to or lower than its most favored customer for similar quantities under comparable terms and conditions. Should price verifications reveal any instances of overpricing, the contractor further agrees to reimburse the Government for that amount.
- (5) For the purpose of unit price adjustment, the offeror shall indicate its distribution price per unit of issue for each category of items which shall be expressed as a dollar figure. The distribution price may differ per category; however, each category and the associated items which fall under it, must have the same unit of issue. (The distribution price must always be equal to the unit price less the delivered price.) The distribution price, as proposed in the offer and accepted by the Government, shall remain fixed throughout the term of the contract.
- (6) The delivered price for each item is influenced by commercial market forces, such as supply and demand, and competition among suppliers, and may, therefore, fluctuate. Vendors may change prices in their STORES Vendor Item Catalog weekly. The submissions are to be made by Thursday, to be in effect the

following Sunday. All price changes must be submitted to DSCP via the 832 EDI Transaction Set. This transmission must be received by Thursday, 1:30 PM Philadelphia time. See Attachment 1: EDI Implementation Guidelines” for more information of the various EDI transaction sets required under this contract.

- (7) Upon request, the Prime Vendor shall furnish to the Government data, as required by the Contracting Officer, to support price changes and to confirm that the contract unit prices under this contract are fair and reasonable and are based on the catalog or market prices which it pays to its suppliers. This supporting documentation shall be in the form of delivered price invoices and unit prices charged to the Prime Vendor’s commercial business as well as suppliers’ quotations, invoices, catalogs, published price lists and any other information as required by the Contracting Officer.
- (8) The Government shall perform price verification analyses from time to time throughout the term of the contract. When requested, the contractor shall provide to the Contracting Officer delivered price invoices. The Prime Vendor shall keep all delivered price invoices for a period of at least one (1) year after issuance of the applicable delivery order. As a minimum, the Contracting Officer shall review the invoice in conjunction with the distribution price to verify the accuracy of the delivery order unit price (i.e. the unit price in effect in the contractor’s electronic catalog at the time of delivery order placement).
- (9) The delivered price plus distribution price should equal the delivery order unit price. The contractor shall promptly refund any overcharges discovered during this process. Overcharges shall also result in more frequent price verification analyses.
- (10) The Prime Vendor shall obtain product from suppliers who can provide the best value to the Government in terms of price, delivery, and quality. Whenever appropriate, the Prime Vendor shall take advantage of “reduced price specials” and “sales” offered by suppliers, as well as those manufacturers that have a National Allowance Program Agreement (NAPA) with DSCP. A list of NAPA holders is attached to this solicitation.
- (11) The requirements of this clause shall also apply to new items added to the Contractor’s electronic catalog after contract award.

NOTE: In conjunction with the above clause, the contractor should note the following:

Variable weight items (such as meat and poultry (roasts, turkey, etc.) and lump sum billing can not be receipted in decimals, e. g. 4.6 pounds. Contractors must round using Standard Rounding Methods.

- (12) Offerors are advised that the Contracting Officer intends to conduct price verification analysis in the following manner:

- (i) Periodically, the Price Verification Team may require the contractor to provide copies of specific invoices from suppliers covering up to 100 items that were previously ordered. These invoices will be used to verify that the Government is only being charged the actual product cost plus the negotiated distribution fee.
- (ii) The Price Verification Team will request the above documentation in writing and the contractor will have thirty (30) days after the request to furnish the documentation.
- (iii) A report of overcharges and undercharges (if applicable) will be forwarded to the contractor with a request for payment, if appropriate. The Government reserves all rights and remedies provided by law or under the contract in addition to recovering any overcharges.
- (iv) The Government may elect to expand the scope of the price verification analysis if overcharges are discovered. The Government may also elect to reduce the scope of the price verification analysis if no overcharges are discovered.
- (v) Unit prices shall be limited to a maximum of two (2) decimal places. For evaluation and award purposes, offers containing a unit price of more than two (2) decimal places shall be rounded off to two (2) decimal places. For administrative purposes, the extended line item and total dollar amounts will be rounded to two (2) decimal places and may not precisely reflect the quantity(ies) times the unit price(s). Payment shall be accomplished on a unit price basis.

***52.212-5 CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT
STATUTES OR EXECUTIVE ORDERS -- COMMERCIAL ITEMS (MAY 2002)***

(a) The Contractor shall comply with the following FAR clauses, which are incorporated in this contract by reference, to implement provisions of law or executive orders applicable to acquisitions of commercial items:

- (1) 52.222-3, Convict Labor (E.O. 11755);
- (2) 52.233-3, Protest after Award (31 U.S.C 3553).

(b) The Contractor shall comply with the FAR clauses in this paragraph (b) that the contracting officer has indicated as being incorporated in this contract by reference to implement provisions of law or Executive orders applicable to acquisitions of commercial items or components:

[Contracting Officer shall check as appropriate.]

X (1) 52.203-6, Restrictions on Subcontractor Sales to the Government, with Alternate I (41 U.S.C. 253g and 10 U.S.C. 2402).

___ (2) 52.219-3, Notice of HUBZone Small Business Set-Aside (Jan 1999).

X (3) 52.219-4, Notice of Price Evaluation Preference for HUBZone Small Business Concerns (Jan 1999) (if the offeror elects to waive the preference, it shall so indicate in its offer).

___ (4) (i) 52.219-5, Very Small Business Set-Aside (Pub. L. 103-403, section 304, Small Business Reauthorization and Amendments Act of 1994).

___ (ii) Alternate I to 52.219-5.

___ (iii) Alternate II to 52.219-5.

X (5) 52.219-8, Utilization of Small Business Concerns (15 U.S.C. 637 (d)(2) and (3)).

X (6) 52.219-9, Small Business Subcontracting Plan (15 U.S.C. 637 (d)(4)).

___ (7) 52.219-14, Limitations on Subcontracting (15 U.S.C. 637(a)(14)).

___ (8) (i) 52.219-23, Notice of Price Evaluation Adjustment for Small Disadvantaged Business Concerns (Pub. L. 103-355, section 7102, and 10 U.S.C. 2323) (if the offeror elects to waive the adjustment, it shall so indicate in its offer).

___ (ii) Alternate I of 52.219-23.

___ (9) 52.219-25, Small Disadvantaged Business Participation Program-Disadvantaged Status and Reporting (Pub. L. 103-355, section 7102, and 10 U.S.C. 2323).

___ (10) 52.219-26, Small Disadvantaged Business Participation Program-Incentive Subcontracting (Pub. L. 103-355, section 7102, and 10 U.S.C. 2323).

X (11) 52.222-21, Prohibition of Segregated Facilities (Feb 1999).

X (12) 52.222-26, Equal Opportunity (E.O. 11246).

X (13) 52.222-35, Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (38 U.S.C. 4212).

X (14) 52.222-36, Affirmative Action for Workers with Disabilities (29 U.S.C. 793).

X (15) 52.222-37, Employment Reports on Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (38 U.S.C. 4212).

___ (16) 52.222-19, Child Labor-Cooperation with Authorities and Remedies (E.O. 13126).

___ (17)(i) 52.223-9, Estimate of Percentage of Recovered Material Content for EPA-Designated Products (42 U.S.C. 6962(c)(3)(A)(ii)).

___ (ii) Alternate I of 52.223-9 (42 U.S.C. 6962(i)(2)(C)).

___ (18) 52.225-1, Buy American Act-Balance of Payments Program-Supplies (41 U.S.C. 10a-10d).

___ (19)(i) 52.225-3, Buy American Act - North American Free Trade Agreement - Israeli Trade Act - Balance of Payments Program (41 U.S.C. 10a-10d, 19 U.S.C. 3301 note, 19 U.S.C. 2112 note).

___ (ii) Alternate I of 52.225-3.

___ (iii) Alternate II of 52.225-3.

___ (20) 52.225-5, Trade Agreements (19 U.S.C. 2501, *et seq.*, 19 U.S.C. 3301 note).

___ (21) 52.225-13, Restriction on Certain Foreign Purchases (E.O. 12722, 12724, 13059, 13067, 13121, and 13129).

___ (22) 52.225-15, Sanctioned European Union Country End Products (E.O. 12849).

X (23) 52.225-16, Sanctioned European Union Country Services (E.O. 12849).

X (24) 52.232-33, Payment by Electronic Funds Transfer-Central Contractor Registration (31 U.S.C. 3332).

___ (25) 52.232-34, Payment by Electronic Funds Transfer-Other Than Central Contractor Registration (31 U.S.C. 3332).

___ (26) 52.232-36, Payment by Third Party (31 U.S.C. 3332).

___ (27) 52.239-1, Privacy or Security Safeguards (5 U.S.C. 552a).

___ (28) (i) 52.247-64, Preference for Privately Owned U.S.-Flag Commercial Vessels (46 U.S.C. 1241).

___ (ii) Alternate I of 52.247-64.

(c) The Contractor shall comply with the FAR clauses in this paragraph (c), applicable to commercial services, which the Contracting Officer has indicated as being incorporated in this

contract by reference to implement provisions of law or executive orders applicable to acquisitions of commercial items or components:

[Contracting Officer check as appropriate.]

___ (1) 52.222-41, Service Contract Act of 1965, As Amended (41 U.S.C. 351, *et seq.*).

___ (2) 52.222-42, Statement of Equivalent Rates for Federal Hires (29 U.S.C. 206 and 41 U.S.C. 351, *et seq.*).

___ (3) 52.222-43, Fair Labor Standards Act and Service Contract Act -- Price Adjustment (Multiple Year and Option Contracts) (29 U.S.C.206 and 41 U.S.C. 351, *et seq.*).

___ (4) 52.222-44, Fair Labor Standards Act and Service Contract Act -- Price Adjustment (29 U.S.C. 206 and 41 U.S.C. 351, *et seq.*).

___ (5) 52.222-47, SCA Minimum Wages and Fringe Benefits Applicable to Successor Contract Pursuant to Predecessor Contractor Collective Bargaining Agreement (CBA) (41 U.S.C. 351, *et seq.*).

(d) *Comptroller General Examination of Record.* The Contractor shall comply with the provisions of this paragraph (d) if this contract was awarded using other than sealed bid, is in excess of the simplified acquisition threshold, and does not contain the clause at 52.215-2, Audit and Records -- Negotiation.

(1) The Comptroller General of the United States, or an authorized representative of the Comptroller General, shall have access to and right to examine any of the Contractor's directly pertinent records involving transactions related to this contract.

(2) The Contractor shall make available at its offices at all reasonable times the records, materials, and other evidence for examination, audit, or reproduction, until 3 years after final payment under this contract or for any shorter period specified in FAR Subpart 4.7, Contractor Records Retention, of the other clauses of this contract. If this contract is completely or partially terminated, the records relating to the work terminated shall be made available for 3 years after any resulting final termination settlement. Records relating to appeals under the disputes clause or to litigation or the settlement of claims arising under or relating to this contract shall be made available until such appeals, litigation, or claims are finally resolved.

(3) As used in this clause, records include books, documents, accounting procedures and practices, and other data, regardless of type and regardless of form. This does not require the Contractor to create or maintain any record that the Contractor does not maintain in the ordinary course of business or pursuant to a provision of law.

(e) Notwithstanding the requirements of the clauses in paragraphs (a), (b), (c) or (d) of this clause, the Contractor is not required to include any FAR clause, other than those listed below (and as may be required by an addenda to this paragraph to establish the reasonableness of prices under Part 15), in a subcontract for commercial items or commercial components --

- (1) 52.222-26, Equal Opportunity (E.O. 11246);
- (2) 52.222-35, Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (38 U.S.C. 4212);
- (3) 52.222-36, Affirmative Action for Workers with Disabilities (29 U.S.C. 793);
- (4) 52.247-64, Preference for Privately-Owned U.S. Flag Commercial Vessels (46 U.S.C. 1241) (flow down not required for subcontracts awarded beginning May 1, 1996); and
- (5) 52.222-41, Service Contract Act of 1965, As Amended (41 U.S.C. 351, *et seq.*).

(End of Clause)

**252.212-7000 OFFEROR REPRESENTATIONS AND CERTIFICATIONS --
COMMERCIAL ITEMS (NOV 1995) DFARS**

(a) Definitions.

As used in this clause --

(1) "Foreign person" means any person other than a United States person as defined Section 16 (2) of the Export Administration Act of 1979 (50 U.S.C. App. Sec. 2415).

(2) "United States person" is defined in Section 16(2) of the Export Administration Act of 1979 and means any United States resident or national (other than an individual resident outside the United States and employed by other than a United States person), any domestic concern (including any permanent domestic establishment of any foreign concern), and any foreign subsidiary or affiliate (including any permanent foreign establishment) of any domestic concern which is controlled in fact by such domestic concern, as determined under regulations of the President.

(b) Certification.

By submitting this offer, the Offeror, if a foreign person, company or entity certifies that it --

- (1) Does not comply with the Secondary Arab Boycott of Israel; and
- (2) Is not taking or knowingly agreeing to take any action, with respect to the Secondary Boycott of Israel by Arab countries, which 50 U.S.C. App. Sec. 2407 (a) prohibits a United States person from taking.

(c) Representation of Extent of Transportation by Sea. (This representation does not apply to solicitations for the direct purchase of ocean transportation services.)

(1) The Offeror shall indicate by checking the appropriate blank in paragraph (c)(2) of this provision whether transportation of supplies by sea is anticipated under the resultant contract. The term "supplies" is defined in the Transportation of Supplies by Sea clause of this solicitation.

(2) Representation.

The Offeror represents that it --

_____ Does anticipate that supplies will be transported by sea in the performance of any contract or subcontract resulting from this solicitation.

_____ Does not anticipate that supplies will be transported by sea in the performance of any contract or subcontract resulting from this solicitation.

(3) Any contract resulting from this solicitation will include the Transportation of Supplies by Sea clause. If Offeror represents that it will not use ocean transportation, the resulting contract will also include the Defense Federal Acquisition Regulation Supplement clause at 252.247-7024, "Notification of Transportation of Supplies by Sea."

ADDENDUM TO 252.212-7000

Paragraph (c), above, does not apply to this acquisition.

252.212-7001 Contract Terms and Conditions Required to Implement Statutes or Executive Orders Applicable to Defense Acquisitions of Commercial Items.

As prescribed in 212.301(f)(iii), use the following clause:

**CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT
STATUTES OR EXECUTIVE ORDERS APPLICABLE TO DEFENSE
ACQUISITIONS OF COMMERCIAL ITEMS (JUL 2002)**

(a) The Contractor agrees to comply with the following Federal Acquisition Regulation (FAR) clause which, if checked, is included in this contract by reference to implement a provision of law applicable to acquisitions of commercial items or components.

_____ 52.203-3 Gratuities (APR 1984) (10 U.S.C. 2207)

(b) The Contractor agrees to comply with any clause that is checked on the following list of Defense FAR Supplement clauses which, if checked, is included in this contract by reference to implement provisions of law or Executive orders applicable to acquisitions of commercial items or components.

_____ 252.205-7000 Provision of Information to Cooperative Agreement Holders (DEC 1991) (10 U.S.C. 2416).

 X 252.206-7000 Domestic Source Restriction (DEC 1991) (10 U.S.C. 2304).

 X 252.219-7003 Small, Small Disadvantaged and Women-Owned Small Business Subcontracting Plan (DoD Contracts) (APR 1996) (15 U.S.C. 637).

- | | | |
|--------------|--------------|--|
| _____ | 252.219-7004 | Small, Small Disadvantaged and Women-Owned Small Business Subcontracting Plan (Test Program) (JUN 1997) (15 U.S.C. 637 note). |
| _____ | 252.225-7001 | Buy American Act and Balance of Payments Program (MAR 1998) (41 U.S.C. 10a-10d, E.O. 10582). |
| _____ | 252.225-7007 | Buy American Act--Trade Agreements--Balance of Payments Program (SEP 2001) (41 U.S.C. 10a-10d, 19 U.S.C. 2501-2518, and 19 U.S.C. 3301 note). |
| <u> X </u> | 252.225-7012 | Preference for Certain Domestic Commodities (APR 2002) (10 U.S.C. 2533a). |
| _____ | 252.225-7014 | Preference for Domestic Specialty Metals (MAR 1998) (10 U.S.C. 2533a). |
| _____ | 252.225-7015 | Preference for Domestic Hand or Measuring Tools (DEC 1991) (10 U.S.C. 2533a). |
| _____ | 252.225-7016 | Restriction on Acquisition of Ball and Roller Bearings (DEC 2000) (___ Alternate I) (DEC 2000) (Section 8064 of Pub. L. 106-259). |
| _____ | 252.225-7021 | Trade Agreements (SEP 2001) (19 U.S.C. 2501-2518 and 19 U.S.C. 3301 note). |
| _____ | 252.225-7027 | Restriction on Contingent Fees for Foreign Military Sales (MAR 1998) (22 U.S.C. 2779). |
| <u> X </u> | 252.225-7028 | Exclusionary Policies and Practices of Foreign Governments (DEC 1991) (22 U.S.C. 2755). |
| _____ | 252.225-7029 | Preference for United States or Canadian Air Circuit Breakers (AUG 1998) (10 U.S.C. 2534(a)(3)). |
| _____ | 252.225-7036 | Buy American Act--North American Free Trade Agreement Implementation Act--Balance of Payments Program (MAR 1998) (___ Alternate I) (SEP 1999) (41 U.S.C. 10a-10d and 19 U.S.C. 3301 note). |
| _____ | 252.227-7015 | Technical Data--Commercial Items (NOV 1995) (10 |

U.S.C. 2320).

- _____ 252.227-7037 Validation of Restrictive Markings on Technical Data (SEP 1999) (10 U.S.C. 2321).
- _____ 252.243-7002 Requests for Equitable Adjustment (MAR 1998) (10 U.S.C. 2410).
- _____ 252.247-7023 Transportation of Supplies by Sea (MAY 2002) (____Alternate I) (MAR 2000) (____Alternate II) (MAR 2000) (10 U.S.C. 2631).
- _____ 252.247-7024 Notification of Transportation of Supplies by Sea (MAR 2000) (10 U.S.C. 2631).

(c) In addition to the clauses listed in paragraph (e) of the Contract Terms and Conditions Required to Implement Statutes or Executive Orders-- Commercial Items clause of this contract (FAR 52.212-5), the Contractor shall include the terms of the following clauses, if applicable, in subcontracts for commercial items or commercial components, awarded at any tier under this contract:

- 252.225-7014 Preference for Domestic Specialty Metals, Alternate I (MAR 1998) (10 U.S.C. 2533a).
- 252.247-7023 Transportation of Supplies by Sea (MAY 2002) (10 U.S.C. 2631).
- 252.247-7024 Notification of Transportation of Supplies by Sea (MAR 2000) (10 U.S.C. 2631).

(End of clause)

ADDENDUM 252.212-7001

The following additional provisions are set forth in full text

52.233-9000 AGENCY PROTESTS (SEPT 1999) DLAD

Companies protesting this procurement may file a protest 1) with the Contracting Officer, or 2) with the General Accounting Office, or 3) pursuant to Executive Order 12979, with the activity for a decision at a level above the Contracting Officer, but should clearly state that they are an "Agency Level Protest under Executive Order 12979". The Contracting Officer will forward the protest to the appropriate official for decision. (This process allows for a higher

level decision, on the initial protest; it is not a review of a contracting officer's decision on a protest filed with the contracting officer). Absent a clear indication of the intent to file an agency level protest, protests will be presumed to be protests to the Contracting Officer.

52.211-9P36 FDA COMPLIANCE (JAN 1992) DSCP

If any supplies acquired hereunder are recalled under the provisions of the Federal Food, Drug and Cosmetic Act, and regulations thereunder, the contractor shall, at the Government's option, either reimburse the Government or repair /replace the recalled supplies. Additionally, the contractor shall notify the contracting officer immediately when a firm decides to voluntarily recall or withdraw any product from the marketplace. Upon notification by the contracting officer that supplies acquired hereunder have been recalled, the contractor shall either (a) accept Certificates of Destruction from the Government after the supplies have been properly disposed of, (b) request return of the supplies, or (c) if the supplies may be repaired on site without transporting them from their location, furnish all materials necessary to effect repairs. Replacement or reimbursement will be accomplished by the contractor immediately on receipt of Certificates of Destruction or returned supplies. The costs of replacement or repair of supplies, and transportation and handling costs for movement of returned, replaced or repaired supplies within the continental United States shall be paid by the contractor. The provisions of this clause are applicable only when the value of the recalled supplies in the possession of the Government amounts to \$100 or more. The rights and remedies of the Government provided in this clause are in addition to, and do not limit, any rights afforded to the Government by any other clause in the contract.

52.217-9P12 OPTION FOR INDEFINITE-DELIVERY, INDEFINITE-QUANTITY CONTRACT TERM EXTENSION (MAR 2000) DSCP

(a) Acceptance of the option provision(s)/clauses contained herein is mandatory. Failure to indicate acceptance of the option by annotating the offeror's option price in the schedule or elsewhere in the solicitation will be deemed non-acceptance of the option and may result in rejection of the offeror's entire bid/proposal.

(b) Offerors may offer options at unit prices which differ from the unit prices for the base ordering period. These prices may vary with the quantities actually ordered and the dates when ordered.

(c) The contracting officer may extend the term of this contract for four [4] additional one [1] year period(s) by written notice to the contractor within the time specified in the schedule; provided that the contracting officer shall give the contractor a preliminary written notice of intent to extend at least 60 days before expiration of the contract. The preliminary notice does not commit the government to an extension.

(d) Performance under the option period shall continue at the same performance level specified for the basic contract.

(e) The option to extend the term of the contract shall be exercised not later than three (3) days before the expiration date of the contract.

(f) The option is deemed exercised when mailed or otherwise furnished to the contractor.

(g) If the contracting officer exercises this option, the extended contract shall be considered to include this option clause and the minimum and maximum quantities specified in the award for

that option period will apply. The modification exercising the option will also modify DSCP clause 52.217-9P16, Effective Period of Contract--Indefinite-Delivery, Indefinite-Quantity Contract, to cover the base ordering period and the additional option period(s) exercised to date.

(h) The total duration of any options exercised under this clause shall not exceed one year.

(i) The following provisions apply only to negotiated acquisitions:

(1) If an option has been priced under this solicitation and is to be exercised at time of award of the basic contract, the submission of certified cost or pricing data shall be required prior to award where the combined dollar value of the basic contract and option exceeds \$500,000, unless an exemption thereto is appropriate in accordance with FAR 15.403-1.

(2) Prior to the award of any contract which will contain one or more priced options totaling \$500,000 or more, the submission of certified cost or pricing data covering the basic contract and the option(s) shall be required regardless of when the option(s) may be exercised, unless an exemption thereto is appropriate in accordance with FAR 15.403-1.

52.217-9P13 EVALUATION OF OPTIONS -- SOURCE SELECTION FOR AN INDEFINITE-DELIVERY, INDEFINITE-QUANTITY CONTRACT (JAN 1992) ALTERNATE 1 (MAY 1997) DSCP

(a) For award purposes, in addition to an offeror's response to the base ordering period, the Government will evaluate its response to all options, both technical and price. To evaluate price, the Government will add the total price for all options to the total price for the base ordering period. Further, where a contract line or subline item number in the Supplies or Services and Prices Section specifies a minimum and maximum quantity, the maximum quantity will be used to determine the total price. Evaluation of options will not obligate the Government to exercise the options. For this solicitation, the options are as specified in Clause 52.217-9P12.

(b) Should offerors propose option prices which vary (for example, with quantities actually ordered and the dates when ordered), these offers will be evaluated using the highest option price offered for each item.

52.246-9P31 SANITARY CONDITIONS (JAN 1998) DSCP

(a) Food Establishments.

(1) Establishments furnishing food items under DSCP contracts are subject to approval by the Military Medical Service or another agency acceptable to the Military Medical Service. The Government does not intend to make any award for, nor accept, any subsistence products manufactured or processed in a plant which is operating under such unsanitary conditions as may lead to product contamination or constitute a health hazard, or which has not been listed in an appropriate Government directory as a sanitarily approved establishment when required. Accordingly, the supplier agrees that, except as indicated in paragraphs (2) and (3) below, products furnished as a result of this contract will originate only in establishments listed in the "Directory of Sanitarily Approved Food Establishments for Armed Forces Procurement," published by the US Army Veterinary Command. Suppliers also agree to inform the contracting officer immediately upon notification that a manufacturing plant is no longer sanitarily approved

and/or deleted from another agency's listing, as indicated in paragraph (2) below. The contracting officer will also be notified when sanitary approval is regained and listing is reinstated.

(2) Establishments furnishing the products listed below and appearing in the publications indicated need not be listed in the "Directory of Sanitarily Approved Food Establishments."

(i) Meat and meat products and poultry and poultry products from establishments which are currently listed in the "Meat and Poultry Inspection Directory," published by the Meat and Poultry Inspection Program, AMS, USDA. The item, to be acceptable, shall, on delivery bear on the product, its wrappers or shipping container, as applicable, the official inspection legend or label of the Agency.

(ii) Meat and meat products for direct delivery to military installations within the same state may be supplied when the items are processed under state inspection in establishments certified by the USDA as being equal to Federal meat inspection requirements.

(iii) Poultry, poultry products, and shell eggs from establishments listed in the "List of Plants Operating under USDA Poultry and Egg Grading Programs," published by Poultry Programs, Grading Branch, AMS, USDA. Egg products (liquid, dehydrated) from establishments listed in the "Meat and Poultry Directory" published by the Food Safety Inspection Service. All products, to be acceptable, shall, on delivery, bear on the product, its wrappers or shipping container, as applicable, the official inspection legend or label of the Agency.

(iv) Fish and fishery products from establishments listed in the "Approved List-Sanitary Inspected Fish Establishments," published by the U.S. Department of Commerce, National Oceanic and Atmospheric Administration, National Marine Fisheries Service.

(v) Milk and milk products from plants having a pasteurization plant compliance rating of 90 or more, as certified by a State milk sanitation rating officer and listed in "Sanitation Compliance and Enforcement Ratings of Interstate Milk Shippers," published by the U.S. Public Health Service. These may serve as sources of pasteurized milk and milk products as defined in paragraph N, Section I, Part II of the "Grade 'A' Pasteurized Milk Ordinance, 1978 Recommendations of the US Public Health Service," Public Health Service Publication No. 229.

(vi) "Dairy Plants Surveyed and Approved for USDA Grading Service," published by Dairy Division, Grading Branch, AMS, USDA.

(vii) Oysters, clams, and mussels from plants listed in the "Interstate Certified Shellfish Shippers Lists," published by the US Public Health Service.

(3) Establishments furnishing the following products are exempt from appearing in the "Directory of Sanitarily Approved Food Establishments for Armed Forces Procurement," or other publication, but will remain subject to inspection and approval by the Military Medical Service or by another inspection agency acceptable to the Military Medical Services:

(i) Fruits, vegetables and juices thereof

(ii) Special dietary foods and food specialty preparations (except animal products, unless such animal products are produced in establishments covered by paragraphs 2 (i), 2 (iii), or 2(iv) above).

(iii) Food oils and fats (except animal products, unless such animal products are produced in establishments covered by paragraph 2 (i), 2 (iii), or 2(iv) above).

(iv) Foreign establishments whose prepackaged finished items

are imported by distributors or brokers into the United States as brand name items and then sold to Armed Forces procurement agencies for commissary store resale.

(4) Subsistence items, other than those exempt from listing in the US Army Veterinary Command "Directory of Sanitarily Approved Food Establishments for Armed Forces Procurement," bearing labels reading "Distributed by," etc., are not acceptable unless the source of manufacturing/processing is indicated on the label or on accompanying shipment documentation.

(5) When the Military Medical Service or other inspection agency acceptable to the Military Medical Service determines that the sanitary conditions of the establishment or its products have or may lead to product contamination, the contracting officer will suspend the work until such conditions are remedied to the satisfaction of the appropriate inspection agency. Suspension of the work shall not extend the life of the contract, nor shall it be considered sufficient cause for the contractor to request an extension of any delivery date. In the event the contractor fails to correct such objectionable conditions within the time specified by the contracting officer, the Government shall have the right to terminate the contract in accordance with the "Default" clause of the contract.

(b) Delivery Conveyances - The supplies delivered under this contract shall be transported in delivery conveyances maintained to prevent contamination of the supplies, and if applicable, equipped to maintain any prescribed temperature. "(Semiperishable supplies shall be delivered in a non-refrigerated conveyance)". The delivery conveyances shall be subject to inspection by the Government at all reasonable times and places. When the sanitary conditions of the delivery conveyance have led or may lead to product contamination, or they constitute a health hazard, or the delivery conveyance is not equipped to maintain prescribed temperatures, supplies tendered for acceptance may be rejected without further inspection.

(End of Provision)

52.208-9 Contractor Use of Mandatory Sources of Supply Or Services (Feb 2002)

(a) Certain supplies to be provided under this contract for use by the Government are required by law to be obtained from the Committee for Purchase from People Who Are Blind or Severely Disabled (the Committee) under the Javits-Wagner-O'Day Act (JWOD) (41 U.S.C. 48). Additionally, certain of these supplies are available from the Defense Logistics Agency (DLA), the General Services Administration (GSA), or the Department of Veterans Affairs (VA). The Contractor shall obtain mandatory supplies or services to be provided for Government use under this contract from the specific sources indicated in the contract schedule.

(b) The Contractor shall immediately notify the Contracting Officer if a mandatory source is unable to provide the supplies or services by the time required, or if the quality of supplies or services provided by the mandatory source is unsatisfactory. The Contractor shall not purchase the supplies or services from other sources until the Contracting Officer has notified the Contractor that the Committee or a JWOD central nonprofit agency has authorized purchase from other sources.

(c) Price and delivery information for the mandatory supplies is available from the Contracting Officer for the supplies obtained through the DLA/GSA/VA distribution facilities. For mandatory supplies or services that are not available from DLA/GSA/VA, price and delivery

information is available from the appropriate central nonprofit agency. Payments shall be made directly to the source making delivery. Points of contact for JWOD central nonprofit agencies are:

(1) National Industries for the Blind (NIB)
1901 North Beauregard Street, Suite 200
Alexandria, VA 22311-1705
(703) 998-0770

(2) NISH
2235 Cedar Lane
Vienna, VA 22182-5200
(703) 560-6800

(End of Clause)

52.215-9002 SOCIOECONOMIC PROPOSAL (MAR 1996) DLAD

In addition to any subcontracting plan required by the Clause 52.219-9:

(i) Provide a description of the efforts your company will make to assure that small, small disadvantaged, and women-owned small business concerns will have equal opportunity to compete for subcontracts under any resulting contract. Describe your current and planned proposed range of services, supplies, and any other support that will be provided to you by small, small disadvantaged, and women-owned small business concerns. Include specific names of subcontractors to the extent they are known.

(ii) Describe any future plans your company has for developing additional subcontracting opportunities for small, small disadvantaged, and women-owned small business concerns during the contract period.

(iii) Specify what proportion of your proposal, as a percentage of dollars, will be subcontracted to small, small disadvantaged, and women-owned small businesses.

(iv) Specify what type of performance data you will accumulate and provide to the Contracting officer regarding your support of small, small disadvantaged, and women-owned small businesses during the period of contract performance. Provide the name and title of the individual principally responsible for ensuring company support to such firms.

52.215-9003 SOCIOECONOMIC SUPPORT EVALUATION (OCT 1996) DLAD

(a) The Socioeconomic Proposal provided by the offeror under 52.215-9002 will be evaluated on a comparative basis among all offerors. An offeror that proposed a higher percentage, complexity level, and variety of participation by small, small disadvantaged, and women-owned small businesses combined, generally will receive a higher rating on this factor. An offeror's efforts to develop additional opportunities for small, small disadvantaged, and women-owned small businesses will also be comparatively evaluated with the proposals of other offerors. Offerors' proposals for

socioeconomic support will be made a part of any resulting contract for use in determining how well the contractor has adhered to its socioeconomic plan. This plan will be monitored by the cognizant Defense Contract Management Command's small business office as a means of assisting the contracting officer in determining how well the contractor has in fact performed. This determination will then be used as a consideration prior to option exercise and future source selection decisions.

- b) Performance on prior contracts in subcontracting with and assisting small, small disadvantaged, and women-owned small businesses will be part of past performance evaluation.

52.215-9004 Javits-Wagner-O'Day Act Entity Proposal (DEC 1997) - DLAD

(a) Provide a description of the efforts your company will make to assure that Javits-Wagner-O'Day Act (JWOD) qualified nonprofit agencies for the blind or other severely disabled will have equal opportunity to compete for subcontracts under any resulting contract. Describe your current and proposed range of services, supplies, and any other support that will be provided to you by JWOD concerns. Include specific names of such subcontractors, to the extent they are known.

(b) Describe any future plans your company has for developing additional subcontracting possibilities for JWOD entities, or ways in which these entities could be partnered with other businesses and agencies in opportunities to diversify revenue production, during the contract period.

(c) Specify what proportion of your proposal, as a percentage of dollars, will be subcontracted to JWOD entities.

(d) You shall be required to submit periodic progress reports (no less frequently than annually) to the contracting officer regarding your subcontracting efforts relative to JWOD entities. Specify what type of performance data you will accumulate and provide to the contracting officer regarding your support of JWOD entities during the period of contract performance. Provide the name and title of the individual principally responsible for ensuring company support to such entities (generally, this is the individual responsible for subcontracting with small, small disadvantaged, and women-owned small businesses).

(End of provision)

52.215-9005 Javits-Wagner-O'Day Act Entity Support Evaluation (DEC 1997) - DLAD

The Javits-Wagner-O'Day Act (JWOD) Entity Proposal provided by the offeror under 52.215-9004 will be evaluated on a comparative basis among all offerors. An offeror that proposes or demonstrates a higher percentage, complexity level, and variety of participation by JWOD qualified nonprofit agencies for the blind or other severely disabled as subcontractors beyond those items for which JWOD entities are the

mandatory source generally will receive a higher rating on this factor during the source selection process. Offerors' proposals for such support will be made a part of any resulting contract for use in determining how well the contractor has adhered to its plan. This plan will be monitored by the cognizant Defense Contract Management Command activity as a means of assisting the contracting officer in determining how well the contractor has in fact performed. This determination will be one factor used in the placement of orders against multiple-award contracts and/or the exercise of options in the contract's follow-on years (as applicable). Performance on prior contracts in subcontracting with and assisting JWOD entities will be used as an element of past performance evaluation in subsequent source selection decisions.

(End of provision)

52.215-9006 Javits-Wagner-O'Day Act Entity Support - Contractor Reporting.
(DEC 1997) - DLAD

The contractor shall submit periodic progress reports (no less frequently than annually) to the contracting officer regarding the contractor's subcontracting efforts relative to JWOD entities. There is no standard or prescribed format for this requirement; however, performance data accumulated and reported by the contractor must be as specified in its offer.

(End of clause)

52.219-9002 DLA MENTORING BUSINESS AGREEMENTS (MBA) PROGRAM
(DEC 1997) DLAD

(a) The offeror is invited to participate in a program whereby small, small disadvantaged, and women-owned small business are afforded the opportunity (through the offeror's provision of developmental assistance in its capacity as prime contractor) to participate in the DLA procurement process. (The offeror may alternatively propose to mentor a Javits-Wagner-O'Day (JWOD) Act-qualified nonprofit agency.) In order to participate, the offeror shall submit a proposal outlining the assistance already rendered or to be provided to the protege, as well as the kinds of value-added activity the offeror might expect to receive, in return, from the mentored entity. The offeror-mentor may propose to provide the benefit of its managerial expertise, technical capabilities, market knowledge, etc.; the protege will be expected to provide a specialized service or product, or potentially, admission into its own market. Participation is entirely voluntary.

(b) The Government will evaluate the offeror's proposal for participation in the DLA MBA Program on a comparative basis among all offerors, rather than via establishment of an "acceptable" standard. The factor is an independent element in the overall award decision; the offeror who proposes or demonstrates the most comprehensive plan for tutoring a protégé will receive the highest rating for this evaluation factor during the source selection process. The evaluation will assess the offeror's willingness to assist such entities in receiving better market shares, improving their processes, and generally contributing to their viability under long-term contracting arrangements.

(c) The proposal submitted by the successful offeror will be incorporated into its contract with DLA. The successful offeror will be expected to incorporate the salient points of the evaluated proposal into a written agreement (the MBA) with a protege selected by the offeror. The offeror's performance under the proposal will be monitored by the contracting officer and cognizant small business specialists (from the buying activity and/or the Defense Contract Management Command) during the contract period. This performance will be one factor used to determine placement of orders against multiple-award contracts and/or exercise of options in the contract's follow-on years (as applicable). It will also be used as an independent evaluation factor, and as an element of past performance evaluation, in subsequent source selection decisions.

52.219-9003 DLA MENTORING BUSINESS AGREEMENTS (MBA) PERFORMANCE (DEC 1997) DLAD

(a) The contractor's proposed MBA plan shall become part of this contract upon award. The contractor is hereby obligated, as part of its contractual undertaking, to enter into a written, binding mentoring business agreement with a protege based on and reflective of this plan. Performance under the MBA plan shall be evaluated by the contracting officer, and may become a consideration prior to option exercise for the follow-on years of long-term contracts. MBA plan implementation may also become an independent evaluation factor and/or part of the overall past performance evaluation factor in future source-selection decisions.

(b) The contractor-mentor and its protégé(s) shall meet semi-annually with the DLA contracting officer and the small business specialist(s) from the buying activity and/or the DCMC component to review progress/accomplishments under applicable MBA proposals. The contractor is also required to submit periodic progress reports (no less frequently than annually) to the contracting officer regarding proposal fulfillment. Any MBA with a protege that has voluntarily been submitted to the Government shall be compared by the contracting officer to the contractor's proposed plan, hereby incorporated into this contract, to ensure that it adequately reflects the mentor's obligations expressed therein.

52.219-16 Liquidated Damages -- Subcontracting Plan (Jan 1999)

(a) "Failure to make a good faith effort to comply with the subcontracting plan", as used in this clause, means a willful or intentional failure to perform in accordance with the requirements of the subcontracting plan approved under the clause in this contract entitled "Small Business Subcontracting Plan," or willful or intentional action to frustrate the plan.

(b) Performance shall be measured by applying the percentage goals to the total actual subcontracting dollars or, if a commercial plan is involved, to the pro rata share of actual subcontracting dollars attributable to Government contracts covered by the commercial plan. If, at contract completion, or in the case of a commercial plan, at the close of the fiscal year for which the plan is applicable, the Contractor has failed to meet its subcontracting goals and the Contracting Officer decides in accordance with paragraph (c) of this clause that the Contractor failed to make a good faith effort to comply with its subcontracting plan, established in

accordance with the clause in this contract entitled "Small Business Subcontracting Plan," the Contractor shall pay the Government liquidated damages in an amount stated. The amount of probable damages attributable to the Contractor's failure to comply, shall be an amount equal to the actual dollar amount by which the Contractor failed to achieve each subcontract goal.

(c) Before the Contracting Officer makes a final decision that the Contractor has failed to make such good faith effort, the Contracting Officer shall give the Contractor written notice specifying the failure and permitting the Contractor to demonstrate what good faith efforts have been made and to discuss the matter. Failure to respond to the notice may be taken as an admission that no valid explanation exists. If, after consideration of all the pertinent data, the Contracting Officer finds that the Contractor failed to make a good faith effort to comply with the subcontracting plan, the Contracting Officer shall issue a final decision to that effect and require that the Contractor pay the Government liquidated damages as provided in paragraph (b) of this clause.

(d) With respect to commercial plans; the Contracting Officer who approved the plan will perform the functions of the Contracting Officer under this clause on behalf of all agencies with contracts covered by that commercial plan.

(e) The Contractor shall have the right of appeal, under the clause in this contract entitled, Disputes, from any final decision of the Contracting Officer.

(f) Liquidated damages shall be in addition to any other remedies that the Government may have.

(End of Clause)

52.233-9000 AGENCY PROTESTS (SEPT 1999) DLAD

Companies protesting this procurement may file a protest 1) with the Contracting Officer, or 2) with the General Accounting Office, or 3) pursuant to Executive Order 12979, with the activity for a decision at a level above the Contracting Officer, but should clearly state that they are an "Agency Level Protest under Executive Order 12979". The Contracting Officer will forward the protest to the appropriate official for decision. (This process allows for a higher level decision, on the initial protest; it is not a review of a contracting officer's decision on a protest filed with the contracting officer). Absent a clear indication of the intent to file an agency level protest, protests will be presumed to be protests to the Contracting Officer

252.204-7004 - REQUIRED CENTRAL CONTRACTOR REGISTRATION (NOV 2001)

(a) *Definitions.* As used in this clause-

(1) "Central Contractor Registration (CCR) database" means the primary DoD repository for contractor information required for the conduct of business with DoD.

(2) "Data Universal Number System (DUNS) number" means the 9-digit number assigned by Dun and Bradstreet Information Services to identify unique business entities.

(3) "Data Universal Numbering System +4 (DUNS+4) number" means the DUNS number assigned by Dun and Bradstreet plus a 4-digit suffix that may be assigned by a parent (controlling) business concern. This 4-digit suffix may be assigned at the discretion of the parent business concern for such purposes as identifying subunits or affiliates of the parent business concern.

(4) "Registered in the CCR database" means that all mandatory information, including the DUNS number or the DUNS+4 number, if applicable, and the corresponding Commercial and Government Entity (CAGE) code, is in the CCR database; the DUNS number and the CAGE code have been validated; and all edits have been successfully completed.

(b)(1) By submission of an offer, the offeror acknowledges the requirement that a prospective awardee must be registered in the CCR database prior to award, during performance, and through final payment of any contract resulting from this solicitation, except for awards to foreign vendors for work to be performed outside the United States.

(2) The offeror shall provide its DUNS or, if applicable, its DUNS+4 number with its offer, which will be used by the Contracting Officer to verify that the offeror is registered in the CCR database.

(3) Lack of registration in the CCR database will make an offeror ineligible for award.

(4) DoD has established a goal of registering an applicant in the CCR database within 48 hours after receipt of a complete and accurate application via the Internet. However, registration of an applicant submitting an application through a method other than the Internet may take up to 30 days. Therefore, offerors that are not registered should consider applying for registration immediately upon receipt of this solicitation.

(c) The Contractor is responsible for the accuracy and completeness of the data within the CCR, and for any liability resulting from the Government's reliance on inaccurate or incomplete data. To remain registered in the CCR database after the initial registration, the Contractor is required to confirm on an annual basis that its information in the CCR database is accurate and complete.

(d) Offerors and contractors may obtain information on registration and annual confirmation requirements by calling 1-888-227-2423, or via the Internet at <http://www.ccr.gov>.

(End of clause)

Upon request to the contracting officer (Gina Vasquez 215-737-7530), any provision or clause incorporated by reference will be made available in full text.

INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFEROR

I. GENERAL INFORMATION

The Government is committed to applying trade-off source selection procedures as a means of selecting the most qualified vendor to satisfy the needs of the Government.

The offeror will be required to present their proposal both orally and in writing. Specifically, the Technical Proposal will be comprised of both an oral and written portion. The oral portion of the technical proposal will be an Oral Presentation/Structured Plant Site Visit. The Business Proposal and Socioeconomic Proposal will be submitted in writing. In addition, the offeror will be required to submit in writing a completed solicitation and the formal oral presentation briefing charts. Specific details regarding the requirements follow.

The following volumes in the number of copies specified must be submitted:

<u>WRITTEN VOLUME</u>	<u>TITLE</u>	<u>NO. OF COPIES</u>
I	SOLICITATION	1
II	FORMAL ORAL PRESENTATION BRIEFING CHARTS ** (if used)	6
III	TECHNICAL	6
IV	BUSINESS	3
V	SOCIOECONOMIC	2

****To include any presentation materials to be used (i.e. slides, videos, handouts, etc.). The names and titles of the presenters and copies of handouts must be included in the written proposals, either on your briefing charts (if used) or as an attachment to your written proposal.**

Each volume shall be bound separately and labeled appropriately. Evaluation for each volume of the proposal will be performed exclusive of another. Therefore, each volume shall contain only the information specified in submission requirements for each volume. Cost and pricing information should only be included in the Business Volume.

Proposals will be evaluated in accordance with the evaluation criteria outlined in the paragraph entitled "**GENERAL INFORMATION**" and the factors listed in paragraphs entitled "**TECHNICAL FACTORS EVALUATION CRITERIA**", "**BUSINESS FACTORS EVALUATION CRITERIA**", and "**SOCIOECONOMIC FACTORS EVALUATION CRITERIA**" of the "**EVALUATION FACTORS FOR AWARD**" section of the solicitation. The rating methodology will be adjectival, i.e., Excellent, Good, Fair and Poor.

In order to receive full consideration, firms are encouraged to ensure that the information provided is factual and complete. To ensure that an accurate evaluation of the proposal is made, please address each sub-factor within each factor (written or formal oral presentation) in the order in which they appear in the solicitation. In addition, please address each element in the

same order as presented in the submission requirements for each volume. This will facilitate the Government's review and evaluation and ensure that evaluators do not overlook important information.

The Technical Proposal shall be used for evaluation purposes only and is not considered to be part of the contract. However, the Government reserves the right to incorporate into the resultant [contract](#) those elements of an offeror's technical proposal that exceed solicitation requirements. The Business Proposal "Schedule of Items" delivered prices are essentially for evaluation purposes. However, these prices should not dramatically change for orders placed early in the contract unless documented market conditions arise.

As required by 52.215-9003 Socioeconomic Evaluation, 52.215-9005 Javits-Wagner-O'Day Act Entity Support Evaluation, and 52.219-9002 DLA Mentoring Business Agreements (MBA) Program, the Socioeconomic Proposal will be made a part of any resulting contract.

Offeror's may provide additional information that will enhance the proposal; however, overly elaborate proposals that contain information not pertinent to this acquisition are not desired.

The Government reserves the right to verify any information presented in the technical, business, and socioeconomic proposals.

FAILURE TO PROVIDE ANY PORTION OF THE SOLICITATION, TECHNICAL PROPOSAL, BUSINESS PROPOSAL, AND SOCIOECONOMIC PROPOSAL MAY RENDER THE PROPOSAL UNACCEPTABLE AND MAY LEAD TO A REJECTION OF THE OFFER.

UNLESS OTHERWISE STATED, ALL VOLUMES MUST BE SUBMITTED BY THE DATE AND TIME SPECIFIED FOR THE RECEIPT OF PROPOSALS ON PAGE 3 OF THE SOLICITATION, OR AS AMENDED, IF APPLICABLE. ANY VOLUMES RECEIVED AFTER THIS DATE AND TIME ARE SUBJECT TO THE PROVISIONS OF FAR 52.212-1(F) "LATE SUBMISSIONS, MODIFICATIONS, REVISIONS, AND WITHDRAWALS OF OFFERORS".

II. FORMAL ORAL PRESENTATION/STRUCTURED PLANT SITE VISIT

A. General Information

The Formal Oral Presentation/Structured Plant Site Visit is a technique, which provides offeror's with an opportunity to present information through verbal means as a substitute for information traditionally provided in written form under the cover of the offeror's proposal. The Formal Oral Presentation /Structured Plant Site Visit is NOT a mere restatement or replication of the written proposal information but IS IN LIEU OF IT. The purpose of using the Formal Oral Presentation/Structured Plant Site Visit technique is to eliminate, or greatly reduce, the need for written material, where information can be conveyed in a more meaningful and efficient way through verbal means.

One of the benefits of the Formal Oral Presentation/Structured Plant Site Visit is that it permits the evaluators to receive information as to the capability of the offeror, generally demonstrating its understanding of the work. It also allows the evaluators to view the offeror's facility(s) and business operations, allowing the offeror and key members of the offeror's team to describe how the work will be performed while the evaluators observe the offeror's team that will actually perform the work.

The site visit portion also allows the evaluators to verify what is presented in the more formal oral and written presentations.

B. Instructions

A portion of the Technical Proposal will be submitted to the Technical Evaluation Panel (TEP) via a Formal Oral Presentation/Structured Plant Site Visit. The order in which Formal Oral Presentation/Structured Plant Site Visit occur will be randomly selected, with adjustments to facilitate Government travel plans, if appropriate. The Formal Oral Presentation/Structured Plant Site Visit will be conducted at the offeror's location of business. The date of the Formal Oral Presentation/Structured Plant Site Visit will be confirmed within five (5) working days after the solicitation closing. **Offerors are requested to indicate in the written technical proposal what days would not be convenient for an oral presentation. All attempts will be made to accommodate such scheduling conflicts.** Once the date for the Formal Oral Presentation/Structured Plant Site Visit is set requests for changes of the date **will not be** entertained. It is anticipated that the Formal Oral Presentation/Structured Plant Site Visit will begin approximately 10 working days after solicitation closing.

The Formal Oral Presentation/Structured Plant Site Visit will be conducted in two (2) parts. The first part will be a "formal" oral presentation made only by key members of the offeror's company, including any partner(s) who will be directly involved in successful performance of the resultant contract. The second part will be a "structured" tour of your facility where you will be asked various questions regarding your facility and its day-to-day operation. At least one key member of your company should be in attendance throughout the entire tour. The topics to be discussed have been highlighted in the "Submission Requirements" section of this solicitation. You should assure those personnel capable of answering questions and/or demonstrating methods, systems etc. used in your day-to-day operations are available.

Offerors will be required to record the "Formal" portions of the Oral Presentation, as it is presented to the Technical Evaluation Panel, on VHS-format videotape. Offerors will be required to submit a copy of the recording to the Contracting Officer within 48 hours of the Oral Presentation. The VHS Tape is to be sent to:

Defense Supply Center Philadelphia
Directorate of Subsistence
700 Robbins Avenue
Philadelphia, PA 19111-5092

Attn.: Gina Vasquez (215) 737- 7530
DSCP-HFVP
Solicitation No. SP0300-02-D-4030

It should be noted that the awardee's Formal Oral Presentation/Structured Plant Site Visit might be used for future training sessions.

- C. Note that the DSCP Technical Evaluation Panel may audiotape both parts of the Formal Oral Presentation/Structured Plant Site Visit for their immediate references.
- D. Offerors will be allotted no more than 2 hours for the formal oral presentation (Note: there will only be one (1) Formal Oral Presentation per submission; i.e. if there is any type of joint venture or partnership only one (1) "Formal" Oral Presentation at the 2 hour limit will be permitted. Information to be presented at the Formal Oral Presentation will be on the following technical factors.
 - 1. Corporate Experience/Past Performance
 - 2. Distribution System/Quality Assurance
 - 3. Customer Support

The Structured Plant Site Visit will be conducted at each facility to be used in the performance of any resulting contracts. A list of all facilities from which product will be shipped must be included in the written proposal.

- E. The Technical Evaluation Panel **WILL NOT** ask any questions during the "Formal" portion of the presentation, nor will any questions from the presenters be allowed. There will be a break of approximately 20 minutes at the end of the first hour, then a 30-60 minute break at the end of the Formal Oral Presentation. At that time the technical evaluation panel and a key member of the facility will reconvene and begin the "Structured" Plant Site Visit portion of the presentation. There will be an approximate 1-hour break upon completion of the Structured Plant Site Visit. A Question and Answer period will follow the break. This portion will also require videotaping. During the Question and Answer period, the Technical Evaluation Panel will ask for any clarifications to any part of the offeror's presentation. The offeror **WILL NOT** be permitted to ask questions of the panel other than to elicit a better understanding of the Technical Panel's question. Neither the Formal Oral Presentation/Structured Plant Site Visit, nor the Question and Answer session will constitute discussions as defined in FAR 15.306 (d).

NOTE: The Technical Evaluation Panel may take pictures during the site visit. The offeror will refrain from the use of picture taking while the site visit is being conducted.

No pricing information shall be included in the Presentation.

- F. Formal Oral Presentations will begin at approximately 9:00 am. If the offeror has not completed its presentation after 1 hour and 45 minutes, a 15-minute warning will be

given. At the end of the 2 hours, the offeror will be instructed to end its presentation and the recording equipment will be turned off. Any briefing charts, which have not been presented within the 2-hour presentation, **will not be considered** as part of the proposal and will not be evaluated.

- G. The Structured Plant Site Visit will be conducted following the Formal Oral Presentation.
- H. The offeror is required to submit **detailed directions/maps** to their facility from the closest major airport at time of closing of offers. If offeror will be utilizing warehouses/facilities that are in addition, or separate from their primary place of business, then separate directions must be submitted for that location. It is also requested that offerors send recommendations and directions to lodging, convenient to your warehouse/facilities to accommodate Technical Evaluation Panel members.
- I. DSCP reserves the right to request all, or parts of the Technical Proposal which was not initially requested, to be submitted in writing. Offerors will be given five (5) working days to document their proposal in writing.

NOTE: IT IS IMPERATIVE THAT THE FOLLOWING INFORMATION BE SUBMITTED IN WRITING WITH YOUR OFFER:

1. SF 1449 [Page 1 of solicitation] and any subsequent amendments to solicitation with original signatures
2. Certifications and Representations (All clauses that require a response must be filled out and returned)
3. List of references and contracts referenced in Technical Proposal - Part I., Corporate Experience/Past Performance (pages 98-101), **FILLED OUT IN ENTIRETY.**
4. Written Technical Proposal
5. Signed DLA MBAs which are currently in place referenced in Socioeconomic Portion, DLA MBA Program Evaluation Factor
6. Subcontracting Plan (if applicable); Note: This is required for those offerors who are large business concerns
7. BRIEFING CHARTS (with name(s) and title of presenter(s)).
8. ***AUTHORIZED NEGOTIATORS***

The offeror or quoter represents that the following persons are authorized to negotiate on its behalf with the Government in connection with this request for proposals or quotations: (list names, titles, and telephone numbers of the authorized negotiators).

_____.

_____.

_____.

Phone Number: _____.

FAX Number: _____.

III. VOLUME I, SOLICITATION

A completed solicitation shall be included in this volume. The offeror shall ensure that following are completed:

Standard Form 1449. One copy of this form shall contain the original signatures.

FAR 52.212-3 Offeror Representations and Certifications -- Commercial Items

DFARS 252.212-7000 Offeror Representations and Certifications -- Commercial Items

DFARS 252.225-7000 Buy American Act-Balance of Payments Program Certificate

Acknowledgement of all amendments to the solicitation. One copy of the Standard Form 30 shall contain the original signature and date.

Specify the policy for celebrating holidays that fall on the weekend as required by the paragraph entitled "Delivery Schedule (Times)" in the section entitled "Delivery and Performance."

Note: Offerors that are not small business concerns must submit the Small, Small Disadvantaged and Women-Owned Subcontracting Plan required by FAR 52.219-9 at the time of proposal submission. The Plan should be included in this volume.

IV. VOLUME II, FORMAL ORAL PRESENTATION BRIEFING CHARTS

This volume shall include any presentation materials to be used (i.e. slides, videos, handouts, etc.) during the formal oral presentation. The names and titles of the presenters must also be included in this volume. If the offeror fails to indicate in this volume the names of those people who will be presenting at the Formal Oral Presentation, then the presenter will be restricted to the individual who signed the proposal.

Any briefing charts to be used during the presentations will become part of the official record and **must be submitted by the date and time specified for the receipt of proposals**. Briefing charts received after this date and time are subject to the provisions of FAR 52.212-1(f) "Late Submissions, Modifications, Revisions, and Withdrawals of Offerors". If briefing charts are not submitted by the date and time specified, then the firm waives its right to use any charts during its Presentation. **NO HANDOUTS WILL BE ACCEPTED BEFORE, DURING, OR AFTER THE FORMAL ORAL PRESENTATION UNLESS COPIES OF THE HANDOUTS ARE PROVIDED IN THIS VOLUME.** The briefing charts may not be altered

between the time of the closing and the presentation. Any changes to any briefing chart may result in a score of “Poor” for the factor to which the chart applied.

V. VOLUME III, TECHNICAL PROPOSAL

The following applies to both the written portion of the Technical Proposal as well as the Formal Oral presentation/Formal Structured Plant Site Visit.

- A. The written technical proposal and Formal Oral Presentation and Formal Structured Plant Site Visit must demonstrate the offeror’s ability to meet the Government’s requirements as set forth in the solicitation. Failure to provide information as requested in any of the technical factors identified may be considered a “no response” and may not be ratable or may warrant a “Poor” rating for the applicable factor, sub-factor, element or sub-element.
- B. Firms should prepare proposals and address elements in the same order as presented in the solicitation to facilitate the Government’s review and evaluation of your proposal. Continuation sheets shall clearly identify the solicitation number and the offeror’s name on each page.
- C. The complete technical proposal will be comprised of the following components:
 - 1. Written Technical Proposal
 - 2. Formal Oral Presentation
 - 3. Structured Plant Site Visit

THE GOVERNMENT RESERVES THE RIGHT TO VERIFY ALL ASPECTS OF AN OFFEROR’S TECHNICAL PROPOSAL.

NOTE: SITE VISIT PRESENTATION

Because your site visit presentation will be rated separately from the formal oral presentation and written presentation, you are reminded to make sure that personnel capable of addressing various aspects of the site visit will be available to the Technical Panel. Please be prepared to discuss and/or demonstrate, in the detail required in the “Submission Requirements,” those factors identified by “SITE VISIT.”

A checklist is attached to this solicitation to assist you in this area.

Remember that each part of your Technical Proposal (Written, Oral, Site Visit,) will be rated separately. Information should be presented separately as requested. Repeating the same information in multiple formats will make your proposal difficult to evaluate and will not enhance your rating.

VI. VOLUME IV, BUSINESS PROPOSAL

- A. The offeror is required to furnish limited pricing information as outlined in the solicitation section entitled **Submission Requirements**.
- B. To be acceptable, the firm's business proposal must be complete, realistic, and reasonable. Proposals that are unrealistic in terms of technical or schedule commitments, or unrealistically low in price, will be considered indicative of a lack of understanding of the solicitation requirements.

THE GOVERNMENT RESERVES THE RIGHT TO VERIFY ALL ASPECTS OF AN OFFEROR'S BUSINESS PROPOSAL.

VII. VOLUME V, SOCIOECONOMIC PROPOSAL

- a. The offeror is required to submit socioeconomic goals, formulated through good faith efforts and the company's recent subcontracting trends, as outlined in "VII. SUBMISSION REQUIREMENTS - VOLUME V, SOCIOECONOMIC PROPOSAL".
- b. Firms should prepare proposals and address elements in the same order as presented in the solicitation to facilitate the Government's review and evaluation of your proposal.
- c. The Three Factors comprising the Socioeconomic Proposal are:
 - 1. Socioeconomic Considerations
 - 2. Jarvis-Wagner O'Day (JWOD) Act Entity Support
 - 3. DLA Mentoring Business Agreements (MBA)
- d. Each Factor will be comparatively assessed amongst all the offerors.

THE GOVERNMENT RESERVES THE RIGHT TO VERIFY ALL ASPECTS OF AN OFFEROR'S SOCIOECONOMIC PROPOSAL.

VIII. NOTE

- 1. Unless otherwise stated, the technical, business and socioeconomic proposals must both be submitted by the date and time specified for the receipt of proposals on page 3 of the solicitation, or as amended, if applicable.
- 2. A **SIGNED** and **COMPLETED SOLICITATION** must accompany the

technical and business proposals in its entirety, as well as any amendments, if applicable. Make sure all clauses that require a response are completed. Offerors may retain all attachments except the attachment containing your Corporate Experience/Past Performance. This attachment must also be submitted to DSCP at the time of closing.

3. For any offer submitted, in which two or more parties will be directly involved in contract performance through some type of joint venture, cooperative agreement, partnership, etc. the government requires all parties to sign the offer and any resultant contract.

FAILURE TO PROVIDE ALL THE COMPONENTS OF THE TECHNICAL, BUSINESS AND SOCIOECONOMIC PROPOSALS MAY RENDER THE OFFER UNACCEPTABLE AND MAY LEAD TO A REJECTION OF THE OFFER.

SUBMISSION REQUIREMENTS
TECHNICAL PROPOSAL – PART I

***Note:** The information, which must be submitted in writing as part of the written Technical proposal, will state, “written” above the paragraph. Likewise for information, which must be submitted orally, and information to be supplied during the site visit. The Corporate Experience/Past Performance factor is relatively more important than the Distribution System/Quality Assurance factor. The Distribution System/Quality Assurance and Customer Support factors are of equal importance. Within the factors of Corporate Experience/Past Performance and Distribution System/Quality Assurance the sub-factors are of equal importance. Within the Customer Support factor, sub-factor A Customer Service is relatively more important than sub-factor B Ordering System and sub-factors B-F are of equal importance. All elements of sub-factors are of equal importance.*

The written information for Factor I. Corporate Experience/Past Performance is to be annotated on the form attached entitled “Corporate Experience/Past Performance” unless noted. DO NOT CHANGE THIS FORM. IF ADDITIONAL SPACE IF NEEDED, YOU MAY ATTACH A CONTINUATION SHEET TO THE FORM.

Although not mandatory, it is requested that these forms be submitted two weeks prior to the offer due date, in order to expedite the evaluation of your total offer.

FACTOR I CORPORATE EXPERIENCE/PAST PERFORMANCE

(Subfactors A & B are of equal importance)

Note:

Offerors that are proposing a joint venture, partnership, or a teaming approach should provide experience and past performance information for the offering joint venture, partnership, or team. You should also provide information on each team member or party to the joint venture or partnership (i.e. when each of these entities acted alone or as members of other teams/joint ventures). However, the most relevant experience and past performance data, and that which will receive the most credit, is the information directly related to key subcontractors, parent corporations, or other affiliates that will perform essential functions of the contract.

A. Corporate Experience

Written

1. Provide your Corporate Experience information on the attached form (see next page.)

2. Identify the key personnel, or caliber of personnel to be assigned to the day-to-day management of the Prime Vendor Program. This may be done by submitting a brief summary identifying each person to be assigned to this endeavor and listing their years of experience in food distribution or identifying the caliber of personnel you expect to assign to this endeavor.

Note:

The term Prime Vendor/Regular Dealer on this form refers to those accounts for which your company was the exclusive distributor, or had an agreement in place to provide exclusive support for certain commodities.

B. Past Performance

In the past Performance section, provide, as a minimum, your five (5) highest dollar value contracts over the last three (3) years. If you have government contracts that are not included with the five highest dollar value contracts, then use blocks entitled "Account 4 and Account 5" for your government contracts regardless of dollar value. The offeror should also use the attached form to submit information regarding socioeconomic accomplishments and performance in carrying out Mentoring Business Agreement (MBA) proposals as part of its past performance information for any contracts referenced

Note: The Past Performance evaluation contains elements of both business and technical nature, but will be evaluated by the Business Panel with input from the Technical Panel.

A. CORPORATE EXPERIENCE**CORPORATE INFORMATION****LOCAL BRANCH INFORMATION**

Number of year's experience as a Prime Vendor/regular dealer	
Number of accounts serviced as a prime Vendor/regular dealer similar in complexity to the proposed contract	
The total number of customers/accounts currently serviced under a prime vendor/ regular dealer arrangement	
The total number of delivery points currently Serviced under the prime vendor/regular dealer arrangement cited above.	
Prime Vendor/regular dealer sales dollar volume for the latest yearly reporting period for the above accounts.	
Total orders processed on a weekly basis, on average, for your largest account based on latest yearly reporting period.	

**THE FOLLOWING PAST PERFORMANCE INFORMATION APPLIES
TO THE OPERATING COMPANY – NOT THE CORPORATION**

PLEASE PROVIDE THE APPROPRIATE INFORMATION BELOW FOR YOUR 5 HIGHEST DOLLAR VALUE CONTRACTS, FOR THE PAST 3 YEARS. If you have Government contracts that are not included with the five highest dollar value contracts, then use blocks 4 and 5 for your Government contracts regardless of their dollar value.

	Account 1	Account 2	Account 3	Account 4	Account 5
Customer Name Delivery Location City & State					
Customer's point of Contact and phone number					
Annual dollar value					
Fill rate/ Without substitutions*					
Fill rate/ With substitutions*					
Number of deliveries Per week					
Number of delivery Locations supported Per week					
Average number of line items per location per week					

Past Performance Continued	Account 1	Account 2	Account 3	Account 4	Account 5
Length of time this account has been serviced					
Contracting Agency (if applicable)					
Contract Number					
Contracting Officer's Name and Phone Number					

*The fill rate shall be calculated as follows:

Cases accepted X 100= fill rate %

Cases ordered

PLEASE INDICATE THE AMOUNT OF SUPPLIES/SERVICES SUBCONTRACTED TO THE BELOW GROUPS, AS A PERCENTAGE OF THE TOTAL CONTRACT DOLLAR VALUE:

	Account 1	Account 2	Account 3	Account 4	Account 5
Small Business	%	%	%	%	%
Small Disadvantaged Business	%	%	%	%	%
Women Owned Business	%	%	%	%	%

MENTORING BUSINESS AGREEMENT (MBA'S)

	Agreement 1	Agreement 2	Agreement 3	Agreement 4	Agreement 5
Name of Company Mentored/P.O.C./ Telephone Number					
Areas of Developmental Assistance (Mgmt./Technical)					
Time Period of Agreement					

FACTOR II
DISTRIBUTION SYSTEM/QUALITY ASSURANCE

(all sub-factors are of equal importance)

A. Distribution and Resources



SITE VISIT

1. Provide your firm's total warehouse capacity (dry, chill and freeze) and your firm's OPEN warehouse capacity (include pick slot and reserve slot) as it relates to the volume of this contract. Provide your facility's design maximum capacity expressed in annual dollar value. Discuss your capability to ship and receive simultaneously. Discuss and/or demonstrate related temperature and/or humidity controls.
2. As it relates to this contract, be prepared to discuss and/or demonstrate distribution equipment resources (i.e. number and type of trucks, owned/leased, etc.). Include in the discussion if additional equipment/resources would be required to handle the proposed contract. Include lead-time to acquire additional equipment as applicable.
3. It is expected that you will coordinate and develop a delivery route and stop-off sequence with the FISC/MSC upon receipt of award. Discuss performance methodologies used to ensure on time deliveries. Discuss procedures to be employed to ensure that orders will be filled accurately and completely in order to meet the finalized delivery schedule.

Written

In conjunction with the above, the following performance data for the last year to date is requested in writing:

1. % On-time delivery
2. % Damage
3. % Mispicks
4. % Short on truck
5. % Returned
6. % Other (explain)

The above data is to be substantiated with actual reports for, as a minimum, the current month.

The minimum fill rate to be considered for award under this solicitation is 97%. All proposals **must** contain provisions to meet at least that level of service.

Offerors are encouraged to submit alternate proposals containing a fill rate higher than 97%. However, alternate offers must provide detailed information describing how this will be accomplished in both the technical (e.g., increased inventory levels, etc.) and the Business

proposals (additional costs associated with this enhanced technical effort.) If this detailed information is verified and confirmed by the Government personnel, these proposals will be viewed more favorably from a technical standpoint when the integrated award decision/assessment is conducted.

B. Quality Control and Assurance Procedures



SITE VISIT

1. Discuss the quality control procedures to be used under the proposed contract. **Include in your discussion procedures used during receipt, storage and out bound movement of product.** Include a discussion on your inventory control systems and level of automation. Include in the discussion your reserve inventory and/or **let down control procedures and that level of automation.** **Discuss the inventory rotation methods used by your firm, your monitoring procedures, the methodology followed in identification and correction of discrepancies in inventory management and order preparation.** Identify key personnel responsible for ensuring quality procedures are monitored.
2. Provide inventory turnover rate information for overall warehouse, by category, as a minimum, for the last year. Include in the discussion the procedures used to control shelf life and proper shelf life dating for normally inventoried items. Discuss the procedures and methods used to ensure the correct open “Date of Pack” is used on case labels.

C. Inspection and Sanitation Procedures



SITE VISIT

1. The offeror must thoroughly discuss the inspection procedures employed to guarantee the movement of quality products. Include the frequency, type, and amount of inspection; product characteristics to be inspected (**include standards used to inspect, e.g. temperatures**); criteria for approving and rejecting products; criteria for removal of product from inventory; record for documenting inspection results; and the method for identifying the inspection status of approved and rejected product.
2. Describe Sanitary Control Procedures and Stored Products Pest Management Program used by your firm. Include in the discussion (for both Sanitation and Pest Management) a description of your in-house program, scheduling of duties and inspection certification. For Contract Services/third party audits include the frequency of service, service provided and monitoring procedures. Be prepared to furnish copies of your most recent inspection reports for your firm. If your offer is a partnership or a teaming effort, you will be asked to furnish recent sanitary inspection reports for all parties involved, at each individual site.

D. Location

Oral

Discuss how the location of your firm's warehouse(s) will enable you to support the customers during normal deliveries, as well as emergencies. Your locations should allow for deliveries to the customer's location in the time frames specified by the customer.

E. Supplier Selection Procedures

Oral

Discuss your firm's policies, procedures, and criteria used for selecting quality suppliers and the processes used by your firm to purchase products of consistent high quality with minimum variation on product appearance, grade, yield, taste, texture. Include how potential suppliers are evaluated, what criteria are used, how the results of the evaluation are documented, and if suppliers are evaluated differently. Is the evaluation process formal or informal? Discuss the methods used by your firm to ensure that standardized product quality will be maintained when products are acquired from various suppliers.

Note: You are still required to supply this information even if the function is performed at the corporate level.

FACTOR III
CUSTOMER SUPPORT

(Sub-factor A is relatively more important than B, and Sub-Factors B-F are of equal importance)

A. Customer Service Approach

Oral

1. Explain your customer service strategy for this acquisition. Explain your company's customer service function and focus. Does your firm chart your companies' customer satisfaction? If so, how?
2. Explain how your customer service representative(s) will ensure that all the customers' needs are accommodated. Discuss the means (i.e. phone, fax, email, pager) by which and the frequency your customer service representative will typically communicate with the customers. Discuss the availability of the representative(s) to handle customer concerns.

Written

3. Prime Vendors are to advise customers no later than 12 noon on the skip day of the non-availability of any item and any recommendation for substitution. Discuss your process and methods of advising customers of manufacturer's backorders (i.e. long term product non-availability). Discuss your process on how the orders will be pulled from the mailbox, and received into your automated system. Include frequency and time line for both processes.
4. At a minimum, customer service representative visits shall be made on a quarterly basis; however, customers may require more frequent visits (i.e. monthly). Explain how you intend to accommodate the requirement of customer service visits. Indicate the number of sales visits planned, and what value-added services the sales representative will perform? Discuss your plan to implement the requirement to have a representative with full authority to make decisions and attend monthly Menu Board Meetings and monthly Mess Hall/ Dining Hall Manager Meetings. Discuss the procedures (and authority if applicable) followed by the customer service representative regarding the identification and correction of discrepancies and the resolution of customer complaints at the customers' level (i.e. not in-house quality control).
5. If awarded this contract you are required to break cases for all spice items. In addition to these items, discuss your firm's policy on breaking cases of other products, indicating the

number or type of items for which that can be done. Also, indicate any fees for breaking cases.

6. Electronic ordering is an integral part of our program. Discuss how deviations from the electronic order, such as add-ons, and cancellations will be handled and any charges associated, if applicable. Include the time lines in which deviation to orders and cancellations will be accepted.
7. Discuss your plans to handle emergency orders over and above those required by this solicitation. Include not only how you will handle the orders, but also what you will actually consider an emergency, and fees, if any, that you will place on these “emergency orders”. Indicate your response time to deliver the emergency order.
8. It is the Government’s goal to strive for continuous improvement in the quality of DSCP’s process, products and service to our customers. DSCP works towards achieving continuous improvement to keep our customer satisfied. Your firm’s range of services may span many areas outside the minimum requirements of the Government and in particular this solicitation. Describe how your firm might assist the DSCP in the above area. Your response will be reviewed and may be considered an enhancement to your overall proposal.

B. Ordering System

Written

1. It is a requirement of the solicitation that the Prime Vendor be required to interface with the Government’s established translation package, STORES, and support the Electronic Data Interchange transaction sets listed in the solicitation. You are required to submit a maximum of five (5) company names, P.O.C.’s, and telephone numbers that your company is currently supporting/servicing through electronic data interchange.
2. It is a requirement that your firm be able to produce the management reports as indicated in the solicitation. You may state whether your firm can supply any additional reports that are not listed in the solicitation that may benefit the Government. This information will be reviewed and may be considered as an enhancement to your overall proposal.

C. Recall Procedures

Oral

In addition to the required recall procedures outlined in the Addendum to Clause 52.212-4 “Contract Terms and Conditions – Commercial Items,” thoroughly discuss your procedures for notifying the customers and DSCP of any recalls. Discuss the time frames involved and how recalled products will be identified, both at the customer’s facility, and in your warehouse. Discuss recalls of differing types and how they are handled.

D. Product Availability/Technical Descriptions

Oral

1. The most current item catalog(s) in use for the customers under this solicitation can be found as an attachment to this solicitation. You are expected to provide all of the items, or their equivalent. If you are able or unable to supply any of these items so state. Your inability to furnish all items may affect your overall rating. As stated in the Statement of Work, you are required to ensure that only products that comply with the Berry Amendment will be shipped to the customers. Be prepared to discuss and/or demonstrate what procedure your firm will put in place to ensure adherence to this requirement (for catalogued items and possible substitute items).

WRITTEN

2. For all items in the “Market Basket” that are an identical match, you must state. If a product you priced in the “Market Basket” of items in your business proposal is not an “identical match” (*excluding pack size changes*) to the item we requested, you must provide the product technical description (specification) of the item you are offering. The technical description must contain sufficient detail to determine the product’s salient characteristics for comparison to that solicited in the schedule of items. Offeror shall label the technical description with the market basket item number and its corresponding NSN/LSN, for identification purposes. “**Pack size changes**” must be identified for customer acceptance and price evaluation purposes only but do not require the submission of the technical description.

Note: Meat items that are considered an “identical match,” shall meet all the general and detailed requirements of the NAMPS Meat Buyers Guide (i.e. Purchaser Specified Options (PSO.)) Fat limitations – unless otherwise specified, the maximum average fat thickness shall be 0.25 inch and trim, weight and thickness tolerances, and the specified Quality Grade. Reference NAMPS/IMPS and grade standards for commercial use.

Subsequent to contract award, DSCP may request copies of any of the contractor’s descriptions in order to conduct product quality evaluations. These evaluations will be conducted at customer locations for the purpose of verifying whether the product quality and characteristics are suitable for the Food Service Operation.

Oral

3. Discuss your product availability, number of food line items, your product mix (i.e. national brand vs. private label) and dietary, nutritional supplements and individual portion items.

Written

4. You are required, as stated in the Statement of Work, under “New Items”, to bring in new items within 30 days, excluding processing time, if movement of the new item is 20 cases or more per month for all items except for baby products and multi-serving boxes of cereal, which will have a 5 case per month minimum. If your firm can exceed this requirement you should so state. This enhancement will be considered in your overall evaluation. Discuss the time line to bring in new items for both a current supplier and a new supplier.

E. Surge/Mobilization/ Readiness

Oral

1. *SURGE* – Discuss in detail your ability to react to surge demands that may occur, or experience in supporting surge demands that may have occurred, as a result of the increase in troop strength. Thoroughly describe the ability of your firm to increase capacity output, including the magnitude and duration of the output, as well as the time frames for the increased capacity to be achieved. If surge demands should exceed the offeror’s current capability to meet these demands, discuss capability to obtain additional resources, i.e. warehouse space, distribution equipment, personnel, etc. Discuss plans to replenish inventory under emergency situations, discuss sources and time frames.
2. *MOBILIZATION* – Describe your ability to respond to full-scale military mobilization wherein consumption may double or triple for a protracted period of time during a period of national emergency or mobilization. The offeror must demonstrate its’ ability to handle a longer term requirement with significant increase in quantity. The offeror must state the level of increase (percentage) that can be reached, the time required to attain the increase, and the length of time the enhanced requirements can be sustained.

Written

3. *READINESS PLAN* - The offeror must submit a readiness plan detailing how increased requirements will be supported with additional suppliers, subcontractors, and warehousing, for example, which may become necessary to support the effort.

F. Rebates / Discounts / Allowances

Written

Explain how rebates, discounts and allowances as a result of manufacturer or broker's specials, other than the NAPA Program or Food Shows, are to be returned to the Government. Describe the process for tracking and reporting of rebates, discounts and allowances and overall management of the program. The preferred method of return is up-front price reduction resulting in a lower invoice unit price to the customer. Provide a description of those rebates and discounts meeting the requirements herein.

**SUBMISSION REQUIREMENTS - VOLUME IV, BUSINESS
PROPOSAL**

THIS PORTION MUST BE SUBMITTED IN WRITING

The Business Proposal will consist of three parts:

1. Schedule of Items Pricing
2. Product Listing
3. Procurement Pricing Plan

I. SCHEDULE OF ITEMS PRICING

A. Schedule of Items

1. For Zone 1, Seattle Washington, a schedule of **40 Core Items** is included in the solicitation with quantity estimates. For Zone 2, Hermiston Oregon, a schedule of **20 Core Items** is included in the solicitation with quantity estimates. An evaluation will be made against the Schedule of Items, which consists of the customer's highest usage items as well as items listed under the Basic Daily Food Allowance (BDFA) listing. These items represent approximately **25%** of dollars projected to be spent under each proposed contract. Complete pricing data for those **Core Items** is essential. However, it should be noted that most of the individual delivery points should be expected to develop a routine demand pattern for approximately six hundred or less of the items.
2. Estimated annual quantities for the items selected are indicated next to each item and are for information and evaluation purposes only. The government will multiply each item's submitted unit price with the annual quantity to calculate the lowest overall aggregate cost to the Government.
3. The **Unit Price** will be calculated using the following formula:
Delivered Price + Distribution Price = Unit Price
4. Offerors are to submit pricing for each of the items found under the Schedule of Items. The pricing must be in a format that shows the delivered price and the distribution price as separate entries, then totaled. For example, if the delivered price is \$2.00 and the distribution price is \$.50, pricing should be formulated as follows:
\$ 2.00 + \$.50 = \$ 2.50
5. **Prices must not extend more than two [2] places to the right of the decimal point.** Standard rounding methods should be observed. For example, a delivered price of \$4.575 plus a distribution price of \$.234 should be rounded to \$4.58 plus \$.23.

6. If an offeror carries a variety of brands for the same item, the price submitted shall be for the lowest price, technically acceptable, item that meets the Government's requirements.

B. Delivered Price

1. **ALL Offered Delivered Prices Must Be Substantiated With A Copy Of The Manufacturer's Invoice for each item in the Schedule of Items.** The invoices should reflect the prices effective within two (2) weeks prior to solicitation issue date. IF AN INVOICE IS NOT AVAILABLE FOR THAT WEEK, THE MOST RECENT INVOICES SHALL BE SUBMITTED. If you do not have a manufacturer's invoice, a written quote from the manufacturer will be accepted contingent upon prior approval of the contracting officer (Gina Vasquez, 215-737-7530). The quote shall be presented in the following manner: detailed on manufacturer/company letterhead, date of price quote, manufacturer's part number and manufacturer's Point of Contact, including name, title, address and phone number. The Government has a strong preference for invoices over manufacturer's quotes and prices within two weeks of the closing date over earlier dates. For evaluation purposes only, the offeror is required to submit pricing for Schedule of Items that will meet the government's minimum requirement.
2. **Do not deduct any NAPA allowances from the delivered price on your business proposal.**

C. Distribution Prices

1. Firms shall offer a distribution price for each category of items. ***The distribution price must be offered as a dollar/cents amount.*** Distribution prices offered as a percentage of the delivered price **are not acceptable**. Distribution prices shall be formatted to no more than two (2) places to the right of the decimal point, for example \$1.25. The distribution price shall represent the amount to be added to the actual invoice price paid by the prime vendor for each food and beverage product to the manufacturer or supplier.
2. Offerors are strongly urged to use the Government's Distribution Price Category List as outlined below. However, offerors may submit their own food and beverage category listing on which distribution prices are based. There is a fifty [50] category limit.
3. For Distribution Price Category Listing, prices are to be offered in the same manner in which you sell the product. For example, if you sell a product by the case, then the distribution price will be by the case. Whereas, if you sell the product by the pound or by the each, the distribution price would be listed accordingly. The distribution prices must be stated in a dollar amount, with not more than two places to the right of the decimal point.

4. The distribution prices shall remain constant for each one-year term of the contract.

5. The Government's Distribution Price Category List is as follows:

Category Number	Category Description	Distribution Price
1.	Chilled Meats	_____
2.	Frozen Meats	_____
3.	Chilled Poultry	_____
4.	Frozen Poultry	_____
5.	Frozen Fish	_____
6.	Frozen Shellfish	_____
7.	Bakery and Cereal Products	_____
8.	Beverages (with or without equipment)	_____
9.	Bouillon and Soups (Canned and Dried)	_____
10.	Jams and Jellies	_____
11.	Ice Cream Products	_____
12.	Fluid Milk and Milk Products	_____
13.	Butter and Margarine	_____
14.	Other Dairy Products not mentioned	_____
15.	Condiments, Salad Dressings and Spices	_____
16.	Confections, Nuts and Sugars	_____
17.	Eggs	_____
18.	Bread Products and other Bakery Products (frozen)	_____
19.	Fresh Bread and other Bakery Products	_____
20.	Fats and Oils	_____
21.	Other Semi-perishable items not mentioned above	_____
22.	Other Perishable Items not mentioned above	_____
23.	Related non-foods (disposable items)	_____
24.	Fresh Fruit and Vegetables	_____
25.	Dietary Products	_____

D. Option Pricing

1. Offerors can elect to either hold constant, lower or raise their distribution prices from one contract year to next.
2. Any changes in the distribution pricing must be submitted as a percentage (increase or decrease, e.g. +/-0.25%) from the previous year. The percentage will be applied uniformly across all distribution categories. For example, for a base year distribution fee of \$1.00 per case and a proposed increase of 5% for each of the option years, distribution fees will be evaluated as follows:

Year 1 \$1.00

Year 2 \$1.05

Year 3 \$1.1025

Year 4 \$1.1576

Year 5 \$1.2155

Note that for evaluation purposes only, distribution fees will be extended to four decimal places.

3. Prices will be evaluated inclusive of the options. The total price for the base year plus the four (4) one year option periods will be added together to arrive at the total aggregate dollar value. This dollar value will be used as the basis for evaluating offers.
4. Offeror is required to fill out and submit as part of its Business Proposal the following option year pricing. If the offeror does not intend to change its distribution structure for any or all of the option years, indicate as such by writing in “no change” next to the option year. Failure to indicate acceptance of the option by annotating the offeror’s yearly option percentage change may be deemed as non-acceptance of the option and may result in rejection of the offeror’s entire proposal.

Option Year Pricing is as follows:

OPTION YEAR ONE: _____

OPTION YEAR TWO: _____

OPTION YEAR THREE: _____

OPTION YEAR FOUR: _____

Offeror must include a total \$ figure for the base year and each option year.

II. PRODUCT LISTING

The offeror shall submit one (1) copy of its complete and current product listing for all items (food, fresh bread, fresh dairy, beverage, and related non-food items) as part of the Business Proposal

III. PROCUREMENT PRICING PLAN

A. Procurement Pricing Procedures

a)

1. This is a procurement for commercial products and it is expected that your procurement pricing procedures are in accordance with established commercial practices. Therefore, the offeror should BRIEFLY describe how unit prices are formulated and discuss the variable that may affect the price. BRIEFLY include

the methodology used to “cost” products for items acquired from any divisions, subsidiary, or affiliates. Explain how the cost to your firm is converted to the delivered price (e.g. average monthly costs, LIFO or FIFO, last invoice methods, etc.).

2. **BRIEFLY** describe the purchasing methods utilized and how they take advantage of price discounts given for quantity purchases, sales and other types of special arrangements made for preferred customers. Describe how market pricing, commercial catalog pricing and competitive purchasing are utilized in your purchasing procedures. State whether quantities of volume price discounts offered are based on anticipated sales volume under this contract or the total sales volume for the company. Pricing of inventory adjustments, including breakage or spoilage shall be provided.

PRIME VENDOR SCHEDULE OF ITEMS
Solicitation Requirements for
Zone 1 – Seattle, WA
SP0300-02-R-4030
Top Core Items

NAPA Discounts are not permitted on any item for evaluation purposes.

<p>Item 1 8905 -00 -126 -8743 Unit of Issue: LB</p> <p>PORK SPARERIBS, fzn, max 4.5 lb (2.041 kg), namp 416, wt range a and/or b and/or c</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 39,463 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>	<p>Item 2 8905 -00 -262 -7274 Unit of Issue: LB</p> <p>TURKEY, BNLS, fzn, netted (w/skin covering), w/salt, white combo (white predominant), iaw poultry namp</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 39,626 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>
<p>Item 3 8905 -00 -403 -9592 Unit of Issue: LB</p> <p>BACON, SLICED, (BULK), fzn, cured and smoked, skinless, shingled, 18 to 22/lb, vac pac, namp 539</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 22,182 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>	<p>Item 4 8905 -00 -582 -4039 Unit of Issue: LB</p> <p>SHRIMP, RAW, PEELED, fzn, deveined, iqf, us gr a equiv, 26 to 31, 32 to 38, or 39 to 44/lb</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 4,624 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>

<p>Item 5 8905 -00 -960 -2303 Unit of Issue: LB</p> <p>SHRIMP, RAW, BRD, fzn, prep from whole, headless, peeled fresh - chl or fresh - fzn shrimp, round or fantail split (butterfly), w/ or w/o tail fin, box fzn or iqf, us gr a equiv, max 28/lb</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 6,654 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>	<p>Item 6 8905 -01 -062 -9763 Unit of Issue: LB</p> <p>POLLOCK FILLETS, fzn, atlantic or alaska, iqf, glazed, or frozen solid pack, glazed or unglazed, skinless, us gr a equiv, 3 oz ea min wt</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 31,765 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>
<p>Item 7 8905 -01 -369 -4422 Unit of Issue: LB</p> <p>CHICKEN BREAST, fzn, broiler, or roaster, w/rib meat, skinless, bnls, 4 to 5 oz, breast-half portion, us gr a equiv</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 17,724 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>	<p>Item 8 8905 -01 -408 -2405 Unit of Issue: LB</p> <p>VEAL STEAK, FLAKED AND FORMED, BRD, fzn, portion-cut, 5 to 6 oz ea</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 23,710 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>
<p>Item 9 8905 -01 -414 -1581 Unit of Issue: LB</p> <p>CHICKEN WINGS, fzn, disjointed (first and second joints only), buffalo style (preckd in hot pepper sauce), 5 lb bag</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 18,105 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>	<p>Item 10 8905 -01 -E09 -1938 Unit of Issue: LB</p> <p>BEEF RIB, RIBEYE ROLL STEAK, BNLS, FZN, portion-cut, min US Choice Gr, 10 oz ea, NAMP 1112</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 5,902 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>

Item 11

8905 -01 -E09 -2698

Unit of Issue: LB

BEEF ROUND, KNUCKLE, PEELED, FZN,
min US Choice Gr, 8-12 lb avg, NAMP 167A

VENDOR QUESTIONS

Estimated quantity: 28,322

Delivered price per unit: _____

+ Distribution price per unit: _____

Total unit price: _____

Qty X total unit price: _____

Item 12

8905 -01 -E09 -4314

Unit of Issue: LB

FISH, CRAB LEGS, ALASKAN KING, FZN,
legs and claws in natural proportion, min 80% fill, 16-20
legs/10 lbs, 20 lb case

VENDOR QUESTIONS

Estimated quantity: 3,160

Delivered price per unit: _____

+ Distribution price per unit: _____

Total unit price: _____

Qty X total unit price: _____

Item 13

8905 -01 -E09 -7990

Unit of Issue: LB

HAM, BNLS, CKD, CHL/FZN,
natural juices, 4 x 6, vac pac, 14 lb avg

VENDOR QUESTIONS

Estimated quantity: 38,411

Delivered price per unit: _____

+ Distribution price per unit: _____

Total unit price: _____

Qty X total unit price: _____

Item 14

8905 -01 -E09 -8757

Unit of Issue: LB

CHICKEN, CUT-UP, 8 PIECE, BRD, PRECKD, FZN,
honey brd, 8 pieces/bag, 10/case

VENDOR QUESTIONS

Estimated quantity: 24,492

Delivered price per unit: _____

+ Distribution price per unit: _____

Total unit price: _____

Qty X total unit price: _____

Item 15

8905 -01 -E09 -8994

Unit of Issue: LB

BEEF, GRD, BULK, FZN,
85% min lean, 5 lb pg, NAMP 136

VENDOR QUESTIONS

Estimated quantity: 110,302

Delivered price per unit: _____

+ Distribution price per unit: _____

Total unit price: _____

Qty X total unit price: _____

Item 16

8905 -01 -E19 -0146

Unit of Issue: LB

CHICKEN, QUARTERED, FZN,
3 to 3-1/2 lb avg wt bird, w/o giblets, 10 lb pg, 4 pgs/case

VENDOR QUESTIONS

Estimated quantity: 140,130

Delivered price per unit: _____

+ Distribution price per unit: _____

Total unit price: _____

Qty X total unit price: _____

<p>Item 17 8905 -01 -E19 -3958 Unit of Issue: LB</p> <p>BEEF, GRD, PATTIES, FZN, 85% min lean, 3.2 oz ea, NAMP 1136</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 69,610 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>	<p>Item 18 8905 -01 -E19 -4577 Unit of Issue: LB</p> <p>PORK LOIN CHOPS, CENTER CUT, BNLS, FZN, 5 oz ea, NAMP 1412B</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 13,140 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>
<p>Item 19 8905 -01 -E59 -0293 Unit of Issue: LB</p> <p>SAUSAGE, BREAKFAST PATTIES, PRECKD, FZN, pork, pepper, 2 oz ea, 10 lb case</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 59,422 Delivered price per unit*: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p> <p>* NAPA Discounts not permitted for evaluation purposes</p>	<p>Item 20 8905 -01 -E59 -1992 Unit of Issue: LB</p> <p>CHICKEN, CUT-UP, 8 PIECE, FZN, US Grade A, marin, 6.5 oz ea, IQF, 72/case</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 52,432 Delivered price per unit*: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p> <p>* NAPA Discounts not permitted for evaluation purposes</p>
<p>Item 21 8905 -01 -E59 -5910 Unit of Issue: LB</p> <p>BEEF ROUND, KNUCKLE STEAK, FZN, portion-cut, min US Choice Gr, 5 oz avg, 48/box, NAMP 1167</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 38,222 Delivered price per unit*: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p> <p>* NAPA Discounts not permitted for evaluation purposes</p>	<p>Item 22 8905 -01 -E59 -5912 Unit of Issue: LB</p> <p>BEEF FOR STEWING, FZN, diced, ungraded, 10 lb box, NAMP 135A</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 18,575 Delivered price per unit*: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p> <p>* NAPA Discounts not permitted for evaluation purposes</p>

Item 23

8910 -00 -656 -0993

Unit of Issue: LB

CHEESE, AMERICAN, PROCESSED, SLICED,
sliced, pasteurized, 3 to 5 lb pg, 21 cfr 133.169 133.169

VENDOR QUESTIONS

Estimated quantity: 21,082

Delivered price per unit: _____

+ Distribution price per unit: _____

Total unit price: _____

Qty X total unit price: _____

Item 24

8910 -01 -392 -7553

Unit of Issue: LB

EGG, WHOLE, LIQUID, CHL,
w/ or w/o citric acid, pasteurized, ins size co

VENDOR QUESTIONS

Estimated quantity: 52,683

Delivered price per unit: _____

+ Distribution price per unit: _____

Total unit price: _____

Qty X total unit price: _____

Item 25

8910 -01 -E09 -2477

Unit of Issue: LB

CHEESE, CHEDDAR, SHREDDED, CHL,
mild, yellow, 5 lb co

VENDOR QUESTIONS

Estimated quantity: 21,861

Delivered price per unit: _____

+ Distribution price per unit: _____

Total unit price: _____

Qty X total unit price: _____

Item 26

8910 -01 -E19 -2033

Unit of Issue: DZ

EGGS, SHELL,
medium, US Consumer Grade AA, 15 dz/co

VENDOR QUESTIONS

Estimated quantity: 98,220

Delivered price per unit: _____

+ Distribution price per unit: _____

Total unit price: _____

Qty X total unit price: _____

Item 27

8915 -01 -E09 -0191

Unit of Issue: CN

VEG, MUSHROOMS, CANNED,
whole, or sliced, or stems and pieces, US Grade A or B, no.
10 size can

VENDOR QUESTIONS

Estimated quantity: 3,384

Delivered price per unit: _____

+ Distribution price per unit: _____

Total unit price: _____

Qty X total unit price: _____

Item 28

8915 -01 -E09 -0668

Unit of Issue: CN

VEG, POTATOES, DEHY, INST,
granules, vitamin C fortified, no. 10 size can

VENDOR QUESTIONS

Estimated quantity: 4,644

Delivered price per unit: _____

+ Distribution price per unit: _____

Total unit price: _____

Qty X total unit price: _____

<p>Item 29 8915 -01 -E09-3338 Unit of Issue: CO</p> <p>JUICE, APPLE, FZN, conc, 6/1, 90 oz co</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 2,451 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>	<p>Item 30 8915 -01 -E19-2378 Unit of Issue: CO</p> <p>JUICE, ORANGE, FZN, conc, 5/1, 90 oz co</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 4,920 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>
<p>Item 31 8915 -01 -E59 -4891 Unit of Issue: BG</p> <p>VEG, POTATOES, FR FRIES, JULIENNE, FZN, 3/8 in. thk, skin on, quick cooking, 4.5 lb bag</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 13,500 Delivered price per unit*: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p> <p>* NAPA Discounts not permitted for evaluation purposes</p>	<p>Item 32 8920 -00 -530 -2185 Unit of Issue: BG</p> <p>RICE, PARBOILED, long grain, enriched, us no. 1 gr or us no. 2 gr (special grade - parboiled light), 10 lb bag, u.s. std of identity for enriched rice (21 cfr 137.350) and u.s. standards for milled rice (7 cfr 68.301)</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 5,574 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>
<p>Item 33 8920 -01 -255 -0438 Unit of Issue: PG (PG=5 lb pg)</p> <p>CAKE MIX, yellow, 5 lb pg, cid a-a-20181, type i, style 2</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 5,004 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>	<p>Item 34 8920 -01 -E59 -5093 Unit of Issue: CO (CO=70 individual packages)</p> <p>CEREAL, VARIETY PACK, GENERAL MILLS FAVORITES, 70 ind pgs/co</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 3,491 Delivered price per unit*: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p> <p>* NAPA Discounts not permitted for evaluation purposes</p>

<p>Item 35 8940 -00 -044 -1629 Unit of Issue: DZ</p> <p>BURRITOS, FZN, beef and bean, iqf, min 15% beef, 3 to 5 oz ea, inst size pg</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 8,682 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>	<p>Item 36 8940 -01 -091 -7208 Unit of Issue: LB</p> <p>CORN DOG, fzn, raw, cornmeal batter wrapped frankfurter, w/ or w/o wooden skewer, max 65% batter and min 35% frankfurter</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 24,159 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>
<p>Item 37 8940 -01 -E09 -4212 Unit of Issue: BX</p> <p>PIZZA, BAKED, IND SERV, FZN, multi (saus, peppers, pep, and onions), w/cheese blend, 5 in. dia, 6.5 oz ea, bulk, 54/box</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 833 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>	<p>Item 38 8940 -01 -E59 -7697 Unit of Issue: CO</p> <p>SANDWICH MEAL W/DRINK, FZN, wheat roll (2), chicken and mozzarella, chips, fruit cup, candy bar, drink, 28.7 oz co, 18/case</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 34,300 Delivered price per unit*: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p> <p>* NAPA Discounts not permitted for evaluation purposes</p>
<p>Item 39 8945 -01 -E09 -1059 Unit of Issue: CO</p> <p>SHORTENING, LIQ, deep-fry cookery, all veg oil, 35 lb co</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 2,415 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>	<p>Item 40 8950 -01 -E09 -9863 Unit of Issue: CO</p> <p>CATSUP, TOMATO, 9 gm pg, 500/co</p> <p><u>VENDOR QUESTIONS</u> Estimated quantity: 3,207 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____</p>

Total Estimated Price for Top 40 Items: _____

Wednesday, August 07, 2002

PRIME VENDOR SCHEDULE OF ITEMS
Solicitation Requirements for
Zone 2 - Hermiston, OR
SP0300-02-R-4030
Top Core Items

NAPA Discounts are not permitted on any item for evaluation purposes.

Item 1 8905 -01 -E09 -5938 Unit of Issue: LB BACON, SLICED, FZN, center-cut, cured, smoked, 18-22/lb, stack pack, 15 lb case, NAMP 539 <u>VENDOR QUESTIONS</u> Estimated quantity: 3,060 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____	Item 2 8905 -01 -E09 -7868 Unit of Issue: LB BEEF RIB, RIBEYE ROLL, LIP-ON, FZN, min US Choice Gr, 12 lb avg, NAMP 112A <u>VENDOR QUESTIONS</u> Estimated quantity: 2,304 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____
Item 3 8905 -01 -E09 -9236 Unit of Issue: LB BEEF LOIN, TOP SIRLOIN BUTT STEAK, CENTER-CUT, BNLS, FZN, portion-cut, min US Choice Gr, 8 oz ea, NAMP 1184B <u>VENDOR QUESTIONS</u> Estimated quantity: 1,920 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____	Item 4 8905 -01 -E19 -1311 Unit of Issue: LB CHICKEN BREAST FILLET, BRD, PRECKD, FZN, natural shape, 4 oz ea, 10 lb case <u>VENDOR QUESTIONS</u> Estimated quantity: 740 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____

Item 5 8905 -01 -E19 -3106 Unit of Issue: LB BEEF CHUCK, CKD, FZN, min US Select Gr, 14 lb avg <u>VENDOR QUESTIONS</u> Estimated quantity: 1,344 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____	Item 6 8905 -01 -E19 -5450 Unit of Issue: LB PORK LOIN CHOPS, CENTER-CUT, FZN, portion-cut, 5 oz ea, 32/case <u>VENDOR QUESTIONS</u> Estimated quantity: 840 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____
Item 7 8905 -01 -E19 -6074 Unit of Issue: LB BEEF, GRD, PATTIES, FZN, 80% lean, 3.2 oz ea, IQF, 50/case, NAMP 1136 <u>VENDOR QUESTIONS</u> Estimated quantity: 1,200 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____	Item 8 8905 -01 -E59 -7390 Unit of Issue: LB FISH, COD, FILLETS, BTRD, PRECKD, FZN, 2-3 oz ea, 10 lb case <u>VENDOR QUESTIONS</u> Estimated quantity: 960 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____
Item 9 8910 -01 -E09 -5229 Unit of Issue: DZ EGGS, SHELL, large, US Consumer Grade A, 15 dz/co <u>VENDOR QUESTIONS</u> Estimated quantity: 3,600 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____	Item 10 8910 -01 -E09 -5262 Unit of Issue: CO YOGURT, LOW FAT, PEACH, CHL, blended, 6 oz co <u>VENDOR QUESTIONS</u> Estimated quantity: 4,032 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____

Item 11 8910 -01 -E19 -5094 Unit of Issue: LB CHEESE, CHEDDAR, SHREDDED, CHL, mild, yellow, 5 lb co <u>VENDOR QUESTIONS</u> Estimated quantity: 260 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____	Item 12 8915 -01 -E09 -2071 Unit of Issue: JR FRUIT MIX, CHL, melons, pineapples, oranges and grapes, sugar pack, 8 lb plastic jar <u>VENDOR QUESTIONS</u> Estimated quantity: 264 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____
Item 13 8915 -01 -E19 -3763 Unit of Issue: PG VEG, POTATOES, DEHY, shredded (hash browns), 2.34 lb pg <u>VENDOR QUESTIONS</u> Estimated quantity: 504 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____	Item 14 8915 -01 -E19 -6364 Unit of Issue: CO VEG, ONION RINGS, BRD, FZN, 2.5 lb co, 8/case <u>VENDOR QUESTIONS</u> Estimated quantity: 480 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____
Item 15 8915 -01 -E19 -6870 Unit of Issue: CO JUICE, ORANGE, conc, 3/1, 33.8 oz co, 12/case <u>VENDOR QUESTIONS</u> Estimated quantity: 1,008 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____	Item 16 8940 -01 -E09 -1972 Unit of Issue: BX PIZZA, BAKED, IND SERV, FZN, multi (pep, saus, peppers, and onions), w/cheese blend, 5 in. dia, 6.5 oz ea, 54/box <u>VENDOR QUESTIONS</u> Estimated quantity: 50 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____

Item 17 8940 -01 -E19 -2059 Unit of Issue: CO ENTREE, MULTI-SERV, FZN, lasagna w/meat, 6 lb co <u>VENDOR QUESTIONS</u> Estimated quantity: 48 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____	Item 18 8940 -01 -E19 -2498 Unit of Issue: EA ENTREE, IND SERV, FZN, chicken cordon bleu, 7 oz ea, 24/case <u>VENDOR QUESTIONS</u> Estimated quantity: 2,016 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____
Item 19 8945 -01 -E09 -6411 Unit of Issue: CO SHORTENING, LIQ, deep-fry cookery, all veg oil, 17.5 lb co <u>VENDOR QUESTIONS</u> Estimated quantity: 96 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____	Item 20 8960 -01 -E09 -3087 Unit of Issue: CN BEV, CARB, ROOT BEER, SWT, 12 oz can <u>VENDOR QUESTIONS</u> Estimated quantity: 12,240 Delivered price per unit: _____ + Distribution price per unit: _____ Total unit price: _____ Qty X total unit price: _____

Total Estimated Price for Top 20 Items: _____

VII. SUBMISSION REQUIREMENTS - VOLUME V, SOCIOECONOMIC PROPOSAL

THIS PORTION MUST BE SUBMITTED IN WRITING

The Socioeconomic Proposal will consist of three parts

1. Socioeconomic Considerations
2. Javits-Wagner-O'Day (JWOD) Act Entity Support
3. DLA Mentoring Business Agreements (MBA)

FACTOR IV

A. SOCIOECONOMIC CONSIDERATIONS

*Under socioeconomic considerations (and subsequent management reports), offerors are to submit figures based on direct subcontracts for items that would be supplied under contract. **No indirect costs for equipment or services are to be included.***

Both large and small business offerors must indicate what portion of the proposal will be subcontracted to Small Business (SB), Small Disadvantaged Business (SDB), Women-Owned Small Business (WOSB), Veterans Owned Small Business (VOSB) (includes Service Disabled Veterans Owned Small Business) and Hub Zone Small Business (HZSB) concerns in terms of percentages and total dollars. The percentage shall be formulated using the total to be subcontracted as the divisor. The offeror must describe the proposed extent of SB, SDB, WOSB, VOSB and HZSB concerns participation in the performance of this contract at the contractor, subcontractor, and product supplier levels. These figures shall pertain to the proposed acquisition only. These figures shall represent what percentage/dollar value of products to be supplied under this contract will be provided by a SB, SDB, WOSB, VOSB, and HZSB manufacturer or distributor. A goal for the Prime Vendor may be to obtain at least 30% of the supplies for the proposed contract from SB firms, 5% from SDB firms, 5% from WOSB, 3% from VOSB and 2% HZB .

A. Socioeconomic Goals

The offeror shall describe the proposed extent of SB, SDB, WOSB, VOSB and HZSB participation in the performance of the contract at the contractor and subcontractor level. In addition, firms shall also state whether they are a large or small foodservice distributor. A small firm is defined as having less than 500 employees and must not be a subsidiary or division of a large company/corporation.

The following is the preferred format for the submission of socioeconomic data. Separate subcontracting goals must be submitted for each proposed contract.

	<u>DOLLAR</u>	<u>PERCENT</u>
1. Total Contract Price	_____	_____
2. Total to be subcontracted:	_____	_____
a. To Large Business	_____	_____
b. To Small Business	_____	_____
1. To SDB	_____	_____
2. To WOSB	_____	_____
3. To VOSB*	_____	_____
4. To HZSB	_____	_____

** Includes Service-Disabled Veteran Owned Small Business*

Note:

When calculating socioeconomic goals, the business size of the manufacturer is to be considered, not the business size of the broker/agent that may have supplied the product to the distributor.

If the offeror is a Small, Small Disadvantaged, Women-Owned Small, Veterans Owned Small Business or Hub Zone Small Business, the offeror may NOT include its “cost of doing business” as part of the subcontracting goals proposed for this acquisition.

Offerors who are Small Business will receive additional credit under this factor for evaluation purposes.

Performance on prior contracts in subcontracting with and assisting Small, Small Disadvantaged, Women-Owned Small, Veterans Owned Small and Hub Zone Small Businesses will be part of past performance evaluation.

B. ORGANIZATIONAL EFFORTS

The offeror shall discuss the efforts it will make to ensure that SB, SDB, WOSB, VOSB and HZSB concerns will have an equitable opportunity to compete for subcontracts or as product suppliers on this acquisition.

The offeror shall discuss its willingness and any plans it has to develop additional opportunities for SB, SDB, WOSB, VOSB, and HZSB concerns. The offeror must furthermore identify the employee(s) responsible for ensuring that an equitable opportunity is afforded to the SB, SDB, WOSB, VOSB, and HZSB firms to compete for contracts or supplier selection.

The offeror must indicate what percentage of its available subcontracting (or supplier utilization) dollars is allocated to small business concerns. Included in this percentage range is an estimated total subcontracting allocation to Small, Small Disadvantaged, Women-Owned Small, Veterans Owned Small and Hub Zone Small Business concerns.

The offeror shall be required to cooperate in studies or surveys in order to allow the Government to determine the extent of subcontracting opportunities identified for this acquisition.

The offeror is to demonstrate a knowledge of, and more preferably a working relationship with local, state, and/or federal organizations whose mission it is to promote Small Business, Small Disadvantaged Business, Women Owned Small Business, Veterans Owned Small Business and Hub Zone Small Business concerns.

Note:

Large business offerors are required to submit the Small, Small Disadvantaged Women-Owned Small, Veterans Owned Small and Hub Zone Small Business subcontracting plan information as required by Clause 52.219-9 "Small Business Subcontracting Plan" in additional to the information that is a requirement of this section of the proposal. The subcontracting plan required by the FAR clause can incorporate all costs, direct and indirect, associated with this proposal. If an individual contract subcontracting plan is submitted, the plan must contain separate Small, Small Disadvantaged, Women-Owned Small, Veterans Owned Small and Hub Zone Small business subcontracting percentages and dollar levels for the base year as well as each option year.

FACTOR V

JAVITS-WAGNER-O'DAY (JWOD) ACT ENTITY SUPPORT

Offeror must provide the following:

1. A description of the efforts your company will make to assure that Javits-Wagner-O'Day Act (JWOD) qualified nonprofit agencies for the blind or other severely disabled will have equal opportunity to compete for subcontracts under any resulting contract. Describe your current and proposed range of services, supplies, and any other support that will be provided to you by JWOD concerns. Include specific names of such subcontractors, to the extent they are known.

2. Describe any future plans your company has for developing additional subcontracting possibilities for JWOD entities, or ways in which these entities could be partnered with other businesses and agencies in opportunities to diversify revenue production, during the contract period.
3. Specify what proportion of your proposal, as a percentage of dollars, will be subcontracted to JWOD entities.
4. The offeror shall be required to submit periodic progress reports in the required monthly Socioeconomic Report to the contracting officer regarding your subcontracting efforts relative to JWOD entities. Specify what type of performance data you will accumulate and provide to the contracting officer regarding your support of JWOD entities during the period of contract performance. Provide the name and title of the individual principally responsible for ensuring company support to such entities (generally, this is the individual responsible for subcontracting with small, small disadvantaged, and women-owned small businesses).

FACTOR VI

DLA MENTORING BUSINESS AGREEMENTS (MBA)

1. The DLA MBA Program was designed for prime contractors to provide developmental assistance to small business, small disadvantaged business, women-owned small business, veterans owned small business and HUB Zone small business concerns for value-added services and/or products. Prime contractors may also mentor Javits-Wagner-O'Day (JWOD) qualified nonprofit agencies for the blind and other severely disabled that have been approved by the Committee for Purchase from People Who Are Blind or Severely Disabled under the JWOD Act.

2. DLA MBA's encourage participation and growth opportunities for small, small disadvantaged, women-owned small, veterans owned small, HUB Zone small business concerns or JWOD workshop that will participate in carrying out the requirements of the prime contract. *The opportunities must constitute real business growth, which is measurable and meaningful.*

3. An MBA shall be a written agreement between the prime contractor and the small, small disadvantaged, women-owned small, veterans owned small or HUB Zone small business involved. Mentor will be required to submit periodic progress reports on their agreements. An MBA shall include, at a minimum, the following elements:

a. Participants

Cite the criteria in selecting a firm or firms with whom to mentor. In addition, include the following information with all submissions:

- 1) Name, address, and plant location for contract holder and potential SB/SDB/WOSB, VOSB, HZSB or JWOD participants(s).

- 2) Point of Contact, job title, and phone number of all personnel involved in the development and oversight of any agreement from both parties.
- 3) The number of people employed by the small business, small disadvantaged business, women-owned small business, veteran owned small business or HUB Zone small business concern. If the firm is in the service sector, specify its annual average gross revenue for the last three- (3) fiscal years.

b. Agreement Type

- 1) Describe the type of agreement executed by the contract holder and the small business, small disadvantaged business, women-owned small, veteran owned small or HUB Zone small business or JWOD entity. The agreement should state the benefits of the plan for both parties. The Contracting Officer will review the plan to ensure that the agreement will not jeopardize future contract performance. The agreements should clearly define the roles and responsibilities of each party. *Plans that identify new business ventures rather than expansion of existing agreements are preferred.*
- 2) DLA MBA Agreements shall specifically identify the areas of developmental assistance (i.e. management/technical) that will be provided. The offeror should provide a discussion of the areas chosen for development/enhancement. Describe the scope of the plan, i.e. whether the plan will be specifically related to the requirements contained in the solicitation or will the plan cover other government and commercial customers.
- 3) Offerors shall identify and describe the management control techniques that would be used to insure that contract requirements are met. This should include the record keeping and communication techniques and the methods to be used to control and track performance.

c. Measurements and Reporting

- 1) Provide milestones for program implementation.
- 2) Discuss and describe the measurements/yardsticks that will be utilized to determine if program objectives and goals have been met. Projections of successful program measurements should result in:

- a) An increase in the dollar value of subcontracts awarded to SB, SDB, WOSB, VOSB, HZSB and JWOD workshops under DLA contracts.
 - b) An improvement in the level of participation in DoD, other federal agencies and commercial contracting opportunities.
- 3) Mentors will be required to submit periodic progress reports on their agreements.
- 4) Copies of signed MBA's that are currently in place (and will apply to proposed contract) are required to be submitted.

EVALUATION FACTORS FOR AWARD

I. GENERAL INFORMATION

A. The Government will award a contract resulting from this solicitation to the responsible offeror whose offer conforming to the solicitation will be most advantageous to the Government, cost or price and other non-price factors considered. The following factors shall be used to evaluate offers:

TECHNICAL FACTORS (non-price factors)

- I. Corporate Experience/Past Performance
- II. Distribution System/Quality Assurance
- III. Customer Support

COST OR PRICE

SOCIOECONOMIC FACTORS (non-price factors)

- IV. Socioeconomic Considerations
- V. Javits-Wagner-O'Day (JWOD) Act Entity Support
- VI. DLA Mentoring Business Agreements (MBA)

Technical Factors I, II and III are listed in descending order of importance and together are of most importance among all non-price factors and more important than Cost or Price. Cost or Price is more important than Socioeconomic Factors IV, V, and VI. Socioeconomic Factors IV, V, and VI are listed in descending order of importance and together are of least importance among all non-price factors and are less important than Cost or Price. Because this procurement will use the trade-off process as outlined in FAR 15.101-1, the Government may accept other than the lowest priced proposal as the overall best value.

As technical merit, the evaluated cost or price, and socioeconomic merit become essentially equal, other factors as listed below, may be used as discriminating elements for determining the selection of a source among otherwise substantially equal offers. They are listed in descending order of importance:

- 1. Small Disadvantaged Business Concerns;
- 2. Small Business Concerns which are also Women Owned Small Business Concerns;
- 3. Other Small Business Concerns;
- 4. Other concerns which are Women Owned Business Concerns

B. **OPTIONS.** The Government will evaluate offers for award purposes by adding the total price for all options to the total price for the basic requirement. The Government may determine that an offer is unacceptable if the option prices are significantly unbalanced. Evaluation of the options shall not obligate the Government to exercise the option(s).

C. A written notice of award or acceptance of an offer, mailed or otherwise furnished to the successful offeror within the time for acceptance specified in the offer, shall result in a binding contract without further action by either party. Before the offer's specified expiration time, the Government may accept an offer (or part of an offer), whether or not there are negotiations after its receipt, unless a written notice of withdrawal is received before award.

D. If discussions are required, after initial evaluations are completed, the contracting officer will make a competitive range determination. Price and technical considered, only the highest rated offerors will be included in the competitive range. Offerors in the competitive range will be included in discussions. Offerors out of the competitive range will not participate in discussions and will no longer be considered for award. Offerors excluded from the competitive range will be notified in writing. At that time, pursuant to FAR 15.505 and 15.506, an offeror may request a pre-award or post-award debriefing. If a pre-award debriefing is held only limited information will be releasable. Offerors debriefed after the competitive range determination are not entitled to a second debriefing after the award is made.

E. Evaluation Process

Factors I, II, and III are considered technical factors and will be evaluated in accordance with the Technical Evaluation Process outlined below. Cost or price will be evaluated in accordance with the Business Evaluation Process outlined below. Factors IV, V and VI are considered socioeconomic factors and will be evaluated in accordance with the Socioeconomic Evaluation Process outlined below.

(1) Technical Evaluation Process – Offerors are required to present a portion of the technical information orally and to submit the remainder of the information in writing, as prescribed in the section of this solicitation entitled Submission Requirements. Factors I, II, and III will be evaluated by the Technical Evaluation Panel. Proposals so deficient as to make them unacceptable will be rejected as unacceptable, regardless of the cost or price offered. No discussions will be held with rejected offerors, nor will any rejected offeror be given an opportunity to revise its offer to correct deficiencies in order to become acceptable.

(2) Business Evaluation Process The Government will evaluate cost or pricing in accordance with FAR 15.4. Included in this process is the evaluation of options.

The Government will evaluate the offeror's pricing on the items selected from the list of items referenced in the Schedule of Items. The estimated quantities shall be multiplied by the unit prices to determine the lowest overall cost to the Government. These figures will be totaled to arrive at an aggregate value. Pricing will be evaluated for all option years in the same manner. A separate evaluation will also be made of the distribution prices provided for in the Schedule of Items, in order to determine the distribution price/total price ratio. This ratio reflects the percentage of the total unit price that is representative of the distribution price. This ratio will be calculated for the base year and the four option years. The average of the five ratios will be used for the final analysis. As the difference in the aggregate prices of equal offers decreases, the importance of distribution pricing will increase. Distribution prices that do not relate to the items on the "Schedule of Items" will be evaluated for fairness and reasonableness.

The Government will evaluate all offerors' proposals to determine cost or price realism. Cost or price realism will demonstrate an offeror's understanding of the requirements of the solicitation and that the costs proposed are realistic for the performance requirements.

(3) Socioeconomic Evaluation Process – Factors IV, V, and VI are considered socioeconomic factors and will be evaluated against the requirements of the solicitation.

F. Selection Process. The final technical, business, and socioeconomic evaluation reports will be furnished to the Contracting Officer by the Evaluation Panels. The Contracting Officer will prepare a written recommendation for award and forward it to the Source Selection Authority (SSA). It is the ultimate decision of the SSA to determine which offeror receives the award.

II. TECHNICAL FACTORS EVALUATION CRITERIA

The following factors are in descending order of importance. Each sub-factor is of equal importance. The Government will make a risk assessment based on information contained in the proposal and other information, which has or may be derived from sources other than the proposal. Risk to the Government will be considered in the rating for any factors and/or sub-factors.

FACTOR I **CORPORATE EXPERIENCE/PAST PERFORMANCE**

The Government will perform an integrated assessment of the offerors corporate experience and past performance. This assessment will also be performed for any partner that will perform in support of the proposed contract. (Note: Regardless of an offerors years of experience, past performance will carry more weight in an integrated assessment). The Government will evaluate the offeror's experience in fulfilling requirements of similar dollars and volume for other customers in a Prime Vendor/regular dealer capacity, to include Government contracts, if any. This part of the evaluation will be based on the offeror's proposal, as well as any in-house Government records, if applicable.

The Government will evaluate the offeror's record of past performance both as a regular dealer/prime vendor on commercial and government contracts, if any, to determine whether the firm has a successful history of conforming to contractual requirements/business agreements and demonstrated a commitment to customer satisfaction. Specifically, the Government will assess whether the offeror has consistently provided timely delivery of quality products with consistently high fill rates.

Offerors will also be evaluated on socioeconomic considerations, Javits-Wagner-O'Day (JWOD) Act entity support, and DLA Mentoring Business Agreements (MBA) Program participation of past and present contracts (both Government and Commercial). Offerors that do not have records of past performance in these areas will be rated neither favorably nor unfavorably.

The above evaluation will also be performed for any joint venture, partnership, etc. involved in the proposed contract. The Government will assess the prime vendor's, or partner's experience on contracts that in whole or when combined with other contracts replicate the size and complexity of this solicitation. Firms that demonstrate significant experience in the above areas will be rated more favorably than those firms that do not.

When evaluating Past Performance, the offeror's written proposal (Form), Government in-house records and information provided by the points of contact or references designated by the offeror will be taken into account. This agency's personal experience with the offeror (if any) will be considered more significant than information provided by outside references.

The offeror's identification of key personnel, or caliber of personnel who will be key to the **day-to-day** management and overall success of the Prime Vendor Program will be considered in the overall evaluation.

FACTOR II
DISTRIBUTION SYSTEM/QUALITY ASSURANCE

The Sub-factors, listed as follows, for Distribution System/Quality Assurance are of equal importance:

A. Distribution and Resources

The offeror is capable of supporting the requirements of the customers, to include warehouse and distribution resources and can fill orders accurately and completely (Fill Rate, NIS items) to meet the delivery schedule.

B. Quality Control and Assurance Procedures

The offeror's overall quality control and quality assurance procedures (to) ensure quality products are acquired and supplied

C. Inspection and Sanitation Procedures

The offeror's overall inspection and sanitation procedures (to assure to) ensure proper procedures are maintained.

D. Location

The offeror's location and advantages to servicing the customers.

E. Supplier Selection Program

The offeror's ability to provide a continual supply of quality products with minimal variation and the methods to ensure that standardized product quality will be maintained.

FACTOR III
CUSTOMER SUPPORT

The Sub-factors for Customer Support, listed as follows, are of equal importance:

A. Customer Service Approach

The offeror's commitment to customer satisfaction, including customer service strategy and the role of the customer service representative. In addition, the offeror's ability to adapt to deviations to the electronic ordering system and associated charges; the offeror's response times for handling emergency orders and associated charges. Also the offeror's policy on breaking cases.

B. Ordering System

The offeror has EDI capability, and, in addition, can produce all required management reports.

C. Recall Procedures

Procedures used to initiate and execute recalls.

D. Product Availability/ Technical Descriptions

The offeror's technical descriptions where applicable.

E. Surge/Mobilization/Readiness

The offeror's ability to support surge requirements, including time frames and overall completeness and ingenuity in a readiness situation.

III. BUSINESS FACTORS EVALUATION CRITERIA

COST OR PRICE

The Government will evaluate cost or pricing in accordance with FAR 15.4. Included in this process is the evaluation of options. The Government will evaluate the offeror's pricing on the items selected from the list of items referenced in the Schedule of Items. The estimated quantities shall be multiplied by the unit prices to determine the lowest overall cost to the Government. These figures will be totaled to arrive at an aggregate value. Pricing will be evaluated for all option years in the same manner. A separate evaluation will also be made of the distribution prices provided for in the Schedule of Items, in order to determine the distribution price/total price ratio. This ratio reflects the percentage of the total unit price that is representative of the distribution price. This ratio will be calculated for the base year and the four option years. The average of the five ratios will be used for the final analysis. Aggregate pricing is considered more important than distribution pricing but as the difference in the aggregate prices of equal offers decreases, the importance of distribution pricing will increase. Distribution prices that do not relate to the items on the "Schedule of Items" will be evaluated for fairness and reasonableness.

ADDITIONAL SUBMISSION REQUIREMENTS

The offeror's current product listing will be used for informational purposes and will not be evaluated.

The information requested in the Procurement Pricing Procedures section of the Procurement Pricing Plan will be used in conjunction with the evaluation of Cost or Price to substantiate how pricing was developed. The Government reserves the right to request any information needed to resolve discrepancies and complete the evaluation.

The information requested in the Rebate Policy/Discounts/Allowances section of the Procurement Pricing Plan will be used to establish a level of confidence that the offeror has the capability of meeting the requirements of the solicitation in this area. The Government reserves the right to request any information needed to complete this assessment.

IV. SOCIOECONOMIC FACTORS EVALUATION CRITERIA

FACTOR IV **SOCIOECONOMIC CONSIDERATIONS**

The Socioeconomic Proposal provided by the offeror under 52.215-9002 will be evaluated on a comparative basis among all offerors. An offeror that proposes a higher percentage, complexity level, and variety of participation by small, small disadvantaged and women-owned small businesses combined, generally will receive a higher rating on this factor. An offeror's efforts to develop additional opportunities for small, small disadvantaged and women-owned small businesses will also be comparatively evaluated with the proposals of other offerors. (Refer to 52.215-9003 SOCIOECONOMIC EVALUATION (OCT 1996) for additional information.)

FACTOR V **JAVITS-WAGNER-O'DAY (JWOD) ACT ENTITY SUPPORT**

The Javits-Wagner-O'Day Act (JWOD) Entity Proposal provided by the offeror will be evaluated on a comparative basis among all offerors. An offeror that proposes or demonstrates a higher percentage, complexity level, and variety of participation by JWOD qualified nonprofit agencies for the blind or other severely disabled as subcontractors beyond those items for which JWOD entities are the mandatory source generally will receive a higher rating on this factor. (Refer to 52.215-9005 JAVITS-WAGNER-O'DAY (JWOD) ACT ENTITY SUPPORT (DEC 1997) for additional information.)

FACTOR VI **DLA MENTORING BUSINESS AGREEMENTS (MBA)**

The Government will evaluate the offeror's proposal for participation in the DLA MBA Program on a comparative basis among all offerors, rather than via establishment of an "acceptable" standard. The factor is an independent element in the overall award decision; the offeror who proposes or demonstrates the most comprehensive plan for tutoring a protégé will receive the highest rating for this evaluation factor during the source selection process. The evaluation will assess the offeror's willingness to assist such entities in receiving better market shares, improving their processes, and generally contributing to their viability under long-term contracting arrangements. (Refer to 52.219-9002 DLA MENTORING BUSINESS AGREEMENTS (MBA) PROGRAM (DEC 1997) for additional information.)

COMPETITIVE RANGE DETERMINATION

If discussions are required, after initial evaluations are completed, the contracting officer will make a competitive range determination. Price and technical considered, only the highest rated offerors will be included in the competitive range. Offerors in the competitive range will be included in discussions. Offerors out of the competitive range will not participate in discussions and will no longer be considered for award. Offerors excluded from the competitive range will be notified in writing. At that time, pursuant to FAR 15.505 (A) an offeror may request a pre-award or post-award debriefing. If a pre-award debriefing is held only limited information will be releasable. Offerors debriefed after the competitive range determination are not entitled to a second debriefing after the award is made.

THE ATTACHED GUIDE WAS DEVELOPED AS A CHECKLIST TO BE USED BY CONTRACTORS IN THE PREPARATION OF A SMALL BUSINESS SUBCONTRACTING PLAN IN ACCORDANCE WITH THE REQUIREMENTS OF PUBLIC LAW 95-507. THE GUIDE ADDRESSES THE SIX MANDATORY ELEMENTS OF A SUBCONTRACTING PLAN AS SET FORTH IN FAR CLAUSE 52.219-9(D) AND SUPPLEMENTAL INFORMATION REQUIRED BY SECTION 1207 OF P.L. 99-661, CONTRACT GOAL FOR MINORITIES. IT IS INTENDED AS A TOOL TO ASSIST CONTRACTORS IN THE DEVELOPMENT OF AN ACCEPTABLE SUBCONTRACTING PLAN AND TO FACILITATE THE REVIEW BY THE CONTRACTING OFFICER, THE DSCP AND DEFENSE CONTRACT MANAGEMENT AGENCY (DCMA) SMALL BUSINESS SPECIALISTS AND THE SMALL BUSINESS ADMINISTRATION PROCUREMENT CENTER REPRESENTATIVE. IT IS RECOMMENDED THAT THE PLAN BE INCLUDED AS AN ADDENDUM TO THE SOLICITATION AND NOT PART OF SECTION L.

NOTE: UPDATED TO INCLUDE HUBZONE AND SMALL DISADVANTAGED BUSINESS CERTIFICATION REQUIREMENTS; SERVICE DISABLED VETERAN-OWNED SMALL BUSINESS AND VETERAN-OWNED SMALL BUSINESS CLASSIFICATIONS

THIS HANDOUT IS TO BE USED ONLY AS A REFERENCE TOOL IN PREPARING A SUBCONTRACTING PLAN.

SUBCONTRACTING PLANS

The Federal Acquisition Regulation, Clause 52-219.9 cites the six elements that each Subcontracting Plan must contain, i.e., goals; name and duties of the individual who will administer the plan; a description of efforts; flowdown clause; reports and records.

Goals: expressed in terms of percentages and dollars of the total contract value that are planned to be subcontracted to small business, veteran-owned small business, HUBZone small business, small disadvantaged business and women-owned small business concerns that are realistic.

Administration: Name, title, and position within the corporate structure; duties and responsibilities of the individual who will administer the subcontracting program.

Description of Efforts: Describe steps to be taken to ensure equitable opportunities to small business, veteran-owned small business, HUBZone small business, small disadvantaged business and women-owned small business concerns.

Flowdown Clause: Requirement for subcontracts that offer further subcontracting opportunities and for subcontracts in excess of \$500,000.

O. Reports: Requirement to submit periodic reports

Records: Requirement to maintain records on adopted procedures to comply with requirements and goals in the plan.

The following information will assist you in determining what type of plan would be most beneficial for your firm to submit.

INDIVIDUAL SUBCONTRACTING PLAN:

This type of plan covers the entire contract period (including option years however separate goals are required for the base year and each option year); applies to a specific acquisition; and has goals based on planned subcontracting for the specific contract except indirect costs, incurred for common or joint purposes, which may be allocated on a prorated basis to the contract. The plan shall address all six elements as cited above. The plan when approved and incorporated into the contract will remain in effect until the contract is completed.

MASTER SUBCONTRACTING PLAN:

This type of plan contains all the required elements of an individual plan, except goals. It can be submitted on a plant or division wide basis with no specific acquisition identified. The subcontracting goals and any deviations from the approved plan shall be identified by the offeror as an addendum to the approved Master Plan. The offeror will be required to provide the Procuring Contracting Officer (PCO) with copies of the approved Master Plan along with the addendum which cites the goals and deviations, if any. The approved master plan and the addendum are formulated into an individual subcontracting plan, which can be identified with a specific acquisition. A master plan is effective for a three-year period after approval by the Administrative Contracting Officer (ACO). The master plan, when incorporated in an individual plan, applies throughout the life of the contract.

COMMERCIAL PRODUCTS SUBCONTRACTING PLAN:

This type of plan is submitted on a plant or division wide basis with no specific acquisition identified. A commercial product means a product in regular production that is sold in substantial quantities to the general public and/or industry at established catalog or market prices. It also means a product which, in the opinion of the Contracting Officer, differs only insignificantly from the

contractor's commercial product. The plan addresses all six elements as cited above. If a commercial product is offered, the subcontracting plan may cover the company's commercial production generally, both for government contracts and for regular commercial sales. The plan will remain in effect during the contractor's fiscal year for all government contracts in effect during the period. It is preferred that the plan coincide with the government's fiscal year since the activity under this type of plan is reported once a year on the SF 295. The contractor is required to submit a new commercial plan, 30 working days before the end of the fiscal year to the contracting officer.

DEFINITIONS

SMALL BUSINESS CONCERN: A small business is a concern, including its affiliates, which is organized for profit; independently owned and operated; not dominant in the field of operation in which it is competing; and can further qualify under the criteria concerning number of employees, average annual receipts, or other criteria as prescribed by the Small Business Administration.

HUBZone: An historically underutilized business zone, which is an area located within one or more qualified census tracts, qualified non-metropolitan counties, or lands within the external boundaries of an Indian reservation.

HUBZONE SMALL BUSINESS CONCERN: A small business concern that is located in an "historically underutilized business zone;" is owned and controlled by one or more U. S. Citizens; and at least 35% of its employees reside in the HUBZone. Status as a qualified HUBZone small business concern is determined by the Small Business Administration (SBA). If the SBA determines that a concern is a qualified HUBZone small business, it will issue a certification to that effect and will add the concern to the List of Qualified HUBZone Small Business Concerns on its Internet site at www.sba.gov/hubzone.

The concern must appear on the list to be a HUBZone small business concern. HUBZone certifications will also appear in individual firm profiles in SBA's PRO-Net.

SMALL DISADVANTAGED BUSINESS CONCERN (SDB): A small business concern (1) which is at least 51% owned by one or more socially and economically disadvantaged individuals: or, in the case of any publicly owned business, at least 51% of the stock is owned by one or more socially and economically disadvantaged individuals; and (2) whose management and daily business operations are controlled by one or more such individuals. The term "socially disadvantaged" means individuals who have been subjected to racial or ethnic prejudice or cultural bias because of identity as a member of groups without regard to their individual qualities. The following individuals are presumed to be socially disadvantaged: Black Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, and Subcontinent Asian Americans. The term "economically disadvantaged" means socially disadvantaged individuals whose

ability to compete in the free enterprise systems is impaired due to diminished capital and credit as compared to others in the same/similar line of business and, as a result, have been or are likely to be precluded from successfully competing in the open market. A socially disadvantaged individual whose personal net worth does not exceed \$750,000 (\$250,000 for certification under the SBA Section 8 (a) Program), excluding his/her ownership interest in the company and equity in his/her personal residence is considered to be economically disadvantaged.

Effective October 1, 1999, a subcontractor claiming SDB status must be certified by the Small Business Administration. SDBs can obtain application information from the SBA by calling 800-558-0884. SDBs that receive formal certification are listed in the SBA on-line data base, PRO-Net, at <http://pro-net.sba.gov>.
DEFINITIONS (cont'd)

WOMAN-OWNED SMALL BUSINESS CONCERN: A small business concern that is at least 51% owned by one or more women; or in the case of any publicly owned business, at least 51% of the stock is owned by one or more women and whose management and daily business operations are controlled by one or more women.

SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS CONCERN

(1) A small business concern -

(i) less than 51% of which is owned by one or more service-disabled veterans or, in the case of any publicly owned business, not less than 51% of the stock of which is owned by one or more service-disabled veterans; and

(ii) The management and daily business operations of which are controlled by one or more service-disabled veterans or, in the case of a veteran with permanent and severe disability, the spouse or permanent caregiver of such veteran.

(2) Service-disabled veteran means a veteran, as defined in 38 U.S.C. 101(2), with a disability that is service-connected, as defined in 38 U.S.C. 101(16).

VETERAN-OWNED SMALL BUSINESS CONCERN:

A small business concern –

(i) Not less than 51% of which is owned by one or more veterans (as defined at 38 U.S.C. 101(2)) or, in the case of any publicly owned business, not less than 51% of the stock of which is owned by one or more veterans; and

(ii) The management and daily operations of which are controlled by one or more veterans.

SUBCONTRACT: Means any agreement (other than one involving an employee-employer relationship) entered into by a Federal Government prime contractor or subcontractor calling for supplies and/or services required for performance of the contract or subcontract.

SUBCONTRACTING PLAN

Date: _____

CONTRACTOR: _____

ADDRESS: _____

SOLICITATION #: _____

END ITEM/SERVICE _____

Fill in Applicable Section:

Type of Plan

1. Master Subcontracting Plan

_____ Plant/Distribution Site

_____ Division

2. Commercial Subcontracting Plan

_____ Plant/Distribution Site

_____ Division

3. _____ Individual Contract Plan Total Contract Dollar Value _____

Complete the following if submitting a Commercial Subcontracting Plan.

Company/Division's Fiscal Year

FROM: _____ TO: _____

(Month/Year) (Month/Year)

Total Estimated FY Dollar Value: \$ _____

In accordance with FAR Clause 52.219-9 – The offeror's subcontracting plan shall include, at a minimum, the following:

1. Goals, expressed in terms of percentages of total planned subcontracting dollars, for the use of small business, veteran-owned small business, HUBZone small business, small disadvantaged and women owned small business concerns as subcontractors. The offeror shall include all subcontracts that contribute to contract performance, and may include a proportionate share of products and services that are normally allocated as indirect costs. For individual contract plans, the total dollars to be subcontracted are stated. For commercial plans, the total projected sales, expressed in dollars, and the total value of projected subcontracts to support the sales are stated.

2. The suggested format for percentage and dollar goals follows:

	DOLLARS	PERCENT
Total to be Subcontracted	\$ _____	_____%
A. To Large Business	\$ _____	_____%*
B. To Small Business	\$ _____	_____%*
1. Veteran-Owned SB***	\$ _____	_____%*
2. HUBZone SB**	\$ _____	_____%*
3. To Disadvantaged SB**	\$ _____	_____%*
4. To Women-Owned SB**	\$ _____	_____%*
5. To Other SB's**	\$ _____	_____%*

* Divided into Total to be Subcontracted

** Subset of 2

*** Includes Service-Disabled Veteran-Owned SB

3. **A description of the principal types of supplies and services to be subcontracted, and an identification of the types planned for subcontracting to small business, veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business concerns.**

(Note: Identify all supplies and services to be subcontracted. Further identify those supplies and services to be subcontracted to small business by one asterisk (*); veteran-owned small business by two asterisk (**); HUBZone small business by three asterisk (***), small disadvantaged business by four asterisks (****) and women owned small business concerns by five asterisks (*****).

4. **A description of the method** used to develop the subcontracting goals in item 2 above.

5. **A description of the method used to identify potential sources for solicitation purposes** (e.g., existing company source lists; the Small Business Administration's Procurement Marketing and Access Network (PRO-Net); veterans service organizations; the National Minority Purchasing Council Vendor Information Service; the Research and Information Division of the Minority Business Development Agency in the Department of Commerce; or small, HUBZone small business, small disadvantaged business and women-owned small business concern trade associations). Information in PRO-Net can be relied upon as an accurate representation of a concern's size and ownership for the purposes of maintaining a small business, veteran-owned small business, HUBZone small business, small disadvantaged and women-owned small business source list. Use of PRO-Net as its source lists does not relieve a firm of its responsibilities (e.g., outreach, assistance, counseling, or publicizing subcontracting opportunities) in this clause.

6. **A statement** as to whether or not the offeror included **indirect costs** in establishing subcontracting goals, **and a description of the method used to determine the proportionate share of indirect costs to be incurred with small business, veteran-owned small business, HUBZone small business, small disadvantaged, and women-owned small business concerns.**

7. The **name of the individual** employed by the offeror who will administer the offeror's subcontracting program, and **a description of the duties** of the individual.

8. **A description of the efforts the offeror will make to assure that small business, veteran-owned small business, HUBZone small business, small disadvantaged business and women owned small business concerns have an equitable opportunity to complete for subcontracts.** (This element shall include, but shall not be limited to, the following:)

In order to effectively implement this plan to the extent consistent with efficient contract performance, the contractor shall perform the following functions:

- a. Assist small business, veteran-owned small business, HUBZone small business, small disadvantaged, and women owned small business concerns by arranging solicitations, time for preparation of bids, quantities, specifications, and delivery schedules so as to facilitate the participation by such concerns. Where the contractor's lists of potential small business, veteran-owned small business, HUBZone small business, small disadvantaged and women-owned small business subcontractors are excessively long, reasonable effort shall be made to give all such small business concerns an opportunity to compete over a period of time.
 - b. Provide adequate and timely consideration of the potentialities of small business, veteran-owned small business, HUBZone small business, small disadvantaged, and women owned small business concerns in all "make or buy" decisions.
 - c. Counsel and discuss subcontracting opportunities with representatives of small business, veteran-owned small business, HUBZone small business, small disadvantaged and women owned business concerns.
 - d. Provide notice to subcontractors regarding penalties and remedies for misrepresentations of business status as small business, veteran-owned small business, HUBZone small business, small disadvantaged business or women-owned small business for the purpose of obtaining a subcontract.
9. **Assurances that the offeror** (i) **will include the clause** in this contract entitled "Utilization of Small Business Concerns" in all subcontracts that offer further subcontracting opportunities, and (ii) will require all subcontractors (except small business concerns) who receive subcontracts in the excess of \$500,000.00 (\$1,000,000 for construction of any public facility), to adopt a plan similar to the plan agreed to by the offeror.
10. **Assurances that the offeror will** (i) cooperate in any studies or surveys as may be required; (ii) submit periodic reports in order to allow the Government to determine the extent of compliance by the offeror with the subcontracting plan; and iii) submit Standard Form (SF) 294, Subcontracting Report for Individual Contracts, and/or SF 295, Summary Subcontract Report, in accordance with the instructions on the forms. The reports shall provide information on subcontract awards to small business, veteran-owned small business, service-disabled veteran-owned small business, small disadvantaged business, woman-owned small business, and when applicable, Historically Black Colleges and Universities and Minority Institutions. The offeror also must ensure that its subcontractors agree to submit Standard forms 294 and 295.
11. **Recitation of the types of records the offeror will maintain** to demonstrate procedures that have been adopted to comply with the requirements and goals in

the plan, including establishing source lists; and a description of its efforts to locate small business, veteran-owned small business, HUBZone small business, small disadvantaged and women-owned small business concerns and award subcontracts to them. **The records shall include at least the following (on a plant-wide or company-wide basis, unless otherwise indicated):**

- a. Source lists (i.e., PRO-Net), guides, and other data that identify small business, veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business concerns.
- b. Organizations contacted in an attempt to locate sources that are small business, veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business concerns.
- c. Records on each subcontract solicitation resulting in an award of more than \$100,000, indicating whether (A) small business concerns were solicited and if not, why not; (B) veteran-owned small business were solicited and if not, why not; (C) HUBZone small business concerns were solicited and, if not, why not; (D) small disadvantaged business concerns were solicited and if not, why not; (E) women-owned small businesses were solicited and if not, why not; and (F) if applicable, the reason award was not made to a small business, veteran-owned small business, HUBZone small business, small disadvantaged business, or women owned small business concern.
- d. Records of any outreach efforts to contact (A) trade associations; (B) business development organizations; and (C) conferences and trade fairs to locate small business; HUBZone small business, small disadvantaged and women owned small business sources and veteran-owned organizations.
- e. Records of internal guidance and encouragement provided to buyers through (A) workshops, seminars, training, etc. and (B) monitoring performance to evaluate compliance with the program's requirements.
- f. On a contract-by-contract basis, records to support award data submitted by the offeror to the Government, including the name, address and business size of each subcontractor.

Contractors having commercial plans need not comply with this requirement.

g. SUPPLEMENTAL INFORMATION

Section 1207 of Public Law 99-661, Contract Goal for Minorities, supplements FAR Clause 52.219-9. Offerors are required to:

- a. Establish a subcontracting goal of 5% for small disadvantaged businesses.
- b. Identify efforts to provide technical assistance to SDB's.
- c. Include a statement that Historically Black Colleges and Universities (HBCU's) and other Minority Institutions (MI's) will be considered when developing SDB goals, when applicable.

SIGNATURE: _____
(EXECUTIVE OF COMPANY *)

TYPED NAME: _____

TITLE: _____

COMPANY: _____

DATE: _____

PLAN ACCEPTED BY: _____ DATE: _____
(CONTRACTING OFFICER)

AGENCY: _____

*** THE INDIVIDUAL SIGNING THE PLAN SHALL BE AN EXECUTIVE OF THE COMPANY AND NOT THE DESIGNATED PLAN ADMINISTRATOR.**

NOTE TO CONTRACTING OFFICER: Upon incorporation of a plan into the contract, indicate herein the dollar value of the contract \$_____

DATE THAT PLAN WAS FORWARDED TO APPROPRIATE DCMC. _____

ATTACHMENT 2**PART A****EDI Implementation Guidelines for Subsistence Prime Vendor (STORES)****(1) May 1, 1998****SECTION 1.0 GENERAL INFORMATION.....****1.1 CONTACTS -----****1.2 EDI - HOW IT WORKS -----****1.3 PARTIES INVOLVED -----****1.4 TRANSACTION SETS -----****1.5 SOFTWARE -----****1.6 NETWORKS -----****1.7 STANDARDS -----****SECTION 2.0 TRADING PARTNER SETUP.....****2.1 LEGAL****2.2 PHASE I - SAMPLE TEST FILE -----****SECTION 3.0 PRODUCTION PROCEDURES****3.1 OUTGOING TRANSMISSION SCHEDULE -----****3.2 VERIFICATION OF TRANSMISSION -----****3.3 PROBLEM RECOVERY DURING PRODUCTION -----****SECTION 4.0 EDI TRANSACTION SETS****4.1 832 CATALOG (VENDOR TO DSCP) -----****4.2 850 PURCHASE ORDER (CUSTOMER TO VENDOR) -----****4.3 861 RECEIPT -----****PART B****810 Transaction Set Version 3050****Electronic Invoice****Revised 7/30/98**

ATTACHMENT 2**Section 1.0 General Information****1.1 Contacts**

<i>Contact For</i>	<i>Name</i>	<i>Phone Number</i>
DSCP System (STORES)	Tom Tarpey	(215) 737-4507
EDI Information	DoD Elec Comm Info Ctr	(800) 334-3414
EDI Information	Elec Comm Regional Ctr	http://www.saecrc.org
EDI Technical Support	Don Holmes	(215) 737-7317
Network Technical Support	DAASC – Paul McGhee	(937) 656-3805
DAASC Technical Support	Hotline Desk	(513) 296-5914
Prime Vendor Coordination	James Haverstick	(215) 737-2904
STORES Technical Support	STORES Help Desk	(800) 729-7869

1.2 EDI - How It Works

Orders are generated on a regular basis by the customer's requisition systems or keyed in by the customer and sent electronically to the vendor. The order data is passed through EDI translation software where it is converted into a standard structured format and a file is generated for the vendor. The system which performs this translation and transmission from the military customer's ordering point is the Subsistence Total Ordering and Receipting Electronic System (STORES).

Purchase orders are transmitted electronically to a network on a daily basis. The customer may order more than once a day. The network processes the files into the vendor's mailbox where the orders are held awaiting pick-up by the vendor. Replies are sent to the network by vendors to acknowledge that the transmission was received. These acknowledgments are picked up later by each customer's system. Each party communicates with the network which greatly simplifies the process.

When the network delivery to the vendor is complete, optimal use of the data by the vendor will be achieved when the vendor converts the purchase order data from the standard transmission format into their own internal format. Vendor processing can then occur without having to key the purchase order data.

Vendors provide initial and updated catalog item and price data via EDI. This data is transmitted to the Defense Personnel Support Center (DSCP) and not directly to the customer.

1.3 Parties Involved

There are approximately 220 military bases participating CONUS-wide with an approximate total of 500 purchasing locations. There will be an estimated 50 military bases participating in the European Theater with approximately 50 ordering locations. The central coordination for all activity is DSCP located in Philadelphia, PA. DSCP also

ATTACHMENT 2

has a support office in Europe, designated DSCP-E, which will play a role in Prime Vendor Europe.

Orders to be sent via EDI are determined by the customer's purchasing locations at the military base. These locations can be a dining facility, warehouse, depot, hospital, ship, child care center, or other facility. The purchasing locations are determined by the needs of the customer.

It is assumed that the participating vendor will handle via one EDI communication point all customer orders for any location within the contract geographical area. Other vendor or distributor's participation levels may be negotiable, and should be discussed with the DSCP EDI Coordinator.

1.4 Transaction Sets

When the customer sends the 850 Purchase Order to the vendor, a summary transaction is also sent to DSCP via EDI. This summary transaction contains only a total purchase order dollar amount and number of food items ordered. When the customer receives the goods ordered, quantities received are recorded using the STORES system. Once the receipts are approved and released, the 861 Receipt transaction set is used to send the details to DSCP. Vendors may receive copies of the 861 Receipt if desired.

Customers will not issue order cancellations via EDI. Vendors will not directly notify the customer of price changes, term changes, or deletions. The vendor sends this information via EDI to DSCP via the 832 Catalog transaction set. Once the appropriate updates are completed on the STORES MIS catalog, DSCP will send the 832 transaction set to all customers with the updated catalog information.

The EDI transaction sets are described in detail in later sections of this guideline. Vendors must be able to support the 850 Purchase Order, 832 Catalog, 997 Functional Acknowledgment, and, if desired, the 861 Receipt.

1.5 Software

All DSCP customers will be using the same EDI software and network to transmit orders. A standard system will be installed at all the participating military bases. Standard procedures have been implemented to ensure the distributed operations can be controlled and maintained from the central site in Philadelphia.

The vendor may select any software that supports the transaction sets currently traded and any sets that may be traded in the future.

1.6 Networks

Networks are used as a clearinghouse for all transmissions. Sending and receiving parties may work independently of each other by letting the network handle problems such as storage, communication incompatibilities, scheduling and retransmission.

DSCP pays the network charges for delivery of the customer's documents to the network.

ATTACHMENT 2

The vendor will pay the charges for delivery of the customer's documents from the network to the vendor's system. Vendors may access the network by various means. Access may be via dial-up modem or via an Internet utility.

Various means of carrying data among the customers, vendors, and DSCP are being considered at this point. Toll-free 1-800 lines will not be used overseas. Vendors will need to rely on other means of accessing STORES. One of the most likely scenarios uses the Internet to pass and receive transactions. This may require that the vendor use an Internet service provider to access STORES.

1.7 Standards

DSCP subscribes to the American National Standards Institute (ANSI) X12 standards. The version supported in the purchase order transaction set is Version 3 Release 4 Subrelease 2. Version 3060 may also be supported in future releases of STORES. ANSI X12 documentation may be obtained from:

EDI Support Services, Inc.
PO Box 203
Chardon, Ohio 44024
1-800-334-4912

Once a new version of standards has been adopted and documented, DSCP will evaluate the changes to determine the impact to the system. DSCP will progress to a new version of the standards as needs justify. In such instances, the old version of the standards will continue to be supported as long as seems practical and necessary.

When it is necessary to convert to a new version of standards, DSCP will contact all trading partners and will furnish the date when DSCP will be prepared to transmit and receive messages in the new format. Appropriate document layouts will also be furnished. Arrangements can be made through the DSCP EDI Coordinator to conduct a test transmission using the new version of standards.

*ATTACHMENT 2***Section 2.0 Trading Partner Setup**2.1 Legal

Before DSCP customers can progress from test to production mode with the purchase order transaction, an Electronic Purchase Agreement (EPA) should be ratified. An EPA is a contract between the vendor and DSCP to send and receive documents electronically and in no way interferes with the contract, general purchase agreement or Purchase order terms.

2.2 Phase I - Sample Test File

During the Sample Test Phase generic purchase orders will be sent to vendors to ensure capability of receiving the customer's orders. Similarly, catalog files will be sent from the vendor to DSCP to test catalog transmission. Verbal notification is given to indicate successful sends and receives.

*ATTACHMENT 2***Section 3.0 Production Procedures****3.1 Outgoing Transmission Schedule**

Currently, DSCP customers will only be transmitting outbound 850 purchase orders. Vendors will respond to 850 purchase orders with a 997 functional acknowledgment. Vendors will also send 832 Catalog transaction sets to DSCP. Additional transaction sets may be implemented at a future date. At that time the DSCP EDI coordinator will notify the customer and vendor with the appropriate information. DSCP customers and vendors have access to the network at any time. There is a scheduled batch process at DSCP which begins at 6:00 p.m. EST/EDT each day. Transactions received in Philadelphia, PA after that time will not be processed until the next day. Network overhead should be taken into account; allow 15 to 60 minutes depending on network traffic.

3.2 Verification of Transmission

DSCP customers expect the vendor to send a Functional Acknowledgment upon receiving an order transmission. Most systems can be programmed to send these automatically.

3.3 Problem Recovery During Production

During test mode, transmission problems are generally not recovered. After moving into production mode, delays, omissions, duplicates or any other type of error have to be addressed promptly. In the unlikely event that a delay lasts three days or longer, the DSCP customer will contact the vendor concerning the need to transmit hardcopy orders.

If the Interchange Control Number (ISA13 element) is received more than once, the vendor should not process the duplicate transmission. Although the DSCP standard software has the constraints to prevent sending out duplicate purchase orders, the vendor may still need to consider making a software check for purchase order numbers that may be inadvertently sent more than once.

It is DSCP's intent to successfully deliver data to the network for each vendor on each scheduled day. If the customer is unable to accomplish this by the agreed upon time, the customer will attempt to complete the delivery by no later than the next scheduled transmission. If the customer is reasonably confident of resolving the problem within that 24 hour period, there is no need to contact the receiving party.

ATTACHMENT 2

If communications with the network fail due to a problem which is not corrected by the next scheduled transmission, the party experiencing the problem should evaluate the situation as soon as possible and discuss it with the other party. If a hardware or software problem appears to be of a magnitude to extend for more than three scheduled transmissions, an alternative means of communication may need to be chosen. Such situations will have to be evaluated on an individual basis to determine the proper

corrective action. If it is necessary to start conventional communications again, both parties should reestablish EDI as soon as possible for all subsequent messages.

The DSCP STORES Help Desk or DSCP Account Manager should be promptly contacted with operational concerns related to purchase order transactions.

*ATTACHMENT 2***Section 4.0 EDI Transaction Sets****4.1 832 Catalog (Vendor to DSCP)**

The 832 Catalog uses the standard EDI transaction set for the 832 Price/Sales Catalog. All food ordering sites will receive the 832 Catalog weekly. DSCP prepares and sends the catalog update information on Sunday night. DSCP customers will retrieve the new catalog on the following Monday morning. This 832 transaction set is referred to as the 832 Catalog (DSCP to Customers).

Once the vendor processes catalog updates, the vendor produces the cross reference details. This information is sent to DSCP via the 832 transaction set. This transaction set is referred to as the 832 Catalog (Vendor to DSCP) and is described below.

Segment	Element	Value	Size
ST Transaction Set Header	ST01	"832"	
	ST02	n/a	
BCT Beginning Segment for Price/sales Catalog	BCT01	"PC" - price catalog	
	BCT02	contract-number	13 AN
DTM Date/Time Reference	DTM01	"152" - effective date of change	
	DTM02	update-date	Date
	DTM03	update-time (HHMMSS)	Time
LIN Item Identification	LIN01	line-number	4 UI
	LIN02	"SW" - stock number	
	LIN03	stock-number	13 AN
	LIN04	"VP" - vendor part	
	LIN05	part-number	25 AN
	LIN06	"ZZ" - mutually defined to indicate the type of change	
	LIN07	update-indicator	1 AN
	LIN08	"ZZ" - mutually defined to indicate	

ATTACHMENT 2

Segment	Element	Value	Size
	LIN09	economic indicator economic indicator	2 AN
PID Product/Item Description	PID01	"F" - free form	
	PID02	"GEN" - general	
	PID03	n/a	
	PID04	n/a	
	PID05	DSCP item-description	80 AN
P04 Item Physical Detail	PO401	units-per-purchase-pack	4 UI
	PO402	package-size	8 explicit decimal 2 "12345.78"
	PO403	package-unit-of-measure	2 AN
	PO404	packaging-code	5 AN
ITD Terms of Sale	ITD01	"16" - Prompt Payment Act	
	ITD02	n/a	
	ITD03	n/a	
	ITD04	n/a	
	ITD05	n/a	
	ITD06	n/a	
	ITD07	n/a	
	ITD08	n/a	
	ITD09	n/a	
	ITD10	n/a	
	ITD11	n/a	
	ITD12	Brand Name	40 AN
CTP Pricing Information	CTP01	n/a	
	CTP02	"STA" - standard price	
	CTP03	vendor-price	10 explicit decimal 2
	CTP04	n/a	
	CTP05	unit-of-measure	2 AN
	CTP06	"SEL" Price Multiplier Qualifier	3

ATTACHMENT 2

Segment	Element	Value	Size
	CTP07	ratio-numerator	4 UI
	CTP08	ratio-denominator	4 UI
CTT Transaction Totals	CTT01	total number of line items	4 UI
SE Transaction Set Trailer	SE01	number of included segments	
	SE02	transaction set control number	

ATTACHMENT 2**4.2 850 Purchase Order (Customer to Vendor)**

All food ordering sites will use the 850 Purchase Order. Once the order is approved and released from the STORES system, the user will send the 850 to the vendor. Orders may be sent any number of times during the day. Once an order is received by the vendor, the vendor will send the 997 Functional Acknowledgment back to the customer. This will confirm that the order was successfully received by the vendor.

Segment	Element	Value	Size
ST Transaction Set Header	ST01	"850"	
	ST02	n/a	
BEG Beginning Segment for Purchase Order	BEG01	"00" - original	
	BEG02	"NE" - new order	
	BEG03	purchase-order-number	14 AN
	BEG04	contract -order-number	4 AN
	BEG05	contract-order-date	date
	BEG06	contract-number	13 AN
DTM Date/Time Reference	DTM01	"002" delivery requested	
	DTM02	required-delivery-date	6 AN
N1 Name	N101	"ST" ship to	
	N102	n/a	
	N103	"10" - Department of Defense Activity Address Code (DoDAAC)	2 AN
	N104	ship-to-dodaac	6 AN
N2 Additional Name Information	N201	ship-to-facility name or number	35 AN
	N202	ship-to-building name or number	35 AN
N3 Address Information	N301	ship-to-address-1	35 AN
	N302	ship-to-address-2	35 AN

ATTACHMENT 2

Segment	Element	Value	Size
N4 Geographic Location	N401	ship-to-city	25 AN
	N402	ship-to-state	2 AN
	N403	ship-to-zip	9 UI
PO1 Baseline Item	PO101	line-item-number	4 UI
	PO102	quantity	5 UI
	PO103	unit-of-measure	2 AN
	PO104	vendor-selling-price	10 explicit decimal 2 "1234567.90"
	PO105	n/a	
	PO106	"VP" - vendor part	
	PO107	vendor-part-number	25 AN
	PO108	"SW" - stock-number	15 AN
	PO109	stock-number	15 AN
	PO110	"ZZ" - mutually defined	
	PO111	FIC	3 AN
PID Production/Item Description	PID01	"F" - free form	
	PID02	n/a	
	PID03	n/a	
	PID04	n/a	
	PID05	DSCP item-description	80 AN
CTT Transaction Totals	CTT01	line-item-number	4 UI
	CTT02	total-purchase-order-dollar	12 explicit decimal 2
	SE01	number of included segments	
	SE02	transaction set control number	

*ATTACHMENT 2*4.3 861 Receipt

The 861 Receipt uses the standard EDI transaction set for the 861 Receipt Advice. At each food ordering location, once the goods have been received, the user records the quantity received, approves and releases the receipts to DSCP. This information is formatted in the 861 transaction set. Each 850 Purchase Order will have a matching 861 Receipt. All 861 Receipts will be sent from the customer to DSCP to be forwarded to DSCP's DISMS system for vendor payment. In addition, the Prime Vendor may request to receive a copy of the 861 Receipt.

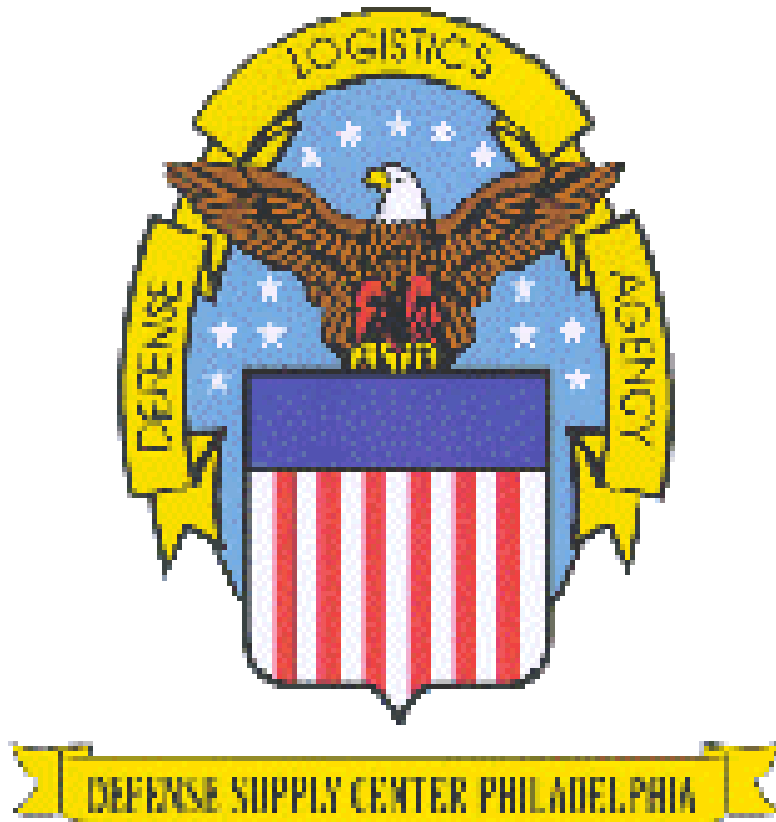
Segment	Element	Value	Size
ST Transaction Set Header	ST01	"861"	3 ID
	ST02	n/a	
BRA Beginning Segment for Receiving Advice	BRA01	P.O. number	14 AN
	BRA02	date receipted (YYMMDD)	6 DT
	BRA03	"00"	2 ID
	BRA04	"1"	1 ID
REF Reference Numbers	REF01	"1I"=order num "CT"=contract num	2 ID
	REF02	either order num or contract num	1-30 AN
DTM Date and Time Reference	DTM01	"002"	3 ID
	DTM02	required delivery date (RDD) (YYMMDD)	6 DT
N1 Name	N101	"ST"	2 ID
	N102	ship-to DODAAC	1-35 AN
	N103	"10"	2 ID
	N104	supplemental DODAAC	2-17 AN
RCD Receiving	RCD01	CLIN	1-11 AN

ATTACHMENT 2

Segment	Element	Value	Size
Conditions	RCD02	quantity received	1-9 R
	RCD03	"ZZ"	2 ID
	RCD04	STORES software version	1-9 R
	RCD05	"ZZ"	2 ID
	RCD06	quantity ordered	1-9 R
	RCD07	"ZZ"	2 ID
	RCD08	vendor price	1-9 R
LIN Item Identification	LIN01	CLIN	1-11 AN
	LIN02	"A4"	2 ID
	LIN03	DSCP stock number	1-30 AN
REF Reference Numbers - to identify Document Number, Signal and Fund Codes	REF01	"ZZ" = document number "T4" = signal code "FU" = fund code	2 ID
	REF02	either document number, signal code, or fund code	1-30 AN
	REF03	n/a	
CTT Transaction Totals	CTT01	number of line items	1-6 NO
	CTT02	total dollar value	1-10 R
SE Transaction Set Trailer	SE01	number of included segments	1-10 NO
	SE02	transaction set control number	4-9 AN

ATTACHMENT 2

PART B



**810 Transaction Set
Version 3050 Electronic Invoice
REVISED
7/30/98**

*ATTACHMENT 2***810 INVOICE VERSION 3050 FUNCTION GROUP=IN**

This Draft Standard for Trial Use contains the format and establishes the data contents of the Invoice. Transaction Set (810) for use within the context of an Electronic Data Interchange (EDI) environment. The transaction set can be used to provide for customary and established business and industry practice relative to the billing for goods and services provided.

Prime Vendor(s) NOTE: Certain data segments will require data transmitted as it appears on the Purchase Order. **Reference page 1A.**

TABLE 1

<u>POS NO</u>	<u>SEG ID</u>	<u>DESCRIPTION</u>	<u>REQ</u>
010	ST	Transaction Set Header	M
020	BIG	Beginning Segment for Invoice	M
<u>Loop I.D. – N1</u>			
070	N1	Name	O (M for DSCP)
110	REF	Reference Number	O (M for DSCP)
130	ITD	Terms of Sale	O
140	DTM	Date/Time Reference	O (M for DSCP)
<u>TABLE 2</u>			
010	IT1	<u>Loop I.D. – IT1</u> Baseline Item Data (Invoice)	O (M for DSCP)
<u>TABLE 3</u>			
010	TDS	Total Monetary Value Summary	M
<u>Loop I.D. - SAC</u>			
040	SAC	Service, Charge Information	O
<u>Loop I.D. – ISS</u>			
070	CTT	Transaction Totals	O (M for DSCP)
080	SE	Transaction Set Trailer	M

ATTACHMENT 2

810 INVOICE VERSION 3050 FUNCTION GROUP=IN

The following information applies to **PRIME VENDORS** only!!

Baseline Item Data (IT1):

1. Contract Line Item Number (CLIN): The very **"FIRST CLIN"** as it appears on the Purchase Order, **"MUST"** be transmitted in the IT101. Data is required in all IT1 segments.

a. If the **"FIRST CLIN"** was **"NOT"** delivered, the CLIN must still be transmitted in the IT101; and ZERO fill the quantity and price field(s).

b. This is Optional. If additional CLIN(s) on the same Purchase Order have not been delivered, data **"MAY"** be transmitted, but is not required.

2. Contract lines CLIN(s) must be transmitted in line sequence as shown on each Purchase Order.

3. Separate Transaction Headers (ST segments) are required for each Purchase Order invoiced.

4. Any **"new" CLINS/line items, (substituions & adds)** must appear as the **last line** on the invoice. Adds **"MUST"** start with CLIN number 9999AA, 9999AB. As Call date's change, 9999AA maybe recycled. **SEE EXAMPLES...**

a) SP030098D1234 063A = CLIN # 9999AA
063A = CLIN # 9999AB
063A = CLIN # 9999AC

b) SP030098D1234 064T = CLIN # 9999AA
064T = CLIN # 9999AB
064T = CLIN # 9999AC

Revised as of July 30, 1998.

ATTACHMENT 2

1A

SEG ID ST Transaction Set Header
POS NO 010
REQ DES Mandatory
MAX USE 1

PURPOSE Indicates the start of transaction set and to assign a control number

DATA ELEMENT SUMMARY

REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
ST01	143	Transaction Set Identifier Code Code uniquely identifying a Transaction set. 810 X12.2 Invoice	M/Z	ID	3/3
ST02	329	Transaction Set Control Number Identifying control number that must be unique within the Transaction set functional group assigned by the originator For a transaction set	M	AN	4/9

NOTE:

The transaction set identifier (ST01) used by the translation routine of interchange partners to select the appropriate transaction set definition.
(e.g. 810 selects the invoice transaction set)

EXAMPLE

ST*810*000004110

ATTACHMENT 2

SEG ID BIG Beginning Segment for Invoice
 POS No 020
 REQ DES Mandatory
 MAX USE 1

PURPOSE Indicates the beginning of an invoice transaction set and to
 Transmit identifying numbers and dates

DATA ELEMENT SUMMARY

REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
BIG01	373	Invoice Date (YYMMDD) * Date of the invoice		M/Z	DT 6/6
BIG02	76	Invoice Number Identifying number assigned by issuer		M	AN 1/8
BIG04	324	Contract Number (PIIN) SP030098D1234 0 = numeric zero		M	AN 13/13
BIG05	328	Release Number/Call (e.g. 063A)		M	AN 4/4
BIG07	640	Transaction Type Code DI= Debit Invoice		M	ID 2/2
BIG08	353	Transaction Set Purpose Code ZZ = Mutually Defined		M	ID 2/2

NOTE:

BIG04 - Do not transmit dashes or slashes

BIG08 – Applied to Invoices for “**PRIME VENDORS ONLY**”

** Non-Prime Vendors **do not use** BIG08

EXAMPLE

P.V. transmits BIG*980303*DSCP1111**SP030098D1234*063A**DI*ZZ
 Non P.V. BIG*980303*DSCP1111**SP030098D1234*063A**DI

ATTACHMENT 2

Loop Repeat 200

SEG ID N1 Loop ID
POS NO 070
REQ DES Optional (Mandatory for DSCP)
MAX USE 1

PURPOSE Identify a party by type of organization, name and code

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
N101	98	Entity Identifier Code ST = Ship To	M	ID	2/2
N102	93	Name (e.g. FT Sam Houston TX)	X	AN	1/35
N103	66	Identification Code Qualifier 10 = Dept of Defense Activity Address Code (DoDAAC)	X	ID	2/2
N104	67	Identification Code/DoDAAC (e.g. FT9068)	X	AN	6/6

EXAMPLE

N1*ST*FT SAM HOUSTON TX*10*FT9068

ATTACHMENT 2

SEG ID REF Reference Number
POS NO 110
REQ DES Optional (Mandatory for DSCP)
MAX USE 12

PURPOSE Specify identifying numbers (DSCP-Purchase Order Number)

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
REF01	128	Reference I.D. Qualifier RQ = Purchase Requisition Number	M	ID	2/2
REF02	127	Reference I.D. / Purchase Order No. (e.g. FT906880631234)	X	AN	14/14

EXAMPLE

REF*RQ*FT906880631234

ATTACHMENT 2

SEG ID ITD Terms of Sale
 POS NO 130
 REQ DES Optional ** See Note Below
 MAX USE >1

PURPOSE To specify terms of sale

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REG	TYPE	LENGTH
ITD01	336	Terms Type Code 16 = Prompt Payment Act	O	ID	2/2
ITD03	338	Terms Discount Percent Terms discount percentage, expressed as A percent, available to the purchaser if an Invoice is paid on or before the terms days due (e.g. 2% = 00.020)	O	R3	1/6
ITD04	370	Terms Discount Due Date (YYMMDD)	O	DT	6/6
ITD05	351	Terms Discount Days Due Number of days in the terms discount period By which payment is due if terms discount is earned (e.g. 15 = 015)	X	N	3/3
NOTE: Use only "IF" Contract Terms are better than current Contract Terms and Conditions in DSCP Contracts					

EXAMPLE

ITD*16**00.020*980310*015
 Decimal uses one position in Length. Zero fill ITD03 and ITD05

ATTACHMENT 2

SEG ID DTM Date/Time Reference
POS NO 140
REQ DES Optional (Mandatory for DSCP)
MAX USE 10

PURPOSE To specify pertinent dates and times

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
DTM01	374	Date/Time Qualifier 011 = Shipped	M	ID	3/3
DTM02	373	Date (YYMMDD)	X	DT 6/6	

EXAMPLE

DTM*011*980301

ATTACHMENT 2**PRIME VENDORS ONLY!!!**

Loop Repeat 200000

SEG ID IT1 Baseline Item Data (Invoice)
 POS NO 010
 REQ DES Optional (Mandatory for DSCP) ****See Note Below**
 MAX USE 1

PURPOSE Specify the basic and most frequently used line item data
 (CLIN level) for the invoice and related transactions

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
IT101	350	Assigned Identification Contract Line Item Number (CLIN) **(e.g. 0001)	O/Z	AN	4/6
IT102	358	Quantity Invoiced (e.g. 10 = 000000010)	X	N	1/9
IT103	355	Unit or Basic Measurement	X	ID	2/2
IT104	212	Price-extended CLIN \$\$ Amt *decimal uses one position length (e.g. 25.50 = 0000025.50)	X	R2	1/10
IT106	235	Product/Service I.D. Qualifier FS = National Stock Number	X	ID	2/2
IT107	234	Product/Service I.D. NSN (e.g. 891500E210123)	X	AN	13/13
IT108	235	Product/Service I.D. Qualifier ZZ = Mutually Defined	X	ID	2/2
IT109	234	Product/Service I.D. PV = Prime Vendor	X	AN	2/2
NOTE: PRIME VENDORS ONLY!!! Data required in all segments.					

EXAMPLE

IT1*0001 *10*CA**0000025.50**FS*891500E210123*ZZ*PV
 Refer to page 1A **"IF"** CLIN was **NOT shipped-** (e.g. zero fill quantity and price field)

ATTACHMENT 2

NON-PRIME VENDORS ONLY!!!

Loop Repeat 200000

SEG ID IT1 Baseline Item Data (Invoice)
 POS NO 010
 REQ DES Optional (Mandatory for DSCP) **See Note Below
 MAX USE 1

PURPOSE Specify the basic and most frequently used line item data
 (CLIN level) for the invoice and related transactions

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
IT101	350	Assigned Identification Contract Line Item Number (CLIN) (e.g. 0001)	O/Z	AN	4/6
IT102	358	Quantity Invoiced (e.g. 10 = 000000010)	X	N	1/9
IT103	355	Unit or Basic Measurement	X	ID	2/2
IT104	212	Unit Price Amount *decimal uses one position length (e.g. 2.50 = 0000002.50)	X	R2	1/10
IT106	235	Product/Service I.D. Qualifier FS = National Stock Number	X	ID	2/2
IT107	234	Product/Service I.D. (e.g. 891500E210123)	X	AN	13/13
NOTE: NON PRIME VENDORS ONLY:::: Data required in all of the above segments. EXAMPLE					
IT1*0001 *10*CA*0000002.50*FS*891500E210123					

ATTACHMENT 2

SEG ID TDS Total Monetary Value Summary
POS NO 010
REQ DES Mandatory
MAX USE 1

PURPOSE Specify the total dollar amount of the invoice

DATA ELEMENT SUMMARY

REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
TDS01	610	Amount of Total Invoice (e.g. 123.45 = 0000012345)	M	N2	1/10

EXAMPLE

TDS*0000012345

ATTACHMENT 2

Loop Repeat 25

SEG ID SAC Service, Promotion, Allowance, or Charge Information
POS NO 040
REQ DES Optional
MAX USE 1

PURPOSE To request or identify a service, promotion, allowance, or charge

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
SAC01	248	Allowance or Charge Indicator C = Charge	M/Z	ID	1/1
SAC05	610	Total Amount of Service (e.g. 30.50 = 0000003050)	O/Z	N2	1/10

EXAMPLE

SAC*C****0000003050

ATTACHMENT 2

SEG ID CTT Transaction Totals
POS NO 070
REQ DES Optional (Mandatory for DSCP)
MAX USE 1

PURPOSE To transmit a hash total for a specific element in
The transaction set

DATA ELEMENT SUMMARY

REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
CTT01	354	Number of CLIN Line Items Invoiced	M	No	1/6

EXAMPLE

CTT*125

ATTACHMENT 2

SEG ID SE Transaction Set Trailer
POS NO 080
REQ DES Mandatory
MAX USE 1

PURPOSE Indicates the end of the transaction set and provide the count of the Transmitted segments (including the beginning (ST) and ending (SE) segments)

DATA ELEMENT SUMMARY					
REF	ELE ID	DESCRIPTION	REQ	TYPE	LENGTH
SE01	96	Number of Included Segments	M	N	1/10
SE02	329	Transaction Set Control Number	M	AN	4/9

EXAMPLE

SE*30*000004110

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
894001E099495	APPETIZER,FZN,POTSTICKERS,PORK,186/
894001E596660	APPETIZER,ORIENTAL,FZN,SPRING ROLL,
892001E192040	APPETIZER,PASTRY TRAY,PATISseries 1
894001E195030	APPETIZER,POPPER WILD CHILE W/CRM C
894001E091544	BACON BITS,100 BACON,6/16 OZ CN
894001E096646	BACON BITS,IMIT,4 LB CO
890501E098373	BACON,CANADIAN STYLE,CHL,6/7 LB AVG
890501E592158	BACON,PRECKD,SLI,FZN,CURED,SMOKED,6
890501E592067	BACON,SLI,PRECKD,FZN,CURED,SMKD,SWT
890501E095938	BACON,SLICED,FZN,14/16 CT,15 LB CO
8905004039592	BACON,SLICED,FZN,18/22 CT,15 LB CO,
8905010347550	BACON,SLICED,FZN,18/22 CT,LAYER PAC
890501E192103	BACON,SLICED,PRECKD,FZN,3/100 CT PG
890501E193807	BACON,TURKEY,SLICED,FZN,24 CT,1/10
892001E091667	BAGELS,BLUEBERRY,FZN,PARBAKED,75/4
892001E591621	BAGELS,BLUEBERRY,SLI,FZN,4 OZ EA,72
892001E591622	BAGELS,CINNAMON RAISIN,FZN,PARBAKED
892001E093663	BAGELS,CINNAMON RAISIN,SLICED,FZN,4
892001E196463	BAGELS,PLAIN,FZN,180/1.25 OZ EA
892001E591623	BAGELS,PLAIN,FZN,PARBAKED,4 OZ EA,7
892001E093662	BAGELS,PLAIN,SLICED,FZN,4 OZ EA,75/
892001E095182	BAKERY,MIX,BISQUICK,6/5 LB BX
892501E195332	BAKING CHIPS,PEANUT BUTTER,25 LB BX
892501E597445	BAKING CHIPS,TOFFEE,HEATH,5 LB CO,6
895001E090944	BAKING POWDER,24/16 OZ CN
895001E094933	BAKING POWDER,6/5 LB CO
895001E091115	BAKING SODA,12/24 OZ BX
8920005846440	BARLEY,PEARL,12/1 LB CO
892001E590712	BATTER MIX,TEMPURA,6/5 LB BG
8905013881164	BEE, FAJITA STRIPS,SIRLOIN,RAW,FZN,
890501E193106	BEEF CHUCK,POT ROAST,CKD,FZN,14 LB
8905001335887	BEEF CHUCK,POT ROAST,SHLD CLOD,FZN,
890501E595912	BEEF FOR STEW,FZN,DICED,2/5 LB AVG,
890501E191377	BEEF GRND,PATTIES,FZN,80 LEAN,5.33
890501E092241	BEEF LIVER,SLICED,FZN,40/4 OZ,10 LB
890501E096903	BEEF LOIN,STRIP STEAK,BNLS,CC,FZN,2
890501E595908	BEEF LOIN,T-BONE,STEAK,NAMP 1174,24
890501E092967	BEEF LOIN,TENDERLOIN,DEFATD,FZN,12/
890501E595909	BEEF LOIN,TOP BUTT STEAK,CC,BNLS,FZ
890501E099236	BEEF LOIN,TOP SIRLOIN BUTT STEAK,CC
890501E596190	BEEF PATTY,CHOP HSE,CKD,116/5.5 OZ
890501E196864	BEEF RIB,SHORT RIBS,FZN,2 IN RIB,15
890501E198904	BEEF RIBEYE,LIP-ON,CHOICE,FRESH,2 D
890501E196862	BEEF ROUND,BTM,BNLS,CKD,CHL,FLAT,3/

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
8905004104671	BEEF ROUND,CAFE,BONE-IN,A CH,NAMP16
890501E092698	BEEF ROUND,OVEN ROAST,KNUCKLE,FZN,T
890501E196939	BEEF ROUND,TOP,BNLS,CKD,SLI,CHL,6/2
890501E194908	BEEF STEAK,PHILIP,TAPA PECTORIAL,10
890501E197273	BEEF,COOKED,SEASONED,8/4.5 LB AVG,2
890501E196709	BEEF,CORNEDED,BRSKT,US CH,2/9 LB AVG
890501E199668	BEEF,CORNEDED,BTISKET,CKD,CHL,2/4-7 L
890501E595222	BEEF,CORNEDED,CKD,DELI,FZN, 2/6 LB AV
890501E091810	BEEF,CORNEDED,RND,SLI,CKD,6/2 LB PG
890501E194928	BEEF,CUBED STK,SPCL,FZN,5 OZ EA,9.3
890501E090470	BEEF,GRD,BULK,FZN,80/20,2/5 LB PG
890501E098994	BEEF,GRD,BULK,FZN,85/15, 4/5 LB PG
890501E090463	BEEF,GRD,BULK,FZN,90/10,8/5 LB PG
8905013694421	BEEF,GRD,PATTIES,FZN,40/4 OZ EA
890501E092697	BEEF,GRD,PATTIES,FZN,80/20,50/3.2 O
890501E099028	BEEF,GRD,PATTIES,FZN,80/20,60/2.67
890501E193440	BEEF,GRD,PATTIES,FZN,85/15,40/4 OZ
890501E193958	BEEF,GRD,PATTIES,FZN,85/15,50/3.2 O
890501E090468	BEEF,GRD,PATTIES,IQF,90/10,4 OZ EA,
890501E194626	BEEF,GRD,PATTIES,PRECKD,FZN,26/6 OZ
890501E193076	BEEF,GRD,PATTIES,PRECKD,FZN,61/2.6
890501E192559	BEEF,PASTRAMI,FLAT,SLICED,CH,6/2 LB
890501E093857	BEEF,PATTY,CHUCK,RND,80/20,1/15 LB
890501E091938	BEEF,RIBEYE ROLL STEAK,FZN,16/10 OZ
890501E097868	BEEF,RIBEYE ROLL,FZN,CH,1/12 LB AVG
890501E595223	BEEF,ROAST,CKD,DELI,CHL, 2/8 LB AVG
890501E197938	BEEF,ROUND INSIDE TOP,IMPS 169,4/12
890501E596494	BEEF,STEAK STRIP,1180,FZN,20/8 OZ E
890501E596499	BEEF,STEAK STRIP,CC,1180A,USDA CH,2
890501E191966	BEEF,STEAK,PHILLY,MARN,BRKAWAY,48/4
890501E198355	BEEFSTEAK TENDERS ,BTRD,RAW,FZN,10
890501E196863	BEEFSTEAK,CHKN FRIED STEAK,BTRD,RAW
890501E597927	BEEFSTEAK,SALISBURY,FZN,PRCKD,3 OZ
890501E092220	BEEFSTEAK,SANDWICH,FZN,SLICED,10 LB
890501E595911	BEEFSTEAK,SWISS,FZN,138/6 OZ,52 LB
890501E595910	BEEFSTEAK,SWISS,RESTRUCTRD,FZN,5 OZ
896001E098092	BEV BASE,APPLE,SWT,CONC,5/1,50 JUI
896001E194124	BEV BASE,BLACK CHERRY,SWT,PDR,2 GAL
896001E199526	BEV BASE,BLUE RASP,SWT,CONC,3 GAL B
8960014125176	BEV BASE,COLA,CHERRY,SWT,CONC,5 GAL
8960013869469	BEV BASE,COLA,CLASSIC,SWT,CONC,5 GA
896001E095629	BEV BASE,COLA,SF,CONC,W/ASPARTAME,5
896001E190594	BEV BASE,CRANBERRY,SWT,CONC,5/1,10
8960013869470	BEV BASE,DR. PEPPER FLAVOR,SWT,CONC

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
896001E091619	BEV BASE,FRUIT PUNCH,SF,CONC,W/ASPA
896001E190721	BEV BASE,FRUIT PUNCH,SF,PDR,W/ASPAR
896001E092866	BEV BASE,FRUIT PUNCH,SF,PDR,W/ASPAR
891501E192439	BEV BASE,FRUIT PUNCH,SNGL STRGH,ASE
896001E194798	BEV BASE,FRUIT PUNCH,SWT,CONC,10 PR
896001E096894	BEV BASE,FRUIT PUNCH,SWT,CONC,15/1,
896001E190459	BEV BASE,FRUIT PUNCH,SWT,HI-C,5 GAL
8960014193692	BEV BASE,FRUIT PUNCH,SWT,PDR,12/24
8960014193689	BEV BASE,GRAPE,SWT,PDR,2 GAL YIELD,
896001E193004	BEV BASE,LEMON-BERRY,SWT,PDR,15/2 G
8960013869474	BEV BASE,LEMON-LIME,SWT,CONC,5 GAL
896001E095077	BEV BASE,LEMONADE,RASPBERRY,FZN,CON
896001E092860	BEV BASE,LEMONADE,SF,PDR,W/ASPARTAM
896001E091508	BEV BASE,LEMONADE,SWT,CONC,5 GAL BI
896001E096895	BEV BASE,LEMONADE,SWT,CONC,5 GAL BI
896001E092424	BEV BASE,LEMONADE,SWT,CONC,5/1,3 GL
896001E093206	BEV BASE,LEMONADE,SWT,FZN,CONC,6/1,
8960014193693	BEV BASE,LEMONADE,SWT,PDR,12/24 OZ
896001E095792	BEV BASE,LEMONADE,SWT,PDR,2 GAL,15/
896001E091688	BEV BASE,MR PIBB,SWT,CONC,5 GAL BIB
8960013869475	BEV BASE,ORANGE CONC,5 GAL BIB
896001E190814	BEV BASE,ORANGE,SWT,CONC,5/1,50 JU
8960014193690	BEV BASE,ORANGE,SWT,PDR,12/24 OZ PG
896001E097947	BEV BASE,ORANGE-STRAW-BAN,SWT,FZN,5
896001E095796	BEV BASE,PINEAPPLE-ORANGE,SF,PDR,W/
896001E092864	BEV BASE,RASPBERRY,SF,PDR,W/ASPARTA
896001E092938	BEV BASE,ROOT BEER,SWT,CONC,5 GAL B
896001E591999	BEV BASE,STRAWBERRY-KIWI,SF,PDR,12/
8920014197034	BISCUIT MIX,6/5 LB BG
892001E191662	BISCUITS,BUTTERMILK,FZN,1 OZ EA,120
892001E593310	BISCUITS,BUTTERMILK,FZN,2.25 OZ EA,
892001E093191	BISCUITS,BUTTERMILK,FZN,2.25 OZ EA,
892001E600016	BISCUITS,GARLIC CHEDDAR,FZN,UNBAKED
892001E097883	BISCUITS,HOMESTYLE,FZN,UNBAKED,2.5
892001E097146	BISCUITS,SOUTHERN STYLE,FZN,UNBAKED
8905005821346	BOLOGNA,BEEF AND PORK,CHL,STICK,10
890501E098143	BOLOGNA,BEEF,SLI,FZN,12/1 LB CO
892001E097210	BREAD STICKS,FZN,PARBAKED,170/1.50
892001E092707	BREAD STICKS,FZN,PARBAKED,320/1 OZ
892001E099986	BREAD STICKS,VARIETY PACK,2/PG,500/
892001E600096	BREAD,BAGUETTE,CRUSTY,PARBAKED,25/8
892001E199234	BREAD,CRUMB,PLAIN,PANKO,1/20 LB CO
892001E095624	BREAD,HONEY WHEAT,FZN,UNBAKED,6 OZ
892001E592232	BREAD,PITA,FZN,WHITE,6 IN,2.25 OZ E

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
892001E592683	BREAD,PITA,FZN,WHITE,7 IN,10/PG,12
892001E198650	BREAD,RAISIN LOAF,14/32 OZ PG
892001E193808	BREAD,SOUR,FZN,UNBAKED,24/18.5 OZ E
892001E193745	BREAD,WHEAT,FZN,SLICED LOAF,12/22.5
892001E193681	BREAD,WHEAT,FZN,UNBKD,THAW-PROOF-BA
892001E194660	BREAD,WHITE,FZN,SLICED LOAF,12/22.5
892001E191019	BREAD,WHITE,FZN,UNBAKED,24/18.25 OZ
892001E191021	BREAD,WHITE,FZN,UNBAKED,FRENCH,19.5
892001E095621	BREAD,WHITE,FZN,UNBAKED,MINI,6 OZ E
894001E591782	BREAKFAST BURRITOS,FZN,EGG/HAM/CHS,
894001E599751	BREAKFAST MEAL,HAM/CHS CROISSANT,12
894001E599752	BREAKFAST MEAL,TURKEY/CHS CROISSANT
894001E597949	BREAKFAST MEAL,W/DRINK,CEREAL,FRT C
894001E590192	BREAKFAST MEAL,W/DRINK,FZN,BAGEL W/
894001E590189	BREAKFAST MEAL,W/DRINK,FZN,BAGEL,W/
894001E590190	BREAKFAST MEAL,W/DRINK,FZN,CROISSAN
894001E094789	BREAKFAST MUFFIN,HAM/EGG/CHS,12/6 O
894001E593320	BREAKFAST SANDWCH,SAUSAGE BISCUIT,2
894001E190791	BREAKFAST SAUSAGE/PANCAKE WRAP,FZN,
894001E598139	BRKFST SANDWICH,FZN,PKT,EGG,BACON,C
894001E598140	BRKFST SANDWICH,FZN,PKT,EGG,SAUSAGE
894001E591166	BRKFST SDWCH,FRZ,POCKET,EGG,SAUS,CH
892001E092297	BROWNIE MIX,CHOC,6/6 LB PG
892001E095494	BROWNIE MIX,CHOC,6/7 LB PG
892001E094932	BROWNIE,CHOC,SNK-PAK,FZN,WRPD,24/2
892001E091680	BUN,HAMBURGER,PLAIN,FZN,6/12 CT CS
892001E192281	BUN,HAMBURGER,SESAME,5 INCH,3 OZ EA
894001E092488	BURRITOS,FZN,BEEF AND BEAN,5.5 OZ E
8940000441629	BURRITOS,FZN,BEEF AND BEAN,72/4.5 O
894001E195154	BURRITOS,FZN,BEEF,EXTRA SPICY,72/4.
891001E091915	BUTTER,CUP,SOFT,720/5 GM EA
891001E190496	BUTTER,PATTIES,90 CT,FZN.,6/5 LB CO
8910009269962	BUTTER,PATTIES,SALTED,GR AA,90 CT,1
8910006160038	BUTTER,SALTED,US GRADE A,30/1 LB PG
891001E095199	BUTTER,UNSALTED,SOLID,GR AA,30/1 LB
8920004468945	CAKE MIX,ANGEL FOOD,12/16 OZ PG
8920000806063	CAKE MIX,BANANA,BAG,6/5 LB BG
892001E096419	CAKE MIX,CARROT,6/7 LB BG
8920000440670	CAKE MIX,CHEESE,6/4 LB BG
8920014197035	CAKE MIX,DEVIL S FOOD,6/5 LB BG
892001E590709	CAKE MIX,GINGERBREAD,PREP W/WATER O
892001E098636	CAKE MIX,POUND,PREP W/WATER ONLY,6/
892001E093831	CAKE MIX,STREUSEL,CINNAMON,PREP W/W
8920014197037	CAKE MIX,WHITE,6/5 LB BG

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
8920012550438	CAKE MIX,YELLOW,6/5 LB PG
892001E194630	CAKE,BANANA,FZN,HALF SHEET,4/68 OZ
892001E590013	CAKE,BANANA,IND,FZN,WRAPPED,24/2.25
892001E099307	CAKE,CARROT,IND,FZN,W/ICING,WRAPPED
892001E090841	CAKE,CARROT,SHEET,FZN,4/80 OZ EA,12
8920012089338	CAKE,CHEESE,NEW YORK,FZN,9 IN,4/60
892001E194631	CAKE,CHOC,FZN,SHEET,ICED,12X16,4/74
892001E590020	CAKE,CHOC,IND,FZN,FROSTED,WRAPPED,2
892001E090392	CAKE,CHOC,SHEET,FZN,GERMAN CHOC,4/6
8920001278243	CAKE,FRUITCAKE,FRESH,24/1 LB,S/O 3-
892001E590913	CAKE,LAYER,FZN,VARIETY,9 IN,4/84 OZ
892001E091261	CAKE,LYR,CHOC DBL,HMSTY,9 IN,2/68 O
892001E094931	CAKE,POUND,IND,FZN,WRAPPED,24/1.75
892001E597396	CAKE,STREUSEL,APPLE,FZN,4/60 OZ EA,
892501E091302	CANDY,BAR,SNICKERS,384 EA,8/48 CT
892501E192226	CANDY,GUMMY BEARS,20 LB CO
8925014196696	CANDY,HARD,ASSTED,FRUIT FLAVORED,IN
892501E090867	CANDY,M M S,W/PEANUT,384 IND PG,8/4
892501E196379	CANDY,M M,PLAIN,25 LB CO,S/O 2 WEEK
892501E091921	CANDY,M M,PLAIN,384 EA,8/48 CT
892501E192224	CANDY,MIX,CHAMPAGNE,4/80 OZ CO
892501E092006	CANDY,PEPPERMINT,IND WRAPPED,30 LB
8950001279789	CATSUP,TOMATO,HEINZ,6/10 CN
892001E094460	CEREAL BAR,MULTI-GRAIN,LOW FAT,APPL
892001E094461	CEREAL BAR,MULTI-GRAIN,LOW FAT,BLUE
892001E094462	CEREAL BAR,MULTI-GRAIN,LOW FAT,RASP
892001E094278	CEREAL BAR,MULTI-GRAIN,LOW FAT,STRA
892001E091908	CEREAL BAR,RICE,RICE/MARSH,1.3OZ.EA
892001E092823	CEREAL,APPLE JACKS,15/16 OZ EA,72/C
892001E597536	CEREAL,ASSORTED BOWL PACK,96/1 OZ E
892001E095782	CEREAL,ASST SWEETENED,INDIV,72 CT C
892001E598920	CEREAL,ASST VARIETY PACK,IN A CUP,6
892001E095769	CEREAL,BRAN FLAKES,7/8 OZ EA,72/CO
892001E092098	CEREAL,BRAN FLAKES,COMPLETE,43 OZ B
892001E095770	CEREAL,BRAN FLAKES,W/RAISINS,1-1/8
892001E093042	CEREAL,CAPT N CRUNCH,15/16 OZ EA,70
892001E094240	CEREAL,CHEERIOS,4/29 OZ BG
892001E095218	CEREAL,CHEERIOS,5/8 OZ EA,70/CO
892001E095216	CEREAL,CHEERIOS,HONEY NUT,13/16 OZ
892001E095211	CEREAL,CHEERIOS,HONEY NUT,4/39 OZ B
892001E097603	CEREAL,CHEX,CORN,4/33 OZ BG,S/O 2 W
892001E097602	CEREAL,CHEX,RICE,4/33 OZ BG
892001E095213	CEREAL,COCOA PUFFS,4/35 OZ BG
892001E196388	CEREAL,CORN FLAKES,26 OZ BG,4/CASE

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
892001E094280	CEREAL,CORN POPS,4/35 OZ BG
892001E095774	CEREAL,CORN,FROSTED FLAKES,1-1/8 OZ
892001E093318	CEREAL,CREAM OF WHEAT,QUICK COOKING
892001E094399	CEREAL,CRISPIX,4/30 OZ BG
892001E092828	CEREAL,FROOT LOOPS,15/16 OZ EA,72/C
892001E196389	CEREAL,FROSTED FLAKES,40 OZ BG,4/CA
892001E196390	CEREAL,FRUIT LOOPS,31 OZ BG,4/CASE
892001E092560	CEREAL,GOLDEN GRAHAMS,4/43.5 OZ BG
892001E092830	CEREAL,GOLDEN GRAHAMS,7/8 OZ EA,70/
892001E091503	CEREAL,GRANOLA,LOW FAT,1.5 OZ EA,72
892001E098962	CEREAL,GRANOLA,LOW FAT,1.5 OZ PG,72
892001E098196	CEREAL,GRANOLA,LOW FAT,4/50 OZ BG
892001E094848	CEREAL,HONEY SMACKS,1-1/8 OZ EA,72/
892001E095210	CEREAL,KIX,4/25 OZ BG,S/O 2 WEEKS
892001E097624	CEREAL,KIX,BERRY BERRY,7/8 OZ PG,96
892001E594687	CEREAL,LIFE,CINNAMON,4/40 OZ BG
892001E094241	CEREAL,LIFE,LIGHTLY SWEETEND,4/2.5
892001E092833	CEREAL,LUCKY CHARMS,13/16 OZ EA,70/
892001E092102	CEREAL,LUCKY CHARMS,4/35 OZ BG
892001E091750	CEREAL,PRODUCT 19,13/16 OZ EA,72/CO
892001E196387	CEREAL,RAISIN BRAN,56 OZ BG,4/CASE
892001E196391	CEREAL,RICE KRISPIES,27 OZ BG,4/CAS
892001E090478	CEREAL,ROLLED OATS,INST,1 OZ EA,48/
892001E098906	CEREAL,ROLLED OATS,INST,ASSORTED,1.
892001E590764	CEREAL,ROLLED OATS,INST,EXPRESS,BAK
892001E590763	CEREAL,ROLLED OATS,INST,EXPRESS,BRN
892001E590765	CEREAL,ROLLED OATS,QUICK COOKING,12
892001E091194	CEREAL,ROLLED OATS,QUICK COOKING,12
892001E095779	CEREAL,SHREDDED WHEAT MINIATURES,1
892001E097729	CEREAL,SHREDDED WHEAT,FROSTED MINI
892001E098633	CEREAL,SHREDDED WHEAT,FROSTED MINI
892001E591960	CEREAL,SMART START,1.5 OZ EA,72/CO
892001E095775	CEREAL,SPECIAL K,3/4 OZ,72/CO
892001E094239	CEREAL,SPECIAL K,4/2 LB BG
892001E094852	CEREAL,TRIX,4/32 OZ BG
892001E091348	CEREAL,VARIETY PACK,GENERAL MILLS,7
892001E095781	CEREAL,VARIETY PACK,KELLOGGS MILITA
892001E595093	CEREAL,VARIETY PK,FAVORITES, 70 CT
892001E095206	CEREAL,WHEATIES,.75 OZ EA,70 IND PG
891001E190291	CHEESE CREAM,NEUFCH CUP 1/3 LSFT,1
8910006560993	CHEESE,AMER,CHL,SLI,120 CT,4/5 LB P
8910000826205	CHEESE,AMER,PROCESSED,CHL,LOAF,6/5
891001E092338	CHEESE,ASST PACK,CHL,SWISS,CHDR,PEP
891001E091653	CHEESE,BLEND,PIZZA,SHRED,5 BLND,6/5

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STOCK #	DESCRIPTION
8910001258440	CHEESE,CHDR,MED,NATURAL,1/10 LB PG
891001E097801	CHEESE,CHDR,MED,YEL,LOAF,6/5 LB PG
891001E096308	CHEESE,CHDR,MILD LOAF,2/5 LB PG
891001E092477	CHEESE,CHEDDAR,SHRED,CHL,MILD,4/5 L
8910012472362	CHEESE,COTTAGE,LOW FAT,2/5 LB CO
8910003837910	CHEESE,CREAM,CHL,10/3 LB PG
8910012104381	CHEESE,CREAM,CHL,CUP,100/1 OZ EA
8910014194917	CHEESE,CREAM,FAT FREE,CHILL,100/1 O
891001E097927	CHEESE,CREAM,STRAW,CHL,IND,.75 OZ P
891001E199154	CHEESE,GORGONZOLA,CRUMBLE,4/2.5 LB
891001E191343	CHEESE,GRATED,SHAKER TOP,12/16 OZ C
891001E193675	CHEESE,HAVARTI,PLAIN,1/9 LB PG
891001E091183	CHEESE,MONT JACK,SLICED,8/1.5 LB PG
891001E091380	CHEESE,MONTEREY JACK,2/5 LB PG
891001E190527	CHEESE,MONTEREY JACK W/PEPPER,2/5 LB
891001E192687	CHEESE,MOZZ,SLICED,8/1.5 LB PG
8910007822837	CHEESE,MOZZARELLA,NATURAL,FZN,4/10
891001E092436	CHEESE,MOZZARELLA,PART SKIM,CHL,8/6
891001E090133	CHEESE,MOZZARELLA,PART SKIM,SHRED,6
891001E192173	CHEESE,MOZZARELLA,STRING,IND WRAPPE
891001E191355	CHEESE,PARMESAN,SHRED,FINE,4/5 LB B
891001E191276	CHEESE,PEPPER JACK,SLICED,4/5 LB PG
891001E195426	CHEESE,PROVOLONE,NATURAL SLICED,CHL
891001E192214	CHEESE,PROVOLONE,NATURAL,CHL,6/6 LB
8910005821342	CHEESE,PROVOLONE,NATURAL,LOAF,3/12
8910005846434	CHEESE,SWISS,NATURAL,CHL,SAND-CUT,2
891001E090135	CHEESE,SWISS,SLICED,10/1 LB PG
891001E094864	CHEESE,SWISS/AMER,CHL,SLI,120 CT,4/
892501E095975	CHEWING GUM,PEPPERMINT,5 STKS/PG,40
892501E095974	CHEWING GUM,SPEARMINT,5 STKS/PG,40
890501E592794	CHICKEN BREAST FILLET,BRD,RAW,FZN,3
890501E192039	CHICKEN BREAST FILLET,RAW,FZN,SKNLS
890501E193435	CHICKEN BREAST PIECES,BRD,RAW,FZN,P
890501E098745	CHICKEN BREAST STRIPS,PRECKD,FZN,HO
890501E196858	CHICKEN BREAST,FILLET,BRD,RAW,FZN,4
8905013694422	CHICKEN BREAST,FILLET,RAW,FZN,SKNLS
890501E091747	CHICKEN BREAST,FILLET,RAW,FZN,SKNLS
890501E190149	CHICKEN BREAST,PATTIES,PRECKD,FZN,5
890501E098746	CHICKEN BRST STRIPS,BRD,CKD,FZN,SEA
894001E190154	CHICKEN BRST WELLINTON,30/8 OZ EA,2
894001E190153	CHICKEN BRST,BAYOU,36/8 OZ,2 WK LT
890501E600228	CHICKEN BRST,FILET,FULLY COOKED,64/
890501E098748	CHICKEN BRST,GRILLED STRIPS,PRECKD,
890501E195027	CHICKEN BURGER,RAW,FZN,SEASONED,40/

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STOCK #	DESCRIPTION
890501E095406	CHICKEN DRUMSTICK,FZN,IQF,96/2.6 OZ
8905013881064	CHICKEN FAJITA STRIPS,RAW,FZN,4/2.5
890501E598080	CHICKEN NUGGETS,BRD,FZN,RESTRUCTURE
890501E592308	CHICKEN NUGGETS,BRD,PRECKD,FZN,0.65
890501E592267	CHICKEN NUGGETS,BRD,RAW,FZN,20 LB C
890501E098749	CHICKEN TENDER FRITTER,BRD,FZN,SPIC
890501E098764	CHICKEN TENDERLOINS,BRD,PREBRWND,FZ
890501E190164	CHICKEN THIGH,TERIYAKI,96/3.6 OZ EA
890501E097485	CHICKEN THIGHS,BNLS,FZN,US GRADE A,
890501E098760	CHICKEN WINGS,BRD,PRECKD,FZN,HOT PE
890501E196357	CHICKEN WINGS,BRD,PRECKD,FZN,HOT,12
890501E091600	CHICKEN WINGS,FZN,DISJOINTED,JOINTS
890501E190145	CHICKEN,8 PC,BLOCK,FZN,4/10 LB
890501E597668	CHICKEN,9PC,PRECKD,BRD,1/26 LB CS
890501E093144	CHICKEN,BONED,CANNED,PIECES,SOLID P
890501E098753	CHICKEN,BRST FILET,UNBRD,PRECKD,HEA
890501E098755	CHICKEN,BRST,FILLET,BREADED,40/4 OZ
890501E195100	CHICKEN,BRST,GARLIC HERB,48/5 OZ EA
890501E598378	CHICKEN,BRST,GARLIC STRIPS,PRECKD,2
890501E197274	CHICKEN,COOKED,SEASONED,8/4.5 LB AV
890501E093495	CHICKEN,CUT UP,8 PIECE,BRD,PRECKD,F
890501E098756	CHICKEN,CUT-UP,4 PIECE,BRD,PRECKD,F
890501E591992	CHICKEN,CUT-UP,8 PIECE,IQF,MARIN,72
890501E098757	CHICKEN,CUT-UP,8 PIECE,PRECKD,FZN,H
890501E190146	CHICKEN,CUT-UP,QUARTERS,FZN,3-3.5 L
890501E192440	CHICKEN,CUTLET,BRD,SMATRS,37/4.3 OZ
890501E195290	CHICKEN,DICED,CKD,FZN,SKINLESS,2/5
890501E598079	CHICKEN,FILET,RESTRUCTURED,BRD,PRCK
890501E596919	CHICKEN,POPCORN,INFERNO,WHT/DRK,BRD
890501E097377	CHICKEN,QUARTERED,FZN,4 PIECE CUT,6
890501E098758	CHICKEN,QUARTERED,PRECKD,FZN,20 PER
890501E192041	CHICKEN,QUARTERED,RAW,FZN,48/9.5 OZ
890501E596539	CHICKEN,TENDER,COUNTRY STYLE,1/10 L
890501E097425	CHICKEN,TENDERLOINS,BTRD,RAW,FZN,2/
890501E194867	CHICKEN,THIGHS,FRZ,PHILIP TOCINO ,1
890501E096907	CHICKEN,WHL,FZN,FRYER,W/OG,US GR A,
890501E198905	CHICKEN,WHOLE,FRESH,W/O GIBLETS,14/
890501E095197	CHICKEN,WING,1ST JOINT,FZN,8/5 LB P
8905014141581	CHICKEN,WING,BRD,HOT SPICY,2/7.5 LB
890501E198228	CHICKEN BRST STRIPS,BTRD,RAW,FZN,T
8940001263394	CHILI CON CARNE,CANNED,W/O BEANS,6/
895001E594664	CHILI,POUCH,4/86 OZ,FOR MACHINE ONL
894001E591790	CHIMICHANGA,FZN,BEEF,SHRED,7 OZ EA,
894001E199163	CHIP,TORTILLA,CORN BLUE,3/2 LB BG

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
892501E093568	CHOC SYRUP,6/#10 CN
892501E091697	CHOC SYRUP,SQUEEZE,24/24 OZ BT
8925007823318	CHOC,COOKING,SEMI-SWT,CHIPS,12/12 O
8925001618899	CHOC,COOKING,UNSWEETEN,12/8 OZ CO
891501E193303	CIDER,APPLE,SPARKLING, 25.40 OZ BT
890501E194212	CLAM,MANILA IN SHELL,1/10 LB CO,FRE
8960005594914	COCOA BEV PDR,12/2 LB BG
896001E097005	COCOA BEV PDR,SWT,1 OZ PG,50/BX,6 B
896001E598435	COCOA BEV PWDR,SWT,12/28 OZ CO
896001E097006	COCOA,BEV PDR,SWT,W/MARSH,6/50 CT B
895501E095321	COCOA,FOR BAKING,12/1 LB CO
892501E191833	COCONUT,DRIED,SWT,FLAKES,5/2 LB PG
890501E199221	COD,FILET,BNLS/SKLS/FRESH,2 DAY LT,
895501E194462	COFFEE,BEAN,ARB,100 ,12/2 LB BG
895501E597624	COFFEE,CAPPUCCINO,BUTTERFINGER,INST
895501E597576	COFFEE,CAPPUCCINO,CARAMEL,INST,6/2
895501E095087	COFFEE,CAPPUCCINO,INST,FRCH VANILLA
895501E593728	COFFEE,CAPPUCCINO,INST,HAZELNUT,6/2
895501E593731	COFFEE,CAPPUCCINO,INST,IRISH CREAM,
895501E592695	COFFEE,CAPPUCCINO,INST,MOCHA,6/2 LB
895501E097030	COFFEE,CONC,FZN,COLOMBIAN BLEND,3/5
895501E591653	COFFEE,DECAF,INST,FRZ DRIED,12/8 OZ
895501E199165	COFFEE,DECAF,ROASTED,GRND,8/2 LB CO
895501E093438	COFFEE,GRND,FLT PCH,64/1.75 OZ PG
895501E191994	COFFEE,GRND,REG,12/2 LB BG
895501E599247	COFFEE,INST,100 PERCNT COLOMBIAN,5/
895501E599248	COFFEE,INST,ESPRSSO,EURPN ROAST,5/1
895501E194189	COFFEE,INST,FREEZE DRIED,10 PG/CO 1
895501E596223	COFFEE,INSTANT,DECAF,IND SERV,5/100
895501E592805	COFFEE,LATTE,INST,REG,6/2 LB CO
895501E097750	COFFEE,ROASTED,FRENCH STYLE,2/5 LB
8955002865368	COFFEE,ROASTED,GRD,COLUMBIAN,12/2 L
895501E093926	COFFEE,ROASTED,GRD,UNIV GRIND,BLEND
895501E191315	COFFEE,ROASTED,GRD,UNIV GRIND,BLEND
892001E093938	CONE,ICE CREAM,CAKE,10/100 CT CO
892001E197591	CONE,ICE CREAM,SUGAR,200/BOX,4 BOXE
892001E198583	CONE,ICE CREAM,WAFFLE,BOWL,SMALL,1/
892001E591472	COOKIE BAR,CHERRY ORCHARD,3/5 LB CO
892001E094342	COOKIE DOUGH,CHOC CHIP,BULK,FZN,18
892001E099228	COOKIE DOUGH,CHOC CHIP,PRE-CUT,FZN,
892001E192069	COOKIE DOUGH,CHOC CHIP,PRE-CUT,FZN,
892001E091491	COOKIE DOUGH,MACADEMIA NUT,PRE-CUT,
892001E094343	COOKIE DOUGH,OATMEAL RAISIN,BULK,FZ
892001E192050	COOKIE DOUGH,OATMEAL,RAISIN,PRE-CUT

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STOCK #	DESCRIPTION
892001E099227	COOKIE DOUGH,PNT BTTR,PRE-CUT,FZN,1
892001E193991	COOKIE DOUGH,SUGAR,PRE-CUT,FZN,1.5
892001E099229	COOKIE DOUGH,WHT CHOC CHIP,PRE-CUT,
892001E095076	COOKIE MIX,BASIC,GENERAL PURPOSE,6/
892001E093976	COOKIE,ANIMAL,1/10 LB PG
892001E098112	COOKIES,CHOC CHIP,1.4 OZ EA,48/CASE
892001E596841	COOKIES,CHOC CHIP,2.75 OZ EA PG,60/
892001E092548	COOKIES,FIG BAR,1 OZ EA,2/PG,120/CO
892001E194095	COOKIES,FORTUNE,IND WRAPPED,390/CO
892001E596845	COOKIES,OATMEAL RAISIN,IND WRP,2.75
892001E596843	COOKIES,PEANUT BUTTER,2.75 OZ EA PG
892001E099979	COOKIES,SANDWICH,OREO,CHOC,W/CREME
892001E590280	COOKIES,SANDWICH,SWISS CREME,1.14 O
892001E095672	COOKIES,VANILLA WAFERS,12/12 OZ CO
892001E091126	COOKIES,VARIETY PACK,324/CO,10 LB B
892001E093240	COOKIES,VARIETY PACK,4/122 CT CO
892001E590729	CORN BREAD MIX,YELLOW,HOMESTYLE,6/5
894001E197505	CORN DOG,CHICKEN W/CHILI/CHEESE,36/
8940010917208	CORN DOG,FZN,CHICKEN FRANKFURTER,4
894001E198657	CORN DOG,FZN,CHICKEN,CHILI CH,MINI,
894001E198658	CORN DOG,FZN,CHICKEN,JALAPENO PEPPE
894001E198659	CORN DOG,FZN,CHICKEN,TACO AND CHEES
892001E090243	CORN MEAL,YELLOW,25 LB BG
8940001487142	CORNED BEEF HASH,CANNED,6/#10 CN
890501E095277	CORNISH HEN,WHOLE,FZN,US GR A,W/O G
890501E190670	CRAB CAKE,BRD,1/10 LB CO,3 OZ EA
892001E095841	CRACKER,GOLDFISH,CHEESE,6/31 OZ EA
892001E592417	CRACKER,SANDWICH,CHEESE W/PNT BTR,6
892001E091347	CRACKERS,GRAHAM,3/PG,150 PGS/BX
892001E591079	CRACKERS,GRAHAM,W/HONEY,12/16 OZ BX
892001E591906	CRACKERS,OYSTER,300/.65 OZ EA
892001E591900	CRACKERS,SALAD CAFE,300/2 CT CO
892001E096709	CRACKERS,SALAD,RITZ,12/1 LB BX
892001E093929	CRACKERS,SALTINES,PREMIUM,2/PG,500/
892001E091036	CRACKERS,SALTINES,PREMIUM,6 LB BOX
892001E094296	CRACKERS,VARIETY PACK,2/PK,400/CO
892001E099982	CRACKERS,WAVERLY WAFER,400/2 PK
892001E098240	CRACKERS,WHEAT,WHOLE WHEAT,300/2 CT
8915002465634	CRANBERRY SAUCE,CANNED,WHL,US GR A,
891001E095109	CREAM,HEAVY WHIPPING,40 BTRFAT,6/.
891001E199156	CREAM,WHIPPING,HVY,36 UHT,12/32 OZ
894001E097079	CREAMER,FRENCH VANILLA,SHELF STABLE
891001E199157	CREAMER,HALF/HALF,10.5 UHT,12/32 O
894001E097082	CREAMER,HAZELNUT,SHELF STABLE,288/.

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
894001E097080	CREAMER,IRISH CREAM,SHELF STABLE,28
894001E096636	CREAMER,MOCHA SWISS CHOC,SHELF STAB
894001E092905	CREAMER,NON-DAIRY,LIQ,CHL,3/8 OZ EA
894001E096779	CREAMER,NON-DAIRY,PDR,12/1.2 LB BG
894001E094740	CREAMER,NON-DAIRY,PDR,3 GM EA,20/50
894001E192759	CREAMER,NON/DAIRY,AMERETTO,288/.50
8920012681927	CROUTONS,SEASONED,10 LB CO
892001E090832	CROUTONS,SEASONED,CHEESE/GARLIC,CUB
892001E094820	CROUTONS,SEASONED,LARGE,10/1 LB BG
892001E592007	CRUMBS,BREAD,PLAIN,12/24 OZ CO
892001E590082	CRUMBS,CEREAL,CORN FLAKE,12/21 OZ B
892001E093930	CRUMBS,COOKIE,OREO,MED CRNCH,RECLOS
892001E090211	CRUMBS,CRACKER GRAHAM,1/10 LB BG
892001E199424	DANISH DOUGH,FZN,SHEET,THAW PROOF,1
892001E594742	DANISH PASTRY,VARIETY PK,FZN,RND,1/
892001E590629	DONUT,CAKE STYLE,ASST,2.5 OZ EA,48/
892001E600732	DONUT,LONG JOHN SHELL,60/2 OZ EA,TH
892001E590630	DONUTS,CAKE STYLE,FZN,ASST,MINI,1.2
892001E590620	DONUTS,FZN,ICED,CHOC,CRM FLD,2.75 O
892001E590664	DONUTS,VARIETY PK,FZN,108/2 OZ,36/P
892001E590621	DONUTS,YEAST,FZN,ASST,2.5 OZ EA,48/
892001E600231	DOUGH,COOKIE,COCONUT CHEW,128/2.5 O
892001E600230	DOUGH,COOKIE,ROYALE,128/2.5 OZ EA,H
8920009261539	DOUGH,MIX,SWEET,6/4.5LB,#10 CAN,S/O
892001E097211	DOUGH,TURNOVER,APPLE,60/3.7 OZ EA
892001E097212	DOUGH,TURNOVER,CHERRY,60/3.7 OZ EA
892001E598039	DOUGHNUTS,FZN,GLAZED,FORTIFIED,48/3
892001E598753	DOUGHNUTS,FZN,JELLY-FILLED,W/PDR SU
895001E090065	DRESSING,1000 ISLAND, LITE,4/1 GAL
895001E193939	DRESSING,1000 ISLAND,12 GM PG,500/C
895001E093471	DRESSING,1000 ISLAND,4/1 GL CO
895001E591448	DRESSING,1000 ISLAND,4/1 GL CO
895001E594343	DRESSING,1000 ISLAND,4/1 GL CO
895001E590534	DRESSING,1000 ISLAND,6/16 OZ CO
895001E594242	DRESSING,1000 ISLAND,CREAMY,1.5 OZ
895001E099500	DRESSING,1000 ISLAND,FAT FREE,6/16
895001E099887	DRESSING,BLUE CHEESE,100/1 OZ
8950014006337	DRESSING,BLUE CHEESE,4/1 GL JR
895001E592118	DRESSING,BLUE CHEESE,CHUNKY,4/1 GL
895001E590532	DRESSING,BLUE CHEESE,CHUNKY,6/16 OZ
895001E590540	DRESSING,BLUE CHEESE,FAT FREE,6/16
895001E190836	DRESSING,BLUE CHEESE,LIGHT,4/1 GL C
895001E591447	DRESSING,BLUE CHEESE,THICK AND CHUN
895001E093106	DRESSING,CAESAR,4/1 GL CO

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
895001E594351	DRESSING,CAESAR,CREAMY,1.5 OZ PG,60
895001E095023	DRESSING,CAESAR,FAT FREE,6/16 OZ BT
895001E192266	DRESSING,COLE SLAW,PREMIUM,4/1 GL C
895001E091251	DRESSING,CREAMY ITALIAN,4/1 GL CO
895001E590541	DRESSING,CREAMY ITALIAN,6/16 OZ CO,
895001E592229	DRESSING,CREAMY ITALIAN,FAT FREE,6/
895001E591158	DRESSING,FRENCH,16 OZ BT,6/CS
8950014006322	DRESSING,FRENCH,4/1 GL JR
895001E594344	DRESSING,FRENCH,CRMY,4/1 GL CO,POUR
895001E594240	DRESSING,FRENCH,FAT FREE,1.5 OZ PG,
895001E590883	DRESSING,FRENCH,FAT FREE,6/16 OZ BT
895001E591157	DRESSING,FRENCH,SWEET/SPICY,6/16 OZ
895001E594967	DRESSING,FRENCH,SWT,CALIF STYLE,1.5
895001E594359	DRESSING,HONEY DIJON,FAT FREE,1.5 O
895001E091905	DRESSING,HONEY MUSTARD,4/1 GL CO
895001E594350	DRESSING,ITALIAN,1.5 OZ PG,60/CO
895001E092742	DRESSING,ITALIAN,100/1.5 OZ
895001E590533	DRESSING,ITALIAN,16 OZ CO,12/CS
895001E594341	DRESSING,ITALIAN,4/1 GAL CO
895001E590538	DRESSING,ITALIAN,4/1 GL CO
895001E594241	DRESSING,ITALIAN,FAT FREE,1.5 OZ PG
895001E190840	DRESSING,ITALIAN,FAT FREE,4/1 GL CO
895001E594353	DRESSING,ITALIAN,FAT FREE,4/1 GL CO
895001E192643	DRESSING,ITALIAN,LOW CALORIE,4/1 GA
895001E099888	DRESSING,RANCH,100/1 OZ PG
895001E093245	DRESSING,RANCH,4/1 GL CO
895001E594342	DRESSING,RANCH,4/1 GL CO
895001E090314	DRESSING,RANCH,4/1 GL JR
895001E590542	DRESSING,RANCH,6/16 OZ CO
895001E594349	DRESSING,RANCH,CREAMY,1.5 OZ PG,60/
8940013894434	DRESSING,RANCH,F/FREE,6/16 OZ 6
895001E594358	DRESSING,RANCH,FAT FREE,1.5 OZ PG,6
895001E093420	DRESSING,RANCH,FAT FREE,4/1 GL CO
895001E591458	DRESSING,RANCH,FAT FREE,4/1 GL CO
895001E095026	DRESSING,RANCH,FAT FREE,6/16 OZ BT
895001E594355	DRESSING,RANCH,FF,4/1 GL CO,POURABL
895001E595734	DRESSING,RASP VGR,FTFR,60/1.5 OZ PG
895001E592633	DRESSING,VINAIGRETTE BLSMIC,4/1 GL
895001E597360	DRESSING,VINAIGRETTE BLSMIC,4/1 GL
895001E199326	DRESSING,VINAIGRETTE W/BASIL,4/1 GL
895001E097447	DRESSING,VINIAGRETTE,RASPBERRY,FAT
896001E591801	DRINK MIX,VARIETY,GATRAD,32/21 OZ E
896001E190939	DRINK,ASST,APL/FPNCH/SOB/MANGO,24/1
8910004014719	DRINK,EGGNOG,12/32 OZ CN,SPEC ORDER

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
896001E091041	DRINK,FRUIT PUNCH,40/6.75 OZ EA
896001E095789	DRINK,ORANGE,40/6.75 OZ EA
8905005824035	DUCK,WHOLE,FZN,GR A,6/4.5-5 LB AVG
892001E090551	ECLAIRS,FZN,W/CHOC ICING,2 OZ EA,48
8910009651553	EGG MIX,DEHY,12/#3 CN
891001E094097	EGG PATTIES,PRECKD,FZN,200/1.5 OZ E
894001E091199	EGG ROLLS,CHINESE,FZN,PORK,72/3 OZ
894001E091542	EGG ROLLS,CHINESE,FZN,SHRIMP,72/3 O
8910013126249	EGG WHITES,FZN,W/O WHIPPING AID,6/5
891001E092085	EGG,DICED,TOPPING,4/5 LB CO
891001E191405	EGG,HARDBOILED,WHOLE,PEELED,8/18 CT
891001E199242	EGG,PATTT,SUNNY SIDE UP,FZN,200/1.5
891001E094853	EGG,SCRAMBLE,CARTON,6/5 LB CO
891001E193990	EGG,WHL,LIQ,CHL,W/CITRIC,12/2 LB CO
894001E091457	EGGROLL,CHINESE,FZN,VEGETABLE,72/3
894001E194632	EGGROLL,LUMPIA,FZN,200 CT/3 OZ EA
8940010860989	EGGROLL,LUMPIA,PORK/VEG,2/80 CT CS
891001E094261	EGGS,PREPARED,BOIL-IN-BAG,FZN,6/5LB
891001E190835	EGGS,PRODUCT,RED. CHOLEST,LIQ,FZN,1
891001E094300	EGGS,SHELL,LARGE,US CONSUMER GRADE
891001E192033	EGGS,SHELL,MEDIUM,US CONSUMER GRADE
8910013927553	EGGS,WHL,LIQ,FRSH W/CITRIC,2/20 LB
8910006160051	EGGS,WHL,PASTUERIZED,FZN,W/CITRIC A
891001E595086	EGGS,WHOLE,LIQ,CHL,W/CITRIC ACID,20
896001E592774	ELECTROLYTIC BEV BASE,LEMON LIME,PW
896001E097057	ELECTROLYTIC BEV BASE,LMN-LIME,6/51
896001E592775	ELECTROLYTIC BEV BASE,ORANGE,12/18.
896001E097058	ELECTROLYTIC BEV BASE,ORANGE,6/51 O
896001E598931	ELECTROLYTIC BEV BASE,FRUIT PUNCH,L
896001E592864	ELECTROLYTIC BEV BASE,LMN/LIME,LIQ
896001E598624	ELECTROLYTIC BEV BASE,ORANGE,LIQ CO
894001E192056	ENCHILADAS,BEEF,FZN,W/SAUCE,96/2.5
894001E192058	ENCHILADAS,CHEESE,FZN,W/SAUCE,90/1.
894001E192057	ENCHILADAS,CHICKEN,FZN,W/O SAUCE,60
894001E099648	ENTREE KIT,BOIL N BAG,FZN,PORK SWT
894001E198155	ENTREE KIT,BOIL N BG,FZN,CHICKEN SW
894001E197680	ENTREE KIT,BOIL-N-BAG,FZN,BEEF TERI
894001E099649	ENTREE KIT,BOIL-N-BAG,FZN,CHICKEN S
894001E198598	ENTREE KIT,BOIL-N-BG,FZN,BEEF AND B
894001E099643	ENTREE KIT,BOIL-N-BG,FZN,LO MEIN NO
894001E198597	ENTREE SIDE DISH,BOIL-N-BG,FZN,FRIE
894001E196170	ENTREE,BEEF/CHICKEN FAJITA,4/3 LB B
894001E196160	ENTREE,CHILI W/BEANS,MICROWAVE,12/7
894001E098744	ENTREE,FZN,BEEF BARBECUE,BRISKET,2/

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
894001E195031	ENTREE,FZN,BEEF STEW,4/4.25 LB CO
892001E094174	ENTREE,FZN,CANNELLONI W/MEAT CHEE
894001E090501	ENTREE,FZN,CHICKEN CORDON BLEU,BRD,
894001E192842	ENTREE,FZN,CHICKEN TERIYAKI,THIGH S
894001E091874	ENTREE,FZN,CHICKEN,SWEET AND SOUR,4
894001E190248	ENTREE,FZN,LASAGNA W/FIVE CHEESES,4
894001E192059	ENTREE,FZN,LASAGNA W/MEAT,4/6 LB CO
894001E193814	ENTREE,FZN,LASAGNA W/VEG,4/90 OZ CO
894001E098742	ENTREE,FZN,PORK BARBECUE,2/5 LB CO
894001E097810	ENTREE,IND SERV,BEEF STEW,FOR MICR,
894001E097806	ENTREE,IND SERV,LASAGNA,BEEF,MICR,1
894001E094262	ENTREE,LASAGNA W/VEG,4/6 LB CO
894001E196146	ENTREE,MACARONI/CHEESE,MICROWAVE,12
890501E193107	ENTREE,MEAT LOAF,PRECKD,2/5 LB AVG
894001E592083	ENTREE,MULTI SERV,MACARONI CHEESE
894001E596229	ENTREE,MULTI SERVE,FZN,EGGPLANT PAR
894001E091423	ENTREE,MULTI-SERV,FZN,LASAGNA W/MEA
894001E596230	ENTREE,MULTI-SERV,FZN,LASAGNA W/MEA
894001E596541	ENTREE,MULTI-SERV,FZN,MEATBALLS,SWE
894001E594396	ENTREE,MULTI-SERVE,BEEF STEW,FZN,4/
894001E594406	ENTREE,MULTI-SERVE,FZN,CHILI W/BEAN
894001E594268	ENTREE,MULTI-SRV,FZN, CRMD CHIP BEE
894001E199244	ENTREE,PORK ABOBO,BOIL IN BAG,6/5 L
894001E196147	ENTREE,SPAGHETTI/MEATBLS,MICRO,12/7
894001E092465	ENTREE,TURKEY TETRAZZINI,4/4.75 LB
895001E091408	EXTRACT,ALMOND,16 OZ CO
895001E092586	EXTRACT,LEMON,NATURAL FLAVOR,16 OZ
895001E094767	EXTRACT,ORANGE,NATURAL FLAVOR,6/16
895001E091227	EXTRACT,PEPPERMINT,32 OZ CO
894001E091283	FILLING,MINCEMEAT,6/10 CN
890501E095884	FISH,CATFISH,FILLETS,BRD,RAW,FZN,50
8905011252288	FISH,CATFISH,FILLETS,RAW,FZN,4-12 O
8905010859653	FISH,CATFISH,WHL,IQF,5-9 OZ,1/15 LB
890501E092245	FISH,CLAM STRIPS,BRD,PRECKD,FZN,6 L
8905001287914	FISH,CLAMS,CHIPPED,CANNED,OCEAN,NO
890501E093016	FISH,CLAMS,CHOPPED,CANNED,OCEAN,12/
890501E597390	FISH,COD,BTRD,1/10 LB PG,2-3 OZ EA
8905001278472	FISH,COD,FILLETS,RAW,FZN,5 OZ EA,10
890501E194223	FISH,COD,FILLETS,RAW,FZN,8-16 OZ EA
890501E090816	FISH,CRAB MEAT,IMIT,FZN,FLAKES, 6/2
890501E094314	FISH,CRAB,KING,LEG CLAW,16/20 CT,20
8905002527669	FISH,HALIBUT,STEAKS,RAW,FZN,4-16 OZ
8905002671933	FISH,LOBSTER TAIL,SPINY,4-10 OZ EA,
890501E198671	FISH,MUSSEL,IN SHELL,FRESH,14-17 CT

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
890501E094369	FISH,OYSTERS,BRD,RAW,FZN,16-21 CT,6
890501E196397	FISH,OYSTERS,BRD,RAW,FZN,24-32/LB,6
890501E193556	FISH,OYSTERS,BRD,RAW,FZN,27CT/LB,6/
890501E196396	FISH,OYSTERS,SHUCKD,RAW,FZN,MED,36-
890501E198672	FISH,OYSTERS,WHL SHELL,FRESH,60 CT
890501E595085	FISH,POLLOCK,BTRD,1/10 LB PG,2-3 OZ
890501E099215	FISH,POLLOCK,FILLETS,RAW,FRZ,SKNLS,
8905010629763	FISH,POLLOCK,FILLETS,RAW,IQF,3-6 OZ
890501E196398	FISH,POLLOCK,FZN,RECTANGLE,3.6 OZ E
890501E195333	FISH,POLLOCK,STICKS,PRECKD,FZN,CRIS
8905009354765	FISH,PORTION,PER,POL,WHT,RAW,BRD,4
8905010860393	FISH,RAINBOW TROUT,WHOLE,8 OZ,FRZ,6
8905010659955	FISH,SALMON,CANNED,PINK,24/14.7 OZ
890501E094808	FISH,SALMON,FILETS,RAW,FZN,COHO,6 O
890501E192731	FISH,SCALLOPS,BRD,RAW,FZN,IQF,3 LB
8905001646874	FISH,SCALLOPS,RAW,FZN, 20-40/LB,IQF
890501E194243	FISH,SHRIMP,BRD,21/25 CT,6/2.5 LB P
8905009602303	FISH,SHRIMP,BRD,BUTTERFLY,21/25 CT,
890501E196399	FISH,SHRIMP,BRD,RAW,FZN,US GRADE A,
8905005824039	FISH,SHRIMP,P D,RAW,26/30 CT,3 LB P
890501E196400	FISH,TROUT,FILLETS,RAW,FZN,RAINBOW,
890501E595382	FISH,TUNA,CANNED,LIGHT,CHUNK,IN WAT
8905013758584	FISH,TUNA,STEAKS,FZN,YELLOW FIN,40/
895001E092587	FLAVORING,IMIT RUM,16 FL OZ CO
895001E094915	FLAVORING,IMIT SMOKE,HICKORY,12/32
895001E091103	FLAVORING,IMIT VANILLA,32 OZ CO
892001E096062	FLOUR,WHEAT,CAKE FLOUR,1/50 LB BG
8920001407749	FLOUR,WHEAT,GENERAL PURPOSE,50 LB B
892001E094293	FLOUR,WHEAT,GENERAL PURPOSE,BLEACHE
892001E090213	FLOUR,WHEAT,GENERAL PURPOSE,BLEACHE
892001E091205	FLOUR,WHOLE WHEAT,1/50 LB BG
895001E092271	FOOD COLORING,BLUE,16 OZ CO
895001E190303	FOOD COLORING,CARAMEL,16 OZ CO
895001E097561	FOOD COLORING,GREEN,16 OZ CO
895001E092272	FOOD COLORING,RED,16 OZ CO
895001E091237	FOOD COLORING,YELLOW,EGG SHADE,32 O
8905007823190	FRANK,ALL MEAT,40/1 LB PG
890501E195028	FRANKFURTERS,ALL MEAT,FZN,4/1,6 IN,
890501E096911	FRANKFURTERS,ALL MEAT,FZN,5X1,6 IN,
890501E595055	FRANKFURTERS,ALL-BEEF,FZN,4/1,6.5 I
8905010677963	FRANKFURTERS,BEEF,FZN,4X1,6 IN,10 L
890501E093467	FRANKFURTERS,TURKEY,FZN,8X1,10 LB C
892001E591418	FRENCH TOAST STICKS,FZN,PRECKD,5/2
892001E091086	FRENCH TOAST,FZN,HT-N-SV,144/1.5 OZ

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
8915002865482	FRUIT COCKTAIL,LT SYR,GR A,6/#10 CN
891501E191374	FRUIT MIX,FZN,MELON BALLS,IQF,2/5 L
891501E091702	FRUIT MIX,FZN,MELONS,PEACHES,GRAPES
8915010101470	FRUIT,APPLE RINGS,SPICED,6/#10 CN
8915001264060	FRUIT,APPLES,CANNED,PEELED,SLICED,6
891501E097181	FRUIT,APPLESAUCE,12/6 CT CO
8915001326348	FRUIT,APPLESAUCE,GR A,24/15 OZ CN
8915001278272	FRUIT,APPLESAUCE,GR A,6/#10 CN
8915002865399	FRUIT,APRICOTS,HALVES,UNPLD,HVY SYR
8915001430911	FRUIT,BLUEBERRIES,FZN,GR A,1/20 LB
891501E191992	FRUIT,CHERRIES,MARASCHINO,W/STEMS,L
8915010789271	FRUIT,CHERRIES,MARASCHINO,WHL,RED,P
8915002865486	FRUIT,CHERRIES,RED,TART,PTD,6/#10 C
891501E095830	FRUIT,CRANBERRY SAUCE,CANNED,JELLIE
8915002518068	FRUIT,CRANBERRY SAUCE,JELLIED,24/16
8915008516564	FRUIT,CRANBERRY SAUCE,JELLIED,6/#10
891501E593531	FRUIT,CRANBERRY SAUCE,CANNED,WHOLE,
8915012643101	FRUIT,MIXED,48/3.5 OZ CO
8915012353548	FRUIT,ORANGE,MANDARIN SECTION,LS,6/
891501E093792	FRUIT,ORANGES,MANDARIN,SECTIONED,24
891501E196222	FRUIT,PEACHES,DICED,IN JCE,3.5OZ CO
891501E093592	FRUIT,PEACHES,DICED,LT SYR,GR A,6/#
8915005842794	FRUIT,PEACHES,HLV,LT SYR,GR A,6/#10
8915005774203	FRUIT,PEACHES,SLI,LT SYR,GR A,6/#10
891501E096759	FRUIT,PEARS,BRTLT,DICED,LT SYR,GR A
8915006160223	FRUIT,PEARS,BRTLT,HLV,LT SYR,6/#10
8915002452295	FRUIT,PEARS,BRTLT,SLICE,LT SYR,GR
891501E193097	FRUIT,PEARS,DICED,IN JCE,3.5 OZ CO,
8915001705127	FRUIT,PINEAPPLE,CHUNKS,NAT JUICE,GR
891501E190784	FRUIT,PINEAPPLE,SLI,NAT JUICE,GR A,
891501E090963	FRUIT,PINEAPPLE,TIDBITS,NAT JUICE,6
891501E094476	FRUIT,RAISINS,SEEDLESS,144/1.5 OZ P
891501E096761	FRUIT,RAISINS,SEEDLESS,SELECT SIZE,
8915014199163	FRUIT,STRAWBERRIES,FZN,SLI,SUGAR PA
892501E191683	GEL,PIPING CLEAR,1/5 LB CO,2 WK LT
894001E094479	GELATIN CUPS,STRAWBERRY,48/3.5 OZ E
8940014196705	GELATIN MIX,CHERRY,12/24 OZ PG
8940014203324	GELATIN MIX,LEMON,12/24 OZ PG
8940014196682	GELATIN MIX,LIME,12/24 OZ PG
8940014196681	GELATIN MIX,ORANGE,12/24 OZ PG
8940014196680	GELATIN MIX,RASPBERRY,12/24 OZ PG
8940014196679	GELATIN MIX,STRAWBERRY,12/24 OZ PG
894001E096310	GELATIN MIX,VARIETY PACK,CITRUS,12/
894001E096309	GELATIN MIX,VARIETY PACK,RED,12/24

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STOCK #	DESCRIPTION
892001E095175	GRANOLA BAR,OAT AND HONEY,144/.8 OZ
892001E099699	GRANOLA BAR,VARIETY PACK,12/10 CT,1
894001E592090	GRAVY MIX CHICKEN,NO MSG,6/16 OZ CO
894001E592089	GRAVY MIX,BEEF,6/1 LB CO
894001E091050	GRAVY MIX,BROWN,6/13 OZ PG
894001E094988	GRAVY MIX,CHICKEN,6/14 OZ PG
894001E593763	GRAVY MIX,PEPPER,6/24 OZ PG
894001E592091	GRAVY MIX,TURKEY,NO MSG,6/1 LB CO
894001E094986	GRAVY MIX,WHITE,BISCUIT STYLE,12/1.
894001E590076	GRAVY,SAUSAGE,CONC,FZN,6/2 LB CO,S/
892001E092325	GRITS INST,IND,144/1 OZ PG,S/O 2 WK
892001E593285	GRITS,QUICK COOKING,WHITE,12/24 OZ
892001E590771	GRITS,QUICK-COOKING,WHITE,12/24 OZ
894001E190158	GUACAMOLE,FZN,AVOCADO DIP,CHUNKY,12
890501E093265	GYRO MEAT,BEEF,PRECKD,SLICED,FZN,4/
891001E099368	HALF AND HALF,UHT,CUP,390/.375 OZ P
890501E194614	HALIBUT,BTRD,PUB HSE,1-2 OZ EA,1/10
8905010398809	HAM,4X6,CKD,CANNED,4/12.5 LB CN
890501E097990	HAM,BNLS,CKD,CHL,NAT JCE,4X6,VAC PA
890501E095228	HAM,BNLS,CKD,CHL,NAT JUICES,4X6,13.
890501E196408	HAM,BNLS,CKD,CHL,W/A,BUFFET,SMKD,2/
890501E093522	HAM,BNLS,CKD,CHL,WATER ADD,CURED/SM
890501E595208	HAM,BNLS,CKD,DELI,CHL,BLK FOREST, 2
8905013930428	HAM,BNLS,CKD,DELI,CHL,WATER ADDED,2
890501E196410	HAM,BNLS,CKD,DELI,SMK SLICED, 4/3 L
890501E196406	HAM,BNLS,CKD,FZN,FOOTBALL SHAPE,CUR
890501E196409	HAM,BNLS,CKD,SLICED,FZN,CURED,SMKD,
890501E090123	HAM,BONE-IN,CURED,SMOKD,FZN,WHOLE,2
890501E092021	HAM,CKD,.5 IN DICED,FZN,2/5 LB CO
8905007536426	HAM,FRESH,BNLS,FZN,TIED,2/7-9 LB AV
890501E196411	HAM,HONEY BAKED,FZN,CURED AND SMOKE
890501E191981	HAM,PIT,BNLS,CKD CHL,W/HONEY-BRWN S
890501E094165	HAM,SPRIAL CUT,SMOKED,1/12-16 LB AV
892501E191119	HONEY,BEAR SHAPE SQUEEZE CO,GRADE A
892501E192060	HONEY,PURE CLOVER,US GRADE A,6/5 LB
892501E195557	HONEY,US GR A,9 GM PG,500/CO
8950011879742	HORSERADISH SAUCE,PREPARED,12 GM PG
8950001279806	HORSERADISH,PREPARED,CHL,1 QT JR
891001E194974	ICE CREAM BAR,ENGLISH TOFFEE,48/3 O
891001E197137	ICE CREAM BAR,NUTT N BETTER,24/3 OZ
891001E198789	ICE CREAM BAR,STRWBRY RHAPSODY,24/3
891001E197575	ICE CREAM BAR,SUNDAE,24/4.5 OZ EA,V
891001E194123	ICE CREAM MIX,VANILLA,REDUCED FAT,C
891001E198482	ICE CREAM SANDWICH,48/4 OZ EA,2 WK

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STOCK #	DESCRIPTION
891001E194531	ICE CREAM SANDWICH,BIG BOPPER,24/7
891001E199743	ICE CREAM SANDWICH,NASCAR,24/8 OZ E
8910000435368	ICE CREAM,BAR,VANILLA W/STICK,1/48
891001E092393	ICE CREAM,BUTTER PECAN,FZN,3 GL CO
891001E194208	ICE CREAM,BUTTERFINGER BLAST,1/3 GL
891001E199199	ICE CREAM,CHOC MALT,FZN,12/12 OZ CO
891001E092471	ICE CREAM,CHOC,FZN,CUP,48/4 OZ EA
891001E092390	ICE CREAM,CHOCOLATE,FZN,3 GL CO
891001E092392	ICE CREAM,COOKIES AND CREAM,FZN,3 G
891001E199750	ICE CREAM,ESPRESSO CHIP,FZN,1/2.5 G
891001E092849	ICE CREAM,FRENCH VANILLA,FZN,3 GL C
891001E192877	ICE CREAM,FUDGE BAR,48/3 OZ EA
891001E092638	ICE CREAM,MINT,CHOC CHIP,FZN,3 GL C
891001E197862	ICE CREAM,MOCHA ALMOND FUDGE,1/3 GL
891001E197146	ICE CREAM,SANDWICH STWBRY CHSCAKE,4
8910000435444	ICE CREAM,SANDWICH,VANILLA,48/3.5 O
891001E092391	ICE CREAM,STRAWBERRY,FZN,3 GL CO
891001E092470	ICE CREAM,STWBRY,FZN,CUP,48/4 OZ EA
891001E199751	ICE CREAM,TWIX,FZN,1/3 GL CO
891001E092389	ICE CREAM,VANILLA,FZN,3 GL CO
891001E092469	ICE CREAM,VANILLA,FZN,CUP,48/4 OZ E
891001E192778	ICE MILK MIX,CHOC,CHL,LIQ,6/.5 GAL
891001E199744	ICE ON STICK,CHERRY/BLUE RASP/ORANG
891001E199745	ICE ON STICK,CHERRY/LIME/BLUE RASP,
8925014197025	ICING MIX,CHOC FUDGE,PDR,PREP W/WAT
8925014197027	ICING MIX,VANILLA,PDR,6/5 LB BG
892501E594161	ICING,BUTTERCREAM,VANILLA,1/9 LB CO
892501E591467	ICING,CHOCOLATE FUDGE,2/11 LB CO
892501E192241	ICING,VANILLA BUTTERCREAM,FZN,4/8.8
893001E098035	JAM AND JELLY ASST,STBY,GRAPE,MF,.5
893001E093475	JAM,PRESERVES,STRAWBERRY,6/#10 CN
893001E098866	JAM,STRAWBERRY,12/32 OZ JR
893001E098033	JAM,STRAWBERRY,200/.5 OZ PG,200 CT
8930010350086	JELLY ASSORTMENT,.5 OZ PG,400/CO
893001E098867	JELLY,GRAPE,12/2 LB JR
893001E098032	JELLY,GRAPE,200/.5 OZ PG
8930008513399	JELLY,GRAPE,6/#10 CN
893001E098034	JELLY,VARIETY PACK,APPLE,GRAPE,MF,.
891501E092419	JUICE,APPLE,CONC,4/1,100 JUICE,3 G
891501E592178	JUICE,APPLE,FZN,100 PRCNT,6/1,4/90
891501E094800	JUICE,APPLE,FZN,48/6 OZ EA
891501E097164	JUICE,APPLE,FZN,CONC,5/1,4/3 LT CO
8915001837135	JUICE,APPLE,SINGLE STRENGTH,48/5.5
8915005841647	JUICE,APPLE,SINGLE STRENGTH,12/46 OZ

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
891501E091727	JUICE,APPLE,UHT,12/46 OZ CO
896001E095988	JUICE,CITRUS PUNCH,SWT,FZN,CONC,5/1
891501E593533	JUICE,CRANBERRY COCKTAIL,12/46 OZ C
891501E195334	JUICE,CRANBERRY COCKTAIL,CONC,12/33
891501E097749	JUICE,CRANBERRY COCKTAIL,FZN,CONC,4
896001E095079	JUICE,FRUIT PUNCH,CONC,5/1,4/90 OZ
8915002235800	JUICE,GRAPE,48/5.5 OZ CN
891501E092422	JUICE,GRAPE,CONC,4/1,100 JUICE,3 G
891501E095986	JUICE,GRAPE,CONC,5/1,4/90 OZ CO
8915004112677	JUICE,GRAPE,FZN,CONC,4/1,12/32 OZ C
896001E592177	JUICE,GRAPE,SWT,FZN,100 PRCNT,5/1,4
8915002811809	JUICE,GRAPE,UHT,UNSWT,12/46 OZ CO
891501E092423	JUICE,GRAPEFRUIT,CONC,4/1,100 PRCNT
8915000851650	JUICE,GRAPEFRUIT,PINK,UHT,12/46 OZ
891501E190032	JUICE,GRAPEFRUIT,UNSWT,48/5.5OZ CAN
891501E092510	JUICE,LEMON,RECONSTITUTED,PKT,4 GM P
8915002412800	JUICE,ORANGE,12/46 OZ CN
891501E092425	JUICE,ORANGE,CONC,4/1,100 PRCNT JUI
891501E596801	JUICE,ORANGE,CONC,4/1,100 PRCNT,3 G
891501E592179	JUICE,ORANGE,FZN,100 PRCNT,5/1,4/90
8915004377943	JUICE,ORANGE,FZN,CONC,3/1,UNSWT,12/
891501E094455	JUICE,ORANGE,FZN,CONC,5/1,4/90 OZ C
891501E593580	JUICE,ORANGE,SS,4 OZ CO,48/CS
891501E091723	JUICE,ORANGE,UHT,12/46 OZ CO
8915011929173	JUICE,ORANGE,UNSWT,48/5.5OZ CAN
891501E092426	JUICE,PINEAPPLE,CONC,100 JUICE,3 G
8915006342439	JUICE,PINEAPPLE,UNSWT,12/46 OZ CN
891501E193094	JUICE,PRUNE,CONC,100 JUICE,3 GAL B
891501E098234	JUICE,STRAWBERRY KIWI,CONC,3 GAL BI
8915002550523	JUICE,TOMATO,12/46 OZ CN
891501E192512	JUICE,TOMATO,CANNED,48/5.5 OZ CN
891501E099135	JUICE,VEG,V-8,12/46 OZ CN
891501E590144	JUICE,VEG,V-8,48/5.5 OZ CN
891501E597103	JUICE,VEGETABLE,CANNED,V-8,SPICY,24
895001E593770	KETCHUP,TOMATO,1.5 GAL BIB,FOR DISP
895001E097257	KETCHUP,TOMATO,24/14 OZ BT
895001E191122	KETCHUP,TOMATO,6/#10 CN
895001E095467	KETCHUP,TOMATO,SQUEEZE BT, 12/17 OZ
895001E192037	KETCHUP,TOMATO,US GRADE A,1000/9 GM
895001E099863	KETCHUP,TOMATO,US GRADE A,500/9 GM
8905009261599	LAMB LEG,BNLS,BRT,DOM,CHOICE 4/5-7
890501E192755	LUNCH MEAT,SPAM,24/12 OZ CN
894501E590797	MARGARINE SPRD,LIQ,ICBINB,18/12 OZ
894501E094287	MARGARINE SPREAD,5 GM PG,900/CO

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
894501E196380	MARGARINE SPREAD,NO CHOLESTEROL,900
8945009266491	MARGARINE,90 RTS PATTIES/LB,12 LB C
8945006160078	MARGARINE,ALL VEG,PRINT,30/1 LB EA
8925009651552	MARSHMALLOWS,WHITE,MINI,12/1 LB PG
895001E592115	MAYONNAISE,4/1 GL CO
895001E592116	MAYONNAISE,7/16 OZ PG,200/CO
895001E096786	MAYONNAISE,EXTRA HEAVY,30 LB BX
895001E090321	MAYONNAISE,EXTRA HEAVY,4/1 GAL /GLA
895001E092069	MAYONNAISE,FAT FREE,4/1 GL CO
895001E590376	MAYONNAISE,LITE,12 GM PG,200/CO
895001E095192	MAYONNAISE,LITE,4/1 GL CO
895001E594312	MAYONNAISE,LITE,PACKETS,.44 GM EA,2
895001E094292	MAYONNAISE,PACKET,12 GM PG,500/CO
897001E595782	MEAL KIT W/DRINK,BEANS FRANKS/VIENN
897001E597950	MEAL KIT W/DRINK,BEEF BBQ/BEANS FRA
897001E597952	MEAL KIT W/JUICE,CHKN SALAD/BEANS F
897001E597953	MEAL KIT W/JUICE,HAM SALAD/BEANS FR
897001E597951	MEAL KIT W/JUICE,TUNA SALAD/BEANS F
897001E199030	MEAL,BEEF,ROAST,FZN,W/VEG AND POTAT
897001E198440	MEAL,BEEFTIPS,FZN,W/NDLS,GRAVY,VEG,
897001E091398	MEAL,CHICKEN,FRIED,FZN,W/MASH POTAT
897001E197786	MEAL,CHICKEN,FZN,MASHED POTATOES,CO
897001E199031	MEAL,CHICKEN,GRLD,FZN,W/VEG AND POT
897001E194118	MEAL,SALIS STK,FZN,W/GRAVY,MASH POT
897001E091371	MEAL,SALISBURY STEAK,POTATO W/GRVY,
897001E091403	MEAL,TURKEY,FZN,DRESSING,POTATO W/G
897001E194119	MEAL,TURKEY,FZN,W/GRAVY,DRESSING,MA
890501E597840	MEAT LOAF,SLICED W/KETCHUP,64/4.5 O
890501E596227	MEATBALLS,BEEF,PRECKD,FZN,1 OZ EA,2
890501E191057	MEATBALLS,BEEF,PRECKD,FZN,ITAL,320/
890501E092701	MEATBALLS,BEEF,PRECKD,FZN,W/ITAL SE
890501E196859	MEATBALLS,BEEF/PORK,PRECKD,FZN,1 OZ
890501E197877	MEATLOAF SLICES,CKD,PERFECT FOR SAN
894001E097949	MERINGUE POWDER MIX,12 LB CO
8940014197142	MERINGUE,MIX,12/1 LB,S/O 3 WEEKS
891001E199416	MILK ALTERNATIVE,SHELF STABLE,RICE
891001E093176	MILK,1 PRCNT,DISPENSER,5 GL CO
891001E192066	MILK,2PRCNT,6/.5 GL CO
891001E195715	MILK,ALTERNATIVE,SHELF STABLE,SOY,1
891001E192046	MILK,BUTTERMILK,16/32 OZ CO
8910013648614	MILK,CHOC ESL,UHT,LOWFAT,1 PERCENT
891001E090138	MILK,CHOC,2 PERCENT, 12/.5 PT CO
8910002991346	MILK,CHOC,CHL,2 PRCNT,DISP BOX,5 GL
891001E093560	MILK,CONDENSED,WHOLE,SWT,24/14 OZ C

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STOCK #	DESCRIPTION
891001E091024	MILK, DRY, INST, NONFAT, FORTIFIED, 6/5
891001E190482	MILK, EVAPORATED, SKIM, 24/12 OZ CN
891001E590510	MILK, EVAPORATED, WHOLE, 24/12 OZ CN
8910001516497	MILK, LOW FAT, CHL, 2 PRCNT MILKFAT, 5
891001E192242	MILK, LOWFAT, 1 PRCNT, 1/2 PINT CO, 50/
891001E090137	MILK, REDUCED FAT, CHL, 2 MILKFAT, 50/
8910011614933	MILK, SHELF STABLE, 2 PRCNT, 27/.5 PT
891001E092685	MILK, SHELF STABLE, 2 PRCNT, 27/.5 PT
8910011614931	MILK, SHELF STABLE, CHOC, 27/.5 PT CO
891001E192324	MILK, WHOLE, SHELF STABLE, UHT, 6/.5 GA
892001E097608	MIX DESSERT LEMON BAR W/FILLING 3/5
892501E093004	MOLASSES, 1 GAL CO
892001E097111	MUFFIN MIX, BANANA NUT, 6/5 LB BG
892001E091668	MUFFIN MIX, BLUEBERRY, 6/5 LB CO
892001E094550	MUFFIN MIX, BRAN AND OAT, PREP W/WATE
892001E094543	MUFFIN MIX, CORN, 6/5 LB BX
892001E590718	MUFFIN MIX, HONEY AND BRAN, 6/5 LB BG
892001E098195	MUFFIN MIX, LEMON POPPYSEED, 6/83 OZ
892001E097216	MUFFIN MIX, ORANGE CRANBERRY, 6/5 LB
892001E096801	MUFFIN MIX, ORANGE RAISIN, 6/5 LB BG
892001E091417	MUFFIN MIX, PLAIN, 6/5 LB BX
892001E091270	MUFFIN, BANANA NUT, FZN, 48/4.25 OZ E
892001E098675	MUFFIN, BLUEBERRY, FRZ, 4.75 OZ EA
892001E091271	MUFFIN, BLUEBERRY, FZN, 48/4.25 OZ EA
892001E592105	MUFFIN, ENGLISH, FZN, 2 OZ EA, 6/12 CT
892001E093732	MUFFIN, ENGLISH, SPLIT, 12/12 CT
892001E590690	MUFFIN, VARIETY PK, FZN, 4 OZ EA, 1/24
892001E094923	MUFFINS, BANANA NUT, FZN, 48/4.25 OZ E
895001E593117	MUSTARD, BROWN, SPICY, 24/8 OZ BT, S/O
895001E092095	MUSTARD, DIJON STYLE, 12/10 OZ BT
895001E093931	MUSTARD, DIJON, GREY P, 6/48 OZ JR
895001E594317	MUSTARD, DIJONASE, CRMY, .25 OZ PG, 20
8950006165474	MUSTARD, SALAD STYLE, 1000/5.5 GM EA
895001E597409	MUSTARD, SQUEEZE, 12/12 OZ CO
895001E091158	MUSTARD, YELLOW, 4/1 GL CO
892001E094518	NOODLES, CHOW MEIN, 6/#10 CN
892501E098342	NUT, MACADAMIA, RSTD, UNSALTED, 3/2 LB
892501E093793	NUTS, ALMONDS, SHL, SLICED, BLANCHED, 6/
892501E098378	NUTS, ALMONDS, SHL, SLICED, UNBLANCHED,
892501E098379	NUTS, ALMONDS, SHL, SLIVERED, BLANCHED,
892501E093003	NUTS, MIXED W/PEANUTS, 1/5 LB CO
892501E192061	NUTS, MIXED, SHL, W/O PEANUTS, RSTD, SAL
892501E094207	NUTS, MIXED, SHL, W/PEANUTS, SALTED, 3/2
892501E090263	NUTS, PEANUTS, SHL, HONEY ROASTED, 300/

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
892501E194437	NUTS,PEANUTS,SHL,ROASTED,SALTED,300
892501E192062	NUTS,PEANUTS,SHL,ROASTED,UNSALTED,3
892501E091112	NUTS,PECAN PIECES,FCY,MED,1/5 LB CO
892501E091113	NUTS,PECANS,SHL,PIECES,MEDIUM,3/2 L
892501E092886	NUTS,WALNUT,HALVES AND PCS,1/5 LB C
892501E091644	NUTS,WALNUTS,SHL,HALVES AND PIECES,
8945014259817	OIL,OLIVE,6/1 GL CO
8945013647357	OIL,SALAD,CANOLA,DOMESTIC,6/1 GL CN
895001E092898	OLIVES,BLACK, SLICED,6/#10 CN
895001E094774	OLIVES,BLACK,JUMBO,PTD,6/#10 CN
8950001430925	OLIVES,BLACK,PITTED MEDIUM,GR A,24/
895001E090338	OLIVES,BLACK,PITTED,MEDIUM,GR A,6/#
895001E094288	OLIVES,GREEN,PITTED,4/1 GL CO
895001E090299	OLIVES,GREEN,STUFFED W/PIMENTO,12/3
895001E091409	OLIVES,GREEN,STUFFED W/PIMENTO,4/1
894001E097888	OMELET,EGG/CHEESE,PRECKD,48/3.5 OZ
894001E594505	OMELET,EGG/CHS/HAM/VEG,PRECKD,48/3.
890501E192611	OYSTER,SMALL,FRESH,1/4 LB CO,2 DAY
8945011343345	PAN COATING,NON-STICK,COOKING SPRAY
8920014196693	PANCAKE MIX,BUTTERMILK,6/5 LB BG
892001E590703	PANCAKE MIX,BUTTERMILK,PREP W/WATER
892001E195026	PANCAKES,FZN,BUTTERMILK,1.58 OZ EA,
892001E192063	PASTA,BOWTIES,DRY,4/5 LB BX
894001E093835	PASTA,CANNELLONI,BEEF,FZN,W/O SAUCE
8920014191081	PASTA,ELBOW,DRY,3/10 LB BX
8920013187443	PASTA,FETTUCCINE,DRY,6/5 LB BG
892001E092612	PASTA,FETTUCINI,TOMATO AND BASIL FL
892001E092299	PASTA,LASAGNA,DRY,RIDGED,10 LB BX
892001E092615	PASTA,LINGUINE,CHILI PEPPER FLAVORE
8920014240110	PASTA,LINGUINE,DRY,3/10 LB BX
892001E193436	PASTA,LINGUINE,LEMON PEPPER FLAVOR,
892001E091093	PASTA,MANICOTTI,CHEESE,FZN,W/O SAUC
8920001263388	PASTA,NOODLES,EGG,DRY,RIBBON SHAPED
892001E092620	PASTA,PENNE,RIGATE,DRY,3/10 LB BX
8940004125846	PASTA,RAVIOLI CHEESE,FZN,.64 OZ EA,
8940004125842	PASTA,RAVIOLI,BEEF,FZN,W/O SAUCE,.6
892001E593149	PASTA,RAVIOLI,BEEF,W/TOMATO SAUCE,C
892001E092873	PASTA,RIGATONI,DRY,2/5 LB BX
8920013187449	PASTA,ROTINI,DRY,2/10 LB PG
892001E092746	PASTA,ROTINI,DRY,3/10 LB PG
8920014125091	PASTA,ROTINI,DRY,TRI-COLOR,2/10 LB
892001E092624	PASTA,SHELL,DRY,MEDIUM SIZE,2/10 LB
892001E092874	PASTA,SHELL,DRY,SMALL SIZE,2/10 LB
8920001259441	PASTA,SPAGHETTI,DRY,LONG FORM,3/10

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STOCK #	DESCRIPTION
892001E190523	PASTA,TORTELLINI,CHEESE AND SPINACH
8920006160069	PASTA,VERMICELLI,DRY,2/10 LB BX
892001E191951	PASTA,WAGON WHEEL,TRI-COLOR,2/10 LB
890501E595221	PASTRAMI,BEEF,CKD,CHL,2/6 LB AVG
890501E196964	PASTRAMI,TURKEY,CKD,FZN,VAC PAC,4/3
892001E190697	PASTRY SHEET,PHYLLO,FZN,12/1 LB PG
893001E193777	PEANUT BUTTER,CHUNKY,12/28 OZ JR
8930004382652	PEANUT BUTTER,CUP,200/.5 OZ CO
8930013830091	PEANUT BUTTER,SMOOTH,12/28 OZ JR
890501E199022	PEPPERONI,SANDWICH,XL,PRE-SLICED,12
8905001182322	PEPPERONI,SLICED,FZN,14/16 CT,10 LB
890501E090544	PEPPERONI,SLICED,FZN,14/16 CT,2/12.
895001E090339	PEPPERS,CHERRY,PICKLED,4/1 GL JR
895001E194671	PICKLE,DILL,LNG SLI,CHL,KO,KK,LNGTH
895001E193592	PICKLE,SPEAR,KO,130/140 CT,4/1 GL C
895001E097123	PICKLE,WHOLE,DILL,60/70 CT,1/5 GL C
8950010361179	PICKLES,DILL,CHIPS,CRINKLE CUT,4/1
895001E193995	PICKLES,DILL,CHL,SLICED LENGTHWISE,
895001E095160	PICKLES,DILL,SPEARS,KOSHER,6/10 CN
8950006165469	PICKLES,DILL,WHOLE,KOSHER,110/130,6
895001E193996	PICKLES,SPEAR,HOT SPICY,CHL,2 GL CO
895001E191236	PICKLES,SWEET CHIP,BRD AND BTR,6/#1
895001E091108	PICKLES,SWEET,WHOLE,GHERKINS,4/1 GL
8940006160226	PIE FILLING,APPLE,6/#10 CN
8940004789073	PIE FILLING,BLUEBERRY,6/#10 CN
8940006160227	PIE FILLING,CHERRY,6/#10 CN
894001E190765	PIE FILLING,LEMON,6/#10 CN
8940006160228	PIE FILLING,PEACH,6/#10 CN
892001E094313	PIE SHELL,PREFORMED,FZN,10 IN,9 OZ
892001E092508	PIE SHELL,PREFORMED,FZN,DEEP DISH,9
892001E591176	PIE SHELL,PREFORMED,GRAHAM,9 IN,24/
892001E090230	PIE,APPLE,FZN,UNBAKED,10 IN,6/49 OZ
892001E096560	PIE,BANANA CREAM,FZN,10 IN,6/27 OZ
892001E090227	PIE,BLUEBERRY,FZN,UNBAKED,10 IN,6/4
892001E093411	PIE,BOSTON CREAM,FZN,T S,6/33 OZ EA
892001E194471	PIE,CARAMEL APPLE GRANNY,14 CT,4/68
892001E096765	PIE,CHERRY,FZN,UNBAKED,10 IN,6/46 O
892001E090844	PIE,CHOC CREAM,THAW N SERVE,10 INCH
892001E091124	PIE,CHOC MERINGUE,FZN,10 IN,4/47 OZ
892001E091267	PIE,LEMON MERINGUE,10 IN,6/38 OZ EA
892001E090442	PIE,LEMON MERINGUE,FZN,ONE CRUST,10
892001E093425	PIE,PEACH,FZN,UNBAKED,10 IN,6/47 OZ
892001E193083	PIE,PECAN,FZN,SOUTHERN STYLE,10 IN,
892001E090837	PIE,PUMPKIN,FZN,10 IN,6/44 OZ EA,T/

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STOCK #	DESCRIPTION
892001E096766	PIE,PUMPKIN,FZN,UNBAKED,10 IN,6/46
892001E194472	PIE,SNICKER BLITZ,14 CT,4/73.6 OZ E
890501E098515	PIG,WHOLE,CHILLED,50 LB CS,S/O 1 WK
892001E192968	PIZZA CRUST,FZN,BAKED,ROUND,RAISED
892001E594179	PIZZA CRUST,FZN,PARBKD,RND,16 IN,18
8920001248374	PIZZA CRUST,FZN,ROUND,18/12 IN EA
892001E098257	PIZZA DOUGH,FZN,14 IN,28/19 OZ EA
892001E193142	PIZZA DOUGH,FZN,PRE-SHEETED,RECT,12
894001E594794	PIZZA DOUGH,W/CHSE,FZN,RND,15 IN,40
894001E099139	PIZZA,BAKED,FZN SUPREME,5 IN,6.5 OZ
894001E094215	PIZZA,BAKED,FZN,CHEESE,5 IN,54/5.5
894001E097732	PIZZA,BAKED,FZN,PEPPERONI,5 IN,6.25
894001E094212	PIZZA,BAKED,FZN,SUPREME,5 IN,54/6.5
892001E091082	PIZZA,CRUST,FZN,RECTANGLE,12X16 IN,
894001E093302	POCKET,HOT,HAM/CHEESE,24/5 OZ EA,IN
894001E191191	POCKET,HOT,PEPPERONI/CHEESE,24/5 OZ
894001E600343	POPCORN,CHEESE W/TABASCO,80/.8 OZ P
894001E600344	POPCORN,CHEEZ-IT WHITE CHEDDAR,80/.
894001E600345	POPCORN,RICE KRISPY KRUNCH,80/1.5 O
890501E598179	PORK CHOPS,CC,BNLS,FZN,32/5 OZ EA,N
890501E194577	PORK CHOPS,CC,BNLS,FZN,5 OZ,32/5 OZ
8905001491355	PORK HOCKS,SMOKED,SPLIT,FZN,10# AVG
890501E195450	PORK LOIN CHOPS,CTR-CUT,FZN,PRTN-CU
890501E095838	PORK LOIN,BNLS,TIED,FZN,MIN US CH,M
890501E091390	PORK PATTIES,FZN,RECT,W/BBQ SAUCE,4
890501E194824	PORK RIB SPARE,PRECKD,8 RACKS/2.5 L
8905001268743	PORK RIBS,SPARERIBS,FZN,NAMP 416,3.
890501E197275	PORK,COOKED,SEASONED,8/4.5 LB AVG,2
890501E197910	PORK,DICED,FZN,1/2 IN. CUBES,2/5 LB
8905007536503	PORK,DICED,FZN,1X1,2/5 LB PG,NAMP 4
890501E097138	PORK,RIB,COUNTRY STYLE,B/I,FZN,1/10
890501E194868	PORK,SLICED,FZN,PHILIP TOCINO ,10/5
890501E591423	PORK,TENDERLOIN,WHOLE,CHL,1.5/DN,10
891501E594823	POTATO SKIN,4/4 LB CO
891501E199222	POTATO,FF,3/8 SKIN ON,6/5 LB CO
896001E192321	POWERADE,FRUIT PUNCH,5X1,BIB,1/2.5
896001E091616	POWERADE,LEMON LIME,5X1,BIB,1/2.5 G
896001E191469	POWERADE,MOUNTAIN BLAST,5X1,BIB,1/2
894001E098593	PUDDING MIX,BUTTERSCOTCH,INST,12/2
894001E092310	PUDDING MIX,CHOC,INST,12/2 LB PG
894001E092449	PUDDING MIX,PISTACHIO,INST,12/28 OZ
894001E092309	PUDDING MIX,VANILLA,INST,12/2 LB PG
894001E094283	PUDDING,BUTTERSCOTCH,CHL,PULL TOP,4
894001E090036	PUDDING,CHOC,6/#10 CN

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
894001E592960	PUDDING,CHOCOLATE,CHL,PULL TOP,4 OZ
894001E195580	PUDDING,RICE,CHL,2/4 LB CO
894001E090604	PUDDING,TAPIOCA,RTU,6/#10 CN
894001E094285	PUDDING,VANILLA,24/4 OZ CO
8940014141578	PUDDING,VANILLA,6/#10 CN
892001E093705	PUFF PASTRY DOUGH,FZN,SQR,5X5 IN,2
895001E091147	RELISH,DILL,CURED,4/1 GL CO
895001E097248	RELISH,SWEET,9 GM PG,200/CO
8950006165477	RELISH,SWEET,CURED,4/1 GL JR
895001E099842	RELISH,SWEET,GREEN,6/#10 CN
8920012263368	RICE BLEND,LONG GRAIN AND WILD,6/36
892001E091815	RICE MIX,SPANISH STYLE,6/36 OZ BX
892001E093921	RICE PILAF,ORIGINAL,6/36 OZ BX
892001E096415	RICE,CALROSE,20 LB BG
892001E095644	RICE,LONG GRAIN/WILD BLEND,6/36 OZ
892001E192757	RICE,MED GRAIN,PARBOILED,BROWN,25 L
8920014131043	RICE,MILLED,JASMINE,25 LB BG
892001E090248	RICE,PARBOILED,1/25 LB BG
892001E095642	RICE,PARBOILED,LONG GRAIN,2/10 LB B
892001E095640	RICE,PARBOILED,LONG GRAIN,25 LB BG
8920005302185	RICE,PARBOILED,LONG GRAIN,6/10 LB B
892001E098661	ROLL MIX,SWT,W/ACTIVE DRY YEAST,6/5
892001E593951	ROLL,CROISSANT,BUTTER,FZN,1.5 OZ EA
892001E098524	ROLL,DOUGH,FZN,PARKERHOUSE,WHT,SOFT
892001E594226	ROLL,FRENCH,FZN,PARBAKED,SANDWICH S
892001E199235	ROLL,HOAGIE,SESAME,12/6 CT,6 INCH,2
892001E092708	ROLLS,CROISSANT,BUTTER,CRVD,FZN,24/
892001E191663	ROLLS,CROISSANT,BUTTER,FZN,UNBAKED,
892001E594827	ROLLS,DINNER,ASST,FZN,1.25 OZ EA,24
892001E195792	ROLLS,DINNER,FZN,UNBAKED,1.12 OZ EA
892001E191376	ROLLS,HOAGIE/SUB,FZN, UNBAKED,THAW-
895001E097439	SALAD DRESSING,12/32 OZ JR
8950001278919	SALAD DRESSING,CUSTOM,4/1 GAL JR
8950006165481	SALAD DRESSING,REGULAR,200/12 GM EA
894501E191179	SALAD OIL,OLIVE,3/1 GAL CO
894501E095360	SALAD OIL,OLIVE,POMACE,3/1 GL CO
8945013996324	SALAD OIL,SESAME SEED,4/1 GAL CO S/
894001E091762	SALAD,CARROT AND RAISIN,CHL,10 LB C
894001E195896	SALAD,COLE SLAW,CHL,3/9.5 LB CO
894001E095687	SALAD,MACARONI,CHL,3/8 LB CO
894001E196488	SALAD,POTATO DICED,CHILL,12/5.5 OZ
894001E092535	SALAD,POTATO,CHL,W/EGG,3/10 LB CO
890501E196860	SALAMI,COTTO,CHL,STICK,12 LB AVG
8905002991330	SALAMI,COTTO,FZN,STICK,10 LB CO,804

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
8905010041328	SALAMI,COTTO,SLICED,FZN,16/12 OZ PG
890501E194282	SALAMI,GENOA,CHL,2/5 LB AVG
890501E199023	SALAMI,GENOA,PRE-SLICED,12/16 OZ PG
890501E195155	SALISBURY STEAK,PRECOOKED,160/4 OZ
890501E198914	SALMON,FILET,SEARED,42/5 OZ EA,1/14
890501E195567	SALMON,PINK SKLS,BNLS,6/4 LB POUCH/
895001E094407	SALSA,MED,THICK AND CHUNKY,4/1 GL C
895001E190202	SALSA,MEDIUM,CHUNKY,4/1 GL CO
895001E094311	SALSA,MILD,THICK CHUNKY,4/1 GL CO
895001E094404	SALSA,MILD,THICK,CHUNKY,6/.5 GL CO,
8950010796944	SALT,IODIZED,IND,PKT,6/1000 CT CO
895001E199236	SALT,KOSHER,12/3 LB CO
895001E093114	SALT,TABLE,12/4 LB CO
895001E098876	SALT,TABLE,IODIZED,24/26 OZ CO
894001E597697	SANDWICH MEAL W/DRINK,FZN,CHICKEN/M
894001E597700	SANDWICH MEAL W/DRINK,FZN,CHKN/HAM/
894001E597695	SANDWICH MEAL W/DRINK,FZN,HAM/CHDR,
894001E597698	SANDWICH MEAL W/DRINK,FZN,HAM/TKY/C
894001E597699	SANDWICH MEAL W/DRINK,FZN,SUB DELI,
894001E597696	SANDWICH MEAL W/DRINK,TRKY/SWISS,18
894001E590079	SANDWICH MEAL,ROAST BEEF/FF CHDR,18
894001E596364	SANDWICH,FZN,PEANUT BUTR AND JELLY,
894001E599028	SANDWICH,MEAL,FZN,CHICKEN BRST,W/DR
894001E599026	SANDWICH,MEAL,FZN,HAM/CHEESE,W/DRIN
894001E599027	SANDWICH,MEAL,FZN,TURKEY/CHEESE,W/D
895001E096612	SAUCE MIX,ALFREDO,4/1 LB PG,S/O 2 W
895001E095345	SAUCE MIX,ALFREDO,WHITE,8/16 OZ PG
895001E098965	SAUCE MIX,CHEESE,8/2 LB BG,S/O 2 WK
895001E592087	SAUCE MIX,HOLLANDAISE,4/1.5 LB CO
895001E592086	SAUCE MIX,WHITE,4/2 LB CO
895001E091235	SAUCE,BARBECUE,4/1 GL CO
895001E190097	SAUCE,BARBECUE,4/1 GL CO
8950011252287	SAUCE,BARBECUE,HICKORY SMOKE,4/1 GL
895001E095966	SAUCE,BARBECUE,SMOKED,4/1 GL CO
895001E196861	SAUCE,BARBEQUE,IND,CUP,200/1 OZ EA
895001E093817	SAUCE,BROWNING AND SEASONING,W/OUT
895001E596367	SAUCE,BUFFALO WING,DURKEE,4/1 GL CO
895001E092008	SAUCE,CHEESE,CANNED,FOR NACHOS,6/#1
8950012444288	SAUCE,CHEESE,CHEDDAR,SHARP,6/#10 CN
895001E594129	SAUCE,CHEESE,NACHO,FOR DISP,4/107 O
895001E591573	SAUCE,CHEESE,W/JALAPENO PEPPERS,4/1
895001E097241	SAUCE,CHILI,12/12 OZ BT
8950011879741	SAUCE,ENCHILADA,6/#10 CN
895001E198921	SAUCE,FIRE ROASTED PEPPER,8/2 LB CO

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
895001E093513	SAUCE,HONEY MUSTARD,200/1 OZ CUP
895001E191867	SAUCE,HONEY MUSTARD,CUP,100/1 OZ EA
895001E095997	SAUCE,HOT,12/5 OZ CO
895001E090747	SAUCE,HOT,24/6 OZ BT
895001E099874	SAUCE,HOT,TOBASCO,200/3 GM CO
895001E190577	SAUCE,LEMON HERB,8/2 LB CO,2 WK LT
895001E095474	SAUCE,MARINARA,6/#10 CN
895001E593459	SAUCE,MARINARA,FZN,4/3 LB CO,S/O 2
894001E592092	SAUCE,MIX,DEMI,GLACE,4/2 LB CO
895001E190157	SAUCE,MOREL,8/2 LB CO,2 WK LT
895001E095999	SAUCE,PEPPER,GREEN,EXTRA HOT,12/5 O
895001E095126	SAUCE,PESTO,6/32 OZ CO
895001E190204	SAUCE,PICANTE,MEDIUM,4/1 GL CO
895001E094410	SAUCE,PICANTE,MEDIUM,4/1 GL CO S/O
8950013838944	SAUCE,PICANTE,MILD,200/.5 OZ
8950013760288	SAUCE,PICANTE,MILD,4/1 GAL CO
895001E190190	SAUCE,PICANTE,MILD,PACKET,.50 OZ,20
8940010677961	SAUCE,PIZZA,W/BASIL,6/#10 CN
895001E593758	SAUCE,SEAFOOD COCKTAIL,100/1 OZ EA
895001E092394	SAUCE,SEAFOOD,COCKTAIL,2/1 GL CO
895001E094661	SAUCE,SOY,12/5 OZ CO
895001E091252	SAUCE,SOY,4/1 GL CO
895001E095188	SAUCE,SOY,4/1 GL CO
895001E096804	SAUCE,SOY,LITE,12/5 OZ BT
895001E092513	SAUCE,SOY,PACKET,1/2 OZ PG,200/CO
8940013505322	SAUCE,SPAGHETTI,CANNED,MARINARA,6/#
895001E096033	SAUCE,STEAK,12/10 OZ BT
895001E098309	SAUCE,STEAK,12/10 OZ BT
895001E098384	SAUCE,STEAK,A-1,BOLD/SPICY,12/10 OZ
8950012263367	SAUCE,SWEET AND SOUR,1 OZ EA/200/CO
895001E091969	SAUCE,SWEET AND SOUR,4/1 GL CO
895001E193817	SAUCE,TACO,9 GM PG,500/CO
895001E095141	SAUCE,TACO,RED,12/7 OZ JAR
895001E096364	SAUCE,TARTAR,200/12 GM
895001E090334	SAUCE,TARTAR,4/1 GL CO
895001E091253	SAUCE,TERIYAKI,4/1 GL CO
895001E095998	SAUCE,TOBASCO,HOT,12/12 OZ CO
895001E097124	SAUCE,TOMATO,6/#10 CN
895001E097454	SAUCE,TOMATO,CANNED,6/#10 CN
895001E093013	SAUCE,TZATZIKI,CUCUMBER GYROS SAUCE
895001E096987	SAUCE,WORCESTERSHIRE,12/10 OZ BT
895001E591990	SAUCE,WORCESTERSHIRE,24/5 OZ BT
895001E194188	SAUCE,WORCESTERSHIRE,4/1 GL CO
8905014584204	SAUSAGE PTY,PRECKD,PORK,80/2 OZ EA,

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
8905000805318	SAUSAGE,BRATWURST,LINKS,RAW,FZN,5.3
8905005775993	SAUSAGE,BREAKFAST LINK,PRECKD,FZN,P
890501E596337	SAUSAGE,BRKfst PATTIES,CKD,CHICKEN,
890501E095758	SAUSAGE,ITALIAN,HOT,LINK,PRCKD,FZN,
890501E595483	SAUSAGE,ITALIAN,LINKS,HOT,FZN,6 IN,
890501E595482	SAUSAGE,ITALIAN,SWT,FZN,4/LB,12 LB
890501E591215	SAUSAGE,KNOCKWURST,LINKS,CHL,BEEF P
890501E192625	SAUSAGE,PIZZA TOP,PORK,CRUMLD,CKD,F
890501E596430	SAUSAGE,PIZZA TOP,PORK,CRUMLD,CKD,F
8905000805805	SAUSAGE,POLISH,LINKS,FZN,SMOKED,4/L
890501E091485	SAUSAGE,POLISH,ROPE STYLE,FZN,SMKD,
890501E590293	SAUSAGE,PORK PATTIES,PRECKD,FZN,84/
8905009266485	SAUSAGE,PORK ROLL,RAW,FZN,NAMP 802
890501E095044	SAUSAGE,PORK,ANDOUILLE LINKS,FZN,CA
890501E195451	SAUSAGE,PORK,LINKS,FZN,LANGANISA,5
890501E096607	SAUSAGE,PORK,LINKS,RAW,FZN,160/1 OZ
890501E096913	SAUSAGE,PORK,PTY,RAW,FZN,RND,48/4 O
890501E592142	SAUSAGE,TURKEY LINK,160/1 OZ
895001E191633	SEASONING,BLACKENED,6/20 OZ CO
895001E095733	SEASONING,CARIBBEAN JERK,1/18 OZ EA
895001E591268	SEASONING,POULTRY,DRY,12 OZ CO
892001E098966	SHELL,TACO,CORN,YELLOW,200/CO
8945010668210	SHORTENING,ALL PURPOSE,ALL VEG,12/3
894501E190431	SHORTENING,ALL PURPOSE,ALL VEG,6/6
894501E094939	SHORTENING,FRY,LIQ,6/5 QT CO
8945006160091	SHORTENING,GENERAL PURPOSE,ALL VEG,
894501E099249	SHORTENING,LIQ,BUTTER FLAVOR,3/1 GL
894501E091059	SHORTENING,LIQ,DEEP-FRY COOKERY,CAN
894501E096198	SHORTENING,LIQ,DEEP-FRY,ALL SOYBEAN
894501E192967	SHORTENING,LIQ,PAN/GRILL,ALL VEG OI
894001E093720	SNACK,CHIP,VARIETY PAK,LAYS,1 OZ EA
894001E091554	SNACK,CHIPS,BARBECUE,60/1.5 OZ PG
894001E595966	SNACK,CHIPS,SALT AND VINEGAR,60/1.5
894001E091305	SNACK,CHIPS,SOUR CRM/ONION,104/1 OZ
894001E092979	SNACK,CORN CHIPS,104/1.25 OZ PG
8940001376029	SNACK,CORN CHIPS,REGULAR,8/16 OZ BG
894001E595955	SNACK,CORN PUFFS,CHEESE,FRIED,CRUNC
894001E095164	SNACK,FRUIT,ROLL-UPS,BANANA BERRY,9
894001E190126	SNACK,ONIONS,FRENCH FRIED,6/24 OZ C
894001E091242	SNACK,POPCORN,MICRO,24/3.5 OZ PG
894001E090847	SNACK,POTATO CHIPS,BARBECUE,104/1 O
894001E199677	SNACK,POTATO CHIPS,BBQ,1.5 OZ EA,48
894001E194771	SNACK,POTATO CHIPS,JALAPENO,1.5 OZ
894001E199685	SNACK,POTATO CHIPS,MAUI ONION SWT,1

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
894001E199686	SNACK,POTATO CHIPS,ORIGINAL,1.5 OZ
894001E595973	SNACK,POTATO CHIPS,ORIGINAL,104/1 O
8940007823013	SNACK,POTATO CHIPS,UNFLAVORED,RIPPL
8940014001683	SNACK,PRETZELS,HARD,TWISTS,88/1.5 O
894001E098883	SNACK,PRETZELS,MINI TWIST,7 LB CO
894001E195582	SNACK,PRETZELS,SOFT,BAKED,FZN,100/2
894001E195583	SNACK,PRETZELS,SOFT,BAKED,FZN,50/5
894001E197506	SNACK,TIRTILLA CHIPS,TRI-COLOR,TRIA
894001E091164	SNACK,TORTILLA CHIPS,3/2 LB BG
894001E595978	SNACK,TORTILLA CHIPS,NACHO,104/1 OZ
894001E092371	SNACK,TORTILLA CHIPS,RANCH,104/1 OZ
894001E194283	SNACK,TRAIL MIX,60/2 OZ PG
896001E090370	SODA,COKE CLASSIC,12/12 OZ CAN
896001E091716	SODA,DIET COKE,24/12 OZ CAN
896001E093087	SODA,ROOT BEER,24/12 OZ CAN
896001E195470	SODA,ROOT BEER,GLASS,THOMAS KEMP,24
896001E093666	SODA,SPRITE,24/12 OZ CAN
8935014197031	SOUP AND GRAVY BASE,BEEF,24/1 LB PG
893501E092595	SOUP AND GRAVY BASE,BEEF,W/O MSG,6/
8935014197030	SOUP AND GRAVY BASE,CHICKEN,24/1 LB
8935005437789	SOUP AND GRAVY BASE,CHICKEN,29 OZ E
893501E091224	SOUP AND GRAVY BASE,CHICKEN,6/1 LB
893501E092596	SOUP AND GRAVY BASE,CHICKEN,W/O MSG
893501E192336	SOUP BASE,CHICKEN,GRANULATED,25 LB
893501E091634	SOUP BASE,CLAM,6/1 LB CO
8935014197032	SOUP BASE,HAM,NO MSG,6/1 LB CO
8935001491359	SOUP MIX,BEEF,W/NOODLES AND VEG,29
8935007536422	SOUP MIX,DEHY,CHICKEN W/NOODLE,29 O
8935001941368	SOUP MIX,FRENCH ONION,6/5.5 OZ PG
8935005774680	SOUP MIX,TOMATO W/NOODLE,24/19 OZ C
893501E094656	SOUP,CANNED,CONDENSED,BEAN WITH BAC
893501E094655	SOUP,CANNED,CONDENSED,BEEF NOODLE,1
893501E591444	SOUP,CANNED,CONDENSED,BEEF W/VEG,12
893501E094654	SOUP,CANNED,CONDENSED,CHICKEN NOODL
893501E094650	SOUP,CANNED,CONDENSED,CHICKEN W/RIC
893501E094642	SOUP,CANNED,CONDENSED,CLAM CHOWDER,
893501E094652	SOUP,CANNED,CONDENSED,CREAM OF CELE
893501E094653	SOUP,CANNED,CONDENSED,CREAM OF CHIC
893501E094649	SOUP,CANNED,CONDENSED,CREAM OF MUSH
893501E094648	SOUP,CANNED,CONDENSED,CREAM OF POTA
893501E094647	SOUP,CANNED,CONDENSED,MINESTRONE,12
893501E094646	SOUP,CANNED,CONDENSED,TOMATO,12/51
893501E093524	SOUP,CANNED,CONDENSED,TOMATO,LO-SOD
893501E094643	SOUP,CANNED,CONDENSED,VEG BEEF,12/5

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
893501E094645	SOUP,CANNED,CONDENSED,VEGETABLE,12/
893501E094644	SOUP,CANNED,CONDENSED,VEGETARIAN,12
893501E195227	SOUP,CHL,CONDENSED,BROCCOLI/CHEESE,
893501E195228	SOUP,CHL,CONDENSED,CHICKEN GUMBO W/
893501E190857	SOUP,CHL,CONDENSED,CHICKEN NOODLE W
893501E195226	SOUP,CHL,CONDENSED,CLAM CHOWDER,NEW
893501E190860	SOUP,CHL,CONDENSED,MINESTRONE,4/3#
893501E195229	SOUP,CHL,CONDENSED,POTATO,COUNTRY S
893501E190853	SOUP,CHL,CONDENSED,TURKEY NOODLE OL
893501E592834	SOUP,CLAM CHOWDER,MANHTN STYLE,12/5
893501E192249	SOUP,CUP OF NOODLE CHICKEN,12/2.5 O
893501E192248	SOUP,CUP OF NOODLE,BEEF,12/2.5 OZ E
893501E192247	SOUP,CUP OF NOODLE,SHRIMP,12/2.5 OZ
893501E191437	SOUP,FZN RTS,BOIL-IN-BAG,CALIFORNIA
893501E191419	SOUP,FZN RTS,BOIL-IN-BAG,CHICKEN AN
893501E191420	SOUP,FZN RTS,BOIL-IN-BAG,CHICKEN NO
893501E191429	SOUP,FZN RTS,BOIL-IN-BAG,CLAM CHOWD
893501E191421	SOUP,FZN RTS,BOIL-IN-BAG,MINESTRONE
893501E191798	SOUP,FZN RTS,VEGETABLE BEEF,4/8 LB
893501E091953	SOUP,FZN,CONC,CHICKEN GUMBO,4/4 LB
893501E094007	SOUP,FZN,CONC,MINESTRONE,4/4 LB CO
893501E193173	SOUP,FZN,CONC,SPLIT PEA,W/HAM,4/4 L
893501E199200	SOUP,FZN,COND,CLAM CHDR,NEW ENGLAND
893501E199201	SOUP,FZN,COND,SALMON,SMK,CHOWDER,3/
893501E599781	SOUP,FZN,CONDENSED,CHICKEN/NDLE,4/4
893501E599782	SOUP,FZN,CONDENSED,CHICKEN GUMBO,4
893501E599777	SOUP,FZN,CONDENSED,CHICKEN DUMPLI
893501E599776	SOUP,FZN,CONDENSED,CLAM CHWDR,NEW E
893501E599779	SOUP,FZN,CONDENSED,CREAM OF BROCC W/
893501E599783	SOUP,FZN,CONDENSED,GARDEN VEGETABLE
893501E599780	SOUP,FZN,CONDENSED,POTATO CHOWDER,4
893501E599784	SOUP,FZN,CONDENSED,VEGETABLE BEEF,4
893501E599778	SOUP,FZN,CONDENSED,WILD RICE/CHKN,4
893501E592081	SOUP,FZN,RTS,CALIF MEDLY,BOIL -N-BG,
893501E592082	SOUP,FZN,RTS,CHKN DMPLNG,BOIL -N-BG,
893501E592073	SOUP,FZN,RTS,CHKN NOODLE,BOIL -N-BG,
893501E594386	SOUP,FZN,RTS,MINESTRONE,BOIL -N-BG,4
893501E594387	SOUP,FZN,RTS,NE CLAM CHOWDER,4/8 LB
893501E592079	SOUP,FZN,RTS,VEG BEEF,BOIL -IN-BAG,4
893501E097265	SOUP,SPLIT PEA W/HAM,CONC,12/54 OZ
891001E090864	SOUR CREAM,CULTURED,100/1 OZ EA
891001E091367	SOUR CREAM,CULTURED,2/5 LB CO
8910008901536	SOUR CREAM,CULTURED,8/2 LB CO
895001E095439	SPICE BLEND,CHILI,POWDER,DRK,18 OZ

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STOCK #	DESCRIPTION
895001E592490	SPICE BLEND,MRS DASH,REGULAR,12/2.5
895001E091333	SPICE BLEND,SEAFOOD,1 LB CO
895001E094561	SPICE MIX,FAJITA, 6/8.9 OZ CO
895001E593846	SPICE MIX,MEXICAN,FOR RICE,20/5 OZ
895001E094402	SPICE MIX,TACO,12/12 OZ PG,S/O 2 WK
895001E096414	SPICE MIX,TACO,9 OZ CO
895001E095240	SPICE SALT,1/5 LB CO
895001E092187	SPICE, CAJUN,SEASONING,18 OZ CO
895001E098779	SPICE,ALLSPICE,GRND,1 LB CO
895001E090917	SPICE,BASIL,SWEET,GRND,12 OZ CO
895001E098805	SPICE,BASIL,SWEET,LEAVES,WHOLE,5 OZ
895001E591453	SPICE,BAY LEAVES,WHOLE,2 OZ CO
895001E093007	SPICE,BLEND,ALL PURPOSE,W/O SALT,6/
895001E098882	SPICE,BLEND,CHILI POWDER,LIGHT,18 O
895001E195033	SPICE,BLEND,ITALIAN STYLE,WHL,28 OZ
895001E596777	SPICE,BLEND,KEY WEST,6/20 OZ CO,2 W
895001E098776	SPICE,BLEND,LEMON PEPPER,27 OZ CO
895001E199024	SPICE,BLEND,MONTREAL,STEAK RUB,1/29
895001E097087	SPICE,BLEND,MONTREAL,STEAK RUB,29 O
895001E098780	SPICE,CARAWAY SEED,16 OZ CO
895001E092903	SPICE,CELERY SALT,30 OZ CO
895001E091445	SPICE,CELERY SEED,GRD,16 OZ CO
895001E098782	SPICE,CELERY SEED,WHOLE,6/1 LB CO
895001E091651	SPICE,CHIVES,FREEZE-DRIED,CHOPPED,1
895001E098802	SPICE,CINNAMON,GRD,16 OZ CO
895001E098783	SPICE,CLOVES,GRD,1 LB CO
895001E098784	SPICE,CLOVES,WHOLE,11 OZ CO
895001E098814	SPICE,CREAM OF TARTAR,25 OZ CO
895001E098786	SPICE,CUMON,GRD,16 OZ CO
895001E098774	SPICE,CURRY POWDER,1 LB CO
895001E098806	SPICE,DILLWEED,WHOLE,5 OZ CO
895001E092521	SPICE,FENNEL SEED,WHL,14 OZ CO
8950012542691	SPICE,GARLIC POWDER,12/16 OZ EA
895001E098789	SPICE,GARLIC PWDR,19 OZ CO
895001E192747	SPICE,GARLIC SALT,40 OZ CO
895001E098788	SPICE,GARLIC,GRANULATED,26 OZ CO
895001E098790	SPICE,GINGER,GRD,16 OZ CO
895001E195035	SPICE,MIX,TACO,24 OZ CO
895001E098791	SPICE,MUSTARD,GRD,16 OZ CO
895001E090928	SPICE,NUTMEG,GRD,1 LB CO
895001E098793	SPICE,ONION PDR,20 OZ CO
895001E098807	SPICE,OREGANO LEAVES,WHOLE,16 OZ CO
895001E090929	SPICE,OREGANO,GROUND,13 OZ CO
8950014197710	SPICE,PAPRIKA SPAN,12/16 OZ EA

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
895001E098794	SPICE,PAPRIKA,GRD,18 OZ CO
895001E098809	SPICE,PARSLEY,FLAKES,DEHY,10 OZ CO
895001E098808	SPICE,PARSLEY,FLAKES,DEHY,2 OZ CO
895001E098795	SPICE,PEPPER,BLACK,GRD,18 OZ CO
895001E091672	SPICE,PEPPER,BLACK,GRD,SHK PCH,2 LB
895001E095237	SPICE,PEPPER,BLACK,GRND,6000 PG CO
895001E098796	SPICE,PEPPER,BLACK,WHL,19.5 OZ CO
8950000627750	SPICE,PEPPER,CAYENNE,GRD,14 OZ CO
895001E098798	SPICE,PEPPER,RED,CRUSHED,12 OZ CO
895001E195019	SPICE,PEPPER,RED,CRUSHED,3.25 CO
895001E090332	SPICE,PEPPER,WHITE,GRD,18 OZ CO
895001E195032	SPICE,POPPYSEED,WHOLE,20 OZ CO
895001E092227	SPICE,ROSEMARY,GRND,6/11 OZ JR,S/O
895001E590499	SPICE,ROSEMARY,WHOLE,6 OZ CO
895001E195034	SPICE,SAGE,GRD,11 OZ CO
895001E098810	SPICE,SAGE,RUBBED,6 OZ CO
895001E094940	SPICE,SALT,4/5 LB CO JOHNNYS
895001E090290	SPICE,SEASONING SALT,JOHNNYS,12/16
895001E091331	SPICE,SESAME SEEDS,WHOLE,18 OZ CO
895001E098811	SPICE,TARRAGON,LEAVES,WHOLE,3.5 OZ
8950014192894	SPICE,THYME,GRD,11 OZ CO
895001E195036	SPICE,THYME,LVS,WHL,6 OZ CO
895001E092600	SPICE,TURMERIC GRD,16 OZ CO
892001E592107	STARCH,EDIBLE,CORNSTARCH,24/1 LB CO
892001E095305	STARCH,EDIBLE,INST,PRE-GELLED,25 LB
890501E198902	STEAK,STRIPLOIN,BNLS,CHOICE,CTR CUT
890501E192739	STEAK,TOP SIRL,CHOICE,FRESH,20/8 OZ
890501E198903	STEAK,TOP SIRLOIN,CHOICE,CC,FRESH,1
8940010889076	STEW,BEEF W/VEG,6/#10 CN
892001E095169	STUFFING MIX,CHICKEN,4/3 LB 9.5 OZ
892001E093922	STUFFING MIX,CORNBREAD,6/3.5 LB BX
892001E093923	STUFFING MIX,TRADITIONAL,6/58 OZ BX
8925010607499	SUGAR,BROWN,LIGHT,24/1 LB BX
8925014314621	SUGAR,REFINED,WHITE,GRANULATED,1/10
892501E193140	SUGAR,REFINED,WHITE,GRANULATED,25 L
8925010594084	SUGAR,REFINED,WHITE,GRANULATED,4/10
8925010607495	SUGAR,REFINED,WHITE,PDR,CONFECTIONE
892501E090556	SUGAR,SUBSTITUTE,ASPARTAME,IND,2000
892501E094326	SUGAR,SUBSTITUTE,SACCHARIN,2/1250 C
892501E192617	SUNFLOWER SEEDS,SHL,ROASTED,UNSALTE
892001E097483	SWEET ROLLS,CINNAMON,FZN,1.25 OZ EA
8925014197029	SYRUP,CORN,LIGHT,12/16 OZ BT
892501E091647	SYRUP,CORN,LIGHT,4/1 GAL CO
8940013869473	SYRUP,LEMON-LIME,SF,1/5 GAL BIB

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
892501E093928	SYRUP,MAPLE,IMIT THICK,1.5 OZ CUP,1
8925007822983	SYRUP,MAPLE,IMIT,THICK,1.5 OZ CUP,2
892501E090264	SYRUP,MAPLE,IMIT,THICK,4/1 GAL CO
896001E190615	SYRUP,MRPIBB,5.5X1,BIB 1
8920000435352	TACO SHELLS,CORN,YELLOW,5.5 IN EA,2
894001E096023	TAMALE,BEEF,FZN,60/5 OZ EA,S/O 2 WK
894001E595397	TAMALES,PORK,FZN,W/RED CHILES,5 OZ
894001E595005	TAQUITOS,CHICKEN,FZN,W/RICE,36/5.5
8955007536332	TEA BAGS,IND,ORANGE PEKOE,W/TAGS/ST
895501E095123	TEA,BAGS,IND,ORANGE AND BLK PEKOE,1
895501E590555	TEA,BAGS,MULTI-SERV,ICED,24/3 OZ BG
895501E597264	TEA,CONC,EXTRACT,UNSWT,LIQ,100/1,YL
895501E090350	TEA,CONC,SWT,RASPBERRY,5/1,5 GL BIB
895501E193093	TEA,CONC,UNSWT,3 GL BIB
895501E095924	TEA,CONC,UNSWT,5 GAL BIB
895501E599815	TEA,INSTANT,CHAI,8/1.5 LB CO,2 WK L
892001E098027	TOASTER PASTRY,APPLE CINNAMON,48/2
892001E094466	TOASTER PASTRY,BLUEBERRY FRSTD,48/2
892001E098028	TOASTER PASTRY,FRSTD,BROWN SUGAR CI
892001E594739	TOASTER PASTRY,S MORES,72/2 CT PG,S
892001E596099	TOASTER PASTRY,STRAWBERRY,FROSTED,8
894001E192138	TOPPING,CAPPUCCINO,FOR DISPENSER,8/
8940004804537	TOPPING,CHOC,HOT FUDGE,6/#10 CN
894001E595854	TOPPING,DESSERT,VAR PACK,12 OZ SQUE
894001E091648	TOPPING,ICE CREAM,BUTTERSCOTCH,6/#5
894001E098048	TOPPING,ICE CREAM,BUTTERSCOTCH,FF,1
894001E092602	TOPPING,ICE CREAM,CARAMEL,6/#5 LB C
894001E098049	TOPPING,ICE CREAM,CARAMEL,FF,SQZ,12
894001E098050	TOPPING,ICE CREAM,CHOC,FF,SQZ,12/20
894001E198267	TOPPING,PINEAPPLE,CRUSHED,RTU,6/#5
894001E093850	TOPPING,SPRINKLES,RAINBOW,6 LB BG
894001E097718	TOPPING,STRAWBERRY,SLICED,6/#5 CN
8940014196701	TOPPING,WHIPPED,MIX,12/1 LB PG
894001E594158	TOPPING,WHIPPED,NON DAIRY,FZN,12/16
894001E091033	TOPPING,WHIPPED,NON-DAIRY,12/10.8 O
894001E090049	TOPPING,WHIPPED,NON-DAIRY,FZN,12/16
8940013650097	TORTELLINI,CHEESE FILLED,FZN,PRCKD,
8920000809096	TORTILLA,CHL,FLOUR WHOLE WHEAT,10 I
892001E093595	TORTILLA,CORN,YELLOW,6 IN,12/36 CT
892001E199159	TORTILLA,FLOUR,HAND STRCH,12/12 CT
892001E199327	TORTILLA,FZN,CORN,BLUE,6/60 CT CS
892001E096859	TORTILLA,FZN,FLOUR,8 IN,24/12 CT PG
892001E191512	TORTILLA,HERB GARLIC,CHL,12 IN DIA,
892001E195614	TORTILLA,SHELL,BKD BOWL,7.5 IN DIA,

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
892001E195013	TORTILLAS,CHL,FLOUR,10 IN,12/10 CT
892001E096755	TORTILLAS,CHL,FLOUR,HAND STRETCHED,
892001E096778	TORTILLAS,CHL,FLOUR,WHOLE WHEAT,10
890501E099941	TUNA,LIGHT,WATER,POUCH,6/43 OZ PG
894001E196172	TURBOT FIL NAUTILUS,40/6 OZ EA,3 WK
8905013930434	TURKEY BREAST,BNLS,CKD,CHL,2/7-9 LB
890501E196965	TURKEY BREAST,BNLS,CKD,SLICED,FZN,.
890501E595220	TURKEY BRST,BNLS,CKD,DELI,2/6 LB AV
8905002627274	TURKEY,BLNS,RAW,NETTED,FZN,ROAST,3/
890501E592148	TURKEY,BRST,BNLS,CKD,DELI,CHL,2/8-9
890501E094451	TURKEY,GRD,FZN,2/10 LB CO
890501E197504	TURKEY,OVEN ROASTED,FZN,SLICED,6/2.
890501E195350	TURKEY,WHL,BNLS,RAW,FZN,1/13-18 LB
890501E196941	TURKEY,WHOLE,FZN,RTC,TOM,2/22-24 LB
892001E094579	TURNOVER,PASTRY,FZN,APPLE,144/3 OZ
8905014082405	VEAL STEAK,FLAKED/,RAW,BRD,FZN,30/5
891501E095131	VEG,ASPARAGUS,CUTS AND TIPS,6/#10 C
8915004046065	VEG,ASPARAGUS,FZN,GREEN,CUTS/TIPS,G
8915010373258	VEG,BEAN SALAD,THREE BEAN,CHL,GRN/K
891501E094519	VEG,BEAN SPROUTS,6/#10 CN
891501E091378	VEG,BEANS,BLACK,DRY,20 LB CO
8915010382147	VEG,BEANS,GARBANZO,24/15.5 OZ CN
891501E090968	VEG,BEANS,GARBANZO,IN BRINE,GR A,6/
891501E094540	VEG,BEANS,GREEN,CUT,6/#10 CN
8915013362900	VEG,BEANS,GREEN,FZN,CUT,30 LB BG
8915001281176	VEG,BEANS,GREEN,FZN,CUT,GR A,12/2 L
8915001629878	VEG,BEANS,GREEN,FZN,FRENCH,GR A,12/
8915006164820	VEG,BEANS,GREEN,ITALIAN,GR A,6/#10
891501E091157	VEG,BEANS,KIDNEY,DRY,RED,20 LB BX
891501E192032	VEG,BEANS,KIDNEY,DRY,SMALL,RED,20 L
8915009266793	VEG,BEANS,KIDNEY,GR A,6/#10 CN
891501E091287	VEG,BEANS,LENTILS,DRY,20 LB BX
8915001277984	VEG,BEANS,LIMA,FZN,GR A,12/2.5 LB P
891501E090189	VEG,BEANS,PINTO,DRY,20 LB BG
891501E092580	VEG,BEANS,PINTO,GR A,6/#10 CN
891501E094510	VEG,BEANS,REFRIED,6/#10 CN
8940014182700	VEG,BEANS,REFRIED,VEGETARIAN,6/#10
8915006164818	VEG,BEANS,WAX,CUT,4SV,FCY,6/#10 CN
8915000626568	VEG,BEANS,WHITE,DRY,12/2 LB BG
891501E091015	VEG,BEANS,WHITE,DRY,US NO. 1 GR,1/2
891501E090964	VEG,BEANS,WHITE,GREAT NORTHERN,US N
891501E097477	VEG,BEANS,WHITE,W/MOLASSES AND BROW
8915001845601	VEG,BEANS,WHITE,W/PORK,IN TOMATO SA
891501E199407	VEG,BEETS,SLICED,24/29 OZ CN

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
891501E197170	VEG,BEETS,SLICED,MED,6/#10 CN
891501E094336	VEG,BROCCOLI,FZN,CHOPPED,GR A,12/2.
891501E096021	VEG,BROCCOLI,FZN,CUT,GR A,12/2.5 LB
891501E197015	VEG,BROCCOLI,FZN,SPEARS,US GRD A,12
8915001277991	VEG,BRUSSEL SPROUTS,FZN,GR A,6/2.5
8915001625087	VEG,CARROTS,FZN,SLICES,GR A,12/2 LB
891501E096046	VEG,CARROTS,FZN,WHL BABY,GR A,12/2
8915006342436	VEG,CARROTS,SLICED,GR A,6/#10 CN
8915001606156	VEG,CAULIFLOWER,FZN,GR A,12/2 LB PG
8915002573952	VEG,CORN,CREAM STYLE,24/15 OZ CN
891501E092060	VEG,CORN,FZN,COB,3 IN,GR A,96 CT BX
891501E098346	VEG,CORN,FZN,COB,5 IN,GR A,48 CT BX
8915001278018	VEG,CORN,FZN,GOLDEN,WHL KERNEL,GR A
8915013362898	VEG,CORN,FZN,GOLDEN,WHOLE KERNEL,GR
8915004651897	VEG,CORN,GLDN,CREAM STYLE,6/#10 CN
891501E095146	VEG,CORN,WHL KERNEL,VAC PAC,6/75 OZ
891501E091943	VEG,GARLIC,CHOPPED,WATER PACK,6/32
8915009265937	VEG,GREEN,TURNIP,CHPD,GR A,12/3 LB
8915001644162	VEG,GREENS,COLLARD,FZN,CHOPPED,GR A
8915009265936	VEG,GREENS,MUSTARD,FZN,CHOPPED,GR A
891501E092062	VEG,MIXED,FZN,CALIFORNIA BLEND,6/2
8915009356620	VEG,MIXED,FZN,GR A,12/2.5 LB PG
891501E092064	VEG,MIXED,FZN,ITALIAN BLEND,6/2 LB
891501E093631	VEG,MIXED,FZN,ORIENTAL STIR FRY,6/4
8915001430997	VEG,MIXED,FZN,PEAS AND CARROTS,GR A
891501E090191	VEG,MUSHROOMS,STEMS PIECES,GR A,6
8915009356629	VEG,MUSHROOMS,STEMS AND PIECES,24/1
891501E097040	VEG,OKRA,CUT,DOMESTIC,1/20 LB
891501E198931	VEG,OKRA,CUT,DOMESTIC,1/30 LB
891501E592010	VEG,ONION RINGS,JAPANESE STYLE,BRD,
891501E091213	VEG,ONIONS,DEHY,WHITE,CHOPPED,6/3 L
891501E195854	VEG,PEAS,6/#10 CN
8915000075309	VEG,PEAS,BLACK EYE,6/#10 CN
891501E090965	VEG,PEAS,DRY,SPLIT,GREEN,20 LB BX
8915001278021	VEG,PEAS,FZN,GR A,12/2.5 LB PG
8915013362899	VEG,PEAS,FZN,GR A,30 LB BG
891501E193880	VEG,PEPPER,JALAPENO,SLICED,PLAS,4/1
891501E094609	VEG,PEPPERS,CHILI,GRN,DICED,12/27 O
8915014197023	VEG,PEPPERS,SWT,DEHY,GRN,DICED,28 O
891501E091206	VEG,PIMENTOS,CANNED,RED,DICED,24/28
891501E594585	VEG,POTATO MIX,DEHY,SCALLOPED,O BRI
891501E130018	VEG,POTATO,FF,KK,1/2 ,6/5 LB CO
891501E599993	VEG,POTATO,FF,KK,1/2 ,GRADE A,6/6 L
891501E130017	VEG,POTATO,FF,SS,1/4 XL,6/4.5 LB C

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
891501E130016	VEG,POTATO,FF,STR,3/8 ,6/5 LB CO
891501E594891	VEG,POTATO,FR FRIES,JULIENNE,FZN,3/
891501E592597	VEG,POTATO,H/BRNS,FZN,W/SKN,2.25 OZ
891501E130020	VEG,POTATO,HASHBROWN CUBES,6/6 LB C
891501E130019	VEG,POTATO,HASHBROWN,IQF,96/ 3 OZ E
891501E197219	VEG,POTATO,PATTY,FZN,SHREDDED, 96/3
891501E594965	VEG,POTATO,RED,FZN,DICED,5/8 IN CUB
8915010106334	VEG,POTATO,ROUNDS,FZN,PRECKD,6/5 LB
891501E195029	VEG,POTATO,WHITE,FZN,SLI,W/SKIN,6/5
891501E594579	VEG,POTATOES,DEHY,INST,GRANULES,12/
891501E190650	VEG,POTATOES,DEHY,INST,GRANULES,6/3
891501E090668	VEG,POTATOES,DEHY,INST,GRANULES,VIT
891501E091416	VEG,POTATOES,DEHY,SHREDDED,6/2.5 LB
891501E193763	VEG,POTATOES,DEHY,SHREDDED,H/BRN,6/
8915001397426	VEG,POTATOES,DEHY,SLICED,4/5 LB BG
891501E197221	VEG,POTATOES,FF,SPIRALS,SKIN-ON,FZN
891501E090159	VEG,POTATOES,FF,STEAK-CUT,FZN,6/6 L
891501E591548	VEG,POTATOES,FR FRIES,SHOESTRING,FZ
891501E193446	VEG,POTATOES,FR FRIES,SPIRALS,FZN,1
891501E196786	VEG,POTATOES,H/BRN,WEDGES,FZN,6/5 L
891501E098585	VEG,POTATOES,HASH BROWNS,FZN,SHREDD
891501E090161	VEG,PUMPKIN,SOLID PACK,GR A,6/#10 C
8915001279772	VEG,PUMPKIN,SOLID,12/29 OZ CN
8915006800718	VEG,SAUERKRAUT,SHRED,12/29 OZ CN
8915009579558	VEG,SAUERKRAUT,SHREDDED,6/#10 CN
8915010103224	VEG,SPINACH,FZN,CHOPPED,12/3 LB PG
8915001277992	VEG,SPINACH,FZN,LEAF,GR A,12/3 LB P
8915001430931	VEG,SPINACH,SLICED,6/#10 CN
8915006160229	VEG,SQUASH,FZN,ZUCHINNI,SLICED,GR A
8915001430983	VEG,SUCCOTASH,FZN,GR A,12/2.5 LB PG
891501E098643	VEG,TOMATO PASTE,24/12 OZ CN
891501E091085	VEG,TOMATO PASTE,6/#10 CN
8915013734978	VEG,TOMATOES,DICED,NAT JUICE,6/#10
891501E190066	VEG,TOMATOES,DICED,NAT JUICE,6/#10
891501E090962	VEG,TOMATOES,WHOLE,PEELED,NAT JUICE
891501E092601	VEG,YAMS,CUT,GR A,6/#10 CN
891501E191654	VEG,YAMS,WHL,GR A,6/#10 CN
894001E095742	VEGETARIAN PATTIES,PRECKD,FRZ,48/3.
894001E096716	VEGETARIAN PATTIES,PRECKD,FRZ,48/3.
894001E190152	VEGETARIAN PATTIES,PRECKD,FZN,48/3.
894001E590794	VEGETARIAN PATTIES,PRECKD,FZN,48/3.
895001E090792	VINEGAR,APPLE CIDER,50 GRAIN STRENG
895001E091246	VINEGAR,MALT,12/12 OZ BT
895001E091343	VINEGAR,RED WINE,50 GRAIN STRENGTH,

Attachment #3 – Current Catalog for Zones 1 & 2

STOCK #	DESCRIPTION
895001E191241	VINEGAR,WHITE,DISTILLED,50 GRAIN ST
892001E097435	WAFFLES,BLUEBERRY,RND,FZN,120/1.4OZ
892001E190025	WAFFLES,FZN,.83 OZ EA,144/PG
892001E097434	WAFFLES,FZN,BAKED,RND,120/1.4 OZ EA
892001E591172	WAFFLES,FZN,BELGIAN STYLE,36/3.1 OZ
896001E194878	WATER,DISTILLED,6/1 GL CO
896001E191171	WATER,DRINKING,SPRING,12/1 LTR CO
896001E092872	WATER,DRINKING,SPRING,24/16.9 OZ CO
896001E199420	WATER,DRINKING,SPRING,9.6 OZ CO,24/
8965014064025	WINE,COOKING,BURGUNDY,4/1 GAL BT
8965014064059	WINE,COOKING,SAUTERNE,4/1 GAL BT
8965014064089	WINE,COOKING,SHERRY,4/1 GAL BT
8950010571559	YEAST,BAKERS,INST,ACTIVE DRY,12/2 L
891001E095247	YOGURT MIX,BANANA STRAWBERRY,FZN,6/
891001E097596	YOGURT MIX,COOKIES CREAM,FZN,6/.5
891001E091772	YOGURT MIX,NFAT,NY CHEESCKE,FZN,6/.
891001E098272	YOGURT MIX,NONFAT,CHOC,FZN,6/.5 GL
891001E091775	YOGURT MIX,NONFAT,GERMAN CHOC FUDGE
891001E091463	YOGURT MIX,NONFAT,RASPBERRY JUB,FZN
891001E091411	YOGURT MIX,NONFAT,SIMPLY VANILLA,FZ
891001E091412	YOGURT MIX,NONFAT,STRAWBERRY,FZN,6/
891001E092088	YOGURT MIX,NONFAT,VANILLA FRENCH,FR
891001E192964	YOGURT NOVELTY MIX,SHELF STABLE,BAN
891001E097323	YOGURT,BLUEBERRY,LITE,12/6 OZ CUP
891001E095271	YOGURT,LOW FAT,VARIETY PACK,CHL,RAS
891001E095264	YOGURT,LOWFAT,VAR PK,CHL,BLDN,STRAW
891001E192065	YOGURT,NONFAT,MARIONBERRY,CHL,12/6
891001E192048	YOGURT,NONFAT,PLAIN,CHL,6/32 OZ CO
891001E096525	YOGURT,NONFAT,STRAWBERRY,CHL,6/32 O
891001E095225	YOGURT,NONFAT,STRAWBERRY,FZN,CUP,45
891001E095262	YOGURT,PEACH,CHL,12/6 OZ CUP
891001E095270	YOGURT,RASPBERRY,LITE,12/6 OZ CO
891001E120743	YOGURT,REGULAR,BLACKBERRY,CHL,6/32
891001E095261	YOGURT,REGULAR,CHERRY,CHL,12/6 OZ C
891001E097320	YOGURT,REGULAR,VARIETY,BLENDED,6 OZ
891001E095267	YOGURT,STRAWBERRY,LITE,12/6 OZ CUP
891001E093547	YOGURT,VANILLA,CHL,6/32 OZ CO
891001E114167	YOGURT,VANILLA,FZN,CUP,45/4 OZ EA

Attachment 4 – Fort Lewis Seasonal Surge Estimate

Item Description	Pack/Size	Cases
Beef Patty Grnd Prckd Oldfash	26/6 Oz	1780
Egg Whl Liq Frsh W/Citric	1/20 Lb	1381
Bacon Precooked Savry Smk	1/300 Ct	714
Sandwich Deli Meal Chicken/Moz	1/18 Ct	272
Sausage Pork Pty Precooked	84/2 Oz	869
Sandwich Deli Meal Chkn/Ham/Ch	1/18 Ct	266
Sandwich Trky & Swiss Milt Kit	1/18 Ct	265
Sandwich Deli Meal Ham/Tky/Ch	1/18 Ct	260
Sandwich Ham & Chdr Milt Kit	1/18 Ct	242
Pork Rib Spare Prck Smk	1/20 Lb	275
Bacon Precooked Extra Thck Rtf	6/200 Ct	113
Cereal Asst Singlepak Fav	1/70 Ct	987
Sandwich Sub Deli Meal	1/18 Ct	169
Juice Orange 3+1 Ctn	12/32 Oz	405
Breakfast Meal Kit W/Drink	1/18 Ct	150
Breakfast Meal Croissant W/Ham	1/18 Ct	150
Potato Ff Kk 1/2" Nw Grade A	6/5 Lb	966
Chicken Quarter Cut 3-3.5# Avg	4/10 Lb	295
Steak Strip 1180 E/E Util	20/8 Oz	238
Pork Chop Cc Bnls 1412 B	32/5 Oz	243
Snack Trail Mix	60/2 Oz	455
Danish Asst lw	24/ea	772
Veal Steak Brd Flk&Frm	30/5.3 Oz	338
Entree Lasagna Meat	4/6 Lb	155
Ham 4x6 Ckd W/A 95% Ln	2/14#avg	169
Steak Cubed Mbg 1101	30/5 Oz	231
Chicken Brst Cordon Bleu Brd	24/7 Oz	165
Muffin Asst lw	24/4 Oz	577
Beef Fritter Chckn Ch Trad	40/4 Oz	243
Potato Hash Brown Redi-Shrd	6/2.5 Lb	272
Pancake Btrmlk Ht&Srv 4-5/8in	144/1.58oz	403
Fish Brd Prtn 4 Oz	4/10 Lb	
Cheese Amer 120 Sli Yellow	4/5 Lb	169
Pizza Cheese Rnd 5 In Bulk	54/5.5 Oz	193
Ketchup Packet Fcy	500/9 Gm	557
Cheesecake Ny 16 Ct 9 In	4/60 Oz	125
Syrup Table Cup	200/1.5 Oz	379
Juice Grape Conc 4x1	12/32 Oz	191
French Toast Ht&Srv 7/16 In	144/1.5 Oz	272
Potato H/Brn Dehy Gldn Grl	6/37.5oz	200
Salad Potato Cntry Style W/Egg	3/10 Lb	212

Attachment 4 – Fort Lewis Seasonal Surge Estimate

Item Description	Pack/Size	Cases
Beef Roast Pot Chuck Ckd Ch	1/14#avg	145
Burrito Egg/Chs/Ham 4 Oz	24/4 Oz	368
Waffle Round Ht&Srv	120/ea	324
Cake Banana Iced Individ. Wrpd	40/2.25oz	225
Burrito Bf&Bn Rd Precooked	72/4.5 Oz	170
Pizza Supreme Rnd 5 In Bulk	54/6.50oz	143
Fruit Mix Diced In Juice Cup	48/3.5 Oz	237
Cake Sheet German Choc 12x16	4/72 Oz	134
Frank All-Meat 5x1 6 In	1/10 Lb	338
Cole Slaw Shred Orig Recp West	3/9.5 Lb	173
Pork Loin Bnls Raw Seasoned	2/10#avg	70
Salad Macaroni Classic	3/8 Lb	203
Beef Creamed Grvy Conc	4/5 Lb	107
Cake Brownie Iced Individ. Wrpd	40/2.25oz	159
Biscuit Btrmlk Sqr 2"	120/1 Oz	334
Shortening Fry Liq Canola	1/35 Lb	271
Entree Beef Teriyaki Strfrkit	1/9 Lb	130
Chicken Wing Brd Hot&Spcy 1&2	2/7.5 Lb	114
Bean & Pork Navy Tom Sce Fcy	6/#10	250
Rice Fried Vegetable	4/3 Lb	141
Turkey Roast Bnls Brst Swtht	3/8-10#	68
Bean Green Cut Veri-Green	6/#10	211
Cake Sheet Ban	4/74 Oz	91
Pie Pecan Southern T&S 10	6/36 Oz	109
Salad Carrot & Raisin Crmy	1/10 Lb	236
Cake Carrot Snak Pk	24/2.1 Oz	275
Muffin English Orig 2 Oz	6/12 Ct	248
Chicken Brd Brst Patties 5 Oz	8/5 Lb	51
Meatball Beef Precooked Hs	320/.5 Oz	157
Egg Shell Med White Usda Aa	1/15 Dz	336
Cake Banana Snak-Pak	24/2.25oz	268
Drink Mix Black Cherry	12/24 Oz	182
Drink Mix Fruit Punch	12/24 Oz	181
Breakfast Bar Nutri-Grn Stwbry	48/1.3oz	207
Potato Mash Inst Comp Vit C	6/5.5 Lb	101
Drink Mix Grape	12/24 Oz	175
Cheese Chdr Mild Shrd Fthr Yel	4/5 Lb	72
Corn Whl Kernel Vac-Pak Fcy	6/75 Oz	151
Sausage Polish Lnk Smkd 4x1	1/10 Lb	145
Juice Asst Apl/Fpnch/Sob/Mango	24/11.5oz	296
Vegetable Mix 5 Way Gr A P	12/2.5 Lb	142

Attachment 4 – Fort Lewis Seasonal Surge Estimate

Item Description	Pack/Size	Cases
Steak Salisbury Prckd	53/3 Oz	155
Broccoli Spear Gr A Usa	12/2 Lb	124
Drink Mix Orange	12/24 Oz	163
Entree Macaroni & Cheese Cls	4/6 Lb	84
Grits Hominy Quick	12/24z	169
Beef Roast Top Rnd Ckd Cho	2/8.5#av	66
Mushroom Stem & Pieces Dom	24/16 Oz	51
Granola Bar Oat & Honey	144/.8 Oz	125
Entree Chicken Swt&Sour St Kit	1/9 Lb	79
Entree Beef & Broc Stir Fry	1/9 Lb	76
Carrot Sli Medium Fcy	6/#10	133
Pea Green Sweet 5-6sv Xstd	6/#10	127
Margarine I Cnt Blv Its Nt B	18/12 Oz	114
Hen Game Rock Cornish W/Og	24/18 Oz	48
Dressing 1000 Isld Creamy	60/1.5 Oz	240
Breakfast Bar Nutri-Grn Rasp	48/1.3 Oz	157
Sausage Gravy Conc	6/2lb	107
Beef Steak Ch Sirloin Knckl	48/5 Oz	40
Sauce Bbq Smokey	4/1 Gal	79
Cauliflower lqf Usa	12/2 Lb	92
Breakfast Bar Nutri-Grn Apple	48/1.3 Oz	147
Pea Blackeye Frsh	6/#10	119
Drink Mix Lemonade	12/24 Oz	123
Breakfast Bar Nutri-Grn Blubry	48/1.3 Oz	143
Cereal Asst Ind	70/ea	115
Cake Choc Snak Pk	24/1.8 Oz	178
French Toast Stick Ht&Srv	5/2 Lb	142
Soup Mix Dehy Chkn W/Noodle	24/#2.5	27
Corn Dog Chicken 4x1 Cn	72/4 Oz	92
Chicken Nugget Frtr Rtc	1/20 Lb	92
Mix Gravy Brown	6/13 Oz	97
Corn Cob Petite Nw Gr A	96/each	132
Fruit Cocktail Ch Ls	6/#10	71
Rice Converted	1/25 Lb	124
Brownie Choc Snak-Pak Wrp	24/2 Oz	155
Dressing Italian	60/1.5 Oz	197
Cereal Smart Start	72/1.5 Oz	98
Mix Gravy Beef Inst	6/1 Lb	77
Soup Calif Medley Rtu	4/8 Lb	50
Drink Mix Org Pwdr	6/51 Oz	43
Entree Chicken Szechwan Stkit	1/9 Lb	57

Attachment 4 – Fort Lewis Seasonal Surge Estimate

Item Description	Pack/Size	Cases
Cake Sheet Choc Iced 12x16	4/74 Oz	47
Corn Cream Style Golden Fcy	6/#10	94
Stuffing Mix Cornbread Instant	6/3.5 Lb	43
Dough Biscuit Homestyle	216/2.5 Oz	64
Jelly Assorted Cup #4	200/.5 Oz	204
Cookie Fig Newton Cake	120/1 Oz	60
Cake Sheet Carrot 12x16	4/88 Oz	36
Chicken Wing If 1&2jt Rw	8/5 Lb	24
Cookie Peanut Butter 2.75 Oz	60/2 Ct	101
Soup Chowder Clam New Eng	4/8 Lb	43
Cheese Cream Cup	100/1 Oz	90
Sauce Steak	12/10 Oz	47
Dressing Ranch Creamy	60/1.5 Oz	152
Cookie Oatmeal Raisin 2.75 Oz	60/2 Ct	92
Sauce Tabasco Hot	12/5 Oz	57
Soup Chicken W/Dumpling	4/8 Lb	35
Pea & Carrot Gr A P	12/2.5 Lb	72
Cookie Choc Chip 2.75 Oz	60/2 Ct	84
Entree Lasagna Five Cheese	4/6 Lb	26
Cake Pound Snak Pk	24/1.75oz	130
Cookie Sandwich Oreo 1.14 Oz	120/4 Pk	49
Soup Chicken Noodle	4/8 Lb	46
Cocoa Mix Instant Packet	6/50 Ct	44
Soup Mix Tomato Veg W/Noodles	24/19 Oz	18
Dressing French Sweet	60/1.5 Oz	129
Mustard Packet	1000/5.5 Gm	84
Margarine Solid All Veg	30/1 Lb	109
Soup Minestrone	4/8 Lb	45
Dressing French Ftr	60/1.5 Oz	110
Soup Mix Dehy Beef W/Ndl & Veg	24/#2.5	16
Mix Gravy Chicken	6/14 Oz	62
Mayonnaise Packet	200/7/16oz	90
Soup Vegetable Beef Hearty	4/8 Lb	42
Creamer Non Dairy Pwdr Packet	20/50 Ct	47
Steak Top Sirl 1184b Usda Ch	20/8 Oz	22
Sugar Granulated Beet	1/25 Lb	108
Breadstick French Parbaked	170/1.5 Oz	47
Powder Lemon Lime Cnstr	6/51 Oz	26
Peanut Butter Cup(Frm Sys Cls)	200/.5 Oz	56
Dressing Ranch Fat Free	60/1.5 Oz	87
Cheese Parmesan Grated Shaker	12/16 Oz	22

Attachment 4 – Fort Lewis Seasonal Surge Estimate

Item Description	Pack/Size	Cases
Entree Beef Teriyaki Stir Fry	1/6 Pk	30
Sauce Steak 57	12/10 Oz	28
Pasta Noodle Egg Wide	3/5 Lb	76
Bacon Prck Sli Fst&Easy Reglr	300/ea	30
Sugar Sub Packet ...Sys Imp	2000/indiv	40
Bagel Plain Parbk	72/4 Oz	50
Sugar Packet	3000/1/10oz	60
Pan Coating Arsl Conc	6/22 Oz	34
Meatloaf Beef Cooked	2/5 Lb	33
Spice Pepper Black Table Grnd	6/1 Lb	
Salsa Chunky Med Authentic	4/138 Oz	19
Seasoning Regular Shaker	6/6.75oz	30
Cracker Saltine Prem	500/2 Pk	73
Entree Meatball Cooked In Sce	4/6 Lb	13
Jelly Asst #23 175g/150mf/75st	400/.5 Oz	35
Eggroll Vegetable	72/3 Oz	21
Sauce Bbq Reserve Dip Cup	200/1 Oz	30
Mix Gravy Trky Inst No Msg	6/1 Lb	23
Cereal Hot Oat Variety Indiv	64/ea	36
Bratwurst 3x1 N/C Rndm	1/10#avg	19
Taco Beef & Chdr Chs Chalupa	48/3.1 Oz	18
Mayonnaise Lite	200/7/16oz	45
Beef Tndr Defat Psmo Ch189a Fz	12/5#-up	1
Pasta Spaghetti 10"	3/10 Lb	30
Chicken Wing lqf 1&2 Jnt Raw	8/5 Lb	8
Oil Salad Canola	3/1 Gal	31
Cheese Mozz Prt Skm Shrd	6/5 Lb	9
Beef Rnd Steamship W/Hndl Frzn	1/60#avg	4
Pie Apple Old Fshn Rtb 10"	6/49 Oz	16
Sauce Tartar Packet	200/12 Gm	48
Relish Swt Grn Packet	200/9 Gm	53
Sauce Cranberry Jellied Fcy	6/#10	15
Cheese Swiss/Amer 120 Sli	4/5 Lb	11
Sauce Marinara	4/3 Lb	24
Dressing Italian Ftfr	60/1.5 Oz	41
Ham 4x6 Ckd 35% H/W 95% Ftfr	1/13 #	26
Spice Garlic Granulated	6/25 Oz	
Milk Dry Non Fat	6/20 Qt	5
Potato Sli Dehy	4/5 Lb	10
Beef Roast Top Rnd	2/8# Avg	10
Donut Yeast Raised Variety Pk	8/6 Pk	20

Attachment 4 – Fort Lewis Seasonal Surge Estimate

Item Description	Pack/Size	Cases
Bagel Plain Parbk	75/4 Oz	20
Ketchup Bottled Fcy Squeeze	12/17 Oz	37
Entree Noodle Lo Mein Reg	1/12 Lb	14
Pie Banana Cream T&S 10in	6/27 Oz	13
Pork Roll Bnls Smkd W/A Sli	4/3 Lb	11
Sauce Spaghetti Marinara Suprm	6/#10	13
Mix Gravy Cntry Style	6/1.5 Lb	17
Flour H&R All Purpose	1/25 Lb	80
Sauce Sweet & Sour Dip Cup	200/1 Oz	15
Pork Chop Cc B/I	32/5 Oz	9
Burrito Bf&Bn Rd Chili	72/4.5 Oz	10
Mix Gravy Old Fashion Pepper	6/24 Oz	17
Pimiento Diced Peeled	24/28 Oz	5
Scallop Sea 20/40 Ct	10/5 Lb	
Cream Heavy 40% Uht	6/.5 Gal	8
Shortening All Purp All Veg	12/3 Lb	6
Turkey Chnk/Frm Brd Rdy Sli.66	6/2 Lb	6
Spice Paprika Ground	6/18 Oz	
Sauce Cocktail Cup	100/1 Oz	20
Beef Patty Grnd 85/15 Hmstyl	40/4 Oz	13
Pork Spare Rib 3.5/Dn 416	1/30#avg	3
Beef Sirl Tip Stew Namp 135a	2/5#avg	6
Gelatin Orange	12/24 Oz	9
Gelatin Raspberry	12/24 Oz	9
Pie Lemon Meringue T&S 10in	4/49 Oz	8
Eggroll Pork W/Vpp No Msg 3 Oz	6/12 Ct	6
Beef For Stew	2/5 Lb	9
Pork Hock Smkd Split Frz	1/10#avg	12
Gelatin Cherry	12/24 Oz	8
Sauce Soy Plas	4/1 Gal	8
Sausage Ital Lnk Hot 4x1 6 In	1/12 Lb	7
Pollock Filet Alsk lqf 4-6 Oz	1/10 Lb	8
Dough Biscuit Southern Style	216/2.25oz	6
Gelatin Lemon	12/24 Oz	7
Pollock Fil Btrd Tavern 2-3 Oz	1/10 Lb	5
Salt Granulated Tbl All Purp	12/4 Lb	13
Bacon Shingle Sl 18/22 Blk Lbl	24/1 Lb	2
Gelatin Lime	12/24 Oz	6
Pepper Jalapeno Sli	6/#10	4
Mayonnaise Plas	4/1 Gal	3
Cookie Asst 324 Ct	1/10 Lb	6

Attachment 4 – Fort Lewis Seasonal Surge Estimate

Item Description	Pack/Size	Cases
Chip Potato Ridged Original Ss	72/1 Oz	7
Chip Potato Bbq Kcm Ss	104/1 Oz	5
Donut Cake Variety Pk	8/6 Pk	6
Spice Cinnamon Ground Korinje	6/1 Lb	
Pie Choc Meringue T&S 10in	4/49 Oz	4
Nut Macadamia Rstd Unsltd	3/2 Lb	2
Chicken Whl W/Og Frzn	12/3#avg	2
Pickle Chip Dill Ko Kk 3/16	4/1 Gal	5
Tuna Light Chunk In Wtr	6/66.5oz	3
Green Mustard Chopped Gr A	12/3 Lb	4
Bacon Slab Sli Nw Sty 18/22 Fz	1/15 Lb	3
Spice Oregano Ground	6/13 Oz	
Bagel Blueberry Parbk	75/4 Oz	4
Tea Bag Ind Env	10/100 Ct	3
Sugar Brown	24/1 Lb	5
Sauce Bbq Smokey	4/1 Gal	2
Beef Grnd Pty 85/15 Rnd Papr	50/3.2oz	4
Flavor Vanilla #2 Imit	12/32 Oz	
Spice Chili Powder Lt	6/18 Oz	
Butter Solid Unslt Grd Aa	30/1lb	1
Yam Cut Fcy	6/#10	3
Beef Grnd Bulk 85/15 Fine	4/5 Lb	2
Rice Parboiled Long Grain	6/10 Lb	2
Crouton Seasoned Homestyle	10/1 Lb	4
Ketchup 33% Fcy Cal	6/#10	3
Cornbread Mix Home Style	6/5 Lb	2
Cherry Mara Stem Lg	4/1 Gal	1
Sauce Soy Packet	200/.5 Oz	6
Salmon Filet Coho 6 Oz	1/10 Lb	1
Soup Base & Grvy Chkn Inst	24/#2.5	1
Coffee Cappuccino Fr Van	6/2 Lb	1
Peanut Butter Creamy	12/28 Oz	1
Seasoning Poultry	6/12 Oz	
Soup Base Grvy Beef	24/1#	1
Coffee Decaf Inst Indiv	5/100 Ct	1
Spice Bay Leaves Wh	6/2 Oz	
Pasta Macaroni Elbow	3/10 Lb	2
Cookie Asst Distinctive	4/116 Ct	1
Mix Cake Yellow Traditional	6/5 Lb	1
Cookie Mix Basic	6/5 Lb	1
Sauce Soy	4/1 Gal	1

Attachment 4 – Fort Lewis Seasonal Surge Estimate

Item Description	Pack/Size	Cases
Chip Potato Kcm Bbq Ss	72/1 Oz	2
Walnut Half & Pieces	3/2 Lb	1
Crab Imit Flk Sty	6/2.5 Lb	1
Sauce Bbq	4/1 Gal	1
Cornflake Crumb	12/21 Oz	1
Pineapple Chunk Jce Ch	6/#10	1
Mustard Dijon Squeeze Btl	12/10 Oz	1
Margarine Redd All Veg 90 Ct	1/12 Lb	2
Sauce Cranberry Whl Fcy	24/16 Oz	1
Sauce Worcestershire	12/10 Oz	1
Dressing Mix Ranch	18/3.2 Oz	1
Ketchup Packet (Sys/Hnz)	1000/9 Gm	1
Sugar Granulated	4/10 Lb	1
Wine Cooking Sherry	4/1 Gal	1
Noodle Chow Mein	6/#10	1
Wine Cooking Sauterne	4/1 Gal	1
Wine Cooking Burgundy	4/1 Gal	1
Tomato Diced In Jce Fcy	6/#10	1
Spice Parsley Flake	6/2 Oz	
Flour H&R All Purpose	4/10 Lb	1
Spice Garlic Powder	6/19 Oz	
		32804

Attachment 5 – Format for Business Proposal Spreadsheet – Do Not Deviate

ITEM	IDENTICAL MATCH (Y/N)	ESTIMATED QUANTITY	DELIVERED PRICE (DEP)	UNIT OF ISSUE	DISTRIBUTION PRICE CATEGORY	DISTRIBUTION PRICE (DIP)	TOTAL	DIP/DEP	DP AGG
1									
.									
.									
.									
.									
.									
.									
.									
40									
OVERALL TOTAL									

OPTION YEAR 1:	%
OPTION YEAR 2:	%
OPTION YEAR 3:	%
OPTION YEAR 4:	%

(DISTRIBUTION PRICE INCREASE/DESCREASE OR STATE IF PRICE CHANGE WILL CORRELATE WITH CPI RATE OF CHANGE AND PROVIDE A CAP FIGURE)

PVQSMV

21 JAN 98

XXII. STANDARD OPERATING PROCEDURE

For PRIME VENDOR SYSTEMS MANAGEMENT VISITS To PRIME VENDOR DISTRIBUTORS

I. INTRODUCTION:

A Prime Vendor Systems Management Visit (PVSMV) is a review of a contractor's management methods used to effectively meet the terms of the contract.

II. PURPOSE AND SCOPE:

This document prescribes the general guidelines and procedures for conducting Prime Vendor Systems Management Visits to Prime Vendor Distributors assigned to DSCP-HF Prime Vendor Regions, Directorate of Subsistence for contract administration. This document applies to the personnel of DSCP-HF and any other individual performing a PVSMV on behalf of DSCP-HF

III. REFERENCE:

American National Standard ANSI/ASQC Q92, Quality Systems - Model for Quality Assurance in Production and Installation

IV. BACKGROUND:

A. PVSMVs is comprehensive reviews of contractor methods and procedures used for contract performance. The key elements for effective Prime Vendor Systems Management are organizational structure, contract review, purchasing, production, inspection, and servicing.

B. Reviews will focus on (as appropriate within the terms of the contract):

1). Organizational Structure:

a. Management Responsibility for implementing an organizational structures capable too effectively perform the contract.

b. Control of documents: such as those used for purchasing, stock control, stock selection, inspection, sanitation, etc. are current and changes or modifications are controlled.

c. Training needs are identified and training is given to employees.

2). Contract Review:

Contract review procedures established to assure requirements and conditions stipulated by the government can be met.

3.) Purchasing:

Purchasing procedures to assure they include assessment of suppliers, include adequate purchasing data to obtain DOD prescribed items, and should include verification of purchased products.

4.) Production:

- a. Product identification and traceability, especially in respect to DOD shelf life requirements, date of pack limitations, DOD approved sources, and product recalls.
- b. Assurance those nonconforming product and customer complaints are identified and corrective actions taken.
- c. Handling, Storage, Packaging, and Delivery. The contractor should have some established methods to control stored products, product selection, loading configuration, etc.

5.) Inspection:

- a. Process controls: Work instructions, especially where absence of instructions would adversely affect quality are developed and communicated.
- b. Inspection and Testing procedures.
- c. Internal Auditing of established work procedures, methods, instructions, etc. to assure they are followed and are valid.

6.) Servicing: Procedures for customer servicing to include; Not-In-Stock notification, product substitution authorization, complaints resolution, ordering system assistance, customer satisfaction evaluation, etc. are developed and communicated.

V. POLICY

- A. PVSMV schedules will be approved by the Prime Vendor Regional Manager.
- B. Scheduling visits with the contractor will be made by the Account Representative / Buyer for the contract.
- C. PVSMVs is to determine that the contractor management methods designated for the contract are sufficient to meet the terms of the contract. Visits will not include overzealous reviews or recommendations to change contractor methods, policies, or procedures when those procedures are working satisfactorily.
- D. Findings will be documented and reported as stipulated in this Standard Operating Procedure.
- E. A Team leader for the visit will be selected when more than one individual are involved. The Team leader will hold a government pre-meeting with the individuals assigned to establish areas of responsibility, goals, and objectives for the visit.
- F. Unless specifically referenced in the contract, contractor methods and procedures are not required to be documented.

VI. PERSONNEL PERFORMING PVSMVs

- A. Personnel performing Prime Vendor Systems Management Visits should have an in-depth working knowledge of the contractor's responsibilities under the contract, and current problems being encountered in administration of the contract.

It is preferable to use a teaming approach to include individuals in the Procurement; Supply, Technical, and Quality Assurance disciplines assigned to the administration of the contract participate in the reviews.

Teaming will make the reviews more comprehensive and professional because of individual expertise in certain performance aspects.

B. Because of the complexity of the contractual relationships and customer service issues involved in Prime Vendor contracts, **PVSMVs should not be performed by third party personnel representing DSCP-HF Prime Vendor Regions unless there is no other alternative.** If a third party individual or activity is requested to perform a PVSMV, care should be taken to assure all aspects of the contractual requirements, status of problems, agreements or remedies are fully understood before designating the review. It may be necessary to limit the areas to be reviewed if a third party individual or activity is requested to perform a PVSMV. However use of subject matter experts is encouraged. For instance USDA-USDC Graders / Inspectors, or Veterinary Food Inspectors may be request to perform product exams of selected products to verify the products conform to the product technical descriptions.

VII. PROCEDURES FOR PERFORMING PVSMVs

A. SCHEDULING

- 1.) Prime Vendor Systems management Visits will be scheduled semiannually, or more frequently if needed.

B. PREPARATION

- 1.) Individuals performing PVSMVs shall review the current contract requirements and review with the Account Representative Buyer, Supply, Quality Assurance, and Technical personnel, those areas requiring special attention. Planning for use of subject matter experts should done in advance to schedule their presence on-site or for other uses of their services. Individuals performing the PVSMV will review the contractor's proposal to familiarize themselves with the negotiated terms.
- 2.) Visits will be announced. The Account Representative / Buyer will schedule the visit on mutually agreed dates of the DSCP representatives and the contractor to assure the visit is productive and necessary contractor personnel are available during the visit.
- 3.) Review of problem or special interest areas will be made with the personnel assigned to administer the contract before departing to conduct the visit.
- 4.) Necessary references, exhibits, or other material will be gathered before departing.

VIII. CONDUCTING THE VISIT

- A. The individual or team will brief the contractor's management on the purpose of the visit before starting the review. If possible a current organizational chart and

contractor program manuals may be obtained from management. It should be noted that the contractor is not required by contract to possess a "program manual" or procedures documents. However, if they were available they would be useful when conducting the visit.

B. It is recommended that the review be started by having the contractor's representative walk the team through the facility so the review team can ascertain where functional responsibility is assigned.

C. The Prime Vendor PVSMV check lists are to be used to assure consistent review during visits. However, the checklists are not within themselves more than a tool for the visitors to assure necessary areas have been reviewed. The depth of the review of any area will be predicated upon the findings of the visit. If key indicators for the performance characteristic or function are satisfactory, usually that area will not require an extensive review.

D. The review factors for a PVSMV, the definitions of the base line for compliance, and the key factor(s) relating to those base lines are as follows:

FACTOR 1. Organizational Structure:

a. Management responsibility for implementing an organizational structure capable too effectively perform against the contract.

Definition: The contractor's policy for supplying a product or service is implemented by assigning organizational responsibility and authority to all personnel who manage, perform, and verify work affecting the contract.

Key factors: the organizational structure assigns responsibility and authority for contract review, purchasing, production, and inspection.

b. Control of documents:

Definition: Documents when used for purchasing, stock control, stock selection, inspection, sanitation, etc. are current and changes or modifications are controlled.

Key factor: Procedure and policy documents "when used" in contract review, purchasing, production, and inspection are controlled.

c. Training needs are identified and training is given to employees.

Definition: Methods or procedures exist for identifying and providing necessary training.

Key factor: Employees demonstrate through their work activity knowledge of their job responsibilities.

FACTOR 2. Contract review procedures established to assure requirements and conditions stipulated by the government can be met.

Definition: The contractor has an individual or activity assigned to review DSCP contracts and modifications to assure work solicited can be performed.

Key factor: An individual or organization is assigned contract review

FACTOR 3. Purchasing:

Purchasing procedures to assure they include assessment of suppliers, include adequate purchasing data to obtain DoD prescribed items, meet DoD shelf life requirements and date of pack limitations, domestic source products etc., and should include verification of purchased products.

Definition: Review of purchasing instruments and procedures verifies DOD prescribed items and requirements are being met.

Key factor: Items as prescribed in the solicitation / contract is being purchased for DOD deliveries.

FACTOR 4. Production:

a. Product identification and traceability, especially in respect to DOD shelf life requirements, date of pack limitations, DOD approved sources, and product recalls.

Definition: Methods or procedures used account for DOD specific requirements.

Key factor: identification and traceability of items allows selection of products meeting DOD requirements.

b. Assurance that nonconforming product and customer complaints are identified and corrective actions taken and recalls can be effected.

Definition: methods or procedures exist for nonconforming product, customer complaints and their resolution and recalls.

Key factor: the organizational structure assigns responsibility and authority for nonconforming supplies

c. Handling, Storage, Packaging, and Delivery.

Definition: The contractor should have established methods to control stored products, product selection, loading configuration, etc.

Key factor: Selection and delivery of products are made properly and delivered in the correct quantity and condition?

5.) Inspection:

a. Process controls:

Definition: work instructions, especially where absence of instructions would adversely affect quality are developed.

Key factor: Work instructions for special procedures are communicated.

b. Inspection and Testing procedures.

Definition: Procedures for condition of receipts, verification of purchased products, sanitation, stock rotation, etc. are communicated.

Key factor: Inspections and tests are completed for products, processes, or functions affecting quality of product or service.

c. Internal Auditing of established work procedures, methods, instructions, etc. to assure they are followed and are valid.

Definition: Documented procedures are reviewed for their adequacy and personnel's compliance to them.

Key factor: "When" an audit program is established it is being accomplished. NOTE: An internal auditing program is not required by the contract.

RECORDING FINDINGS:

The PVSMV checklist will be completed for each review. Notes documenting status of factors or elements on the checklist may be recorded on the checklist. The checklist provided in this SOP is only an example. Check list should be developed for each contract.

Findings requiring action by the contractor to modify methods or procedures to bring performance into contract compliance will be documented on a DD Form 1715 and a copy provided to the contractor during the visit, as soon as the discrepancy is noted. Or documented as determined by the team leader or Regional manager.

The DD Form 1715 will be completed and signed by the Team leader or individual conducting the PVSMV. The specific contract reference shall be stated for the noncompliance, with a short summary of the finding and a statement of action required. (See example)

Other suggestions for improvement of processes or procedures affecting support to DOD under the contract may be discussed with the contractor's representatives, and documented on the PVSMV checklist. It is important to advise the contractor that these types of observations are only suggestions for improvement, and are not procedures requiring modification for contract compliance.

IX. REPORTING:

A. The individual or team will out-brief with the Respective Prime Vendor Regional Manager, the Account Representative, Buyer, and Contracting Officer for the particular contract involved.

B. The completed PVSMV checklist and Quality Deficiency Reports DD Forms 1715 shall be provided to the Accounts Representative for the contract file and documentation of deficiencies noted.

PVSMV CHECKLIST

21 Jan 98.

PRIME VENDOR SYSTEMS MANAGEMENT VISIT
CHECKLIST

FACTOR 1. ORGANIZATIONAL STRUCTURE

Yes No N/A

____ ____ ____ * 1.a. Does organizational structure assign responsibility and
and authority for contract review, purchasing, production,
inspection?

____ ____ ____ review elements:
1.a.1. Does organizational chart assign responsibilities for
inspection? contract review, purchasing, production, and

____ ____ ____ 1.a.2. Is line of authority commensurate with responsibility?

____ ____ ____ 1.a.3. Does management periodically review and approve
policies and objectives in organizational components?
How?

____ ____ ____ 1.a.4. Are records of nonconformances, customer
complaints, and customer surveys reviewed by management an
corrective actions/ improvement initiatives approved? How?

How? ☐ ☐ ☐ 1.a.5. Is there a means to verify effectiveness of solutions?

Yes No N/A

☐ ☐ ☐ 1.a.6. Are policies and procedures clearly defined and
provided to involved employees? How?

☐ ☐ ☐ 1.a.7. Does company have a system for internal review of
policies and procedures?
Describe:

☐ ☐ ☐ * 1.b. Are procedure and policy documents "when used" in
contract review, purchasing, production, and inspection
controlled? How?

☐ ☐ ☐ review elements
1.b.1. Is the issue of all documents defined?

☐ ☐ ☐ 1.b.2. Is there a method or vehicle to identify the current
revision of documents?

<u> </u> <u> </u> <u> </u> from	1.b.3. Are obsolete documents accounted for and removed use?
---	---

<u> </u> <u> </u> <u> </u>	* 1.c. Do employees demonstrate through their work activities knowledge of their job responsibilities?
-------------------------------------	---

<u> </u> <u> </u> <u> </u> training	review elements 1.c.1. Does the company have a procedure/ program for and qualification of personnel?
---	---

Yes No N/A

<u> </u> <u> </u> <u> </u>	1.c.2. Are qualification requirements for special processes, inspections, or tests clearly identified?
-------------------------------------	---

<u> </u> <u> </u> <u> </u> for all	1.c.3. Are training and qualification records maintained personnel?
--	---

FACTOR 2 CONTRACT REVIEW

Yes No N/A

<u> </u> <u> </u> <u> </u> review	* 2. Is an individual or organization assigned contract responsibility?
---	---

<u> </u> <u> </u> <u> </u> contracts,	review elements 2.a. Are there procedures for review of all government proposals, and modifications?
---	--

___ ___ ___ 2.b. Are contract, proposal, and modification reviews documented?

FACTOR 3 PURCHASING

Yes No N/A

___ ___ ___ * 3. Are items as prescribed in the solicitation / contract are being purchased for DOD deliveries. How?

___ ___ ___ 3.a. Is there evidence of review of purchase orders to insure inclusion of all requirements? Describe:

Yes No N/A

___ ___ ___ 3.b. Are there procedures to ensure suppliers ability to meet contractual requirements?

___ ___ ___ 3.c. Are their procedures to assure that products designated for DOD inventory is DOD Sanitary Approved Sources?

FACTOR 4 PRODUCTION

Yes No N/A

 * 4.a. Is there identification and traceability of items which
allows selection of products meeting DOD requirements?

 * 4.b. Is responsibility for nonconforming supplies, customer
complaints, recalls assigned?

 review elements
controlling 4.b.1. Does the company have an effective system for
nonconforming products, including identification,
segregation, and disposition? Describe?

 4.b.2. Is nonconforming product controlled to preclude
intermingling with conforming product? How?

 4.b.3. Is there a system of corrective action, correcting
assignable conditions?

Yes No N/A

 * 4.c. Are selection and delivery of products made properly
and delivered in the correct quantity and condition?

 4.c.1. Are their procedures for handling, storage, packaging,
selection, and delivery of product? Describe:

____ assure _____
requirements, and

4.c.2. Are there periodic inspections of stored products to
no damage occurs, products meet shelf life
stock is properly rotated? Describe:

____ marking, _____
Navy

4.c.3. Are their procedures to assure packaging, packing,
and unitization requirements are met (especially
afloat).

FACTOR 5 INSPECTION

Yes No N/A

____ communicated? _____ *

5.a. Are work instructions for special procedures

____ processes, _____ *

5.b. Are inspections and tests completed for products,
or functions affecting quality of product or service

____ condition _____

review elements
5.b.1. Are receiving inspections completed to determine
and status of purchased supplies.

Yes No N/A

5.b.2. Are in-process inspection and testing points
determined and necessary inspection or tests completed?

 5.b.3. Are there final inspections of products staged for
deliveries? Describe:

 5.c. Does the company perform internal audits of it
procedures?

FACTOR 6 SERVICING

Yes No N/A

 6.a. Does company have procedures for Not-In-Stock and
product substitution authorization?

 6.b. Does company have procedures and methods for
ordering system assistance and maintenance?

 6.c. Are records of customer complaints and resolution
maintained.

 6.d. Is customer satisfaction monitored and evaluated?

?? denotes a key factor

ATTACHMENT 1.

21 Jan 1998

**Prime Vendor System Management Visit
Govt. Pre - Meeting**

page 1 of 4

(The team leader will hold a govt. pre meeting to establish areas of responsibility , purpose and scope for the visit)

Contractor : _____ Scheduled Date : _____

Hotel Reservations _____

Transportation : _____

Purpose:(What is to be achieved. Do the users of the PVSMV wish to determine compliance with contract requirements and or the effectiveness of existing control methods. This is critically important to the success of the PVSMV)

Scope : (Performance to contract requirements by the vendor)
(Broad Brush, Total System, Part of the System)

Resources

Responsibility:

Area
Contracting
Technical
Quality
Supply
Management

Professional

Notes :

Performance Standard : (contract)

Authority for PVSMV : (ref.)

1. Determine exactly what will be covered in the above Responsibility Areas to ensure there is no overlap or omissions in the sub areas.

2. Determine if a checklist or other procedure will be used for the review :

3. Determine the interaction between members for the area assigned.
(The point being if a area is assigned to a professional then the professional will take the lead for that area during the review with the firm. Team interaction should be directed to the professional - not the firm)

4. Determine if the entrance brief will be conducted by the team leader or the team.
(Normally the team leader would conduct the entrance brief and introductions with the team present)

5. Determine if the exit brief will be conducted by the team leader or the team for the area of responsibility.

6. Discuss the protocol to be used for the documentation of Findings and Observations.

Findings *requiring action by the contractor to modify methods or procedures to bring performance into contract compliance will be documented on a DD Form 1715. and a copy provided the contractor during the visit. The DD Form 1715 will be completed and signed by the Team Leader and or the individual conducting the PVSMV. The DD Form 1715 will cite the specific contract reference for the noncompliance - a short summary of the finding and a statement of action required.*

Observations *Other suggestions for improvement of processes or procedures affecting support to DOD under the contract may be discussed with the contractor, and documented on the PVSMV checklist
It is important to advise the contractor that these types of observations are only suggestions for improvement, and are not procedures requiring modification for contract compliance.*

7. Determine if the team will require any Administrative support from the Distributor.

Office Space;

Phone Access

;

Other

;

8. Determine the review schedule:

**9. Notification to the Distributor of the intent to visit and schedule :
(Scheduling visits with the contractor will be made by the Account Representative or Buyer for the contract)**

10. Follow up actions as a result of the Pre Meeting:

(Action)	(Due Date)
(Action Officer)	

Notes: _____

Prime Vendor System Management Visit
Entrance Briefing page 1 of 2

Opening remarks Introduction :

PVSMV Participants: _____

Purpose of PVSMV:*(Normally to determine that the contractor management methods designated for the contract are sufficient to meet the terms of the contract.)*

Scope : *(The area or areas to be reviewed. The entire system is subject to evaluation.)*

Authority: *(Contract reference)*

Agenda: Schedule

NOTES:

page 2 of 2

Establish date and time for the Exit Brief

Administrative Details:

POC/ Escort . _____

Office Space (if needed)_____

Phone access (if needed) _____

Other Requirements:

Remarks:

--

**Prime Vendor System Management Visit
Field (Customer)Complaints / Concerns**

Page 1 of 1

Prime Vendor: _____

Date : _____

1. Discuss the following Field complaints:

<u>From</u>	<u>Complaint</u>
(1) _____	_____
(2) _____	_____
(3) _____	_____
(4) _____	_____
(5) _____	_____
(6) _____	_____
(7) _____	_____
(8) _____	_____
(9) _____	_____
(10) _____	_____
(11) _____	_____
(12) _____	_____
(13) _____	_____
(14) _____	_____

2. Is the prime Vendor aware of the above complaints:_____

3. Determine what corrective action will be taken and the time frame to ensure customer satisfaction

Remarks:

Attachment 7 – National Allowance Program Listing

National Allowance Program

?? [NAPA Catalog](#)

- Effective 01 September 2002 - 28 February 2003

Agreement No.	Vendor
0001	Kraft and Nabisco (merged)
0002	Kellogg Sales Company
0003	Jimmy Dean & Bryan Foods
0004	Sara Lee Refrigerated Foods
0006	Schwan's Food Service
0007	Simplot
0008	Campbell Soup Co.
0010	Diversified Food Products
0011	General Mills Bakeries & Food Service Inc.
0012	Readi-Bake, Inc.
0013	Tyson Foods, Inc.
0014	McIlhenny Inc.
0015	Nestle Brands Foodservice Co.
0017	Bunge Food Group
0018	Hillshire Farm & Kahn's
0020	M & M Mars
0022	Sara Lee Bakery
0025	John Morrell & Co.
0026	Dannon Company Inc.
0028	Natural Seasoning

Attachment 7 – National Allowance Program Listing

0029	Otis Spunkmeyer
0032	Heinz
0034	J. M. Smuckers Co.
0036	Tones Brothers, Inc.
0038	McCormick & Company
0040	Brakebush Brothers Inc.
0042	Vitality Foodservice, Inc.
0043	McCain
0045	Land O Lakes
0047	Ferrante Brothers/Nick's Sausage
0048	Aurora Foods, Inc.
0049	French's Foodservice
0050	Parco Foods, LLC
0051	Hidden Valley Foods/ Clorox Professional Products Co.
0055	Simply Fresh Fruit
0056	Lyons Magnus
0057	Michael Foods, Inc.
0058	G & A Food Service
0060	Perdue Farms, Inc.
0063	Portion Pac, Inc.
0068	Awrey Bakery Food Service
0070	Pepsico Foodservice & Vending
0072	Continental Mills, Inc.
0075	J & J Snack
0077	Rose Packing Co.

Attachment 7 – National Allowance Program Listing

0080	<u>Fernando's Food Corp.</u>
0082	<u>Chef America</u>
0083	<u>Gwaltney Foodservice</u>
0087	<u>Custom Food Products</u>
0091	<u>Devault Foods</u>
0095	<u>Unilever Best Foods</u>
0098	<u>Daily Foods, Inc.</u>
0100	<u>Trident Seafoods Corp.</u>
0102	<u>The Minute Maid Co.</u>
0105	<u>Sugar Foods Corp.</u>
0107	<u>Par-Way/Tryson Co.</u>
0108	<u>Precision Foods, Inc.</u>
0109	<u>Lamb-Weston, Inc.</u>
0112	<u>Pierre Foods</u>
0113	<u>Kronos Products, Inc.</u>
0114	<u>Del Monte Foods</u>
0119	<u>Very Fine Products, Inc.</u>
0124	<u>Zartic, Inc.</u>
0125	<u>Country Pure Foods, Inc.</u>
0127	<u>Bridgford Foods Corporation</u>
0130	<u>First Food Company</u>
0133	<u>Morningstar Foods</u>
0140	<u>Berks Packing Co., Inc.</u>
0142	<u>Rich Products Corp.</u>
0150	<u>Castleberry/Snow's Brands</u>
0152	<u>Basic American Foods</u>

Attachment 7 – National Allowance Program Listing

0157	Advance Food Company
0159	Reily Foods
0160	Atkins
0164	Chicken Of The Sea International
0166	S & W International Food Specialties
0169	Fontanini Italian Meats
0171	Con Agra Foods, Inc. - Con Agra Poultry Co.
0173	C.H. Guenther & Sons
0174	Karp/Baker & Baker
0177	Costa Macaroni
0179	Quantum Foods
0180	Cargill Inc./SunnyFresh
0181	Citrus Group, Inc.
0187	Windsor Frozen Foods Company
0191	Richmond Peak Quality
0196	Southern Pride Catfish Co
0197	Vanee Foods Company
0200	Terry's Comfort Foods
0204	J.O.Y. Foods Inc
0206	Parrot-Ice Drink Products of America
0207	Astra Foods, Inc
0209	Hershey Chocolate
0210	GFF Inc. (Girard's Foodservice)
0211	Hatfield Quality Meats
0213	Micro Tenders Industries
0214	S & K Industries, Inc

Attachment 7 – National Allowance Program Listing

0216	<u>Bakery Chef</u>
0217	<u>Coffee Express</u>
0218	<u>Super Bakery, Inc.</u>
0219	<u>Dispensing Systems Inc.</u>
0221	<u>Baltimore Spice Inc.</u>
0222	<u>Pennant Foods/La Francaise Bakery</u>
0224	<u>Source Food Technology, Inc.</u>
0226	<u>Alrod Enterprises, Inc.</u>
0227	<u>Military Food & Beverage Specialists</u>
0230	<u>Mott's Inc.</u>
0231	<u>Victoria Packing Corp.</u>
0232	<u>Yocream International</u>
0233	<u>Hormel Foods</u>
0234	<u>Sara Lee Dressing & Sauces</u>
0235	<u>Kan Pac, LLC</u>
0236	<u>Iowa Quality Meats</u>
0237	<u>House-Autry Mills, Inc.</u>
0238	<u>State Fair Foods, Inc.</u>
0239	<u>Tampa Maid Foods, Inc.</u>
0240	<u>Escalon Premier Brands</u>
0241	<u>Chicagoland Barbeque</u>
0242	<u>Brookwood Farms, Inc.</u>
0243	<u>Conagra Signature Meats</u>
0244	<u>Gilardi Foods, Inc.</u>
0245	<u>Viking Seafoods, Inc.</u>
0246	<u>Oregon Chai, Inc.</u>

Attachment 7 – National Allowance Program Listing

0247	MultiFoods
0248	Hope's Country Fresh Cookies
0249	Clement Pappas Co, Inc.
0250	H.P. Hood
0251	Box Lunch L.P.
0252	Rastelli Fine Food
0253	Sweet Streets Desserts, Inc.
0254	Larsen Farms
0255	Pepe's Incorporated
0256	Baumer Foods, Inc.

CORPORATE EXPERIENCE

OPERATING COMPANY

CORPORATE INFORMATION

LOCAL BRANCH INFORMATION

Number of year's experience as a Prime Vendor/regular dealer	
Number of accounts serviced as a prime Vendor/regular dealer similar in complexity to the proposed contract	
The total number of customers/accounts currently serviced under a prime vendor/regular dealer arrangement	
The total number of delivery points currently Serviced under the prime vendor/regular dealer arrangement cited above.	
Prime Vendor/regular dealer sales dollar volume for the latest yearly reporting period for the above accounts.	
Total orders processed on a weekly basis, on average, for your largest account based on latest yearly reporting period.	

**THE FOLLOWING PAST PERFORMANCE INFORMATION APPLIES
TO THE OPERATING COMPANY – NOT THE CORPORATION**

PLEASE PROVIDE THE APPROPRIATE INFORMATION BELOW FOR YOUR 5 HIGHEST DOLLAR VALUE CONTRACTS, FOR THE PAST 3 YEARS. If you have Government contracts that are not included with the five highest dollar value contracts, then use blocks 4 and 5 for your Government contracts regardless of their dollar value.

	Account 1	Account 2	Account 3	Account 4	Account 5
Customer Name Delivery Location City & State					
Customer's point of Contact and phone number					
Annual dollar value					
Fill rate/ Without substitutions*					
Fill rate/ With substitutions*					
Number of deliveries Per week					
Number of delivery Locations supported Per week					

Average number of line items per location per week					
Past Performance Continued	Account 1	Account 2	Account 3	Account 4	Account 5
Length of time this account has been serviced					
Contracting Agency (if applicable)					
Contract Number					
Contracting Officer's Name and Phone Number					

*The fill rate shall be calculated as follows:

$$\frac{\text{Cases accepted}}{\text{Cases ordered}} \times 100 = \text{fill rate \%}$$

PLEASE INDICATE THE AMOUNT OF SUPPLIES/SERVICES SUBCONTRACTED TO THE BELOW GROUPS, AS A PERCENTAGE OF THE TOTAL CONTRACT DOLLAR VALUE:

	Account 1	Account 2	Account 3	Account 4	Account 5
Small Business	%	%	%	%	%
Small Disadvantaged Business	%	%	%	%	%
Women Owned Business	%	%	%	%	%

MENTORING BUSINESS AGREEMENT (MBA'S)

	Agreement 1	Agreement 2	Agreement 3	Agreement 4	Agreement 5
Name of Company Mentored/P.O.C./ Telephone Number					
Areas of Developmental Assistance (Mgmt./Technical)					
Time Period of Agreement					

List of IDTC Award Information: Simplot, SP0300-02-D-1133

8915-01-E13-0011 VEG, POTATOES, WHITE, FZN, French fried, extra light or light fry color, institutional type, straight cut, strips, 3/8 in. by 3/8 in., extra long, US Fancy Gr, processed in 100% veg oil, 5 lb bag, 6 bags/case

U/I = CS

National Contract: SIMPLOT: 02-D-1133

SIMPLOT SKU # : 7117925931

8915-01-E13-0012 VEG, POTATOES, WHITE, FZN, French fried, extra light or light fry color, institutional type, straight cut, strips, shoestring, 1/4 in. by 1/4 in., extra long, US Fancy Gr, processed in 100% veg oil, 4.5 lb bag, 6 bags/case

U/I = CS

National Contract: SIMPLOT: 02-D-1133

SIMPLOT SKU # : 7117946203

8915-01-E13-0013 VEG, POTATOES, WHITE, FZN, French fried, extra light or light fry color, institutional type, crinkle cut, strips, 1/2 in. by 1/2 in., extra long, US Fancy Gr, processed in 100% veg oil, 5 lb bag, 6 bags/case

U/I = CS

National Contract: SIMPLOT: 02-D-1133

SIMPLOT SKU # : 7117925933

8915-01-E13-0014 VEG, POTATOES, WHITE, FZN, hash browns, shredded 3 oz patties, US Grade A, 3 lb bag, 6 bags/case

U/I = CS

National Contract: SIMPLOT: 02-D-1133

SIMPLOT CLASSIC SKU # : 7117936248

8915-01-E13-0015 VEG, POTATOES, WHITE, FZN, hash browns, diced 1/2 in X 3/4 in. X 3/4 in cubes, US Grade A, IQF, 5 lb bag, 4 bags/case

U/I = CS

National Contract: SIMPLOT: 02-D-1133

SIMPLOT CLASSIC FREEZER FRIDGE

SKU # : 7117936749

List of IDTC Award Information: Lamb-Weston, SP0300-02-D-1134

8915-01-E13-0016 VEG, POTATOES, WHITE, FZN, French fried, extra light or light fry color, institutional type, straight cut, strips, 3/8 in. by 3/8 in., extra long, US Fancy Gr, processed in 100% veg oil, 5 lb bag, 6 bags/case

U/I = LB

National Contract: LAMB-WESTON: 02-D-1134

Item no. (36P)LAMB WESTON GOURMET GOLD

(B90) TATER-VALLEY

(02033) RUS-ETTES

(PP 24) PARK PREMIUM

8915-01-E13-0017 VEG, POTATOES, WHITE, FZN, French fried, extra light or light fry color, institutional type, straight cut, strips, shoestring 1/4 in. by 1/4 in., extra long, US Fancy Gr, processed in 100% veg oil, 4.5 lb bag, 6 bags/case

U/I = LB

National Contract: LAMB-WESTON: 02-D-1134

Item no. (36C) LAMB WESTON GOURMET GOLD

(J67) TATER-VALLEY

(02070) RUS-ETTES

(PP 26) PARK PREMIUM

8915-01-E13-0018 VEG, POTATOES, WHITE, FZN, French fried, extra light or light fry color, institutional type, crinkle cut, strips, 1/2 in. by 1/2 in., extra long, US Fancy Gr, processed in 100% veg oil, 5 lb bag, 6 bags/case

U/I = LB

National Contract: LAMB-WESTON: 02-D-1134

Item no. (D64) TATER-VALLEY

(02021) RUS-ETTES

(PP 21) PARK PREMIUM

8915-01-E13-0019 VEG, POTATOES, WHITE, FZN, hash browns, shredded, straight cut, 3 oz patties, US Grade A, IQF, processed in 100% veg oil, 3 lb bag, 6 bags/case

U/I = LB

National Contract: LAMB-WESTON: 02-D-1134

Item no. (Q11) LAMB'S SUPREME

8915-01-E13-0020 VEG, POTATOES, WHITE, FZN, hash brown, diced, 3/8 in. X 3/8 in. X 3/8 in. cubes, US Grade A, IQF, processed in 100% veg oil, 6 lb bag, 6 bags/case

U/I = LB

National Contract: LAMB-WESTON: 02-D-1134

Item no. (J71) TIME SAVOR LINE

List of IDTC Award Information: Glacier Sales, SP0300-02-D-1135

- 8915-01-E13-0006 VEG, POTATOES, FR FRIES, STRAIGHT-CUT, FZN,
3/8 in. thick, extra long fancy, US Grade A,
5 lb bag, 6 bags/case
U/I = CS
National Contract: Glacier Sales Co. 02-D-1135
Brand Name: Quincy Platinum
Mfg SKU # : 38234
- 8915-01-E13-0007 VEG, POTATOES, FR FRIES, SHOESTRING, FZN,
1/4 in. thick, extra long fancy, US Grade A,
4.5 lb bag, 6 bags/case
U/I = CS
National Contract: Glacier Sales Co. 02-D-1135
Brand Name: Quincy Platinum
Mfg SKU # : 38231
- 8915-01-E13-0008 VEG, POTATOES, FR FRIES, CRINKLE-CUT, FZN,
1/2 in. thick, extra long fancy, US Grade A,
5 lb bag, 6 bags/case
U/I = CS
National Contract: Glacier Sales Co. 02-D-1135
Brand Name: Quincy Platinum
Mfg SKU # : 38236
- 8915-01-E13-0009 VEG, POTATOES, HASH BROWNS, FZN,
portions, 3 oz ea, IQF, US Grade A,
3 lb bag, 6 bags/case
U/I = CS
National Contract: Glacier Sales Co. 02-D-1135
Brand Name: Quincy Gold
Mfg SKU # : 35103
- 8915-01-E13-0010 VEG, POTATOES, WHITE, FZN,
diced, 3/8 in. thick cubes, IQF, US Grade A,
40 lb bulk case
U/I = CS
National Contract: Glacier Sales Co. 02-D-1135
Brand Name: Quincy Gold
Mfg SKU # : 33301